

STATE BOARD OF TECHNICAL EDUCATION AND TRAINING
TELANGANA
DIPLOMA EXAMINATION (C-21)
AUG-24
SEMESTER V, MID-I EXAM
AI/AU/CCB/CH/CPS/CS/EC/EE/ES/EV/LE/LG/ME/MT/PT/TT
ME-501/MT-584
Industrial Management and Entrepreneurship (Open Book
System)



PCODE
15082

Exam Date: 12-08-2024

Session: FN

Duration: 1 Hour [10:00 AM To 11:00 AM]

[Total Marks: 20]

PART-A

- Instructions:**
1. Answer the following questions.
 2. Each question carries ONE mark.

1. In Which style of leadership, the leader behaves like a dictator and determines the policies without consulting sub ordinates.
2. Ms. Deepa wants to expand the company by taking loans from public to raise its capital. How can she do so?
3. What is the path which each part of the product will select while being transformed from raw materials to finished products called?
4. What is a tool that provides a graphical representation of a project's time line called?

PART-B

- Instructions:**
1. Answer the following questions. 2 X 3 = 6
 2. Each question carries THREE marks.

- 5(a). Mr. Rao wants to organize a Tech fest in a college. Is management needed for it? How?
- 5(b). In what way classical theory of leadership developed by Greek leaders different from behavioural theory? Discuss.
- 6(a). A furniture manufacturing company is not able to supply the orders to its customers within the time? list any 6 possible causes for the delay?
- 6(b). Discuss about the importance of Planning and controlling in production.

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PART-C

- Instructions:**
1. Answer the following questions. 2 X 5 = 10
 2. Each question carries FIVE marks.

- 7(a). What are the adverse effects of not following these principles? Justify.
 1. Division of work
 2. Unity Command
 3. Remuneration
 4. Order
 5. Stability

— OR —

- 7(b). Discuss about the Maslows needs by sharing a right example.
- 8(a). A project has Nine activities, the expected time of each activity as follows:

Activity	expected time	1-2	1-3	2-4	3-4	4-6	5-6	3-5	5-7	6-7
Days	6	8	7	12	3	5	7	11	10	

- a) Draw the Project Network
- b) Identify the Critical Path

— OR —

- 8(b). A glass manufacturing company situated in Goa wants to dispatch its goods to Agra. What care should they take in dispatching the goods intact in time. Discuss.

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TELANGANA
DIPLOMA EXAMINATION (C-21)
SEP-24
SEMESTER V, MID-II EXAM
AI/AU/CCB/CH/CPS/CS/EC/EE/EL/ES/EV/LF/LG/ME/MT/PT/TT
ME-501/MT-584
Industrial Management and Entrepreneurship (Open Book
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PCODE
15082

Exam Date: 26-09-2024

Session: FN

Duration: 1 Hour [09:30 AM To 10:30 AM]

[Total Marks: 20]

PART-A

Instructions: 1. Answer the following questions. 4 X 1 = 4
2. Each question carries ONE mark.

1. What is the legal document a buyer sends to a supplier or vendor to authorize a purchase.
2. What is main disadvantage when order quantity is higher than EOQ
3. What is Monopoly?
4. What is the ratio of contribution to sales known as ?

PART-B

Instructions: 1. Answer the following questions. 2 X 3 = 6
2. Each question carries THREE marks.

- 5(a). Mention the equipment used for keeping small items in stores of a manufacturing plant
- 5(b). Annual demand (requirement) of a particular product is 12000 units. Ordering cost is Rs 200 per order. Inventory carrying cost is Rs 10 per unit per year
Determine 1) EOQ 2) Number of orders per year 3) Time between orders
- 6(a). Differentiate between marketing and selling in any 3 aspects.
- 6(b). Ms. Flora conducted a demand survey to set up a furniture shop in a particular area.

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Mention the expected outcomes of the survey.

PART-C

Instructions: 1. Answer the following questions. 2 X 5 = 10
2. Each question carries FIVE marks.

- 7(a). Mr. Rao is the in-charge of procurement team. Explain various responsibilities he has to perform to complete the procurement process.
- 7(b). Explain about the method that involves maintaining separate cards for each inventory item, regardless of where they are stored.
- 8(a). While recruiting a sales man for a company, make a list of qualities required for selling the company products.
- 8(b). What is the analysis which gives the relationship between variable cost and fixed cost ? Illustrate graphically the concept of break even point .

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STATE BOARD OF TECHNICAL EDUCATION AND TRAINING
TELANGANA
DIPLOMA EXAMINATION (C-21)
C21-END-NOV-24
SEMESTER V, SEMESTER END EXAM
AI/AU/CCB/CH/CPS/CS/EC/EE/EL/ES/EV/LF/LG/ME/MT/PT/TT
ME-501/MT-584
Industrial Management and Entrepreneurship (Open Book System)



**PCODE
15082**

Exam Date: 11-11-2024

Session: FN

Duration: 2 Hours [11:30 AM To 01:30 PM]

[Total Marks: 40]

PART-A

Instructions: 1. Answer the following questions. 8 X 1 = 8
2. Each question carries ONE mark.

1. Whose role is it to determine the objectives of an organization?
2. How is future need of a product assessed?
3. Expand MSME.
4. Mr. Lal produces the products of right quality, in right quantity, at the right time. What he is good at?
5. Most of the small scale industries in India are not having ISO certificate. Give two reasons.
6. What is an international nongovernmental organization that develops a wide range industrial and commercial standards?
7. Under which law Job security and Grievance redressal are a part of?
8. State any two causes of machinery accidents in industries..

PART-B

Instructions: 1. Answer the following questions. 4 X 3 = 12
2. Each question carries THREE marks.

- 9(a). What are the time estimates in PERT? Discuss.
— OR —
- 9(b). In India Tata motors are using TQM. What is it focusing on?
- 10(a). Halidram Company producing potato chips. The potatoes required in a month are 146 tons and the time taken to deliver the order is 6 days. Find the re-order level.

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— OR —

- 10(b). Outline the benefits that trade unions provide for workers,
- 11(a). Explain the purpose of Quality assurance in organization.
— OR —
- 11(b). "Fit for purpose" and "Right first time" Justify the two Principles.
- 12(a). Small scale industries play an Important role in India. Justify.
— OR —
- 12(b). Describe the steps to be followed for settlement of Industrial dispute through mutual understanding.

PART-C

Instructions: 1. Answer the following questions. 4 X 5 = 20
2. Each question carries FIVE marks.

- 13(a). What are the adverse effects of not following these principles? Justify.
1. Division of work
2. Unity Command
3. Remuneration
4. Order
5. Stability
— OR —
- 13(b). Describe how 5-S methodology contribute to continuous improvement culture.
- 14(a). Proper Materials management reduce a company's production costs. Explain how.
— OR —
- 14(b). Discuss any two central government programmes for the people looking for self employment
- 15(a). What is the concept of Zero Defect and how does it differ from traditional quality management approaches?
— OR —
- 15(b). A company has ISO 9000 certificate. It wants to seek ISO 9001 certificate. What additional benefits does it get?
- 16(a). Explain the eligibility criteria for startups to benefit from the Startup India scheme

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— OR —

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- 16(b). Discuss the salient features of TS-iPASS in promoting industrial growth and ease of doing business.

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