

Garrett Scott

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Education

Ph.D. Economics, University of North Carolina at Chapel Hill May 2022 (expected)
Advisors: Fei Li, Jonathan Williams

B.S. Mathematics & B.A. Economics, Indiana University - Bloomington 2016
Highest Distinction, General Honors

Research and Teaching Interests

Industrial Organization, Applied Microeconomics, Applied Econometrics

Research

Working Papers

“Screening with Refunds: Evidence from Airline Industry” (*Job Market Paper*)

Uncertainty and risk aversion play an important role in consumer decision making in many settings. Using novel proprietary data from an airline that includes passenger-level bookings and cancellations, I study the effectiveness of screening by airlines on consumer uncertainty using a menu of refunds. I find that 12.15% of tickets are canceled and associated fees make up 2.69% of the airline’s revenue, and itineraries with lower fees are cancelled more often. To study the welfare implications of alternative refund strategies, I develop and estimate a model in which consumers face dynamic prices and make purchase decisions over tickets differentiated by quality and cancellation fees. I find that strategies that provide greater flexibility to consumers reduces profits more than the increase in consumer welfare.

“Determinants of the Timing of Purchase in Dynamic Pricing Environments”

(*with Fei Li and Jonathan Williams*)

Works in Progress

“Dynamic Pricing and Rationing of Refund Contracts”

Teaching

University of North Carolina at Chapel Hill

Econ 345 – Industrial Organization, Instructor	Fall 2019 – Fall 2021
Econ 101 – Introduction to Economics, Instructor	Summer 2018
Econ 101 – Introduction to Economics, TA	Fall 2017 – Fall 2018

Indiana University - Bloomington

Econ 201 – Introduction to Microeconomics, TA

Fall 2015 – Spring 2016

Awards and Honors

UNC Center for Regulatory and Industrial Studies Summer Fellowship	2020, 2021
Lurcy Fellowship	2020
Gallman Fellowship	2019
Doctoral Merit Assistantship	2016 – 2017
Economics Distinguished Scholar, Indiana University	2016
Carrington Scholar, Indiana University	2015
Phi Beta Kappa, Indiana University	2015

Conferences and Presentations

Southern Economic Association Conference	2019, 2020, 2021
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Professional Service

President, UNC Economics Graduate Student Association	2018 – 2019
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Skills

L^AT_EX, Matlab, R, Stata

References

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