# Comprehensive HR Attrition Analysis & Strategic Recommendations

# 1. Executive Summary

This report presents an in-depth analysis of employee attrition based on a dataset of **1,470 employees**. The primary objective is to identify the key drivers behind employee turnover and provide actionable, data-driven recommendations to enhance retention.

Our analysis reveals a significant overall attrition rate of 16.12%, representing the departure of 237 employees. Attrition is not a uniform issue across the organization; rather, it is highly concentrated within specific departments, job roles, and demographic groups. The Sales department exhibits the highest turnover rate, and employees in roles such as Laboratory Technician and Sales Executive are most likely to leave. Key contributing factors include low monthly income, persistent overtime, and a lack of career progression, particularly among early-to-mid-career professionals. This report deconstructs these trends and outlines a strategic framework for intervention.

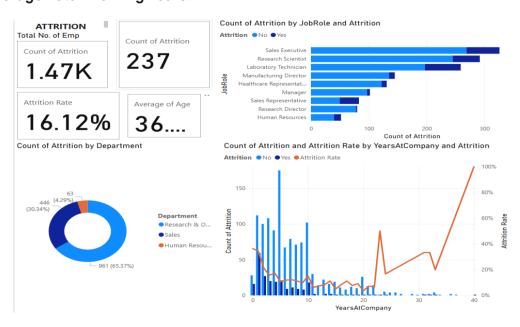
#### 2. Overall Attrition Metrics

A top-level view of the workforce provides the context for our deeper analysis.

Total Employees: 1,470
Attrition Count: 237
Attrition Rate: 16.12%
Average Employee Age: 37

• Average Monthly Salary: \$6,500

Average Monthly Salary: \$6,500
 Average Total Working Years: 7



# 3. Departmental & Role-Based Attrition Hotspots

The data clearly shows that attrition is most severe in specific pockets of the company.

#### 3.1 Attrition by Department

While the Research & Development department has the highest absolute number of departures, the **Sales department has the most critical attrition** *rate*, indicating a systemic issue.

Department	Attrition Count	Total Employees	Attrition Rate
Sales	92	446	20.6%
Human Resources	12	63	19.0%
Research & Development	133	961	13.8%

#### 3.2 Attrition by Job Role

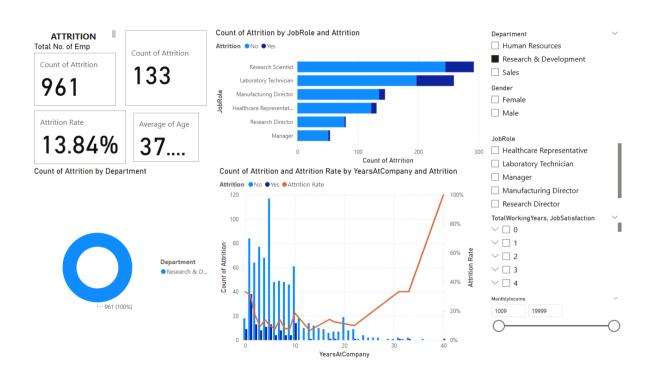
Attrition is heavily concentrated in a few key roles, which are critical to operations and revenue.

• Laboratory Technician: 62 departures

• Sales Executive: 57 departures

• Research Scientist: 47 departures

These three roles alone account for **over 70%** of all employee attrition.



# 4. Demographic and Career Stage Deep Dive

#### 4.1 Attrition by Age Group

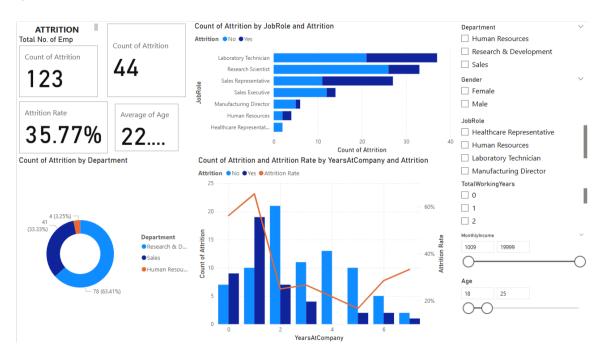
Attrition is most pronounced among employees in the early-to-mid stages of their careers.

- **26-35 Age Group:** This group shows the highest number of attritions (**116 employees**), signaling a critical retention gap for employees in their prime working years.
- **18-25 Age Group:** The second-highest group, indicating challenges in retaining entry-level talent.

#### 4.2 Attrition by Career Tenure & Progression

An employee's tenure and perceived growth trajectory are powerful predictors of attrition.

- Total Working Years: The attrition rate is highest among employees with 1-7 years of
  experience. This group is experienced enough to be valuable but may not feel
  sufficiently invested in the company to stay long-term.
- Years Since Last Promotion: A lack of career movement is a significant flight risk. The attrition rate more than doubles for employees who have gone 2-4 years without a promotion.



# 5. Root Cause Analysis: The Core Drivers of Attrition

#### 5.1 The Financial Factor: Monthly Income

There is an undeniable correlation between low pay and high turnover.

- Employees earning under \$3,000/month have an attrition rate exceeding 25%.
- The attrition rate drops to less than 5% for employees earning over \$10,000/month.

#### 5.2 The Workload Factor: Overtime

Burnout is a major catalyst for attrition. Employees working overtime are **three** times more likely to **leave** than their colleagues.

Attrition Rate with Overtime: 31.5%
Attrition Rate without Overtime: 10.4%

### 6. High-Risk Employee Profiles

From the data, two primary "at-risk" employee personas emerge:

#### 1. The Undercompensated Early-Career Technician:

- o Role: Laboratory Technician or Research Scientist
- o **Demographics:** Aged 26-35, 3-7 years of total experience.
- Pain Points: Possesses valuable technical skills but is in a low salary bracket (under \$4,000/month). Feels their career has stalled with no promotion in 2+ years and sees better financial opportunities elsewhere.

#### 2. The Overworked Sales Executive:

- o Role: Sales Executive
- o **Demographics:** Male, aged 28-40.
- Pain Points: Consistently works overtime to meet high-pressure targets. The
  compensation and commission structure may not adequately reward the intense
  workload, leading to burnout and a search for a role with better work-life balance.

# 7. Strategic Recommendations

#### 1. Target the Sales Department:

- **Action:** Conduct a comprehensive review of the commission, bonus, and incentive structure to ensure it is competitive and rewarding.
- **Action:** Implement workload management policies and monitor overtime hours to prevent burnout.

#### 2. Create Career Paths for Technical Roles (R&D):

- Action: Develop a formal, tiered career ladder for roles like Laboratory Technician and Research Scientist.
- Action: Introduce a skills-based compensation system where pay increases are tied to the acquisition of new certifications and skills, not just tenure.

#### 3. Re-engage Early-to-Mid Career Talent:

- **Action:** Launch a mentorship program pairing employees in the 26-35 age bracket with senior leaders.
- Action: Mandate that managers conduct formal career development conversations for any employee who has gone two years without a promotion.