# Yonatan Ben Knaan

# Full stack design lead · 2025 Résumé

Leading design initiatives across agencies, startups, & companies for 15+ years. Passionate about simplifying complexity and creating user-centric products using know-how in problem-solving, UX research, design systems, agile methods and team leadership skills.

Seeking opportunities in design system leadership, team management, or as a staff designer. Off-hours, I enjoy street photography, playing D&D and solving puzzles.

Let's create something extraordinary together.

# **Experience**

## 2018-2024, Head of Design: Pepperi

Platform as a Service for B2B Wholesale Commerce

Streamlined design implementation (25% faster) and goal achievement (30% higher), showcasing ability to deliver high-quality results on time.

Enhanced marketing site design, improving Bounce Rate (57% to 32%), Average Session Duration (2min to 4min) and Conversion Rate (1.5% to 5%).

Simplified complex B2B UX to meet 'B2C-like' standards, balancing stakeholder and user needs.

Spearheaded the adoption of design thinking and proper processes, building tools to support it and effectively presenting new methodologies to diverse teams.

Conducted user research and developed design strategies to streamline new product development, efficiently managing multiple stakeholders and timelines.

Coordinated with multiple teams (Professional Services, Native Apps, Marketing, and Sales), demonstrating ability to balance diverse needs and communicate effectively across departments.

### 2015-18, Head of Design: bit.dev

B2D Code Management SaaS

Led brand and product design initiatives, collaborating with dev teams to build UI faster by reusing code components, demonstrating both design and coding proficiency.

Conducted user research and coordinated with product and engineering teams, creating a UX adopted by thousands globally, showcasing ability to manage multiple stakeholders.

Steered product transformation from CoCycles to Marvin, and finally to Bit, significantly enhancing functionality and increasing user adoption, balancing technical requirements with user needs.

Delivered a UX supporting thousands of developers globally, streamlining workflows and presenting complex ideas in an accessible manner.

## 2009-15, Partner & Manager: Matnas Interactive

Design Agency specializing in UX/UI and Product Ideation

Strategized for growth and maintained supplier relationships, demonstrating leadership and stakeholder management skills.

Oversaw daily operations and managed numerous design projects simultaneously, consistently delivering first-in-class results on time.

Fostered a creative and productive environment, mentoring team members who are now leading designers, showcasing ability to develop and present ideas effectively.

Managed 100K+ accounts, balancing business operations with creative needs, preparing and issuing quotes, and maintaining detailed budgeting processes.

Implemented quality control measures and stayed updated with industry trends, enhancing team performance and project success through effective communication and leadership.

#### 2018-19, Freelance

Helping Businesses Get Product Done

UX Research → Avodata, a project for the JDC & the Ministry of Labor: Balanced complex stakeholder needs while delivering user-centric solutions.

**UX/UI Steering Committee & Lecturer → Musrara:** Showcased presentation skills and ability to communicate design concepts effectively.

**Product & Brand Designer → Watchful:** Delivered on-time results while managing multiple project aspects - Branding, UX research and product design.

**Product & Brand Designer → ColoredCoins:** Utilized both design and coding skills to create comprehensive digital solutions.

#### Info

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#### **Portfolio**

https://yonatanbk.com

### **Skills**

Tools

Notion, Jira, Storybook, Whimsical, Figma & Sketch

Methods

Design Thinking, Agile, UX Research, Design Systems & Coaching method

Dev

HTML, CSS/SCSS, JavaScript, Bash, Git, Vue, Nuxt, Netlify

#### Education

2005-2009

Visual Communication @ Shenkar

1998-2000

Architecture engineering @ Technological College of BS