Johannes Wiedemann

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Citizenship: Germany; F1 visa

Fields of Concentration:

Primary Field: Political Economy

Secondary Field: Development Economics

Desired Teaching:

Political Economy, Applied Econometrics, Game Theory

Comprehensive Examinations Completed:

2019 (Oral): Development Economics

2017/2018 (Written): Microeconomics, Macroeconomics, Political Economy

Dissertation Title: Essays in Political Economy

Committee:

Professor Giovanni Maggi (Co-Chair)

Professor Frances Rosenbluth (Co-Chair)

Professor Susan Rose-Ackerman Professor Ebonya Washington

Expected Completion Date: May 2022

Degrees:

Ph.D., Political Science and Economics, Yale University, 2022 (expected)

M.Phil., Political Science and Economics, Yale University, 2019

M.A., Economics, Yale University, 2018

M.Sc., Political Science and Political Economy, London School of Economics, 2015

B.A., Politics and Public Administration; Economics, University of Konstanz, 2014

Fellowships, Honors and Awards:

Baden-Wuerttemberg Foundation Fellowship (2020)

MacMillan Center International Dissertation Research Fellowship, Yale University (2020-2021)

Pierre B. A. Keller Fellowship, Yale University (2017-2018)

MacMillan Center Pre-Dissertation Research Fellowship, Yale University (2018)

Leitner Political Economy Fellowship, Yale University (2016-2018)

Graduate Student Stipend, Yale University (2016-2022)

Carlo-Schmid-Fellowship, German Academic Exchange Service (2015-2016)

MSc Distinction at the LSE (2015)

Konrad-Adenauer Foundation Scholarship (2013-2015)

VEUK Award as best departmental BA graduate at University of Konstanz (2014)

German Academic Exchange Short Term Scholarship (2013)

Research Grants:

Tobin Center Grant (2020). Amount: \$5,400

Leitner Grant (2020). Amount: \$2,000

Leitner Summer Grant (2019). Amount: \$3,630 Leitner Summer Grant (2018). Amount: \$6,000 PROMOS Travel Grant (2013). Amount: ~\$1,000

Teaching Experience:

Fall 2020, Grader with Contact for Introduction to Statistics (with Prof. Jonathan Reuning-Scherer), Yale College

Fall 2018/2019, Teaching Fellow for Mathematics for Political Science (with Dr. Chris Li and Dr. Andrew Bridy), Yale Graduate School

Spring 2019, Teaching Fellow for Game Theory and Political Science (with Dr. Christian Salas), Yale College

Spring 2014, Teaching Assistant for Comparative Politics (with Prof. Christian Breunig), University of Konstanz

Research and Work Experience:

Research Assistant to Prof. Susan Rose-Ackerman, Yale University, 2017

Research Assistant to Prof. Frances Rosenbluth, Yale University, 2017

Research Assistant to Dr. Raju Huidrom, The World Bank, 2015-2016

Research Assistant to Dr. Philip Leifeld, University of Konstanz, 2013-2014

Publication:

"Who Do You Trust? The Consequences of Partisanship and Trust for Responsiveness to COVID-19 Orders" (2021) [with Daniel A. N. Goldstein], *Perspectives on Politics (forthcoming)*.

Working Papers:

"Firm Lobbying in the European Union", (November 2021), *Job Market Paper*

"Experimental Evidence on Social Trust and Responsiveness to COVID-19 Mitigation Policies" [with Daniel A. N. Goldstein], (May 2021), Working Paper (under review)

"Campaign Contributions, Political Connections, and Investment – Firm-Level Evidence from US State Attorney Elections", (September 2020), *Working Paper*

Work In Progress:

"Causal Effects of Seat Safety on Lobbying – Evidence from Redistricting"

"Unionization and Firm Lobbying"

"Experimental Evidence on Political Trust and Responsiveness to COVID-19 Mitigation Policies" [with Daniel A. N. Goldstein]

"Discretion, Efficiency, and Trust in European Public Procurement" [with Daniel A. N. Goldstein]

Seminar and Conference Presentations:

APSA Annual Meeting, 2021 MPSA Annual Meeting, 2021 APSA Annual Meeting, 2020 MPSA Annual Meeting, 2019

Referee Service:

American Political Science Review

Languages:

German (native), English (fluent), Spanish (intermediate), French (beginner), Arabic (beginner)

References:

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Dissertation Abstract

Firm Lobbying in the European Union [Job Market Paper]

The European Union (EU) Single Market is the largest internal market worldwide, and EU institutions such as the EU Commission have far-reaching competences in a wide array of policy realms. Hence, the policy stakes in the EU are high, and a wide array of actors tries to exert influence at the EU level; private companies play a prominent role in this process. Yet, a systematic empirical account of the determinants and effects of firm lobbying in the EU is lacking. I address this gap, and explore the following questions: which types of companies are lobbying, and what are the effects of firm lobbying in the EU?

I leverage novel data on firms' meetings with the EU Commission, and so provide an answer to the first question: larger, more profitable, and more valuable companies lobby more.

Next, I show that lobbying leads to higher stock market value for the firms that lobby, employing an event study approach. Around meeting dates with EU Commission officials, firms experience cumulative abnormal returns (CARs) of between 0.3% and 0.5%. Exploiting the surprise outcome of the Brexit referendum in 2016, I furthermore employ a difference-in-differences design that indicates that firms' connections to the EU Commission lost value when the UK decided to leave the EU. This further suggests that financial markets value firm lobbying in the EU.

I then investigate direct benefits that companies may receive from the EU Commission. Exploiting a three-dimensional panel with firm, year, and commissioner dimensions, I demonstrate that firm lobbying is associated with companies receiving higher grant amounts from the EU Commission. I argue for a causal interpretation of this finding based on an instrumental variable design that relies on the fact companies are significantly more likely to lobby commissioners from their respective home countries. In a placebo check I assess non-lobbying companies' nationality and EU Commission funding awards, and argue that shared nationality of commissioners and firms indeed affects grant and procurement allocation decisions through the meetings channel.

Lastly, I explore whether the detected effects generalize to EU regulatory politics. I show that companies that had met with commissioners before regulations were proposed experience greater CARs around regulation proposal dates, particularly when proposals appear relatively uncontroversial. Lobbying therefore may also convey firm-level regulatory benefits.

I discuss the findings against the backdrop of the literature, and conjecture that lobbying in the EU context should not primarily be understood as quid-pro-quo lobbying. The EU features a relative absence of money in politics, and few cases of revolving doors; the provision of information and technical expertise on the other hand appear to play a larger role, which is why lobbying here may mainly be understood as informational. My results therefore more broadly imply that informational lobbying can lead to private gains for firms.

Who Do You Trust? The Effects of Partisanship and Trust on Compliance with COVID-19 Orders [with Daniel A. N. Goldstein]

Non-uniform compliance with public policy by citizens can undermine the effectiveness of government, particularly during crises. Mitigation policies intended to combat the novel coronavirus offer a real-world measure of citizen compliance, allowing us to examine the determinants of asymmetrical responsiveness. Analyzing county-level cellphone data, we leverage staggered roll-out to estimate the causal effect of stay-at-home orders on mobility using a difference-in-differences strategy. We find movement is significantly curtailed, and examination of descriptive heterogeneous effects suggests the key roles that partisanship and trust play in producing irregular compliance. We find that Republican-leaning counties comply less than Democratic-leaning ones, which we argue underlines the importance of trust in science and acceptance of large-scale government policies for compliance. However, this partisan compliance gap shrinks when directives are given by Republican leaders, suggesting citizens are more trusting of co-partisan leaders. Furthermore, we find that higher levels of social trust increase compliance; yet, these gains attenuate or intensify depending upon community-level partisan sentiments. Our study provides a real-world, behavioral measure that demonstrates the influence of partisanship, social trust, and their interaction on citizen welfare. Finally, we argue our results speak to how trust in government may impact successful containment of the COVID-19 pandemic.

Campaign Contributions, Political Connections, and Investment – Firm-Level Evidence from US State Attorney Elections

I consider the effects of firms' connections to state attorneys general in the US. Legal investigations and penalties can pose a considerable risk and uncertainty for firms, and there is anecdotal evidence that political connections to the judicial branch may contribute to lowering such risk. Yet, extant literature has not focused on connections to that branch of government. I leverage state level campaign contribution data and employ a regression discontinuity design around state attorneys general elections to demonstrate that political connections lead to increases in firms' investments. Moreover, I provide suggestive evidence that connections lead to lower investigation probabilities. Thus, I shed light on a new channel for firms' political activities, and show that connections to the judicial branch entails benefits for companies. The observed investment effects may be inefficient as capital may be misallocated across firms.