

LENDING CLUB CASE STUDY

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AGENDA

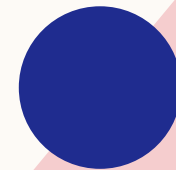
Introduction

Data Understanding

Data Cleanup

Data Analysis

Summary



INTRODUCTION

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In this case study, you will use EDA to understand how consumer attributes and loan attributes influence the tendency of default.

When a person applies for a loan, there are two types of decisions that could be taken by the company:

1.Loan accepted: If the company approves the loan, there are 3 possible scenarios described below:

1. Fully paid: Applicant has fully paid the loan (the principal and the interest rate)
2. Current: Applicant is in the process of paying the instalments, i.e. the tenure of the loan is not yet completed. These candidates are not labelled as 'defaulted'.
3. Charged-off: Applicant has not paid the instalments in due time for a long period of time, i.e. he/she has defaulted on the loan

2.Loan rejected: The company had rejected the loan (because the candidate does not meet their requirements etc.). Since the loan was rejected, there is no transactional history of those applicants with the company and so this data is not available with the company (and thus in this dataset)

DATA UNDERSTANDING

- Business Objectives

This company is the largest online loan marketplace, facilitating personal loans, business loans, and financing of medical procedures. Borrowers can easily access lower interest rate loans through a fast online interface.

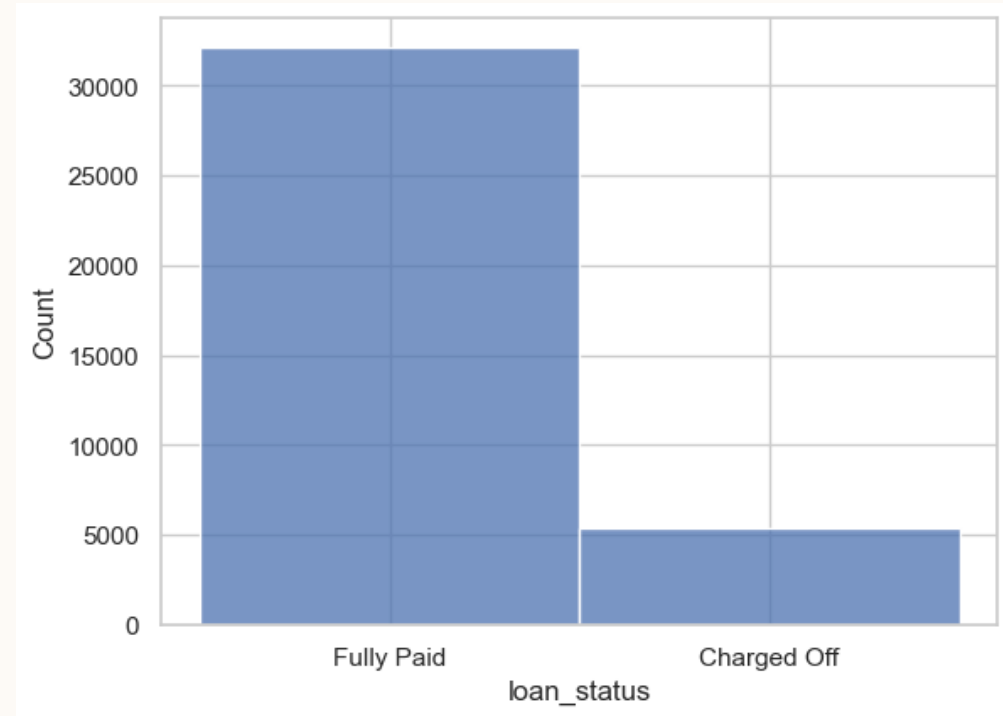
Types of variables

- Customer (applicant) demographic
- Loan related information & characteristics
- Customer behavior (if the loan is granted)

Customer data	Loan Related info	Customer Behaviour
member_id	Loan_amount	Application type
emp_length(Experience)	Loan_intrest	Loan purpose
annual_inc(annual income)	Loan_status	Recoveries

UNIVARIATE ANALYSIS

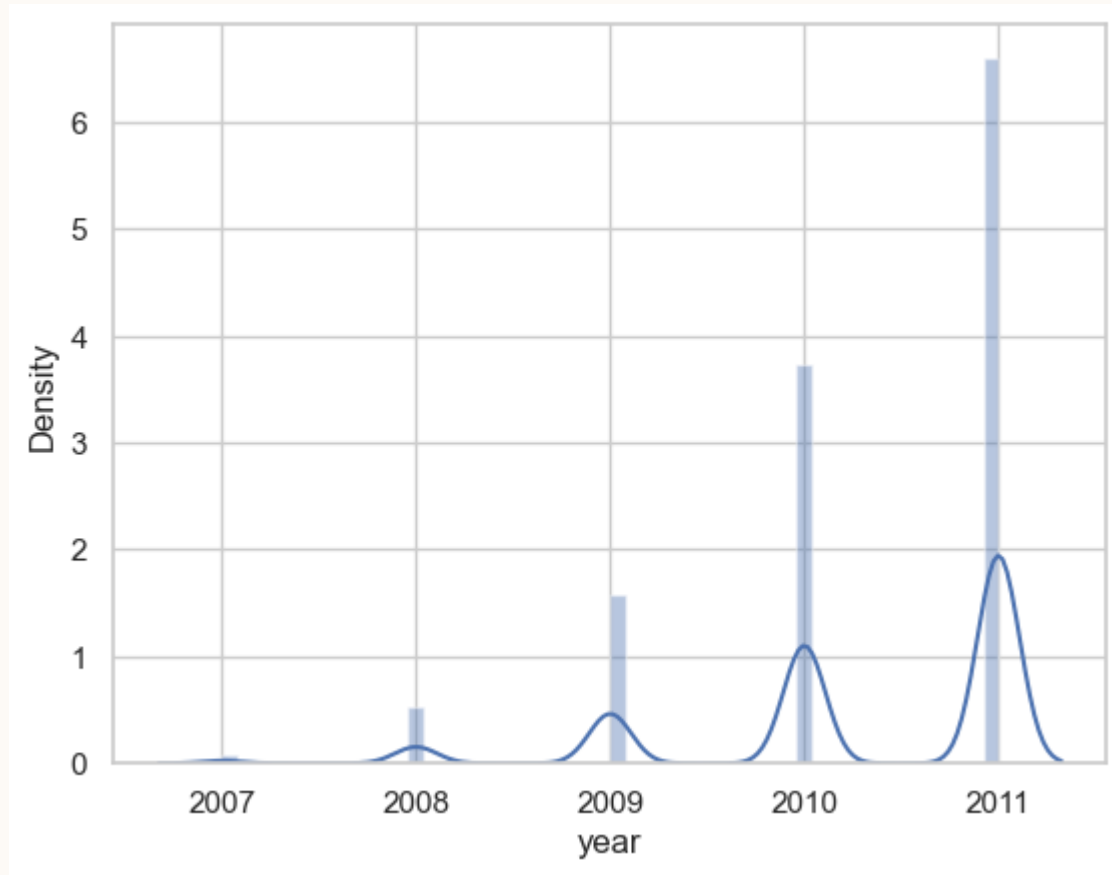
- With univariate analysis we see that approx.
- 14% loan borrower defaulted (charged off) there loan.



UNIVARIATE ANALYSIS

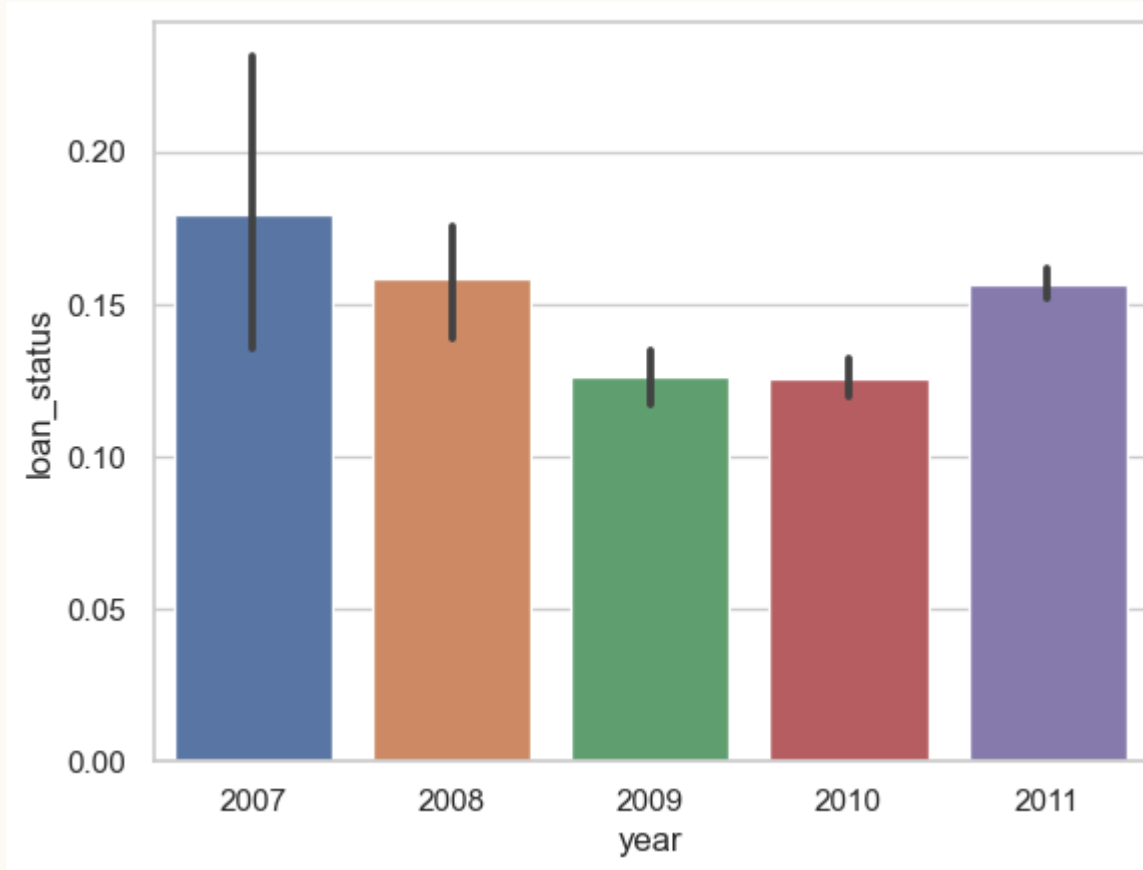
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- Univariate analysis also tells us that there is a huge increase in loan applicants over the years From 2007 to 2011



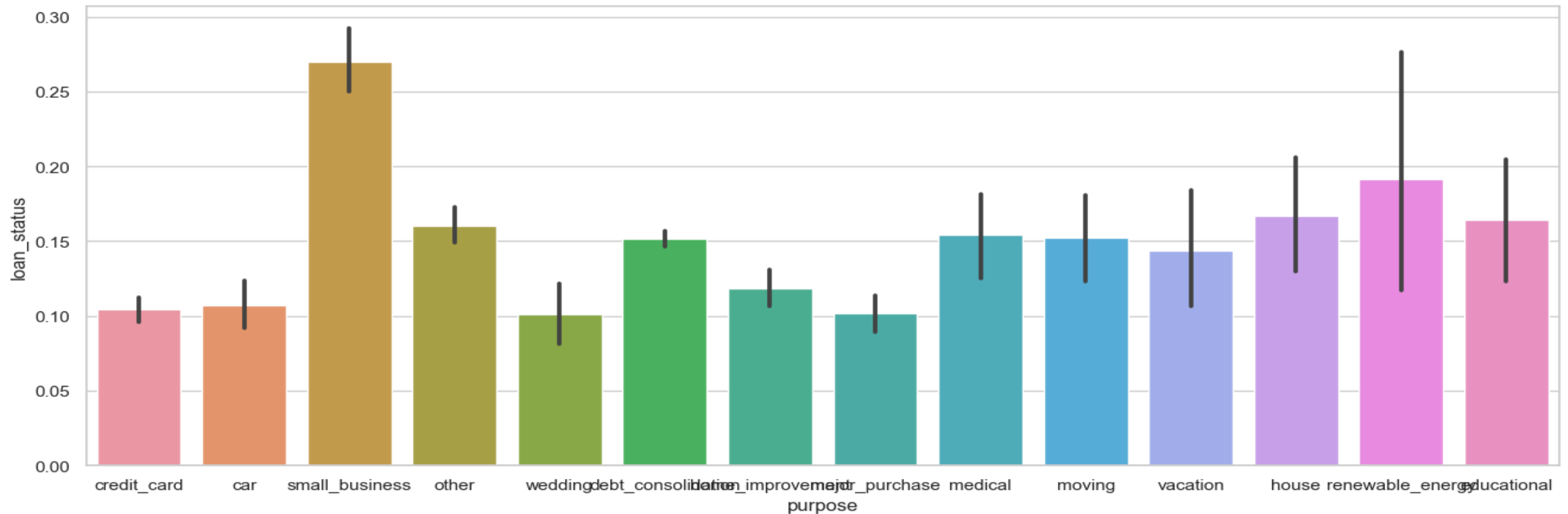
BIVARIATE ANALYSIS

- If we check the loan defaulters against for each year we have this following bivariate plot which states that After 2008 there is an increase in defaulters.



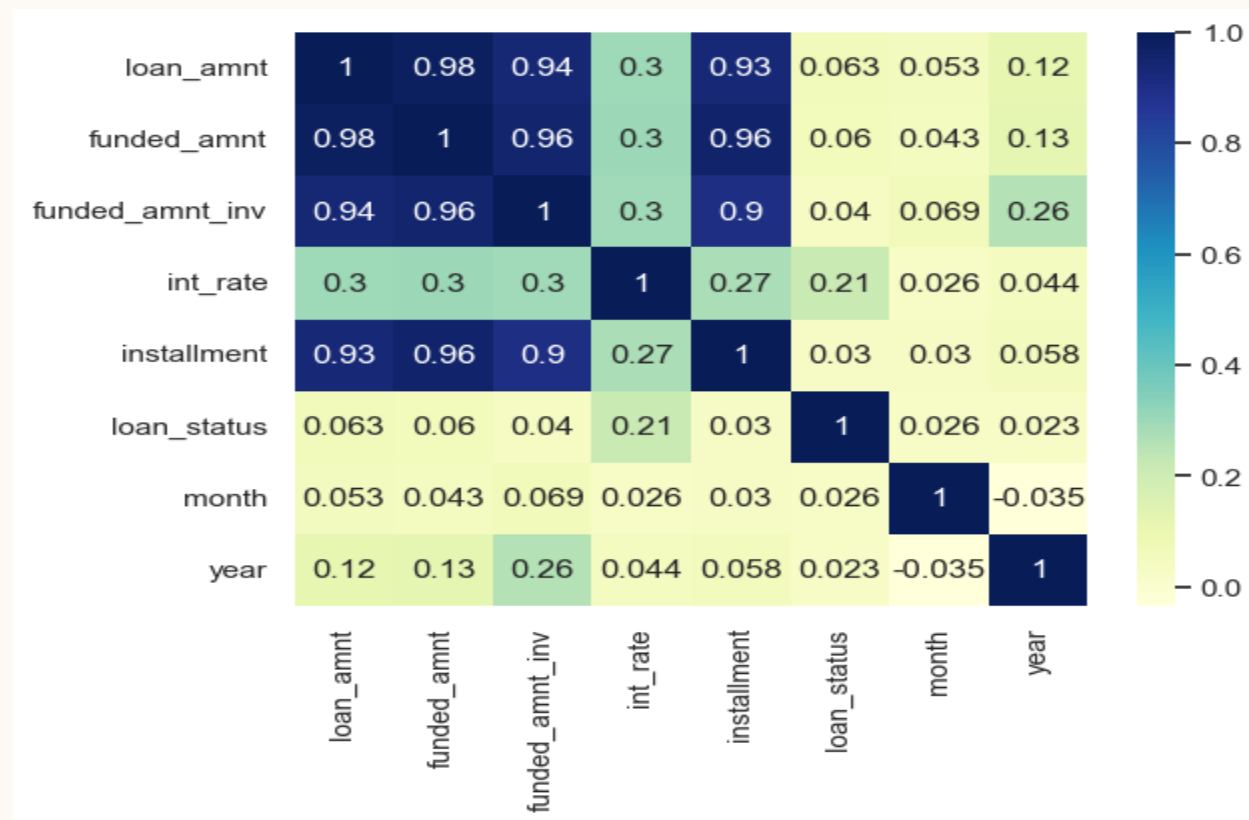
BIVARIATE ANALYSIS

- Applicants with loan purpose as small business are likely to default as per the data set given so approving the loan for small business applicants is more risky.



MULTIVARIATE ANALYSIS

- During multivariate analysis we have found that interest rate and loan status are tightly correlated when interest rate increases rate of defaulters also increase.



SUMMARY

- 1) Approximately 14% applicants are defaulters in data provided.
- 2) There is a huge increase in applicants for loan during the period
- 3) Application with purpose as 'Small business' are likely to Charged-off the loan.
- 4) Interest rate and defaulters ratio are tightly correlated if interest rate increases the defaulters ratio also increases.



THANK YOU

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