

BY EMAIL: dg@ptd.gov.mm

To

Director General
Posts and Telecommunications Department
Ministry of Transport and Communications
Office No. 2, Nay Pyi Taw
The Republic of the Union of Myanmar

Our date
December 9, 2022
Your date

Our reference
TML/CA/REG/1123
Your reference

Cc

Deputy Director General
Posts and Telecommunications Department

Subject: Comments regarding allocation of 2300MHz

Reference: Posts and Telecommunications Department (PTD) Letter of November 30, 2022 (reference: 700-SaNya /Kwe(7)Resource/7352)

Dear Sir,

With regard to the proposal of PTD for the allocation of spectrums including 2300MHz, starting from the fiscal year 2022-2023 to facilitate the provision of 5G services, ATOM Myanmar Limited (ATOM) have already jointly submitted an industry letter. Since the industry already pointed out that it was not an appropriate time to allocate new spectrum based on the current market conditions, we would like to suggest PTD to allow market to mature to support 5G. It is believed that the country would benefit from allowing the 5G infrastructure device ecosystem to develop further, and for cost of devices to fall to more economical levels. Furthermore, viable business or industrial use cases for 5G in Myanmar will take some time to develop. As per the survey of our existing network, about 3 % of handsets are 5G enabled and among those handsets, only about 1% of handsets will support 2300MHz for 5G; it reflects the on-the-ground perspective that growth in market demand and development does not call for the release of such capacity band spectrum as 2300MHz yet.

Therefore, ATOM would like to take opportunity to give comments so that it could be approached through reappraisal of current situations and market demand priorities, rather than showing our interest in applying for 2300MHz spectrum license by taking into considerations such important facts as efficient spectrum assignments at reasonable prices and at the right time with the basis of current market demand and developments, a fair and open award process for all spectrum bands, and allowing market to mature in supporting 5G.

Yours Sincerely,

A handwritten signature in blue ink, appearing to be "Thein Hoke", written over a horizontal line.

Thein Hoke, Chief Corporate Affairs Officer
Atom Myanmar Limited



ATOM MYANMAR LIMITED

Registered Office:

No 221, Sule Pagoda Road, Level 17,22,23 Kyauktada Township 11182,
Yangon Myanmar

Registered No. 184676966

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