

Data-Driven House Price prediction



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Data Cleaning

- Data size: 279 samples
- Delete unavailable variables

variables	CollgCr	Edwards	OldTown	Training model
BsmtUnfSF	✓	nan	✓	Not include
Street	nan	nan	nan	Not include
LandContour	nan	nan	nan	Not include
grade to building	nan	nan	nan	Not include
LandSlope	nan	nan	nan	Not include
YearRemodAdd	nan	nan	nan	Not include
BsmtExposure	nan	nan	nan	Not include
KitchenAbvGr	nan	✓	✓	Not include

Data Cleaning

- Split concatenated variables

Exterior



Exterior1st
ExterQual
ExterCond

LotInfo



LotConfig
LotShape
LotFrontage
LotArea

P	Q	R	S	T	U	V
RoofStyle	Exterior	Utilities	BsmtFinSF: Heating		LotInfo	KitchenQua
Gable	VinylSd;TA;Gd	AllPub	706	GasA	Inside;Reg;8450;65	Gd
Gable	VinylSd;TA;Gd	AllPub	486	GasA	Inside;IR1;11250;68	Gd
notGable	VinylSd;TA;Gd	AllPub	0	GasA	Inside;Reg;9742;75	Gd
Gable	VinylSd;TA;Gd	AllPub	0	GasA	Corner;Reg;11049;85	Gd
notGable	VinylSd;TA;TA	AllPub	280	GasA	CulDSac;IR1;9200;NA	TA
Gable	VinylSd;TA;Gd	AllPub	0	GasA	Corner;IR1;11645;89	Gd
Gable	OtherSd;TA;TA	AllPub	632	GasA	Inside;Reg;7200;60	TA
Gable	VinylSd;TA;TA	AllPub	739	GasA	Inside;Reg;9375;NA	Gd
Gable	VinylSd;TA;Gd	AllPub	1013	GasA	Inside;IR1;10665;72	Gd
Gable	VinylSd;TA;TA	AllPub	588	GasA	Inside;Reg;8070;60	TA



Data Cleaning

- Variables Cleaning Process

Column	Treatment
GarageType	NA or blank indicates no garage, should be labeled as “noGarage”
LotFrontage	Convert to numerical
LotArea	Convert to numerical; Fill NA with mean
BsmtCond	NA should be labeled as “noBasement” (indicates no basement)
BsmtQual	Fill NA with mode
BsmtFinType1	Fill NA with mode
houseAge	Create : $\text{houseAge} = \text{YrSold} - \text{YearBuilt}$; And Row 31: $\text{age} < 0 \rightarrow$ likely swapped years; take absolute value, keep row
Neighborhood	Create : Neighbor, indicating the sample belongs to which neighborhood
Sample_id	Create : sample_id, as the unique ID of each sample

Data Cleaning

- Transform categorical variables to numerical matrix variables
- Method: One-hot encoding

"CentralAir"
"PavedDrive"
"Utilities"
"BsmtCond"

"HeatingQC"
"Exterior1st"
"LotShape"
"BldgType"

"BsmtQual"
"SaleType"
"Heating"
"Foundation"

"GarageType"
"ExterQual"
"KitchenQual"
"Neighbor"

"HouseStyle"
"RoofStyle"
"LotConfig"
"Electrical"

"RoofMat1"
"ExterCond"
"BsmtFinType1"



EDA

- Numerical Variables exploration data analysis
 - Average house price is \$158,035.38

Table: Numerical Variables Summary Statistics

variable	count	mean	median	sd	min	max	q1	q3
:-----	-----	-----	-----	-----	-----	-----	-----	-----
OverallQual	279	5.810	6	1.369	1	10	5.0	7.0
BedroomAbvGr	279	2.842	3	0.761	1	5	2.0	3.0
Fireplaces	279	0.362	0	0.570	0	3	0.0	1.0
FullBath	279	1.516	2	0.535	0	3	1.0	2.0
OpenPorchSF	279	45.753	24	68.781	0	547	0.0	64.0
BsmtFinSF1	279	345.140	203	493.965	0	5644	0.0	644.0
LotFrontage	279	9363.401	9100	4428.480	2522	63887	7495.5	10800.0
LotArea	279	67.683	67	22.195	24	313	60.0	72.0
HalfBath	279	0.272	0	0.454	0	2	0.0	1.0
WoodDeckSF	279	79.459	0	104.093	0	576	0.0	144.0
TotRmsAbvGrd	279	6.405	6	1.613	3	12	5.0	7.0
SalePrice	279	158035.380	143000	60810.233	37900	475000	114752.0	195750.0
OverallCond	279	5.656	5	1.262	1	9	5.0	7.0
GrLivArea	279	1457.477	1431	540.851	605	5642	1097.5	1722.0
houseAge	279	45.925	52	38.801	0	136	6.0	81.5

EDA

- Categorical Variables exploration data analysis

```
$CentralAir
CentralAir count variable
1 Y 243 CentralAir
2 N 36 CentralAir
```

```
$BsmtQual
BsmtQual count variable
1 TA 129 BsmtQual
2 Gd 117 BsmtQual
3 Fa 23 BsmtQual
4 Ex 10 BsmtQual
```

```
$HouseStyle
HouseStyle count variable
1 1Story 143 HouseStyle
2 2Story 76 HouseStyle
3 1.5Story 51 HouseStyle
4 2.5Story 9 HouseStyle
```

```
$HeatingQC
HeatingQC count variable
1 Ex 165 HeatingQC
2 TA 59 HeatingQC
3 Gd 42 HeatingQC
4 Fa 13 HeatingQC
```

```
$GarageType
GarageType count variable
1 Attchd 146 GarageType
2 Detchd 105 GarageType
3 noGarage 28 GarageType
```

```
$RoofMatl
RoofMatl count variable
1 CompShg 276 RoofMatl
2 notCompShg 3 RoofMatl
```

```
$PavedDrive
PavedDrive count variable
1 Y 232 PavedDrive
2 N 35 PavedDrive
3 P 12 PavedDrive
```

```
$SaleType
SaleType count variable
1 WD 250 SaleType
2 notWD 29 SaleType
```

```
$RoofStyle
RoofStyle count variable
1 Gable 233 RoofStyle
2 notGable 46 RoofStyle
```

```
$Exterior1st
Exterior1st count variable
1 VinylSd 136 Exterior1st
2 OtherSd 99 Exterior1st
3 MetalSd 44 Exterior1st
```

```
$ExterQual
ExterQual count variable
1 TA 242 ExterQual
2 Gd 37 ExterQual
```

```
$ExterCond
ExterCond count variable
1 TA 180 ExterCond
2 Gd 99 ExterCond
```

```
$Utilities
Utilities count variable
1 AllPub 279 Utilities
```

```
$Heating
Heating count variable
1 GasA 265 Heating
2 GasW 8 Heating
3 Grav 4 Heating
4 OthW 1 Heating
5 Wall 1 Heating
```

```
$LotConfig
LotConfig count variable
1 Inside 203 LotConfig
2 Corner 58 LotConfig
3 CulbSac 12 LotConfig
4 FR2 6 LotConfig
```

```
$LotShape
LotShape count variable
1 Reg 211 LotShape
2 IR1 57 LotShape
3 IR2 9 LotShape
4 IR3 2 LotShape
```

```
$KitchenQual
KitchenQual count variable
1 TA 135 KitchenQual
2 Gd 122 KitchenQual
3 Ex 13 KitchenQual
4 Fa 9 KitchenQual
```

```
$BsmtFinType1
BsmtFinType1 count variable
1 Unf 120 BsmtFinType1
2 GLQ 72 BsmtFinType1
3 ALQ 49 BsmtFinType1
4 BLQ 38 BsmtFinType1
```

```
$BsmtCond
BsmtCond count variable
1 TA 244 BsmtCond
2 noBasement 35 BsmtCond
```

```
$Foundation
Foundation count variable
1 PConc 134 Foundation
2 CBlock 83 Foundation
3 BrkTil 62 Foundation
```

```
$Electrical
Electrical count variable
1 SBrkr 239 Electrical
2 Fuse 40 Electrical
```

```
$BldgType
BldgType count variable
1 1Fam 245 BldgType
2 2fmCon 16 BldgType
3 Twnhs 12 BldgType
4 Duplex 6 BldgType
```

```
$Neighbor
Neighbor count variable
1 CollegeCr 116 Neighbor
2 OldTown 89 Neighbor
3 Edwards 74 Neighbor
```


Variable Selection

- The total number of predictors is 38
- Delete Utilities
- Because the variable *Utilities_* is perfectly linearly dependent (completely predictable by other variables), causing multicollinearity in the model.
- Pay attention to high VIF variables ($VIF > 10$), higher VIF indicates multicollinearity problem, not good for prediction model.
 - houseAge, BsmtQual_Gd, BsmtQual_TA, KitchenQual_Gd, KitchenQual_TA



Model Selection

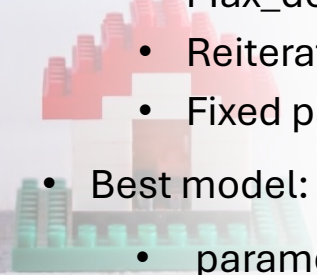
Model	Description	Root mean square error (RMSE)
MLR	Multiple linear regression model	Not an appropriate model Due to non-constant variance, abnormality, high VIF
Ridge	Regularized Regression with all predictors and $\alpha = 0$ and $\lambda = 10$	44364.41
Lasso	Regularized Regression with all predictors and $\alpha = 1$ and $\lambda = 10$	52453.66
Elastic	combines Lasso (L1) and Ridge (L2) with all predictors and $\alpha = 0.1$ and $\lambda = 39896.7$	37954.48
Ridge with feature selection	Regularized Regression and Delete high VIF variables	55953.55
Lasso with feature selection	Regularized Regression and Delete high VIF variables	35596.42
Elastic with feature selection	combines Lasso (L1) and Ridge (L2) and Delete high VIF variables	34904.15
XGBoost	Boosted tree model with all predictors	24604.36
XGBoost with feature selection	Boosted tree model and Delete high VIF variables	26650.51

- Based on 10-fold cross validation

Model Selection

Final Model Information

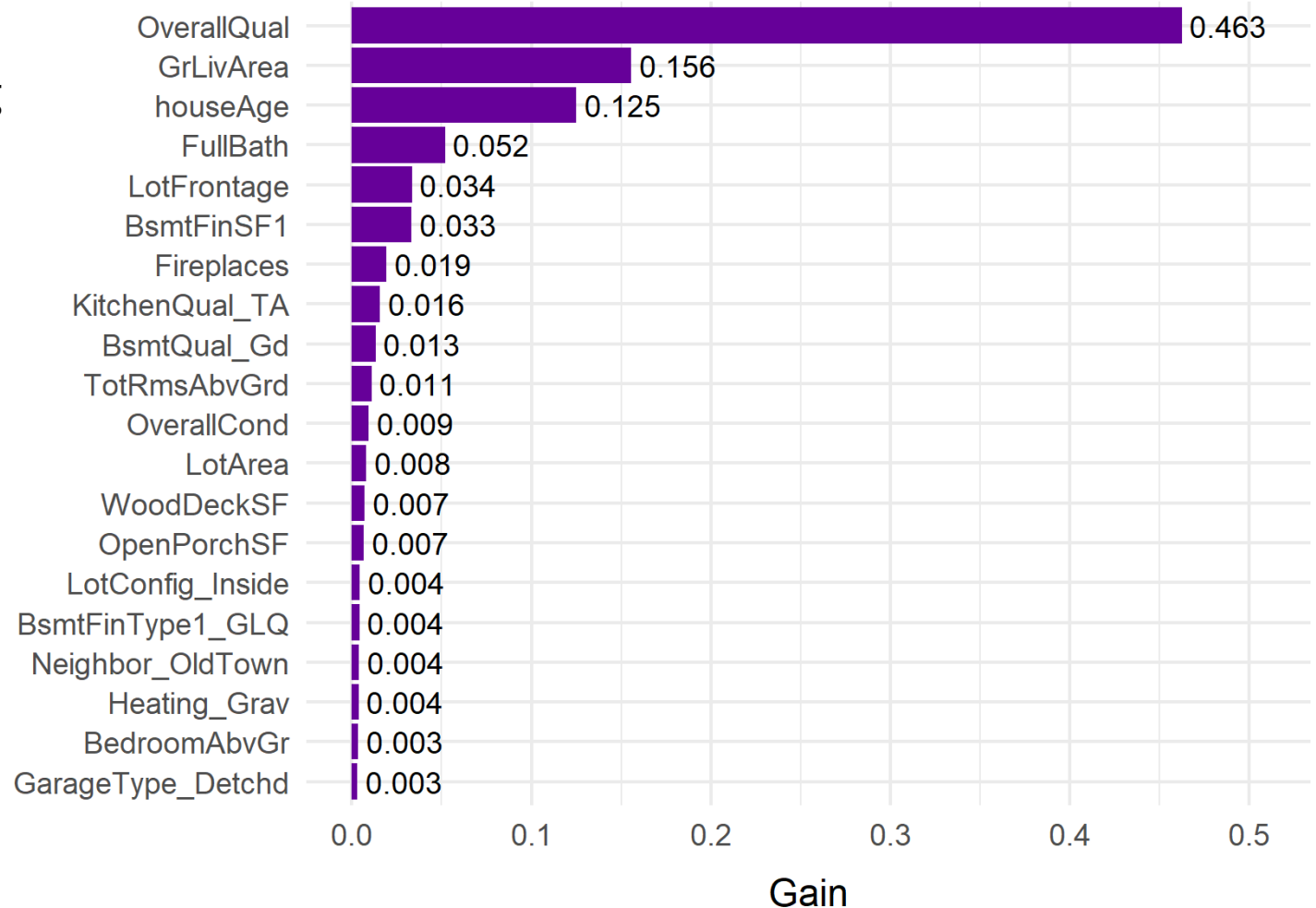
- Algorithm: eXtreme Gradient Boosting (XGBoost)
- Predictors: all variables
- Validation: 10-fold cross validation
- Tuning grid:
 - learning rate (eta): 0.05, 0, 10, 0.30
 - Max_depth: 3, 5, 7
 - Reiterate round (nrounds): 100, 200
 - Fixed parameters: Gamma=0, colsample_bytree=0.8, min_child_weight=1, subsample=0.8
- Best model:
 - parameters:
 - nrounds = 100
 - max_depth = 5
 - eta = 0.05
 - gamma = 0
 - colsample_bytree= 0.8
 - min_child_weight= 1
 - subsample = 0.8
 - RMSE = 24604.36
 - RMSE/Mean(salePrice)=15.57%
 - R-Squared = 84.09%



Model Interpretation

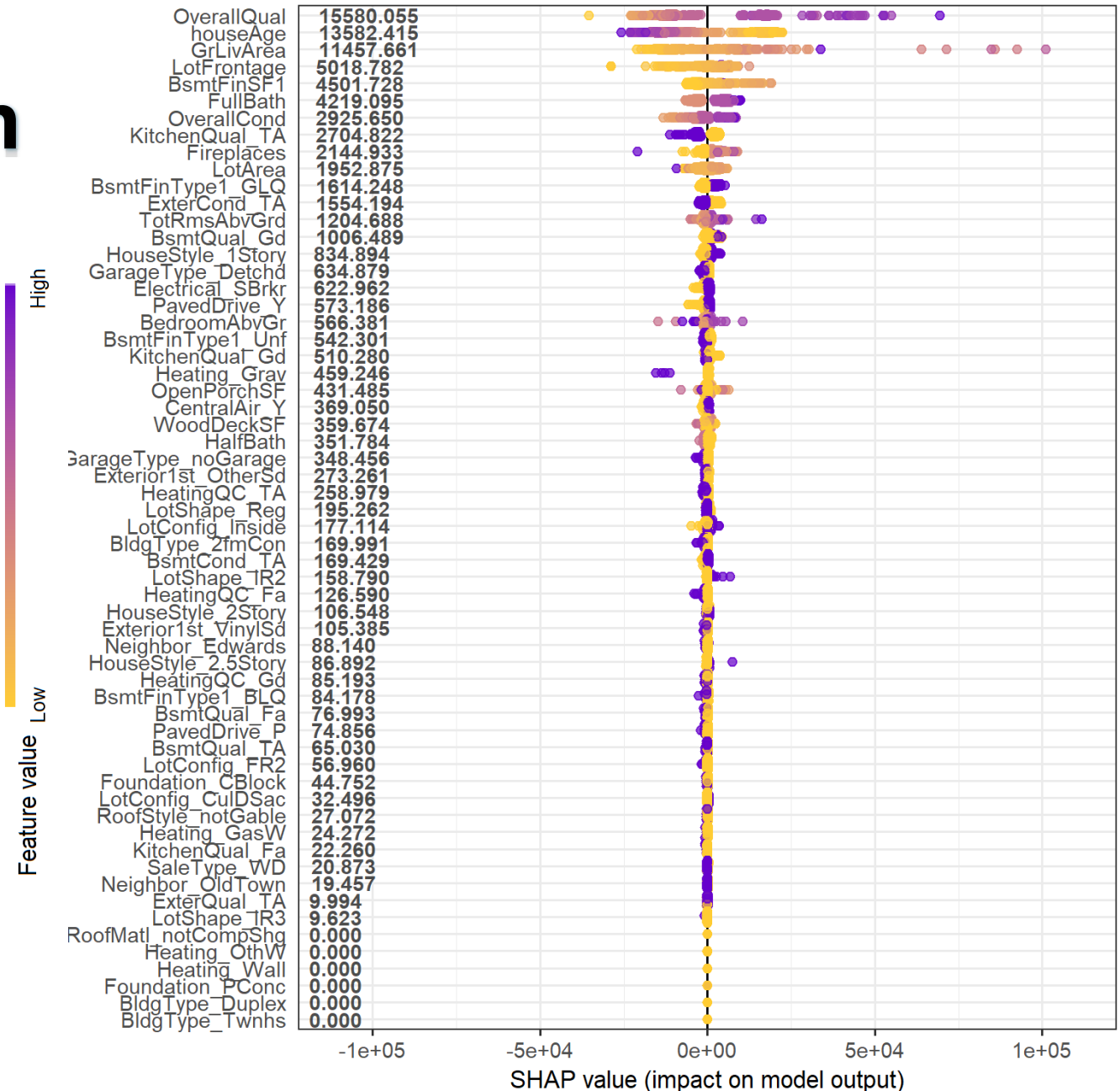
- The model identifies **Overall Quality (OverallQual)** as the most influential factor affecting house prices
- The second most important factor is **Above Ground Living Area (GrLivArea)**
- The third most important factor is **House age (houseAge)**
- Other variables, such as *full bathrooms above grade, linear feet of street frontage, and basement finish quality rating*, also contribute to price predictions, though to a lesser extent.

XGBoost Feature Importance (Gain)



Model Interpretation

- **Overall Quality (OverallQual):** houses with higher quality ratings generally sell for higher prices.
- **Above Ground Living Area (GrLivArea):** larger living areas tend to be associated with higher prices.
- **House age (houseAge):** older houses generally having lower market values.



Model Prediction

Then we can use this model to predict the sale price of other houses

The prediction results as

uniqueID	SalePrice
House.1	281539.1
House.2	136949.4
House.3	128509.1
House.4	218124.2
House.5	208381.5
House.6	194810.9
House.7	121924.8
House.8	204269.4
House.9	265181.7
House.10	238017.8
House.11	223492.8
House.12	171497.8
House.13	282920.9
House.14	207321.7

... ..



✓ xgb_predictions.csv



House Price prediction



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THANK YOU !