



division	All
Region	All
customer	All
Fiscal Year	2019

## P & I

2019

All values Are In INR

Don't edit this povit Table

Column Labels								
	Q1			Q2			Q3	
metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	
Net_Sales	6.46 M	8.04 M	10.74 M	11.44 M	6.52 M	6.08 M	6.41 M	
COGS	3.82 M	4.66 M	6.28 M	6.70 M	3.86 M	3.53 M	3.75 M	
Gross Margine	2.64 M	3.37 M	4.45 M	4.73 M	2.67 M	2.55 M	2.66 M	
Gross %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	

division	All
Region	All
customer	All
Fiscal Year	2020

## P & L

2020

All values Are In INR

Column Labels								
	Q1			Q2			Q3	
metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	
Net_Sales	17.10 M	20.63 M	28.69 M	29.90 M	17.13 M	15.93 M	2.11 M	
COGS	10.64 M	12.83 M	18.07 M	18.89 M	10.67 M	9.92 M	1.34 M	
Gross Margine	6.46 M	7.79 M	10.63 M	11.01 M	6.47 M	6.01 M	0.77 M	
Gross %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	

division	All
Region	All
customer	All
Fiscal Year	2021

## P & L

2021

All values Are In INR

Column Labels								
	Q1			Q2			Q3	
metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	
Net_Sales	44.82 M	54.59 M	74.34 M	78.06 M	44.79 M	41.82 M	43.95 M	
COGS	28.39 M	34.65 M	47.36 M	49.76 M	28.36 M	26.54 M	27.97 M	
Gross Margine	16.43 M	19.94 M	26.98 M	28.30 M	16.43 M	15.28 M	15.98 M	
Gross %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	

Net Sales  
Comparision

# AltiQ Hardware



2021 vs 2020	262%	265%	259%	261%	261%	262%	2082%
2020 vs 2019	265%	257%	267%	261%	263%	262%	33%



Q3		Q4			Grand Total
Apr	May	Jun	Jul	Aug	
6.32 M	6.49 M	6.18 M	6.48 M	6.31 M	87.48 M
3.71 M	3.84 M	3.59 M	3.79 M	3.70 M	51.24 M
2.62 M	2.65 M	2.60 M	2.69 M	2.61 M	36.24 M
41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Q3		Q4			Grand Total
Apr	May	Jun	Jul	Aug	
7.76 M	9.93 M	14.88 M	16.08 M	16.54 M	196.69 M
4.83 M	6.21 M	9.34 M	10.18 M	10.45 M	123.37 M
2.93 M	3.72 M	5.55 M	5.90 M	6.08 M	73.32 M
37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

Q3		Q4			Grand Total
Apr	May	Jun	Jul	Aug	
43.54 M	44.40 M	41.47 M	44.05 M	43.05 M	598.88 M
27.72 M	28.13 M	26.35 M	28.03 M	27.44 M	380.71 M
15.82 M	16.27 M	15.11 M	16.02 M	15.61 M	218.16 M
36.3%	36.6%	36.4%	36.4%	36.3%	36.4%



AltiQ Hardware

561%	447%	279%	274%	260%	304%
123%	153%	241%	248%	262%	225%