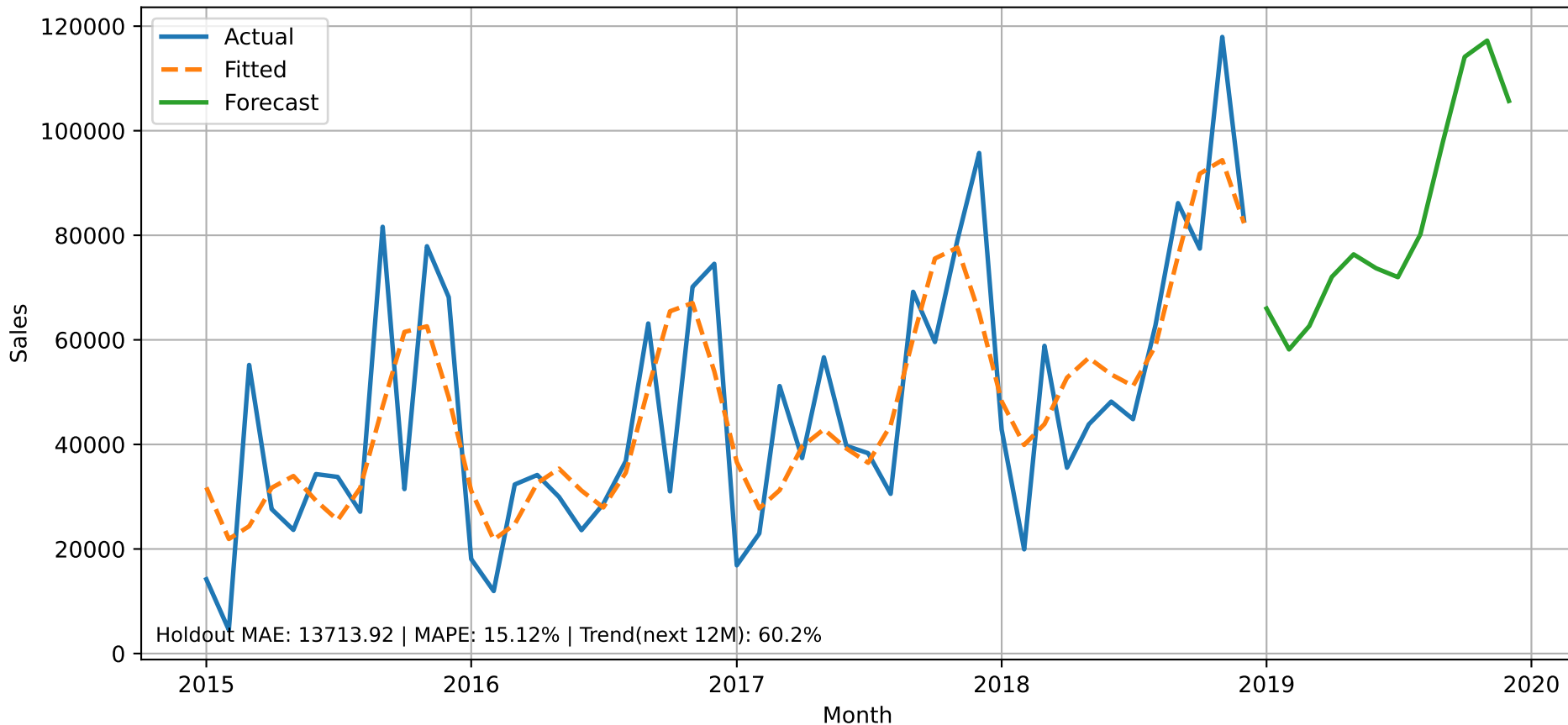
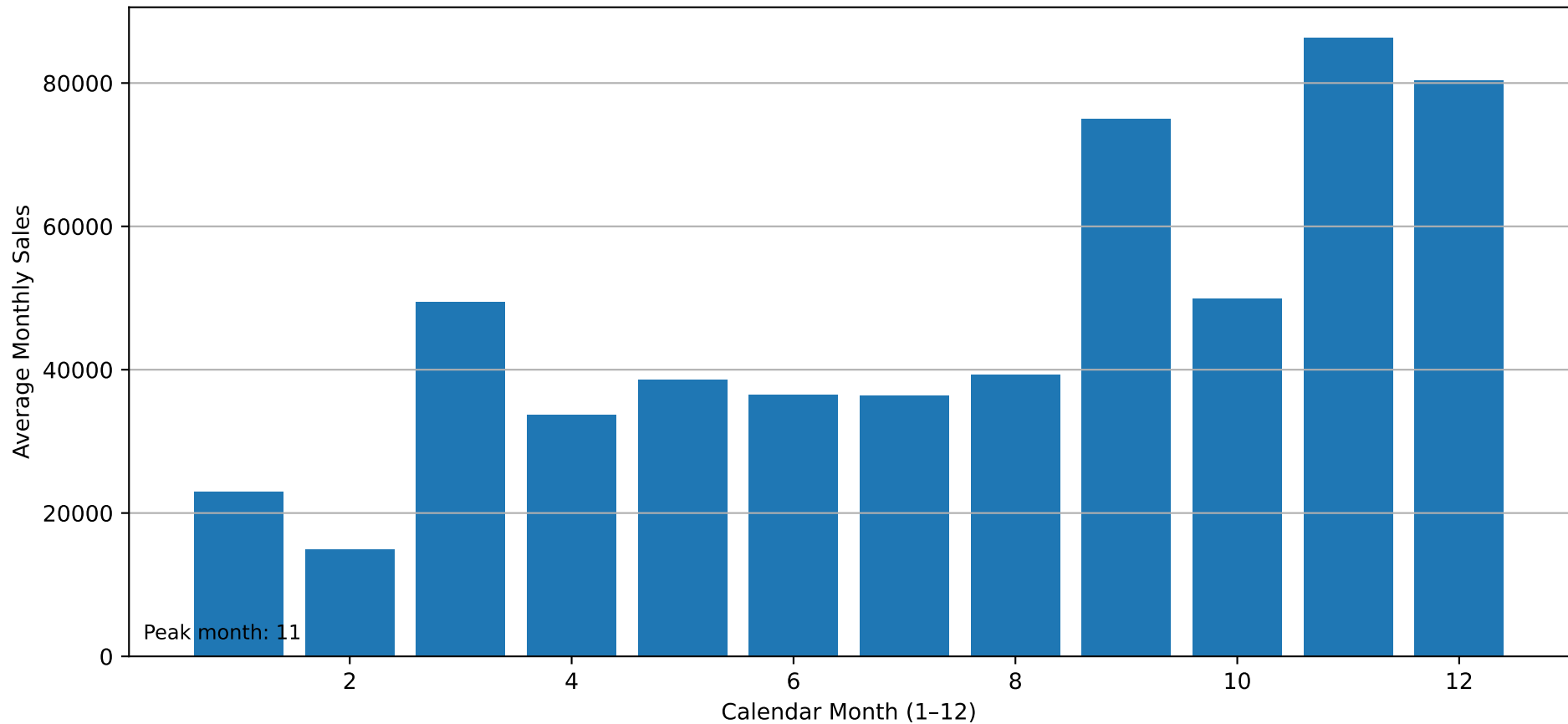


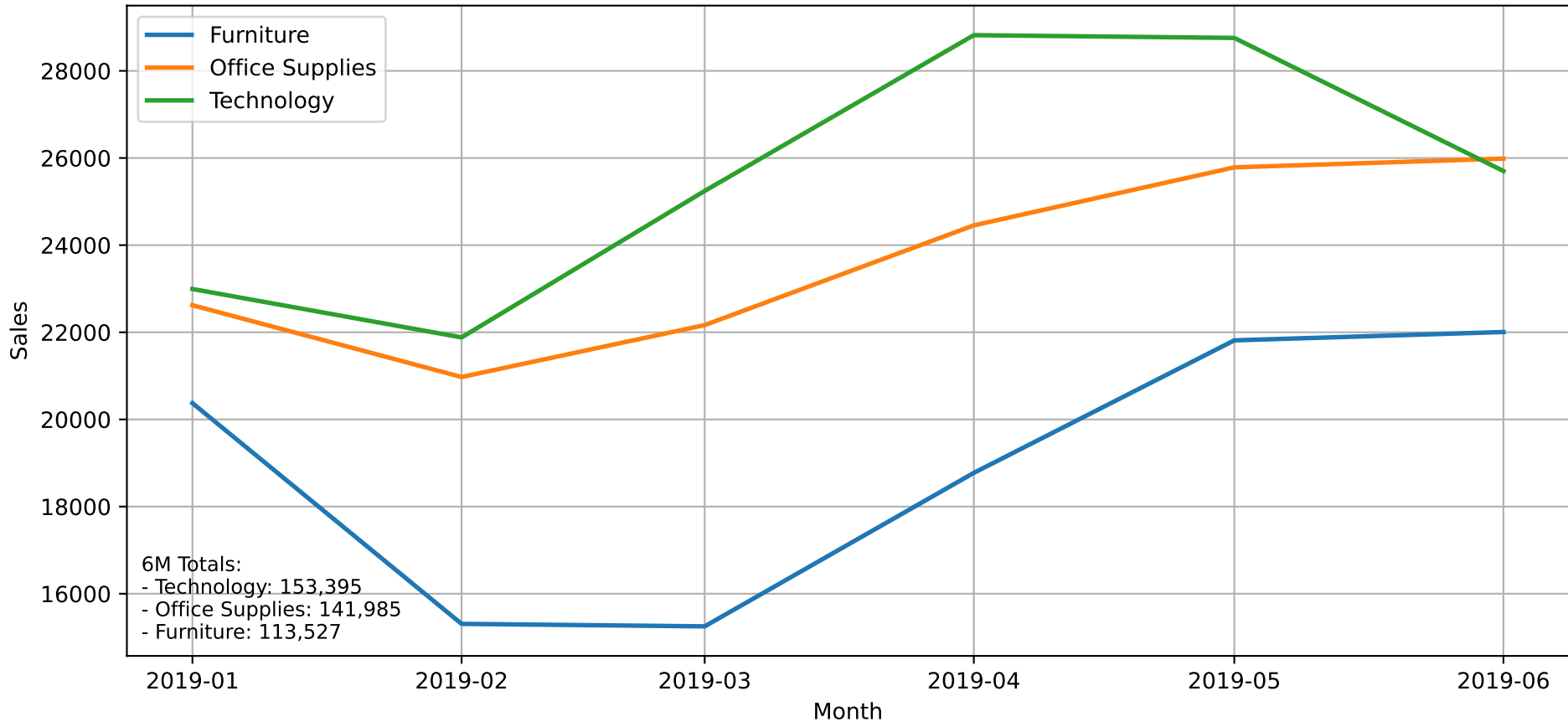
Q1 — Overall Monthly Sales: 12-Month Forecast



Q2 — Seasonality: Average Sales by Month-of-Year

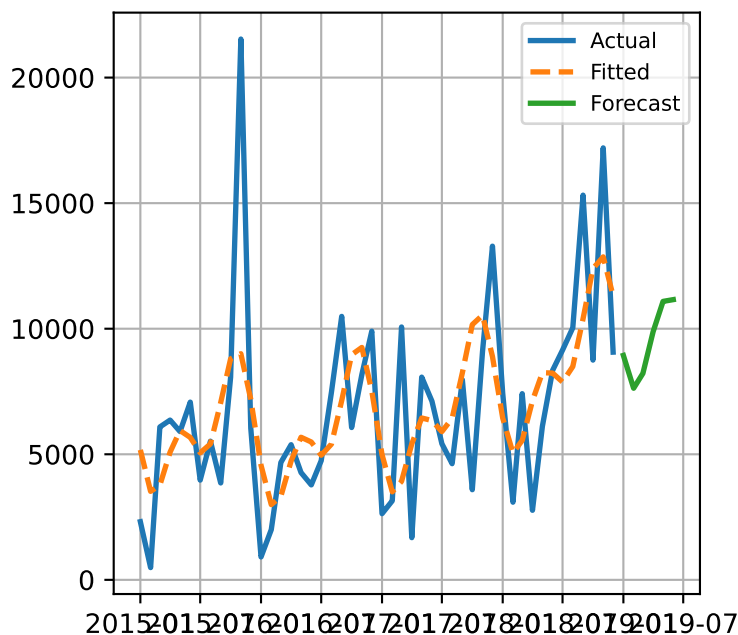


Q3 — Category Sales Forecasts (Next 6 Months)

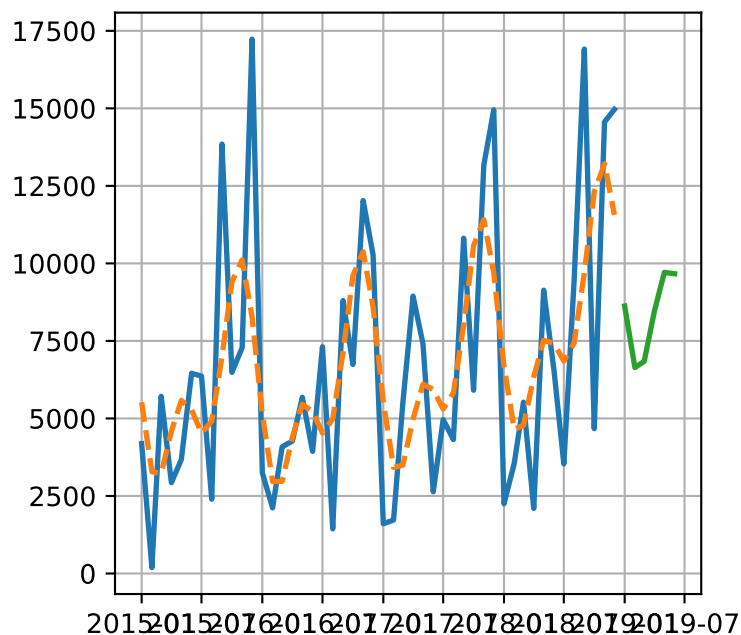


Q4 — Top 6 Sub_Category Forecasts (Next 6 Months)

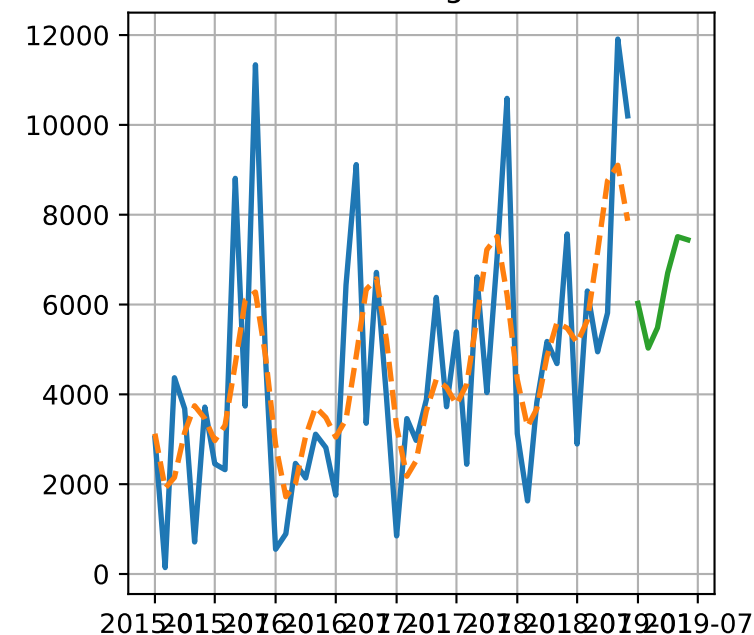
Phones



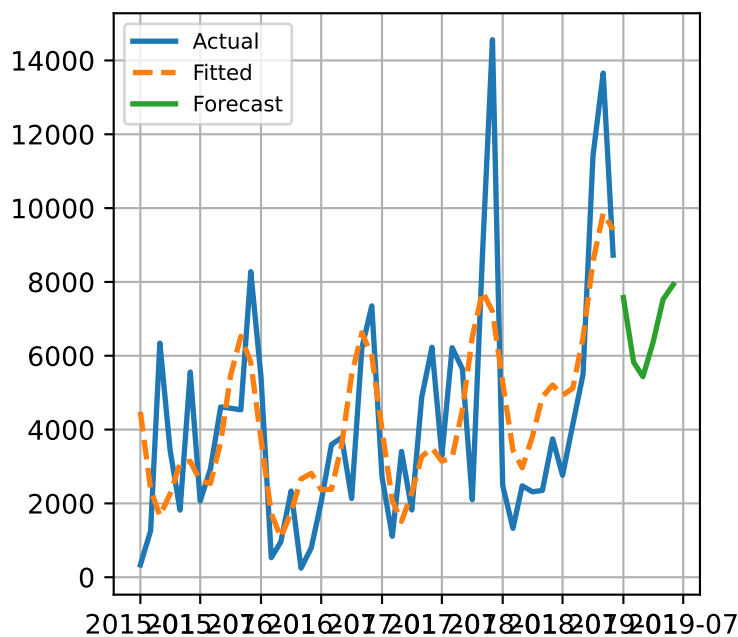
Chairs



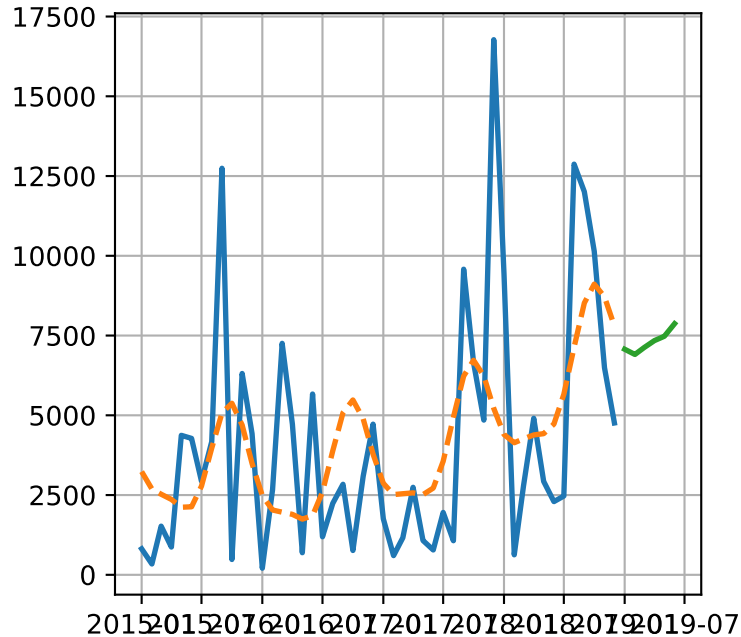
Storage



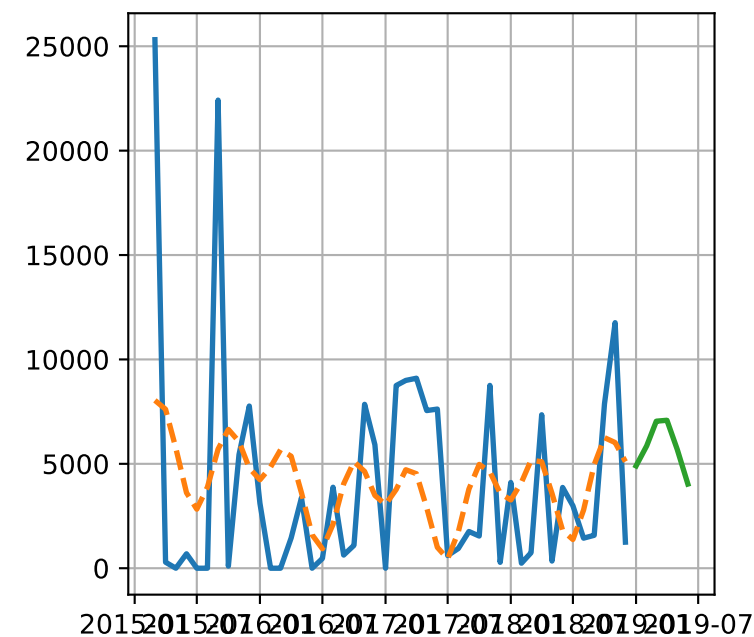
Tables



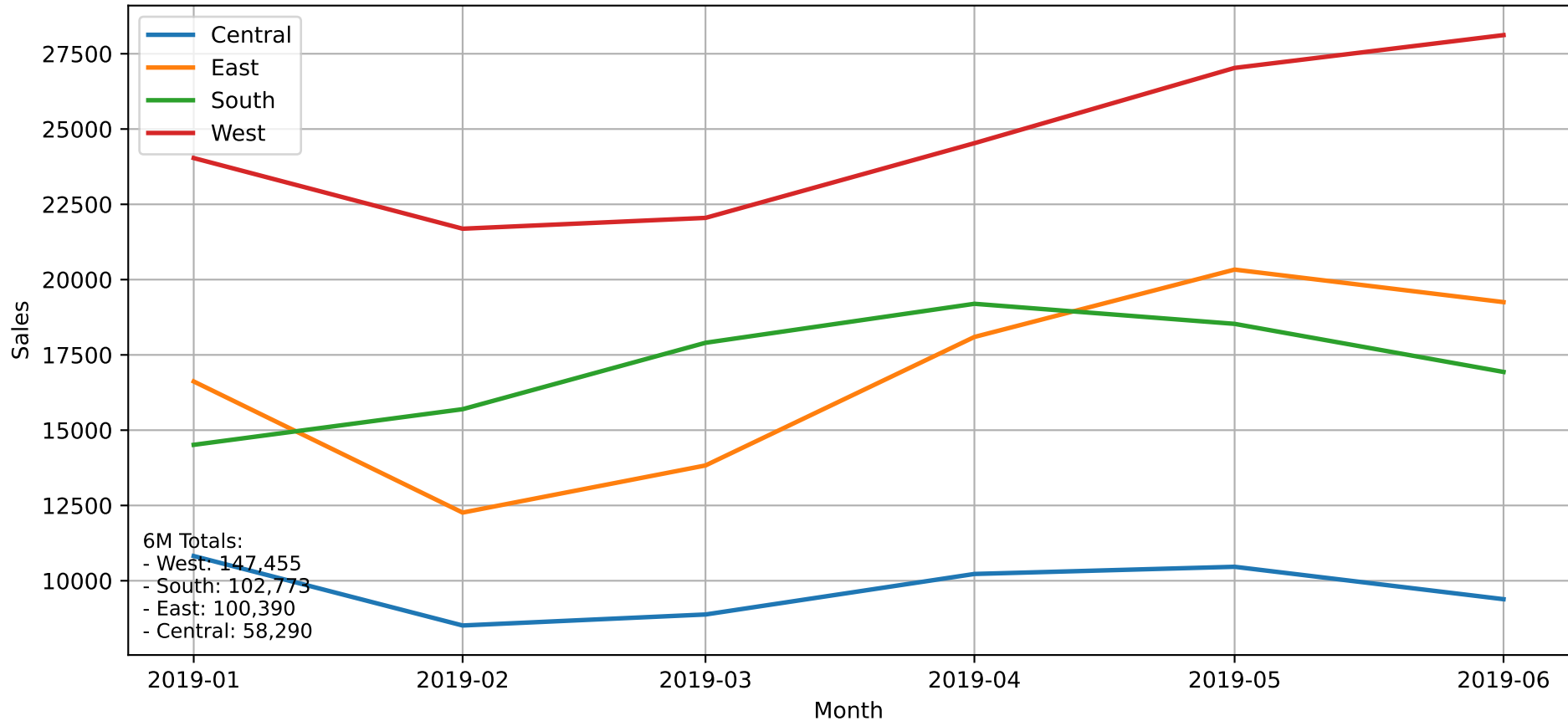
Binders



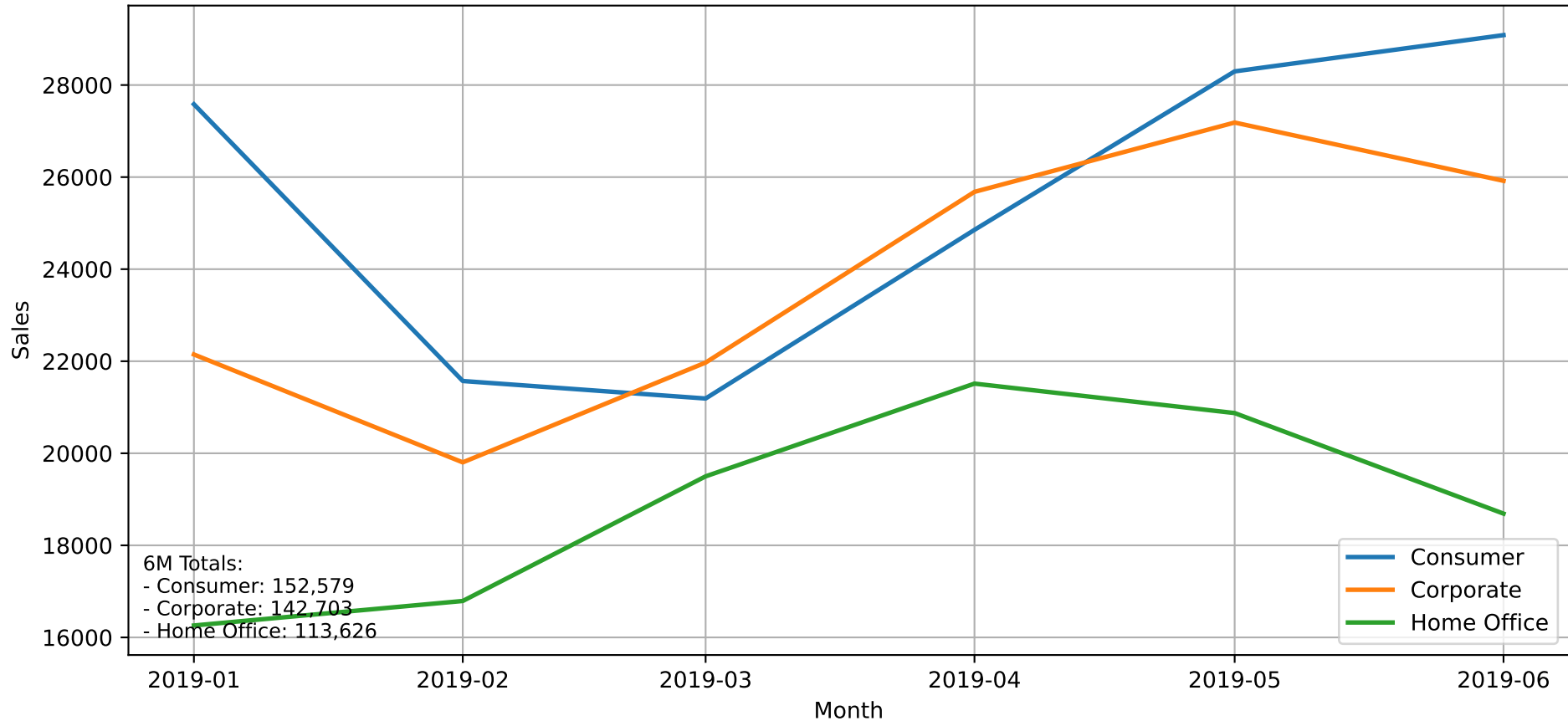
Machines



Q5 — Regional Sales Forecasts (Next 6 Months)



Q6 — Segment Sales Forecasts (Next 6 Months)



Q7 — Ship Mode Sales Forecasts (Next 6 Months)

