

MOHSEN IBRAHIM GOMAA

EXPERIENCE



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01024000546

HARAM,GIZA,EGYPT

Skills

- Communication skills.
 - Customer service
 - Problem solver.
 - Hard worker.
- Committed and able to work under pressure.

Languages

- Arabic: Mother Tongue.
- English:Very Good.

Human resources recruitment specialist at all foods tseppas

From Jan 2025 to PRESENT

Lead the full-cycle of the recruitment process starting with understanding the role requirements.
Searching potential candidates via different platforms screening resumes, Cvs and cover letters to identify qualified candidates
Scheduling and conducting interviews, technical interviews and assessments in case of need.
Delivering job offers to successful candidates.
Coordinating the onboarding process for new hires.
Support different daily HR operations

Salesperson at EHAF company

From NOV 2022 to dec 2024

Developing relations with new and existing customers or clients.
Devising new sales strategies to increase profits.
Being available to customers to answer queries or respond to complaints.
Liaising with other members of a sales team to generate and present revenue reports.
Meeting sales targets and deadlines.
Negotiating with potential customers to settle on a sales deal.

Customer Service at Vodafone

From JAN 2021 to OCT 2022

Salesperson Panasonic

From DEC 2019 to DEC 2020

Meeting clients.
Negotiating with clients about products feature and prices to reach the perfect deal.
Improve & develop relations with customers.
Learning about the latest version of products.

Salesperson & purchasing specialist at Global IT

From JUNE 2018 to NOV 2019

Locating key suppliers and evaluate their offering against key business criteria and the required product specifications.
Negotiate purchase agreements.
Meeting clients.
Negotiating with clients about products feature and prices to reach the perfect deal.
Improve & develop relations with customers.

Representative-Tour Guide at Going Travel agency

From APR 2017 to DEC 2017

Welcoming guests from the airport.
Plan & manage the customers visit in Egypt.
Guided the tourists to the planned touristic places.
Build a good relationship & image to the tourists.



CamScanner

EDUCATION

Bachelor's degree in commerce-2018

ALMDINA INSTITUTE for management and technology, Giza.



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