



Profit & Loss

Fiscal Year	2019
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All values Are In INR

Gross %	Column Labels			
Customer	Q1	Q2	Q3	Q4
ANZ	43.0%	42.2%		42.6% 42.5%
India	42.5%	42.2%		42.0% 42.5%
NA	35.1%	35.4%		35.4% 35.7%
NE	36.6%	37.0%		36.5% 36.6%
ROA	44.5%	44.3%		44.0% 44.5%
SE	44.5%	44.1%		44.0% 44.2%
Grand Total	41.5%	41.4%	41.2%	41.6%

Fiscal Year	2020
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All values Are In INR

Gross %	Column Labels			
Customer	Q1	Q2	Q3	Q4
ANZ	43.3%	43.0%		42.8% 41.8%
India	32.3%	32.1%		32.4% 32.0%
NA	39.9%	40.1%		39.1% 39.7%
NE	37.6%	37.8%		38.5% 37.7%
ROA	38.4%	38.3%		38.8% 37.7%
SE	38.5%	37.3%		38.2% 37.8%
Grand Total	37.5%	37.3%	37.5%	36.9%

Fiscal Year	2021
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All values Are In INR

Gross %	Column Labels			
Customer	Q1	Q2	Q3	Q4
ANZ	39.0%	37.8%		38.3% 38.0%
India	32.3%	31.8%		31.9% 32.0%
NA	37.1%	37.4%		37.5% 37.4%
NE	37.9%	38.7%		38.2% 38.3%
ROA	38.5%	38.4%		38.1% 38.1%
SE	38.6%	38.3%		38.6% 38.5%
Grand Total	36.5%	36.4%	36.4%	36.4%