# **Mobile Analytics**

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## **Data Processing**

```
getwd()
```

```
## [1] "/Users/yuziliu/Downloads"
```

```
mobile <- read.csv("Geo-Fence Analytics.csv", header = TRUE)</pre>
```

- 1a. Create dummy variable imp\_large for the large impression:
- 1b. Create dummy variables cat\_entertainment, cat\_social and cat\_tech for app categories:
- 1c. Create dummy variable os\_ios for iOS devices:

```
mobile$imp_large <- ifelse(mobile$imp_size == "728x90", 1, 0)

mobile$cat_entertainment <- ifelse(mobile$app_topcat %in% c("IAB1","IAB1-6"), 1, 0)
mobile$cat_social <- ifelse(mobile$app_topcat == "IAB14", 1, 0)
mobile$cat_tech <- ifelse(mobile$app_topcat == "IAB19-6", 1, 0)

mobile$os_ios <- ifelse(mobile$device_os == "iOS", 1, 0)</pre>
```

- 1d. Create variable distance using Harvesine formula to calculate the distance for a pair of latitude/longitude coordinates.
- 1e. Create variable distance\_squared by squaring variable distance
- 1f. Create variable In\_app\_review\_vol by taking natural log of app\_review\_vol

```
mobile$distance = 6371*acos(cos(as_radians(mobile$device_lat))*

cos(as_radians(mobile$geofence_lat))*cos(as_radians(mobile$device_lon)-as_radians(mobile$geofence_lon))

+sin(as_radians(mobile$device_lat))*sin(as_radians(mobile$geofence_lat)))

mobile$distance_squared = mobile$distance^2
mobile$ln_app_review_vol = log(mobile$app_review_vol)
```

### **Descriptive Statistics**

• 2a. Summarize the data by calculating the summary statistics (i.e., mean, median, std. dev., minimum and maximum) for didclick, distance, imp\_large, cat\_entertainment, cat\_social, cat\_tech, os\_ios, ln\_app\_review\_vol and app\_review\_val.

```
my_data <- as.data.frame(mobile[, c("didclick","distance","imp_large","cat_entertainm
ent","cat_social","cat_tech","os_ios","ln_app_review_vol","app_review_val")])
stargazer(my_data, type="text", median=TRUE, digits=4, title="Summary Statistics")</pre>
```

```
##
## Summary Statistics
  ______
## Statistic
                      Mean
                           St. Dev. Min
                                       Pctl(25) Median Pctl(75)
  ______
## didclick
               121,567 0.0068
                            0.0822
                                    0
                                          0
                                                0
## distance
              121,567 2.9837
                            2.6485 0.0208 1.1032 2.0209
                                                     4.0292 11.786
7
## imp large
            121,567 0.2309
                            0.4214
                                    0
                                          0
                                                             1
## cat entertainment 121,567 0.2839
                            0.4509
                                                             1
            121,567 0.1251
                                         0
## cat_social
                            0.3309
                                    0
                                                0
                                                             1
             121,567 0.5178
## cat_tech
                            0.4997
                                                1
                                                             1
## os ios
              121,567 0.2504
                            0.4332
                                    0
                                         0
                                                0
                                                             1
## ln_app_review_vol 121,567 10.0568
                            0.6370 7.0809 9.7915 10.0872 10.0872 12.937
7
## app review val 121,567 3.6549
                            0.3608 1.4000 3.4000 3.4000 3.9000 4.7000
```

2b. Report the correlations among the above variables.

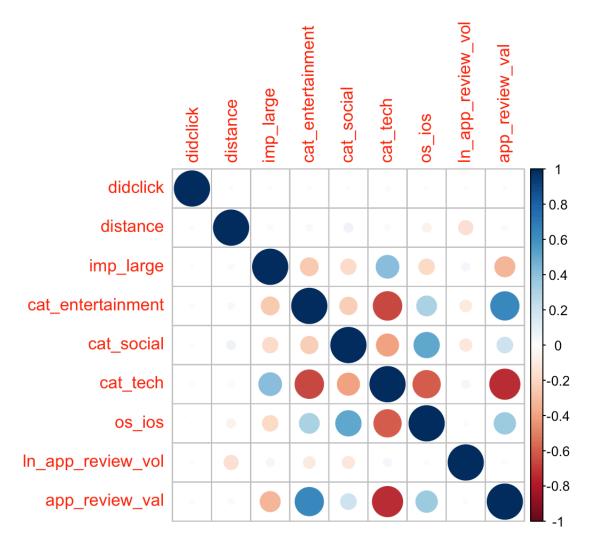
```
res <- cor(my_data)
res</pre>
```

```
##
                         didclick
                                       distance
                                                   imp large cat entertainment
                      1.000000000 -0.006628356 -0.004786218
## didclick
                                                                   -0.007117972
## distance
                     -0.006628356 1.000000000
                                                 0.020024918
                                                                  -0.028992663
## imp large
                     -0.004786218
                                   0.020024918
                                                1.000000000
                                                                  -0.254731873
## cat entertainment -0.007117972 -0.028992663 -0.254731873
                                                                    1.00000000
## cat social
                     -0.005623417 0.060484490 -0.185311155
                                                                  -0.238133905
## cat tech
                      0.012454366 0.023499545 0.414049273
                                                                  -0.652575678
## os ios
                     -0.002147325 -0.060281389 -0.190194050
                                                                    0.312647684
   ln app review vol
                     0.003982875 -0.157864184
                                                 0.049929790
                                                                  -0.105545185
## app review val
                     -0.006523592 0.022481133 -0.321439020
                                                                    0.642212363
##
                       cat social
                                     cat tech
                                                     os ios ln app review vol
## didclick
                     -0.005623417 0.01245437 -0.002147325
                                                                  0.003982875
## distance
                      0.060484490 0.02349954 - 0.060281389
                                                                 -0.157864184
## imp large
                     -0.185311155 0.41404927 -0.190194050
                                                                  0.049929790
## cat entertainment -0.238133905 -0.65257568 0.312647684
                                                                 -0.105545185
## cat social
                      1.000000000 -0.39192721
                                                                 -0.115376574
                                                0.513672844
                     -0.391927215
## cat tech
                                  1.00000000 -0.598919227
                                                                   0.049503835
## os ios
                      0.513672844 - 0.59891923
                                              1.000000000
                                                                 -0.013523794
  ln_app_review_vol -0.115376574  0.04950383 -0.013523794
                                                                  1.000000000
##
  app review val
                      0.194394425 - 0.73206714 0.366139311
                                                                  0.014457854
##
                     app review val
## didclick
                       -0.006523592
## distance
                        0.022481133
## imp large
                       -0.321439020
## cat entertainment
                        0.642212363
## cat social
                        0.194394425
## cat tech
                       -0.732067145
## os ios
                        0.366139311
## ln_app_review_vol
                        0.014457854
## app review val
                        1.00000000
```

```
round(res, 4)
```

```
##
                      didclick distance imp large cat entertainment cat social
                                          -0.0048
## didclick
                        1.0000
                               -0.0066
                                                             -0.0071
                                                                         -0.0056
## distance
                      -0.0066
                                 1.0000
                                            0.0200
                                                             -0.0290
                                                                          0.0605
                                 0.0200
## imp large
                      -0.0048
                                           1.0000
                                                             -0.2547
                                                                         -0.1853
## cat_entertainment -0.0071
                               -0.0290
                                          -0.2547
                                                              1.0000
                                                                         -0.2381
## cat social
                       -0.0056
                               0.0605
                                          -0.1853
                                                             -0.2381
                                                                          1.0000
## cat tech
                        0.0125
                                 0.0235
                                           0.4140
                                                             -0.6526
                                                                         -0.3919
## os_ios
                       -0.0021
                               -0.0603
                                          -0.1902
                                                                          0.5137
                                                              0.3126
                               -0.1579
## ln_app_review_vol
                        0.0040
                                            0.0499
                                                             -0.1055
                                                                         -0.1154
## app_review_val
                      -0.0065
                                0.0225
                                           -0.3214
                                                              0.6422
                                                                          0.1944
##
                      cat_tech os_ios ln_app_review_vol app_review_val
## didclick
                        0.0125 - 0.0021
                                                   0.0040
                                                                  -0.0065
## distance
                        0.0235 -0.0603
                                                  -0.1579
                                                                   0.0225
## imp_large
                        0.4140 - 0.1902
                                                   0.0499
                                                                  -0.3214
## cat entertainment -0.6526 0.3126
                                                  -0.1055
                                                                   0.6422
## cat social
                       -0.3919 0.5137
                                                  -0.1154
                                                                   0.1944
## cat tech
                        1.0000 - 0.5989
                                                   0.0495
                                                                  -0.7321
## os ios
                      -0.5989 1.0000
                                                  -0.0135
                                                                   0.3661
## ln_app_review_vol
                        0.0495 - 0.0135
                                                   1.0000
                                                                   0.0145
## app_review_val
                       -0.7321 0.3661
                                                   0.0145
                                                                   1.0000
```

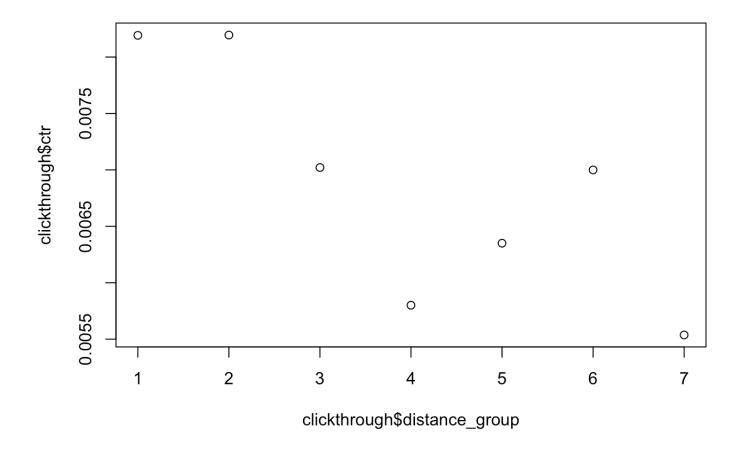
```
corrplot(res, method = "circle")
```



• 2c. Plot the relationship of distance (x-axis) and click-through-rate (y-axis), and any other pairs of variables of interest. Bin the continuous "distance" into discrete "distance\_group" where (0, 0.5] ->1, (0.5, 1] -> 2, (1, 2] -> 3, (2,4] ->4, (4, 7] -> 5, (7, 10] -> 6, >10 ->7.

distance_group <dbl></dbl>	nrows <int></int>	x <int></int>	ctr <dbl></dbl>
1	7324	60	0.008192245
2	19402	159	0.008195031
3	33470	235	0.007021213
4	30513	177	0.005800806
5	18267	116	0.006350249
6	7715	54	0.006999352
7	4876	27	0.005537326
7 rows			

plot(clickthrough\$distance\_group,clickthrough\$ctr)



## **Logistics Regression**

 a. Specify the following Logistic regression model: Dependent variable: didclick; Independent variables: distance, distance\_squared, imp\_large, cat\_entertainment, cat\_social, cat\_tech, os\_ios, ln\_app\_review\_vol and app\_review\_val.

Create a new data frame including all predictors.

Before fitting into the logistic regression model, let's see the correlation between the predictors.

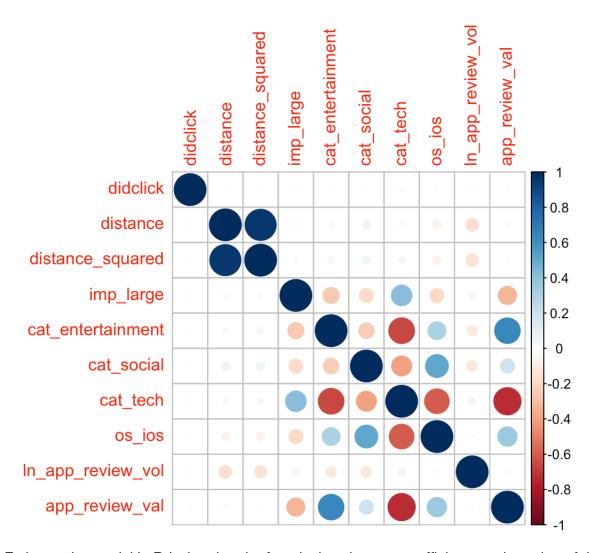
```
res2 <- cor(mobile2)
res2</pre>
```

```
##
                                       distance distance squared
                         didclick
                                                                     imp large
## didclick
                      1.000000000 -0.006628356
                                                     -0.004462031 -0.004786218
## distance
                     -0.006628356
                                    1.000000000
                                                      0.955542600
                                                                   0.020024918
                                                                   0.029075052
## distance squared
                     -0.004462031
                                    0.955542600
                                                      1.000000000
## imp large
                     -0.004786218
                                    0.020024918
                                                      0.029075052
                                                                   1.00000000
## cat entertainment -0.007117972 -0.028992663
                                                     -0.038385249 -0.254731873
  cat social
                     -0.005623417
                                    0.060484490
                                                      0.055799705 - 0.185311155
##
  cat tech
                      0.012454366
                                    0.023499545
                                                      0.034723464 0.414049273
  os ios
##
                     -0.002147325 -0.060281389
                                                     -0.065060413 -0.190194050
                     0.003982875 -0.157864184
                                                     -0.146892384 0.049929790
##
   ln app review vol
                     -0.006523592 0.022481133
                                                      0.010750893 -0.321439020
   app review val
##
                     cat entertainment
                                                         cat tech
                                                                        os ios
                                          cat social
## didclick
                           -0.007117972 -0.005623417
                                                      0.01245437 - 0.002147325
## distance
                          -0.028992663
                                         0.060484490
                                                      0.02349954 -0.060281389
  distance squared
                                                      0.03472346 -0.065060413
                          -0.038385249
                                         0.055799705
                          -0.254731873 -0.185311155
                                                      0.41404927 - 0.190194050
##
   imp large
## cat entertainment
                            1.000000000 -0.238133905 -0.65257568
                                                                  0.312647684
## cat social
                          -0.238133905
                                        1.000000000 -0.39192721
                                                                   0.513672844
##
  cat tech
                          -0.652575678 -0.391927215
                                                      1.00000000 -0.598919227
  os ios
                                         0.513672844 - 0.59891923
##
                            0.312647684
                                                                   1.000000000
                          -0.105545185 -0.115376574 0.04950383 -0.013523794
  ln app review vol
##
  app review val
                            0.642212363
                                         0.194394425 - 0.73206714 0.366139311
##
                     In app review vol app review val
## didclick
                            0.003982875
                                          -0.006523592
## distance
                          -0.157864184
                                           0.022481133
## distance squared
                          -0.146892384
                                           0.010750893
## imp large
                            0.049929790
                                          -0.321439020
## cat entertainment
                          -0.105545185
                                           0.642212363
## cat_social
                          -0.115376574
                                           0.194394425
## cat tech
                            0.049503835
                                          -0.732067145
## os ios
                           -0.013523794
                                           0.366139311
## ln_app_review vol
                            1.000000000
                                           0.014457854
## app review val
                            0.014457854
                                           1.00000000
```

```
round(res2, 4)
```

```
##
                      didclick distance distance squared imp large
## didclick
                        1.0000
                                -0.0066
                                                  -0.0045
                                                             -0.0048
## distance
                       -0.0066
                                 1.0000
                                                    0.9555
                                                              0.0200
## distance squared
                       -0.0045
                                 0.9555
                                                    1.0000
                                                              0.0291
## imp large
                       -0.0048
                                                    0.0291
                                                              1.0000
                                 0.0200
## cat entertainment -0.0071
                                -0.0290
                                                  -0.0384
                                                             -0.2547
## cat social
                       -0.0056
                                 0.0605
                                                    0.0558
                                                             -0.1853
                                                    0.0347
## cat_tech
                                                             0.4140
                        0.0125
                                 0.0235
## os ios
                       -0.0021
                                -0.0603
                                                  -0.0651
                                                             -0.1902
                        0.0040
                                -0.1579
                                                  -0.1469
                                                              0.0499
## ln_app_review_vol
## app review val
                       -0.0065
                                 0.0225
                                                    0.0108
                                                             -0.3214
##
                      cat entertainment cat social cat tech os ios
## didclick
                                -0.0071
                                            -0.0056
                                                       0.0125 - 0.0021
## distance
                                -0.0290
                                             0.0605
                                                      0.0235 - 0.0603
## distance squared
                                -0.0384
                                             0.0558
                                                      0.0347 - 0.0651
                                                      0.4140 - 0.1902
## imp large
                                -0.2547
                                            -0.1853
## cat entertainment
                                            -0.2381 -0.6526 0.3126
                                 1.0000
## cat social
                                -0.2381
                                             1.0000 -0.3919
                                                              0.5137
## cat_tech
                                -0.6526
                                            -0.3919
                                                     1.0000 -0.5989
## os ios
                                 0.3126
                                             0.5137 - 0.5989
                                                              1.0000
                                -0.1055
                                            -0.1154
                                                      0.0495 - 0.0135
## ln app review vol
## app review val
                                 0.6422
                                             0.1944 - 0.7321 0.3661
##
                      In app review vol app review val
## didclick
                                 0.0040
                                                -0.0065
## distance
                                -0.1579
                                                 0.0225
## distance squared
                                -0.1469
                                                 0.0108
## imp large
                                 0.0499
                                                -0.3214
## cat entertainment
                                -0.1055
                                                 0.6422
## cat_social
                                                 0.1944
                                -0.1154
## cat tech
                                 0.0495
                                                -0.7321
## os ios
                                -0.0135
                                                 0.3661
                                                 0.0145
## ln_app_review_vol
                                 1.0000
## app review val
                                 0.0145
                                                 1.0000
```

```
corrplot(res2, method = "circle")
```



b. Estimate the model in R (using the glm function) and report coefficients and p-value of the estimates.

```
##
## Call:
## glm(formula = didclick ~ distance + distance_squared + imp_large +
       cat entertainment + cat social + cat tech + os ios + ln app review vol +
##
       app_review_val, family = binomial(), data = mobile2)
##
##
## Deviance Residuals:
##
      Min
                10
                    Median
                                  30
                                          Max
## -0.1510 -0.1272 -0.1148 -0.1042
                                       3.4025
##
## Coefficients:
##
                    Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                    -6.616818
                                0.896958 -7.377 1.62e-13 ***
## distance
                    -0.117927
                                0.045073 -2.616 0.008888 **
## distance squared
                   0.009166
                                0.004362
                                           2.102 0.035583 *
## imp large
                    -0.352164
                                0.091782 -3.837 0.000125 ***
                                0.178941 -0.537 0.591069
## cat entertainment -0.096143
## cat social
                                0.211394 - 1.072 0.283550
                   -0.226695
                                0.176312 3.900 9.61e-05 ***
## cat tech
                     0.687657
                                0.126361 3.054 0.002259 **
## os ios
                     0.385895
                                ## ln app review vol 0.030512
## app review val
                     0.323831
                                0.186656 1.735 0.082757 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 9912.5 on 121566 degrees of freedom
## Residual deviance: 9857.1 on 121557
                                       degrees of freedom
## AIC: 9877.1
##
## Number of Fisher Scoring iterations: 8
```

Some of the variables are insignificant, let's try adding some interaction terms.

```
##
## Call:
```

```
## glm(formula = didclick ~ log(distance) + distance squared + imp large +
       cat_entertainment + app_review_val * cat_entertainment +
##
       cat_social + cat_social * app_review_val + cat_tech * imp_large +
##
##
       os_ios + app_review_val * os_ios + ln_app_review_vol + app_review_val +
##
       distance * ln app review vol + distance squared * ln app review vol,
       family = binomial(), data = mobile2)
##
##
## Deviance Residuals:
##
       Min
                 10
                      Median
                                   3Q
                                           Max
##
  -0.3577 -0.1276
                    -0.1177 -0.1015
                                        4.3105
##
  Coefficients:
##
##
                                       Estimate Std. Error z value Pr(>|z|)
                                                  1.682279 -2.458 0.013985
## (Intercept)
                                      -4.134473
## log(distance)
                                       0.062151
                                                  0.128553 0.483 0.628764
## distance squared
                                                  0.092936 - 1.939 0.052482
                                      -0.180217
## imp_large
                                      -1.146428
                                                  0.392473 -2.921 0.003489
                                                  2.196867 -2.298 0.021588
## cat entertainment
                                      -5.047402
                                                  0.314183 -3.303 0.000957
## app review val
                                      -1.037735
## cat social
                                       4.686830
                                                             2.018 0.043594
                                                  2.322538
## cat tech
                                       0.299243
                                                  0.170564 1.754 0.079357
## os ios
                                                  1.921620 -3.603 0.000315
                                      -6.922767
## ln app review vol
                                       0.283008
                                                  0.131999
                                                             2.144 0.032032
                                                  0.877819 2.563 0.010383
## distance
                                       2.249675
                                                  0.552798
                                                             2.333 0.019624
## cat entertainment:app review val
                                       1.289929
## app review val:cat social
                                      -1.272401
                                                  0.619175 -2.055 0.039880
## imp large:cat tech
                                                  0.404154 2.148 0.031744
                                       0.867968
## app_review_val:os_ios
                                       1.925950
                                                  0.477233
                                                             4.036 5.44e-05
## ln app review vol:distance
                                      -0.237950
                                                  0.088351 - 2.693 0.007076
## distance squared: In app review vol 0.018894
                                                 0.009358 2.019 0.043481
##
## (Intercept)
## log(distance)
## distance squared
## imp large
## cat entertainment
                                      *
## app review val
## cat_social
## cat tech
## os ios
                                      * * *
## ln_app_review_vol
## distance
## cat_entertainment:app_review_val
## app review val:cat social
## imp large:cat tech
## app review val:os ios
## ln_app_review_vol:distance
                                      **
```

```
## distance_squared:ln_app_review_vol *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
## Null deviance: 9912.5 on 121566 degrees of freedom
## Residual deviance: 9779.1 on 121550 degrees of freedom
## AIC: 9813.1
##
## Number of Fisher Scoring iterations: 8
```

We can see model 2 has a lower AIC score, which means it's an improved model. We can also calculate the McFadden's Pseudo R-squared for the two models.

```
nullmod1 <- glm(didclick~1, data = mobile2, family="binomial")
1-logLik(reg1)/logLik(nullmod1)</pre>
```

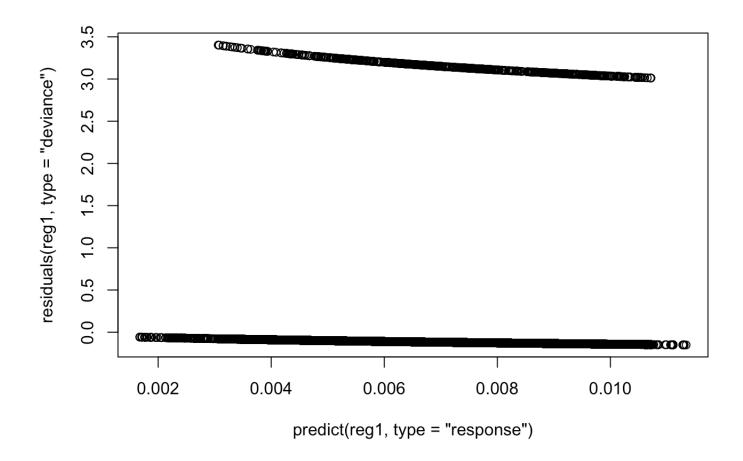
```
## 'log Lik.' 0.005590261 (df=10)
```

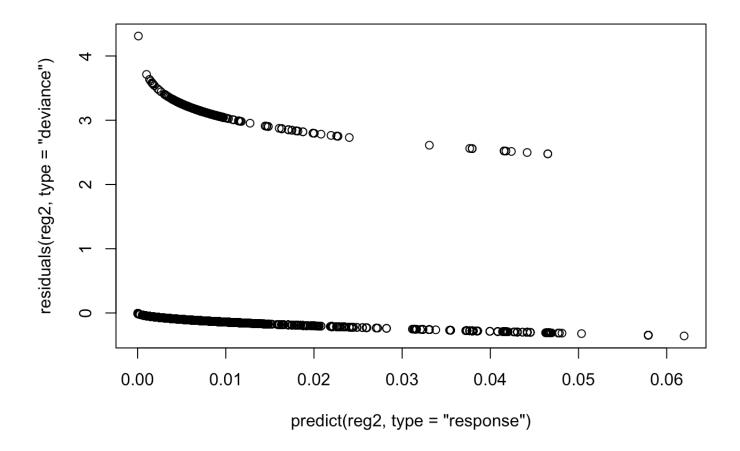
```
nullmod2 <- glm(didclick~1, data = mobile2, family="binomial")
1-logLik(reg2)/logLik(nullmod2)</pre>
```

```
## 'log Lik.' 0.01345077 (df=17)
```

Diagnostic test for logistic regression

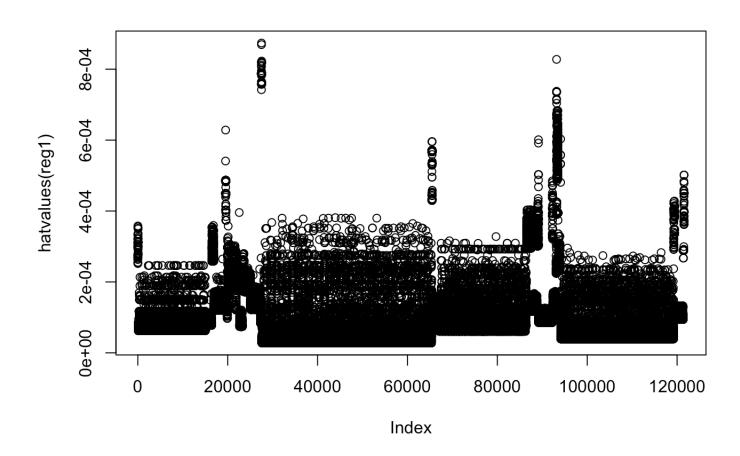
step 1: residual plot



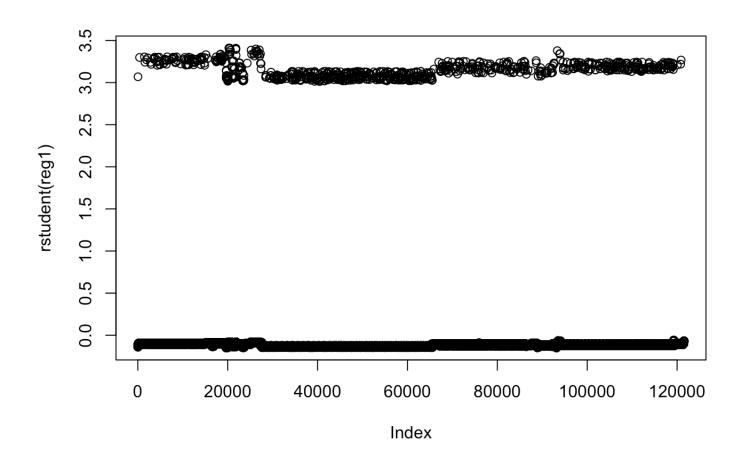


step 2: influential plots

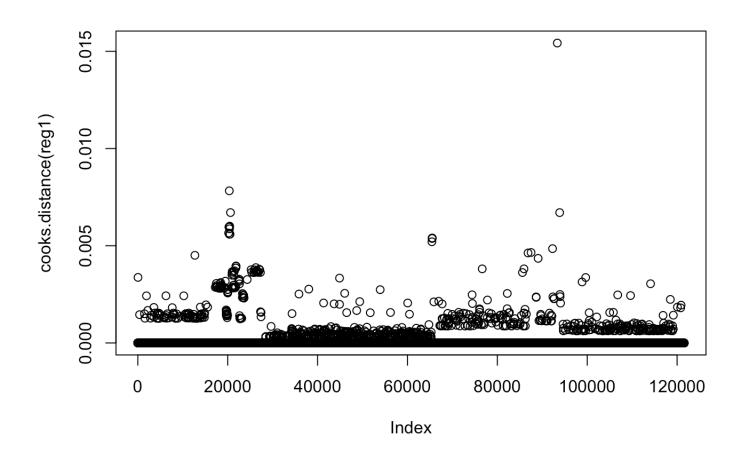
plot(hatvalues(reg1))



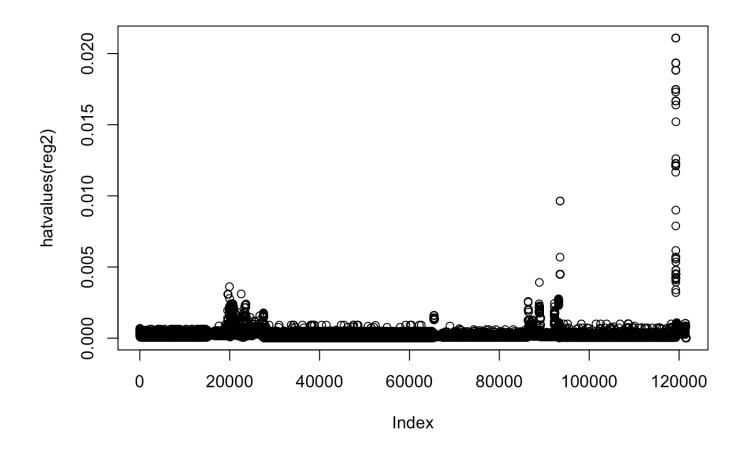
plot(rstudent(reg1))



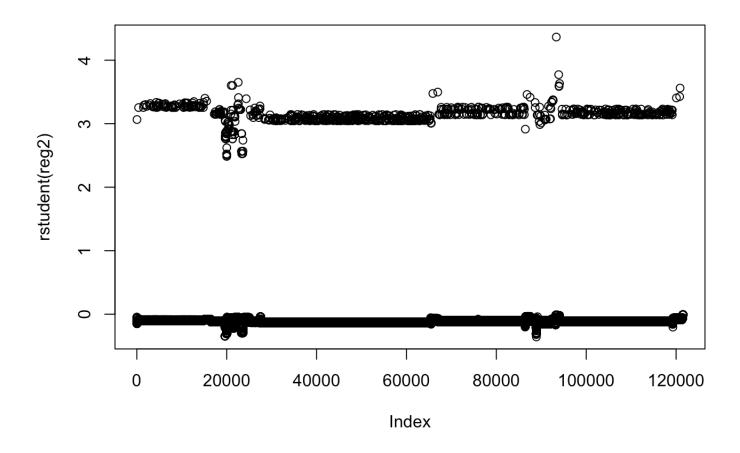
plot(cooks.distance(reg1))



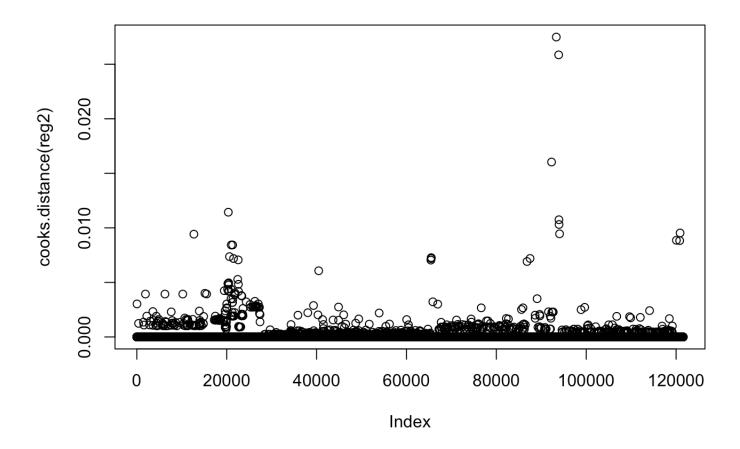
plot(hatvalues(reg2))



plot(rstudent(reg2))



plot(cooks.distance(reg2))



step 3: overdispersion

The expected variance for data drawn from a binomial distribution is  $\sigma 2 = n\pi(1 - \pi)$ , where n is the number of observations and  $\pi$  is the probability of belonging to the Y = 1 group. Overdispersion occurs when the observed variance of the response variable is larger than what would be expected from a binomial distribution. Overdispersion can lead to distorted test standard errors and inaccurate tests of significance.

One way to detect overdispersion is to compare the residual deviance with the residual degrees of freedom in your binomial model. If the ratio is considerably larger than 1, you have evidence of overdispersion. Applying this to the mobile example, I have

```
deviance(reg2)/df.residual(reg2)
```

With logistic regression, overdispersion is suggested if the ratio of the residual deviance to the residual

We will choose the second model as the final model.

degrees of freedom is much larger than 1, which is not our case here.

## [1] 0.08045368

#### Recall:

```
##
## Call:
## glm(formula = didclick ~ log(distance) + distance squared + imp large +
       cat_entertainment + app_review_val * cat_entertainment +
##
       cat_social + cat_social * app_review_val + cat_tech * imp_large +
##
       os ios + app review val * os ios + ln app review vol + app review val +
##
##
       distance * ln_app_review_vol + distance_squared * ln_app_review_vol,
       family = binomial(), data = mobile2)
##
##
## Deviance Residuals:
##
       Min
                 10
                      Median
                                   3Q
                                           Max
## -0.3577 -0.1276
                    -0.1177 -0.1015
                                        4.3105
##
## Coefficients:
##
                                       Estimate Std. Error z value Pr(>|z|)
                                                   1.682279 -2.458 0.013985
## (Intercept)
                                      -4.134473
                                       0.062151
                                                   0.128553
                                                              0.483 0.628764
## log(distance)
## distance squared
                                                  0.092936 - 1.939 0.052482
                                      -0.180217
## imp large
                                                  0.392473 -2.921 0.003489
                                      -1.146428
## cat_entertainment
                                      -5.047402
                                                   2.196867 -2.298 0.021588
## app_review val
                                      -1.037735
                                                  0.314183 -3.303 0.000957
## cat social
                                       4.686830
                                                   2.322538
                                                              2.018 0.043594
## cat tech
                                       0.299243
                                                  0.170564 1.754 0.079357
## os ios
                                      -6.922767
                                                  1.921620 -3.603 0.000315
## ln_app_review_vol
                                       0.283008
                                                   0.131999
                                                              2.144 0.032032
## distance
                                                              2.563 0.010383
                                       2.249675
                                                   0.877819
## cat entertainment:app review val
                                       1.289929
                                                   0.552798
                                                              2.333 0.019624
## app review val:cat social
                                      -1.272401
                                                   0.619175 -2.055 0.039880
                                                   0.404154
                                                              2.148 0.031744
## imp_large:cat_tech
                                       0.867968
                                                              4.036 5.44e-05
## app_review_val:os_ios
                                                   0.477233
                                       1.925950
## ln app review vol:distance
                                      -0.237950
                                                  0.088351 - 2.693 0.007076
                                                              2.019 0.043481
## distance squared: In app review vol 0.018894
                                                  0.009358
##
## (Intercept)
## log(distance)
## distance squared
## imp_large
                                       * *
## cat_entertainment
## app review val
## cat social
## cat tech
## os ios
## ln_app_review_vol
## distance
## cat_entertainment:app_review_val
```

```
## app_review_val:cat_social
## imp_large:cat_tech
## app_review_val:os_ios
## ln_app_review_vol:distance
## distance squared: In app review vol *
##
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
   (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 9912.5 on 121566
##
                                         degrees of freedom
## Residual deviance: 9779.1 on 121550
                                         degrees of freedom
## AIC: 9813.1
##
## Number of Fisher Scoring iterations: 8
```

By looking at p-value, except for log(distance), all other variables, including the intercept, are significant. app\_review\_val, os\_ios, app\_review\_val:os\_ios, imp\_large, distance:ln\_app\_review\_vol are the most important ones. Let's look at the regression coefficients:

```
coef(reg2)
```

```
##
                                                               log(distance)
                            (Intercept)
##
                            -4.13447269
                                                                  0.06215146
##
                      distance squared
                                                                   imp large
##
                           -0.18021662
                                                                 -1.14642790
##
                     cat_entertainment
                                                              app_review_val
##
                           -5.04740172
                                                                 -1.03773495
##
                            cat social
                                                                    cat tech
##
                             4.68683009
                                                                  0.29924264
##
                                 os ios
                                                           ln_app_review_vol
##
                           -6.92276709
                                                                  0.28300834
##
                               distance
                                           cat entertainment:app review val
##
                             2.24967541
                                                                   1.28992918
            app_review_val:cat_social
##
                                                          imp large:cat tech
##
                           -1.27240063
                                                                  0.86796831
##
                 app_review_val:os_ios
                                                 ln_app_review_vol:distance
##
                             1.92595029
                                                                 -0.23794965
## distance squared: In app review vol
##
                             0.01889372
```

In a logistic regression, the response being modeled is the log(odds) that Y = 1. The regression coefficients give the change in log(odds) in the response for a unit change in the predictor variable, holding all other predictor variables constant. Because log(odds) are difficult to interpret, we can exponentiate them to put the results on an odds scale:

exp(coef(reg2))

```
##
                           (Intercept)
                                                              log(distance)
##
                                                                1.064124e+00
                          1.601111e-02
##
                      distance_squared
                                                                   imp_large
##
                          8.350893e-01
                                                                3.177699e-01
##
                     cat entertainment
                                                             app review val
                          6.426008e-03
                                                                3.542562e-01
##
##
                            cat social
                                                                    cat tech
##
                          1.085087e+02
                                                                1.348837e+00
##
                                 os ios
                                                          In app review vol
##
                          9.851003e-04
                                                                1.327116e+00
##
                              distance
                                          cat entertainment:app review val
                          9.484657e+00
##
                                                                3.632529e+00
##
            app review val:cat social
                                                         imp large:cat tech
                          2.801583e-01
                                                                2.382066e+00
##
##
                 app review val:os ios
                                                 ln app review vol:distance
                                                                7.882424e-01
##
                          6.861666e+00
## distance_squared:ln_app_review_vol
                          1.019073e+00
##
```

Now we can see that the odds of an impression click are decreased by a factor of -1.146428 if the imp\_size="728x90", (holding other variables constant). Conversely, the odds of an impression click are multiplied by a factor of 3.177699e-01 for imp\_size="728x90".

The odds of an impression click increase with log(distance), cat\_social, cat\_tech, ln\_app\_review\_vol, imp\_large:cat\_tech, app\_review\_val:os\_ios, distance\_squared:ln\_app\_review\_vol, and decrease with distance\_squared, imp\_large, cat\_entertainment, app\_review\_val, os\_ios, app\_review\_val:cat\_social and distance:ln\_app\_review\_vol.

The interaction terms such as app\_review\_val:os\_ios, means the relationship bewteen app\_review\_val and whether a user clicked the impression, depending on whether the user is using an ios device or not.

When the predictor variables all equal 0, the intercept in this case means when imp\_size not equal "728x90", app\_topcat not euql "IAB1", "IAB1-6", "IAB14", or "IAB19-6", and the user is not using an ios device, the odds of an impression click are decreased by a factor of -4.13447269, or Conversely, the odds of an impression click are multiplied by a factor of 1.601111e-02.

#### c. Findings and their implications

Users tend to click on impressions higher in app\_review\_val and choose establishments that are closer to them Categories of the app is important. Impression size matters. ios users on average are less likely to click. However, they are more likely to click if the app has higher star rating. App review volume matters. For a click decision, distance is not significant.