Project: Creditworthiness

Step 1: Business and Data Understanding

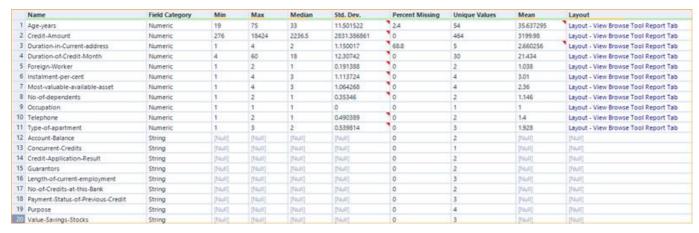
Key Decisions:

- What decisions needs to be made?
 - The objective is to build a predictive classification model to classify whether customers who
 applied for loan are creditworthy.
- What data is needed to inform those decisions? The data needed can be summarized in three categories and I listed few for each category:
 - · Personal information
 - length of employeement
 - duration of current address
 - number of dependent
 - Basic account information
 - have account in bank or not and the balance
 - duration of credit month
 - Loan information
 - loan purpose
 - o credit aount
- What kind of model (Continuous, Binary, Non-Binary, Time-Series) do we need to use to help make these decisions?
 - Since the desired outcome is creditworthy or not, it would be a binary classification model. We'll go run logistic regression model, decision tree model etc respectively to compare the model accuracy.

Step 2: Building the Training Set

EDA

Fields Summary



This dataset contains 20 variables including 11 continuous variables and 0 categorical variables. We can

gain more overview from the histogram of each variable.



Before we jump into the model part, we'll clean and manipulate the dataset for model preparation.

1. Missing values

- The Duration of current address has 69% missing data so this field should be removed.
- We'll impute the missing value with median data in the Age-year field since it only has 2.4% missing data. Since the age is right skewed, so we'll impute the data with median instead of mean.

2. Association Check: Correlation

• We want to make sure the numeric variables are not highly correlated with each other.

Pearson Correlation Analysis

Full Correlation Matrix

| | Duration.of.Credit.Month | Credit.Amount | Instalment.per.cent | Duration.in.Current.address | Most.valuable.available.asset | Age.years |
|-------------------------------|--------------------------|---------------|---------------------|-----------------------------|-------------------------------|-----------|
| Duration.of.Credit.Month | 1.000000 | 0.565054 | 0.145637 | -0.032494 | 0.128814 | -0.018171 |
| Credit.Amount | 0.565054 | 1.000000 | -0.253286 | -0.136621 | 0.457147 | 0.040486 |
| Instalment.per.cent | 0.145637 | -0.253286 | 1.000000 | 0.131231 | 0.115114 | 0.111456 |
| Duration.in.Current.address | -0.032494 | -0.136621 | 0.131231 | 1.000000 | -0.047386 | 0.301966 |
| Most.valuable.available.asset | 0.128814 | 0.457147 | 0.115114 | -0.047386 | 1.000000 | 0.123579 |
| Age.years | -0.018171 | 0.040486 | 0.111456 | 0.301966 | 0.123579 | 1.000000 |
| Type.of.apartment | 0.126967 | 0.100413 | 0.178926 | -0.163386 | 0.182744 | 0.208552 |
| Occupation | NaN | NaN | NaN | NaN | NaN | NaN |
| No.of.dependents | -0.185180 | 0.082721 | -0.293380 | -0.036814 | 0.019435 | 0.046996 |
| Telephone | 0.238437 | 0.192532 | 0.038515 | 0.055112 | 0.083395 | 0.141103 |
| Foreign.Worker | -0.207298 | -0.045994 | -0.155458 | -0.015787 | 0.071932 | -0.020939 |
| | Type.of.apartment | Occupation | No.of.dependents | Telephone | Foreign.Worker | |
| Duration.of.Credit.Month | 0.126967 | NaN | -0.185180 | 0.238437 | -0.207298 | |
| Credit.Amount | 0.100413 | NaN | 0.082721 | 0.192532 | -0.045994 | |
| Instalment.per.cent | 0.178926 | NaN | -0.293380 | 0.038515 | -0.155458 | |
| Duration.in.Current.address | -0.163386 | NaN | -0.036814 | 0.055112 | -0.015787 | |
| Most.valuable.available.asset | 0.182744 | NaN | 0.019435 | 0.083395 | 0.071932 | |
| Age.years | 0.208552 | NaN | 0.046996 | 0.141103 | -0.020939 | |
| Type.of.apartment | 1.000000 | NaN | -0.010189 | 0.179688 | -0.026742 | |
| Occupation | NaN | 1.000000 | NaN | NaN | NaN | |
| No.of.dependents | -0.010189 | NaN | 1.000000 | -0.097632 | 0.218454 | |
| Telephone | 0.179688 | NaN | -0.097632 | 1.000000 | -0.168472 | |
| Foreign.Worker | -0.026742 | NaN | 0.218454 | -0.168472 | 1.000000 | |

• An assoication analysis is performed on the numeric variables and there are no variables which are highly correlated with each other (the abs(correlation) is > 0.7 and the p-value is also not significant).

3. Varibility Check

 We also want to remove data with low variability. Referring to the fields summary plots above, Guarantors, Foreign Worker, No of Dependents show low varibility where more than 80% of the data skewed towards to one value. These three fields should be removed in order not to skwe our model results.

4. Irrelevancy Check

• Telephone field should be removed since its irrelevancy to the creditworthy.

Summary

| Category | Field | Process |
|----------------|-----------------------------|----------------------------|
| Missing Value | Duration of current address | Removed |
| Missing Value | Age-Years | Impute missing with median |
| | Guarantors | Removed |
| | Foreign Worker | Removed |
| Low Varibility | Occupation | Removed |
| | Concurrent Credits | Removed |
| | No of Dependents | Removed |
| Irrelevancy | Telephone | Removed |

Step 3: Train Classification Models

• First, I created Estimation and Validation samples where 70% of the dataset should go to Estimation and 30% of entire dataset should be reserved for Validation. Set the Random Seed to 1.

- Then I'll create all of the following models: Logistic Regression, Decision Tree, Forest Model, Boosted Model.
- The target variable for all models is credit application result.

1. Logistic Regression (Stepwise)

· summary of the model

Report for Logistic Regression Model LogisticModel_Stepwise

Basic Summary

Call:

glm(formula = Credit.Application.Result ~ Account.Balance +

Payment.Status.of.Previous.Credit + Purpose + Credit.Amount +

Length.of.current.employment + Instalment.per.cent +

Most.valuable.available.asset, family = binomial(logit), data = the.data)

Deviance Residuals:

| Min | 1Q | Median | 3Q | Max |
|--------|--------|--------|-------|-------|
| -2.289 | -0.713 | -0.448 | 0.722 | 2.454 |

Coefficients:

| | Estimate | Std. Error | z value | Pr(> z) | |
|---|------------|---------------|------------|--------------|-----|
| (Intercept) | -2.9621914 | 6.837e-01 | -4.3326 | 1e-05 | *** |
| Account.BalanceSome Balance | -1.6053228 | 3.067e-01 | -5.2344 | 1.65e- 07 | *** |
| Payment.Status.of.Previous.CreditPaid Up | 0.2360857 | 2.977e-01 | 0.7930 | 0.42775 | |
| Payment.Status.of.Previous.CreditSome Problems | 1.2154514 | 5.151e-01 | 2.3595 | 0.0183 | * |
| PurposeNew car | -1.6993164 | 6.142e-01 | -2.7668 | 0.00566 | ** |
| PurposeOther | -0.3257637 | 8.179e-01 | -0.3983 | 0.69042 | |
| PurposeUsed car | -0.7645820 | 4.004e-01 | -1.9096 | 0.05618 | |
| Credit.Amount | 0.0001704 | 5.733e-05 | 2.9716 | 0.00296 | ** |
| Length.of.current.employment4-7 yrs | 0.3127022 | 4.587e-01 | 0.6817 | 0.49545 | |
| Length.of.current.employment< 1yr | 0.8125785 | 3.874e-01 | 2.0973 | 0.03596 | * |
| Instalment.per.cent | 0.3016731 | 1.350e-01 | 2.2340 | 0.02549 | * |
| Most.valuable.available.asset | 0.2650267 | 1.425e-01 | 1.8599 | 0.06289 | |

From this model we can tell that Account-Some balance, payment status
 CreditSomeProblems, Purpose, and Credit Amount are the significant predictor variables with significant p-value.

Model Comparison Report

| Fit and error measures | | | | | | |
|------------------------|----------|--------|--------|-----------------------|-------------------------------|--|
| Model | Accuracy | F1 | AUC | Accuracy_Creditworthy | Accuracy_Non- Creditworthy | |
| LogisticModel_Stepwise | 0.7600 | 0.8364 | 0.7306 | 0.8762 | 0.4889 | |

| Confusion matrix of LogisticModel_Stepwise | | | | | | |
|--|---------------------|-------------------------|--|--|--|--|
| | Actual_Creditworthy | Actual_Non-Creditworthy | | | | |
| Predicted_Creditworthy | 92 | 23 | | | | |
| Predicted_Non-Creditworthy | 13 | 22 | | | | |

While this

stepwise model has 76% accuracy and its Non-creditworthy group is 48%.

2. Decision Tree

• Decision Tree



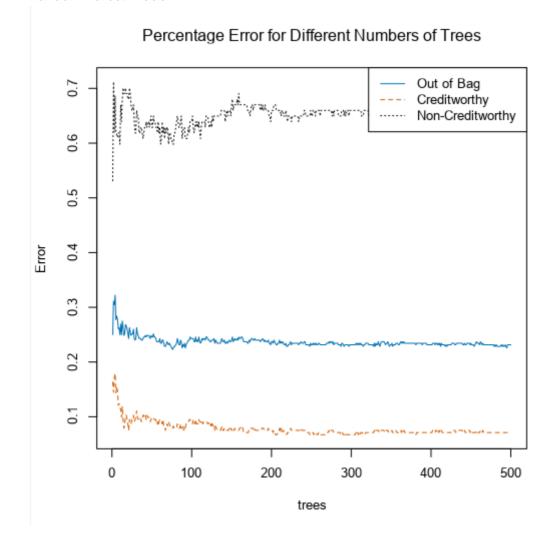
• From this model we can tell that Account—Some balance, Value Saving Stock, Duration of Month are the significant predictor variables with high variable importance.

| | Model Comparison Report | | | | | | |
|----------------------------|-------------------------|------------|--------|-----------------------|---------------------------|--|--|
| Fit and e | ror measure | es | | | | | |
| Model | Accuracy | F1 | AUC | Accuracy_Creditworthy | Accuracy_Non-Creditworthy | | |
| DT | 0.7467 | 0.8304 | 0.7035 | 0.8857 | 0.4222 | | |
| Confusio | n matrix of E | T | | | | | |
| | | | | Actual_Creditworthy | Actual_Non-Creditworthy | | |
| | Predict | ed_Credity | vorthy | 93 | 26 | | |
| Predicted_Non-Creditworthy | | | vorthy | 12 | 19 | | |

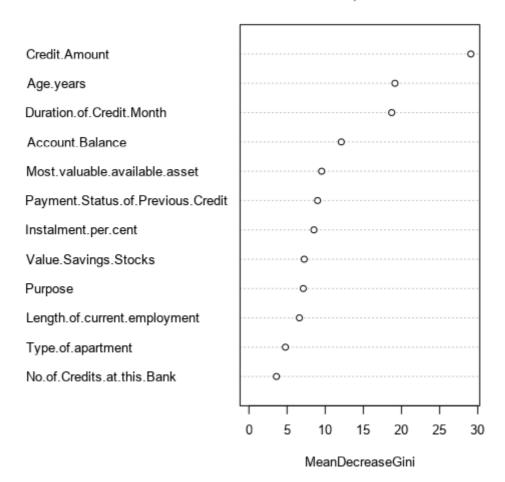
• The overall Model Accuracy is 79% while the accuracy for Non-creditworthy group is 42%.

3. Forest Model

• Random Forest Model



Variable Importance Plot



• From this **Variable Importance Plot** we can tell that **Credit Amount**, **Age. years**, **Duration** of **credit month** are the significant predictor variables with high variable importance.

• The overall acuracy is 79.33% and the Non-creditworthy accuracy is 40%.

4. Boosted Model

Boosted Model

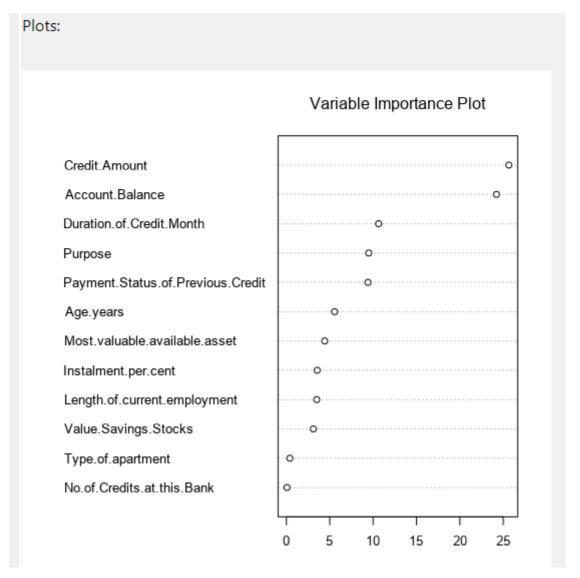
Report

Report for Boosted Model BoostedModel

Basic Summary:

Loss function distribution: Bernoulli Total number of trees used: 4000

Best number of trees based on 5-fold cross validation: 1988



From this Variable Importance Plot we can tell that Credit Amount, account balance,
 Duration of credit month are the significant predictor variables with high variable importance.

| | Model Comparison Report | | | | | | | |
|------------------------|-------------------------|------------|--------|-----------------------|---------------------------|--|--|--|
| Fit and erro | r measures | | | | | | | |
| Model | Accuracy | F1 | AUC | Accuracy_Creditworthy | Accuracy_Non-Creditworthy | | | |
| BoostedModel | 0.7933 | 0.8670 | 0.7469 | 0.9619 | 0.4000 | | | |
| Confusion i | matrix of Boos | stedMo | del | | | | | |
| | | | | Actual_Creditworthy | Actual_Non-Creditworthy | | | |
| Predicted_Creditworthy | | | у | 101 | 27 | | | |
| | Predicted_Non-Cr | reditworth | y | 4 | 18 | | | |

• The overall acuracy is 79.33% and the Non-creditworthy accuracy is 40%.

Step 4: Write-up

Final Model Compare

| ere is the final four model comparison | | | | | | | | |
|--|-------------------------------|--------|--------|---------------------|---------|---------------------------|--|--|
| Model Comparison Report | | | | | | | | |
| Fit and error meas | ures | | | | | | | |
| Model | Accuracy | F1 | AUC | Accuracy_Credi | tworthy | Accuracy_Non-Creditworthy | | |
| DT | 0.7467 | 0.8304 | 0.7035 | | 0.8857 | 0.4222 | | |
| RandomForest | 0.7933 | 0.8670 | 0.7403 | | 0.9619 | 0.4000 | | |
| LogisticModel_Stepwise | 0.7600 | 0.8364 | 0.7306 | | 0.8762 | 0.4889 | | |
| BoostedModel | 0.7933 | 0.8670 | 0.7469 | | 0.9619 | 0.4000 | | |
| | | | | | | | | |
| Confusion matrix | of BoostedM | odel | | | | | | |
| | | | | Actual_Creditworthy | | Actual_Non-Creditworthy | | |
| P | redicted_Creditwor | thy | | 101 | | 27 | | |
| Predict | ed_Non-Creditwor | thy | | 4 | | 18 | | |
| Confusion matrix | of DT | | | | | | | |
| | | | | Actual_Creditworthy | | Actual_Non-Creditworthy | | |
| P | redicted Creditwor | thy | | 93 | | 26 | | |
| | Predicted_Non-Creditworthy 12 | | | | | 19 | | |
| Fredict | ca_Non CreditWor | uny | | 12 | | 19 | | |

| Confusion matrix of LogisticModel_Stepwise | | | | | |
|--|---------------------|-------------------------|--|--|--|
| | Actual_Creditworthy | Actual_Non-Creditworthy | | | |
| Predicted_Creditworthy | 92 | 23 | | | |
| Predicted_Non-Creditworthy | 13 | 22 | | | |

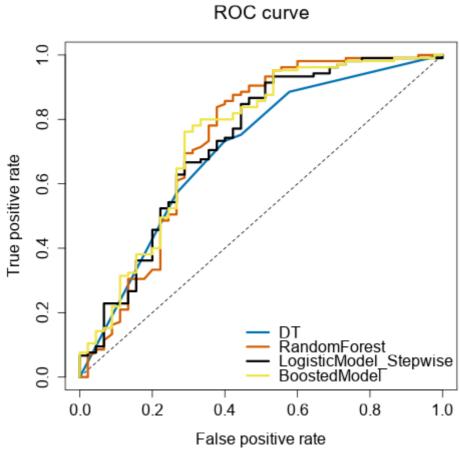
| Confusion matrix of RandomForest | | | | | |
|----------------------------------|---------------------|-------------------------|--|--|--|
| | Actual_Creditworthy | Actual_Non-Creditworthy | | | |
| Predicted_Creditworthy | 101 | 27 | | | |
| Predicted_Non-Creditworthy | 4 | 18 | | | |

Overall Accuracy

• We can find that both Random forest model and boosted model have the top 79.33% accuracy rate.

Accuracies in each segments

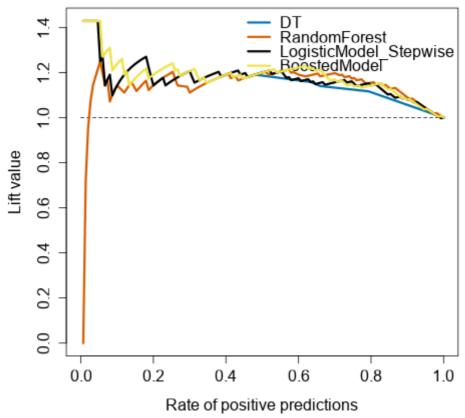
- Creditworthy: Random forest model and boosted model 96%
- Non-Creidtworthy: Logistic Regression Model 48%



ROC curve

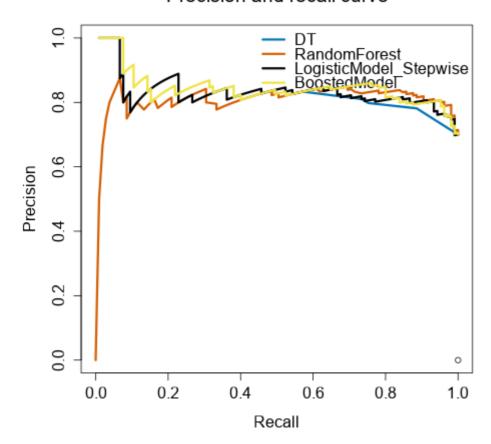
• From the ROC curve we can see that the Random forest performs slightly better than others.

Lift curve



Other supporting Plots

Precision and recall curve



By comparing the above

aspects, i choose the random forest model as it has the higher accuracy and less bais among two segments.

Q: How many individuals are creditworthy?

• In this step I used the random forest model to predict the customers from (customer-to-score) file. If the score of creditworthy is greater than score noncredictworthy then the person should be labeled as creditworthy.

• The final result is there are 410 creidtworthy customers and 90 non-creditworthy customers.

Appendix

Alteryx Workflow

