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CRE/Retail, Project Management, Strategy Implementation, Data Analytics, Digitalization.
| Project Manager - Shanghai - June 2020 |

EXECUTIVE SUMMARY

- ❖ Intending to leverage CRE development and operations strategies by leading digital-intelligent projects to success.
- ❖ A hybrid and flexible profile, with both business and data architecture knowledge and experience. Proven skills in coordinating an extensive portfolio of retail and real estate projects and in managing digital strategies and databases.
- ❖ Work, studies and life experience in France, China, and the United States, respectively 16, 7 and 2 years.
 - ❖ IT/CS SKILLS: Data Mining, and Machine Learning, Python, R and SQL.
 - ❖ FULL PROFICIENCY LANGUAGES: English, French and Chinese.

EXPERIENCE

Project Operations Manager - HQ Construction Department - Shanghai, China - 05/2018 - 07/2019

Immochan (Auchan Group - Malls and Galleries) - A Fortune 500 Company

- **Project management:** Coordinated bids for investment and maintenance projects (22 suppliers). Verified qualification and capability compliance and conducted negotiations (Level 1 Approver). Managed projects as a JPM (one full remodeling handover, and national lobbies and restrooms remodeling project (1.96 M. CNY in av./ea.).
- **Strategy implementation:** Controlled local site maintenance and security standards and tenants' operations weekly. Established strategies to correct gaps, quarterly reporting to the management committee with SGS scores as KPI's.
- **Data Analytics:** Analyzed 2013-2018 data from SAP Ariba and 2019-2024 financial targets to optimize procurement strategy and process, representing an annual portfolio of 60M. CNY of investment and expense projects.
- **Cost Analytics:** Conducted cost studies of full conversion project (conversion and extension of a standard site into a mall, ¥3774/GFA sqm, 76230sqm additional GFA) to retrieve financial indicators for future projects for the construction department director.

Business Development Manager - Shanghai Office - Shanghai, China - 06/2017 - 05/2018

Baseline Lighting Design Studio - A Startup

- **Company management:** Redefined company strategic positioning. Fully managed China branch operations. Revenue exceeded the 1M. threshold for the first time in 4 years of operations in China, 10-fold within one year.
- **Projects Management:** Managed 5 to 8 projects of different maturity (negotiations, procurement, inspection and quality control in factories, on-site project supervision) weekly across the country.
- **Negotiation:** Consolidated a portfolio of strategic projects and contracts by engaging in partnerships with suppliers, designers, and architects. Won large real estate and retail projects' tenders.

Product Planning - DASI Department - Internship Program of PSA - Shanghai China - 01/2015 - 07/2015

PSA Peugeot Citroën - A Fortune 500 Company

- **Data Analytics:** System raw data keyed-in and market analysis (pricing, market, benchmarks...). Tracked Citroën and Peugeot product metrics and milestones (Kaizens, products descriptions, perceived values...).
- **Operations Analytics:** Extracted an import process from the preexisting milestones for C4-Picasso import planning.
- **Product Planning:** Tracked regularly Citroën export product diversity and ensure coherence among zones.

EDUCATION

- **M. Sc. in Big Data and Business Analytics - 2019-2020**, ESCP Europe Paris and Berlin.
- **e-B. Sc. in Computer Science - 2020 -2024**, University of London, online part-time.
- **France- US dual B.Sc. in International Business Admin. and Operations Management, 2013-2017**, Kedge Business School and University of North Carolina, OPT in digital marketing in San Francisco.

PERSONAL PROJECTS

- **Equisafe Hackathon:** Blockchain-based service for private capital stocks and smart contracts, ledgers.
 - **Oze Datathon:** Metamodels to improve energy consumptions and comfort control in big buildings.
 - **Research:** Data technologies and IoT in Commercial Real Estates development and operations. Strategy framework and data model logbook of a digital-intelligent mixed-used site project.
 - **Volunteer:** Bring Me Hope non-profit organization.
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