# Yonggeun Jung

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## Research Interest

International Trade; Industrial Organization; Computational Economics

## Education

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|---|---|
| Ph.D. in Economics, **University of Florida**, U.S. | 2024–2029 (Expected) |
| M.A. in International Economics, **Sogang University**, Korea | 2021–2024 |
| B.A. in International Commerce, **Incheon National University**, Korea | 2010–2014 |
| Exchange Student, **Moscow State University**, Russia | 2011–2012 |

## Publications and Working Papers

[1] Investing Abroad, Transforming at Home: An Empirical Study of Outward Foreign Direct Investment and Korean Manufacturing's Servicification, with Jung Hur, **East Asian Economic Review**, 28(2), June 2024, 143-174.

[2] Immigration, Value-Added Exports, and Global Value Chains in Korea, **Bank of Korea Economic Analysis**, 30(2), June 2024, 79-114.

[3] Machine Learning-Based Estimation of Monthly GDP (Under Review; Presentation at WATE 2025).

[4] TGIF: A Quasi-Experimental Analysis of Pre-Weekend Productivity (Forthcoming at **Bank of Korea Economic Analysis**; Presentation at Applied Microeconomic Reading Group, University of Florida).

[5] The Driver's Dilemma: The Nash Equilibrium Behind Large Car Preferences, with Chenhui Lu (Presentation at WATE 2025).

[6] When Will Countries Cooperate and When Not? Quantifying the Importance of Similarities in Demand, Markups, and Geography in Trade Negotiations, with Milton Bronstein, Hamid Fiooz, and Gunnar Heins.

## Work in Progress

[1] Sanctions and Evasion

[2] Soft Power in International Trade, with Milton Bronstein

[3] Cartel Behavior, with Chenhui Lu

[4] Cross-Category Portfolio and Bargaining Power

[5] Revisiting the Korea-US FTA

[6] Slave Trade

## Professional Experience

**DORCO CO., LTD.** Korea
Overseas Sales Manager for Russia/CIS 2018–2024
- Led regional business development in Russia/CIS, doubling the total revenue during the employment period
- Consistently achieved top-tier performance reviews, resulting in an Outstanding Employee Award in 2022

**Republic of Korea Air Force** Korea
Intelligence Officer (First Lieutenant) 2014–2017
- Managed military security operations
- Conducted analysis of North Korean ballistic missile capabilities

**Freelance Translator (Russian–Korean)** Remote
Russian Language Translation Projects (Part-time) 2011–2013
- Translated technical and business documents for corporate clients
- Specialized in trade, economics, and policy-related content

## Academic Experience

- **Teaching Assistant**, University of Florida
  Intermediate Microeconomics (ECO3101), Prof. David Sappington 2024 Fall

- **Research Assistant**, University of Florida
  For Prof. David Sappington 2025 Spring, 2025 Summer, 2025 Fall
  For Prof. Gunnar Heins 2025 Fall

## Presentations

- Workshop in Applied and Theoretical Economics October 2025
- International/Macro Reading Group (Departmental Faculty/PhD student Seminar) September 2025
- Applied Microeconomics Reading Group (Departmental PhD Student Seminar) September 2025

## Service and Memberships

- Referee: Emerging Markets Finance and Trade
- Member: Korea Association of Trade & Industry Studies

## Honors, Scholarships, and Awards

- **University of Florida**, Graduate Assistantship, 2024–2029
- **University of Florida**, First-Year Scholarship, 2024
- **Sogang University**, Best Thesis Award, 2024
- **Sogang University**, Academic Excellence Scholarship, 2021–2023
- **DORCO CO., LTD.**, Outstanding Employee Award, 2022
- **ROK-US Combined Forces Command**, Certificate of Appreciation, 2017
- **ROK Air Force**, Personal Commendation by Brigadier General, 2015
- **The Asia Economic Community Forum**, 2nd Place Best Paper of Model Asian Union, 2012

- **Incheon National University**, Exchange Program Scholarship (Moscow State University), 2011–2012
- **Incheon National University**, Full-Ride Tuition Scholarship, 2010–2014

## Skills

- **Languages**: English (*fluent*), Russian (*fluent*, TORFL-II / B2), and Korean (*native*).
- **Programming**: Python, Stata, MatLab, R, Julia
- **Tools**: GitHub, LaTeX, MS PowerPoint, MS Excel (Advanced: pivot, macros)