## Pre-lecture assignment 7

## Yuxiao Ma 5916305

Ethical influence means giving advice or suggestions rather than forcing someone or deceiving them. It's like giving friendly advice but letting the other person decide. The main rule is that you should not force or manipulate people into doing something. Instead, you should express your recommendations clearly and honestly. It's also important not to take advantage of people who don't know much about the topic or are in an emotional bind. Basically, it's about finding a balance: you can try to convince someone, but you should always respect their right to make their own choices. Above all, ethical influence means respecting the freedom of others to make their own choices and caring about their well-being, rather than misleading or pressuring them.