

# Yonggeun Jung

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## Research Interests

International Trade; Industrial Organization; Computational Economics.

## Education

Ph.D. in Economics, **University of Florida**, U.S., 2024–Present (*Expected 2029*)

M.A. in International Economics, **Sogang University**, Korea, 2021–2024

B.A. in International Commerce, **Incheon National University**, Korea, 2010–2014

Exchange Student, **Moscow State University**, Russia, 2011–2012

## Publications and Working Papers

1. "Investing Abroad, Transforming at Home: An Empirical Study of Outward Foreign Direct Investment and Korean Manufacturing's Servicification," with *Jung Hur*, **East Asian Economic Review**, 28(2), June 2024, 143-174.
2. "Immigration, Value-Added Exports, and Global Value Chains in Korea," **Bank of Korea Economic Analysis**, 30(2), June 2024, 79-114.
3. "Machine Learning-Based Estimation of Monthly GDP".
4. "TGIF: A Quasi-Experimental Analysis of Pre-Weekend Productivity".
5. "The Driver's Dilemma: The Nash Equilibrium Behind Large Car Preferences," with *Chen-hui Lu*.
6. "When Will Countries Cooperate and When Not? Quantifying the Importance of Similarities in Demand, Markups, and Geography in Trade Negotiations," with *Milton Bronstein, Hamid Fiooz, and Gunnar Heins*.

## Work in Progress

1. Sanctions and Evasion
2. Cross-Category Portfolio and Bargaining Power
3. Does K-pop Sell Cosmetics?
4. Revisiting the Korea-US FTA

## Working Experience

2018 – 2024, **Overseas Sales Manager for Russia/CIS** | *DORCO CO., LTD.*, Korea

Managed sales and client relations in the Russia/CIS region

Oversaw regional business development, contributing to significant revenue growth

2014 – 2017, **Intelligence Officer (First Lieutenant)** | *ROK Air Force*, Korea

Managed military security operations

Conducted analysis of North Korean ballistic missile capabilities

## Academic Experience

**Teaching Assistant, University of Florida:**

Intermediate Microeconomics (ECO3101) for *Dr. Sappington* | 2024 Fall

**Research Assistant, University of Florida:**

For *Dr. Sappington* | 2025 Spring, 2025 Summer, 2025 Fall

For *Dr. Heins* | 2025 Fall

## Scholarships and Awards

**University of Florida**, Graduate Assistantship, 2024-2029

**University of Florida**, First-Year Scholarship, 2024

**Sogang University**, Best Thesis Award, 2024

**Sogang University**, Academic Excellence Scholarship, 2021-2023

**DORCO CO., LTD.**, Outstanding Employee Award, 2022

**ROK-US Combined Forces Command**, Certificate of Appreciation, 2017

**ROK Air Force**, Personal Commendation by Brigadier General, 2015

**The Asia Economic Community Forum**, 2nd Place Best Paper of Model Asian Union, 2012

**Incheon National University**, Full-Ride Tuition Scholarship, 2010-2014

## Skills

**Languages:** English (*fluent*), Russian (*fluent*), and Korean (*native*).

**IT Skills:** Python, Stata, R, Matlab, Julia, GitHub, and L<sup>A</sup>T<sub>E</sub>X.