Yonggeun Jung

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GitHub: github.com/Yonggeun-Jung

Research Interest

International Trade; Industrial Organization; Computational Economics

EDUCATION

Ph.D. in Economics, University of Florida , U.S.	2024–2029 (Expected)
M.A. in International Economics, Sogang University, Korea	2021 – 2024
B.A. in International Commerce, Incheon National University, Korea	2010-2014
Exchange Student, Moscow State University, Russia	2011-2012

Publications and Working Papers

- [1] Investing Abroad, Transforming at Home: An Empirical Study of Outward Foreign Direct Investment and Korean Manufacturing's Servicification, with Jung Hur, East Asian Economic Review, 28(2), June 2024, 143-174.
- [2] Immigration, Value-Added Exports, and Global Value Chains in Korea, **Bank of Korea Economic Analysis**, 30(2), June 2024, 79-114.
- [3] Machine Learning-Based Estimation of Monthly GDP (Under Review; Presentation at WATE 2025).
- [4] TGIF: A Quasi-Experimental Analysis of Pre-Weekend Productivity, **Bank of Korea Economic Analysis** 31(3), September 2025, 33-67 (Presentation at Applied Microeconomic Reading Group, University of Florida).
- [5] The Driver's Dilemma: The Nash Equilibrium Behind Large Car Preferences, with Chenhui Lu (Presentation at WATE 2025).
- [6] When Will Countries Cooperate and When Not? Quantifying the Importance of Similarities in Demand, Markups, and Geography in Trade Negotiations, with Milton Bronstein, Hamid Fiooz, and Gunnar Heins (Under Review; Presentation at WATE 2025).

Work in Progress

- [1] Sanctions and Evasion
- [2] Soft Power in International Trade, with Milton Bronstein
- [3] Cartel Behavior, with Chenhui Lu
- [4] Cross-Category Portfolio and Bargaining Power
- [5] Revisiting the Korea-US FTA
- [6] Slave Trade

Professional Experience

DORCO CO., LTD. Korea

Overseas Sales Manager for Russia/CIS

2018-2024

- Led regional business development in Russia/CIS, doubling the total revenue during the employment period
- Consistently achieved top-tier performance reviews, resulting in an Outstanding Employee Award in 2022

Republic of Korea Air Force

Korea

Intelligence Officer (First Lieutenant)

2014-2017

- Managed military security operations
- Conducted analysis of North Korean ballistic missile capabilities

Freelance Translator (Russian-Korean)

Remote

Russian Language Translation Projects (Part-time)

2011-2013

- Translated technical and business documents for corporate clients
- Specialized in trade, economics, and policy-related content

ACADEMIC EXPERIENCE

• Teaching Assistant, University of Florida Intermediate Microeconomics (ECO3101), Prof. David Sappington

2024 Fall

• Research Assistant, University of Florida

For Prof. David Sappington For Prof. Gunnar Heins 2025 Spring, 2025 Summer, 2025 Fall

2025 Fall

Presentations

• Workshop in Applied and Theoretical Economics

October 2025

• International/Macro Reading Group (Departmental Faculty/PhD student Seminar)

September 2025

• Applied Microeconomics Reading Group (Departmental PhD Student Seminar)

September 2025

SERVICE AND MEMBERSHIPS

- Referee: Emerging Markets Finance and Trade
- Member: Korea Association of Trade & Industry Studies

Honors, Scholarships, and Awards

- University of Florida, Graduate Assistantship, 2024–2029
- University of Florida, First-Year Scholarship, 2024
- Sogang University, Best Thesis Award, 2024
- Sogang University, Academic Excellence Scholarship, 2021–2023
- DORCO CO., LTD., Outstanding Employee Award, 2022
- ROK-US Combined Forces Command, Certificate of Appreciation, 2017
- ROK Air Force, Personal Commendation by Brigadier General, 2015
- The Asia Economic Community Forum, 2nd Place Best Paper of Model Asian Union, 2012

- Incheon National University, Exchange Program Scholarship (Moscow State University), 2011–2012
- Incheon National University, Full-Ride Tuition Scholarship, 2010–2014

SKILLS

- Languages: English (fluent), Russian (fluent, TORFL-II / B2), and Korean (native).
- Programming: Python, Stata, MatLab, R, Julia
- Tools: GitHub, LATEX, MS PowerPoint, MS Excel (Advanced: pivot, macros)

Last Update: October 2025