

上节:

$n=2$ 2 buyers $v \in \{3, 6, 10\}$
 (likelihood) $\{3, 6, 10\}$ probability no reserve $(=r=3)$

		no reserve		$r=b$		$r=10$	
$(3, 3)$	$\frac{1}{9}$	3	$\frac{5}{9}$	0	$\frac{1}{9}$	0	$\frac{50}{9}$
$(3, 6)$	$\frac{2}{9}$	3		6		0	
$(3, 10)$	$\frac{2}{9}$	3		6		10	
$(6, 6)$	$\frac{1}{9}$	6	$\frac{3}{9}$	6	$\frac{1}{9}$	0	
$(6, 10)$	$\frac{2}{9}$	6		6		10	
$(10, 10)$	$\frac{1}{9}$	10	$\frac{1}{9}$	10	$\frac{1}{9}$	10	

So, the optimal reserve is 6.

for 2 bidder is 6

1 bidder is 6.

try 3 bidder?

Reserve price in SPA the same for every m ?
 and if so, what is the optimal reserve?

$n=1$ distributed $v \sim$ distribution function $F(v)$, $F'(v) = f(v)$ (continuous function)

$f(v) > 0$ on $[v, \bar{v}]$, $f(v) = 0$ if $v \notin [v, \bar{v}]$ (support).

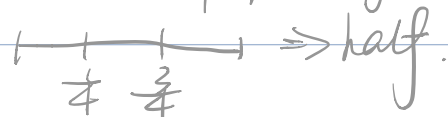
(Explain distribution function) $F(v) = \mathbb{P}[v \leq v] \Rightarrow$ between 0, 1.

$$v \in \{3, 6, 10\} \Rightarrow F(v) = \begin{cases} 0 & v < 3 \\ \frac{1}{3} & 3 \leq v < 6 \\ \frac{2}{3} & 6 \leq v < 10 \\ 1 & v \geq 10 \end{cases}$$

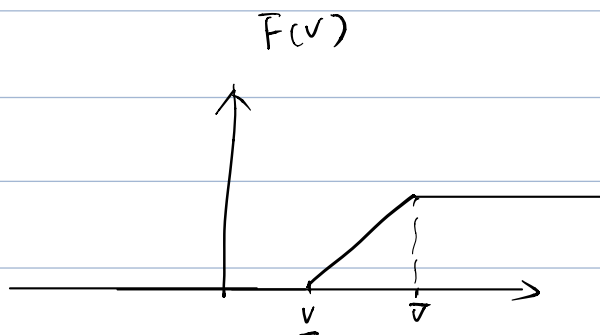
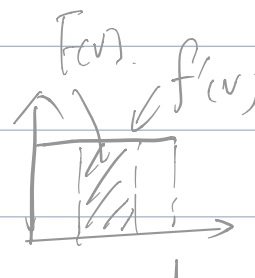
Ex: valuation are uniformly distributed on $[0, 1]$.

(likelihood of picking a point is zero)

↪ chance of picking a point is zero.



$F(v) \Rightarrow F(v) = v$
 $F'(v) = f(v) = 1$



suppose seller set a reserve r .

$v < r$, seller get nothing $0 \times F(r)$

$v > r$ get $(r - c)(1 - F(r))$

$\pi(r) = 0F(r) + (r - c)(1 - F(r))$

Which is optimal r ?

$\pi'(r) = 0$ marginal.

↑
one buyer with
continuous range
valuation

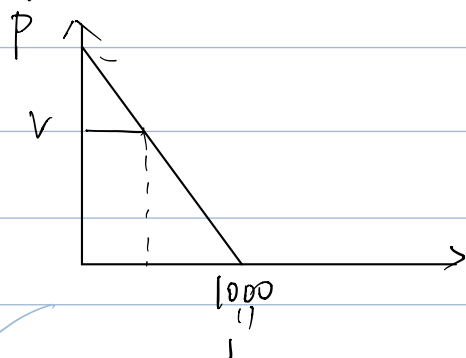
$= (1 - F(r)) + (r - c)(-f(r)) = 0$

$\leq f(v)$

↓ buyers with continuous valuation

Monopolistic pricing.

same problem with auction with one bidder.



$F(v)$ = fraction of customers valuations $\leq v$

$D(v) = (1 - F(v))$ is demand at price v .

↳ Demand Function.

$\pi(r) = (r - c)(1 - F(r))$

lose buyers

gain more from existing buyers.

SPA with $n \geq 1$ bidder.

expected profits of a seller who sets a reserve price r .

2 possibility

① either reserve price r is binding \swarrow revenue get from is reserved p.
 for winning bidder.
 probability \uparrow
 winning bidder's valuation $> r$.
 all losing - - - - - $\leq r$.
 if bidder 1 is winning bidder.
 $P[V_1 > r, V_2 \leq r, \dots, V_m \leq r]$

Statistical independence

Two random x, y .

$$H(x, y) = P[\tilde{x} \leq x, \tilde{y} \leq y]$$

$$F(x) = P[\tilde{x} \leq x] \text{ marginal distribution of } x.$$

$$G(y) = P[\tilde{y} \leq y] \text{ of } y.$$

The random variables \tilde{x} and \tilde{y} are independent
 if $H(x, y) = F(x)G(y)$

new — ② reserve price is not binding for winning bidder.