

# AL-HASSAN MOHAMMED ABD-ELMOHSEN

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Seeking a position for enhancing my skills & qualifications through this organization where I can interact and work efficiently in a dynamic environment to prove myself and take step up with organization in business society.

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## WORK HISTORY

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### Sales Representative | SH pharma

Contacting potential or existing customers to inform them about a product or service using scripts. Answering questions about products or the company. Asking questions to understand customer requirements and close sales.

### Customer service | Raya Contact Center

Supports customers by providing helpful information, answering questions, and responding to complaints. They're the front line of support for clients and customers and they help ensure that customers are satisfied with products, services, and features.

### Sales manager | BIM stores

Responsible for meeting customer acquisition and revenue growth targets by keeping the company competitive and innovative. Also responsible for maximizing sales team potential, crafting sales plans and justifying those to plans to the upper management.

### Team leader | Orange

Responsible for developing the sales team, coordinating sales operations and implementing sales techniques that allow the business to meet and surpass its sales targets consistently.

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## QUALIFICATIONS

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### Oriental Languages Department - Hebrew language | Faculty of Arts, Helwan University

June 2016

I am responsible for the process of converting written material from one or more 'source languages' into the 'target language', making sure that the translated version conveys the meaning of the original as clearly as possible.

### ICDL Certification Diploma | T-Plus Training Center

SEPTEMBER 2016

I took this 6 week course to improve my skills. My specialisms were Word Expert, Excel Expert, PowerPoint and Outlook.

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## SKILLS

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- Comfortable liaising with directors, staff, suppliers and clients.
- Competent with MS Office (Word, Excel, Outlook , Powerpoint )
- Able to create accurate reports
- Proven ability to work under pressure and to tight deadlines
- Good organisational and time management skills.
- Excellent communication skills.
- Proven ability to work effectively both on my own initiative and as part of a team.

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## INTERESTS

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When I'm not at work, I enjoy long walks in the Countryside, Spend time with family and volunteering at my local community centre.