## Curriculum Vitae

### Julien P. Isnard University of North Carolina, Chapel Hill

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	Education	
PhD in Economics BS in Economics	University of North Carolina, Chapel Hill Southern Methodist University	expected May 2022 December 2013
	Research Positions	
Research Assistant	under the supervision of Andrew J. Yates	Spring 2018 – Spring 2019
	Teaching	
Visiting Lecturer	University of Richmond 101 (Introduction to Microeconomics) 300 (Industrial Organization) 332 (Public Policy)	Fall 2020 – Spring 2021
Instructor of Record	University of North Carolina, Chapel Hill 101 (Introduction to Economics) 345 (Public Policy Toward Business) 445 (Industrial Organization) 480 (Labor Economics)	Summer 2016 – Spring 2020
Teaching Assistant	University of North Carolina, Chapel Hill 101 (Introduction to Economics) 445 (Industrial Organization)	Fall 2015 – Fall 2017
	Leadership Positions	
President Senator	Economics Graduate Student Association Graduate and Professional Student Associati	Fall 2016 – Spring 2017 on Fall 2015 – Spring 2016
	Conference Presentations	
Presenter	CAMP Resources – Asheville, NC	August 2019
	Specialties	
Fields Industrial Organization Environmental Economics		Coding STATA, MATLAB, PYTHON, LATEX

#### Research

#### Pricing Distortions from Attribute-Based Emissions Standards: A Study of CAFÉ

This paper follows from the extensive literature on the impact of environmental standards on firms as well as their distributional consequences on the consumer side. After recovering parameter estimates for consumer valuation of vehicle attributes, I explore the impact of shifting from a uniform fleet-specific emission standard to a regressive standard that incorporates a reduction in efficiency requirements for larger vehicles. This shift results in a new dimension for regulatory compliance that shifts incentives for the firm and creates a distortion in the price schedules of multi-product firm offerings. Using the shift in Corporate Average Fuel Efficiency Standards, I estimate the taxation and subsidization effects faced by consumers.

#### Heterogeneous responses to price: Evidence from residential water consumers

Journal of Environmental Economics and Management — May 2021 with Andrew J. Yates, Brian McManus, Shadi Eskaf and A. Rachid El-Khattabi
Public utilities may respond to demand or supply fluctuations by adjusting prices to ration quantity. This approach's efficacy and distributional impacts depend on households' heterogeneous price sensitivity, which we estimate in a market for residential water usage. Our household-level panel data features a large change in marginal water prices and a novel measure of local hydrological stress. Contrary to prior research, we find that heavy-usage households are more price sensitive than other households, and price elasticity is largely invariant to household wealth. These findings suggest that price-based rationing can be an effective tool to reduce water usage.

# Estimation of Price Response with Heterogeneous Price Perception and Nonlinear Price Schedules

with Andrew J. Yates, Brian McManus, Shadi Eskaf and A. Rachid El-Khattabi
The complexity of nonlinear price schedules such as those adopted by utility providers produce elevated information costs that result in multiple potential interpretations for consumers. Using billing data, demographic observables, and weather-focused demand shifters for single-family residential water consumers, we estimate a water demand model that allows for consumer heterogeneity with respect to price perception. The recovered parameters allow for distributional and aggregate usage estimates under alternate or shifted pricing schedules.

#### **Dissertation Committee**

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