

# Sabeh Importer Agreement

## Software Development Agreement

This Software Development Agreement (“Agreement”) is made and entered into on this **26th day of January, 2026**, by and between:

**The Developer:** Yosef Ali Commercial Bank of Ethiopia (CBE) Account: **1000358361793** (Hereinafter referred to as “Developer”)

AND

**The Client:** Sabeh Importer Represented by: Abale Amdeselassie (Hereinafter referred to as “Client”)

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### 1. Project Scope & Deliverables

The Developer agrees to design, develop, and deploy a comprehensive digital solution for the Client as detailed in the proposal dated January 20, 2026. The scope includes:

#### 1.1. Web Application

- Responsive e-commerce website with admin dashboard.
- Features: User registration, product catalog, shopping cart, order tracking, payment integration (TeleBirr, CBE Birr), and customer support chat.

#### 1.2. Mobile Applications

- **Android Application:** Native app published to Google Play Store.
- **iOS Application:** Native app published to Apple App Store.
- Features: Push notifications, synchronized data with web platform, mobile-optimized UI.

#### 1.3. Admin Dashboard

- Centralized management for products, inventory, orders, customers, and sales reports.

#### 1.4. Services

- UI/UX Design (Web & Mobile).
- Backend & API Development.
- Deployment to App Stores.

- Staff training and 3-month post-launch support.
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## 2. Project Timeline

The total estimated duration for the project is **14 Weeks (3.5 Months)**, broken down as follows: - **Phase 1:** Planning & Design (2 Weeks) - **Phase 2:** Web Development (4 Weeks) - **Phase 3:** Mobile Development (4 Weeks) - **Phase 4:** Testing & QA (2 Weeks) - **Phase 5:** Deployment (1 Week) - **Phase 6:** Training & Handover (1 Week)

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## 3. Financial Terms

### 3.1. Total Project Cost

The total agreed cost for the project is **300,000 ETB** (Three Hundred Thousand Ethiopian Birr).

### 3.2. Payment Schedule

The Client agrees to pay the Developer according to the following schedule, aligned with the project phases:

Payment Milestone	Amount (ETB)	Due Date
<b>1. Down Payment</b>	<b>50,000.00</b>	<b>Upon signing this Agreement</b> (Start of Phase 1)
<b>2. First Progress Payment</b>	<b>100,000.00</b>	<b>Upon completion of Web Development</b> (End of Phase 2)
<b>3. Second Progress Payment</b>	<b>100,000.00</b>	<b>Upon completion of Mobile Development</b> (End of Phase 3)
<b>4. Final Delivery Payment</b>	<b>50,000.00</b>	<b>Upon Project Delivery &amp; Deployment</b> (End of Phase 5)
<b>TOTAL</b>	<b>300,000.00</b>	

### 3.3. Payment Method

All payments shall be made to the Developer's bank account: - **Bank:** Commercial Bank of Ethiopia (CBE) - **Account Name:** Yosef Ali - **Account Number:** 1000358361793

**Note on Government Obligations:** Any applicable government taxes, levies, withholdings, or duties arising from this Agreement shall be the sole responsibility of the Client. The amounts listed in this Agreement are net payments to be received by the Developer.

## 4. Source Code and Intellectual Property

- The Developer retains ownership of the source code until the Down Payment and Delivery Payment (Total 100,000 ETB) are made.
  - Full intellectual property rights and final source code ownership shall be fully transferred to the Client upon the completion of the **Final Payment** (Total 300,000 ETB).
  - The Client is granted an indefinite, non-exclusive license to use the software for business operations upon Project Delivery.
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## 5. Support and Maintenance

- The Developer provides **3 months of free technical support** following the project launch.
  - Support includes bug fixes and minor adjustments.
  - New features or major changes beyond the original scope will be billed separately.
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## 6. Acceptance and Signatures

By signing below, the parties agree to the terms and conditions set forth in this Agreement.

**For the Developer:**



Signature:

Name: **Yosef Ali**

Date: **January 26, 2026**

**For the Client (Sabeh Importer):**

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_