

Product Sales Dataset – Column Description

Column Name	Details
week	Week sale was made, counted as weeks since product launch
sales_method	Character, which of the three sales methods were used for that customer
customer_id	Character, unique identifier for the customer
nb_sold	Numeric, number of new products sold
revenue	Numeric, revenue from the sales, rounded to 2 decimal places.
years_as_customer	Numeric, number of years customer has been buying from us (company founded in 1984)
nb_site_visits	Numeric, number of times the customer has visited our website in the last 6 months
state	Character, location of the customer i.e. where orders are shipped