## **IST 659 Final Project**

### Zachary L. Chipman

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#### **Stakeholders:**

The primary stakeholders are the wineries owners, employees, and investors. Through this database, they hope to better track sales and see what factors (grape varietal, vintage, etc.) are affecting profitability and adjust accordingly. Since, the winery works with several other businesses, they have been listed as secondary stakeholders.

Secondary stakeholders include:

The vineyards (who supply the grapes and may or may not be owned by the winery).

The cooperages who supplies the barrels.

The customers who can purchase wines directly through the online store. They are also asked to rate the wines on a scale of 1-5.

Other clients. These include stores and restaurants as well as the distributors who ship the wines to them. Sales numbers are tracked and sent back to the winery.

#### **Business Rules:**

- 1. The vineyards harvest the grapes and send them to the winery.
- 2. The winery receives barrels from the cooperage and ages the wine in them.
- 3. The winery bottles and packages the wine. Each varietal and vintage is bottled and packaged separately.
- 4. The winery sends wine to their clients (customers and businesses).
- 5. The businesses keep track of sales.
- 6. The businesses send sales data back to the winery.

- 7. A client (customer of business) places an order.
- 8. The winery receives an order form from the client.
- 9. The order is invoiced by the winery.
- 10. The invoice is recorded by the winery.
- 11. The order (with the copy of invoice) is shipped to the client.

### Glossary:

A **vineyard** is a plot of land where grapes are grown.

A wine made of fermented grapes and is the sole product of the winery.

A **varietal** is the type of grape that is used in the wine. The winery uses six grape varietals to make its wine: Riesling, Chardonnay, Sauvignon Blanc, Merlot, Pinot Noir, and Cabernet Sauvignon.

A **vintage** indicates the year that the grapes were harvested. The quality of a wine can vary from vintage to vintage due to temperature, weather, and the overall climate.

A **barrel** is a container where wine is aged. Barrels are made by a cooperage and can be made of either French or American oak.

A **client** is any independent party that buys the wine. There are two types of clients: customers and businesses. Businesses include wholesalers, retailers, and restaurants.

An **order form** is a document that details the wines and the quantity of wines the customer wants.

An **invoice** is a document that is sent to the customer along with the product. It details the customer's order and a copy is kept be the winery as a record of the transaction.

#### **Data Questions:**

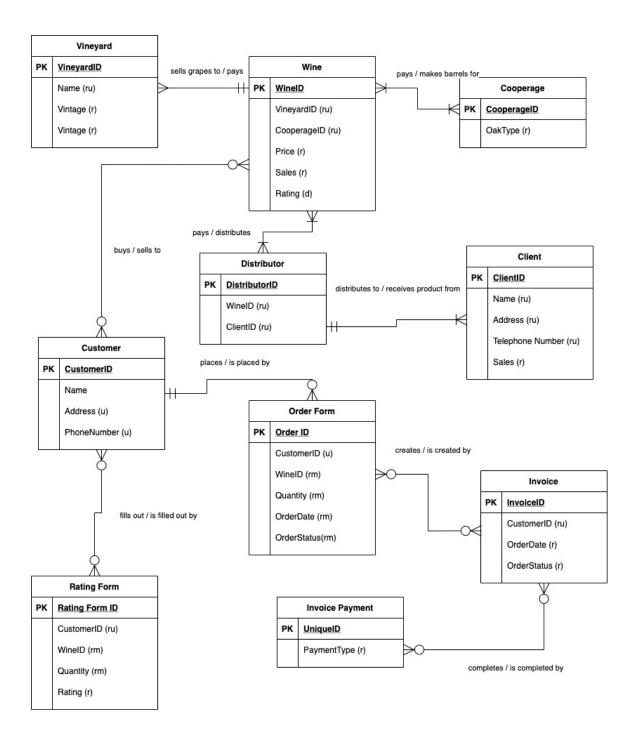
Are poor sales due to the varietal, vintage or oak type?

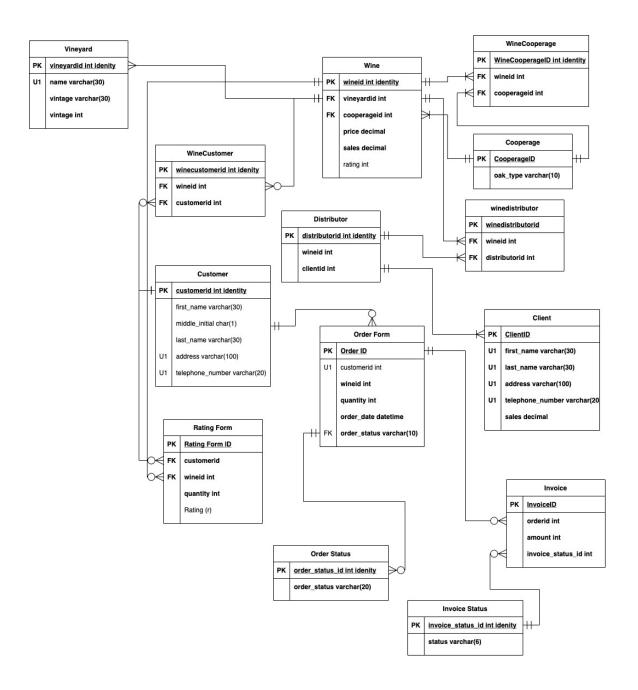
What varietal sells the best?

Do the rating and sales of a wine correlate?

What can be changed to raise a wines ratings/sales?

Which wines sell the best on the online store versus at stores/restaurant?





## IST 659 Project Milestone 2

## **Raw Data Sample:**

Previously, the SQL Winery has been using several Excel Spreadsheets to organize their information. The spreadsheet for their clients is shown below.

|   | A           | В                          | С                   | D                       | Ē              |
|---|-------------|----------------------------|---------------------|-------------------------|----------------|
| 1 | Client Type | Client Name                | Address             | <b>Telephone Number</b> | Sales Quantity |
| 2 | Restaurant  | Flagship Steakhouse        | 6579 Python Street  | (679) 564-2458          | 84,809         |
| 3 | Retail      | <b>Grape Savings Store</b> | 3092 Java Drive     | (546) 085-0188          | 70,066         |
| 4 | Restaurant  | Bill Dalton                | 6831 Tableau Avenue | (533) 422-7465          | NULL           |
| 5 | Customer    | The Red Apple              | 2352 Unix Boulevard | (684) 279-6530          | 64,779         |
| 6 | Restaurant  | The Vine Dispatch          | 3648 Oracle Avenue  | (257) 208-4486          | 50,909         |
| 7 | Customer    | Margot Brown               | 1923 Ruby Road      | (304) 343-0332          | NULL           |

Besides being able to better track the sales of their wines, the winery hopes that the database will provide them a system that is able to handle more clients so they can sell to more people and grow their business.

## **Physical Database Design:**

```
/*
The following drops will assist in making a script
that can be repeated without error.
*/
-- Procedure Drops
DROP PROCEDURE IF EXISTS dbo.ChangeRating;
go

DROP PROCEDURE IF EXISTS dbo.ChangeStatus;
go
-- View Drops
DROP VIEW IF EXISTS dbo.ClientTypes;
go

DROP VIEW IF EXISTS dbo.Top3Wines;
go

DROP VIEW IF EXISTS dbo.AllRatings;
go
-- Funnction Drops
DROP FUNCTION IF EXISTS dbo.WineSalesFunction;
go
```

```
-- Table Drops
DROP TABLE IF EXISTS OrderForm;
go
DROP TABLE IF EXISTS WineClient;
DROP TABLE IF EXISTS Wine;
DROP TABLE IF EXISTS VineyardVintage;
DROP TABLE IF EXISTS VineyardVarietal;
DROP TABLE IF EXISTS OrderStatus;
go
DROP TABLE IF EXISTS Clients;
DROP TABLE IF EXISTS Barrel;
DROP TABLE IF EXISTS Vintage;
DROP TABLE IF EXISTS Varietal;
DROP TABLE IF EXISTS Vineyard;
go
-- create all tables in order of their dependencies
CREATE TABLE Vineyard
   -- Add columns
  vineyard_ID int NOT NULL IDENTITY,
  vineyard_name varchar(30) NOT NULL,
   -- Add constraints
  CONSTRAINT PK_Vineyard PRIMARY KEY (vineyard_ID),
  CONSTRAINT U1 Vineyard UNIQUE (vineyard name)
);
go
CREATE TABLE Varietal
   -- Add columns
  varietal_ID int NOT NULL IDENTITY,
  varietal_name varchar(30) NOT NULL,
   -- Add constraints
   varietal_color varchar(10) NOT NULL,
   CONSTRAINT PK_Varietal PRIMARY KEY (varietal_ID),
   CONSTRAINT U1_Varietal UNIQUE (varietal_name)
);
```

```
CREATE TABLE Vintage
   -- Add columns
  vintage_ID int NOT NULL IDENTITY,
   vintage year int NOT NULL,
   -- Add constraints
   CONSTRAINT PK_Vintage PRIMARY KEY (vintage_ID)
);
go
CREATE TABLE Barrel
   -- Add columns
   barrel ID int NOT NULL IDENTITY,
   oak_type varchar(10),
   -- Add constraints
   CONSTRAINT PK_Barrel PRIMARY KEY (Barrel_ID)
);
go
CREATE TABLE Clients
   -- Add columns
   client_ID int NOT NULL IDENTITY,
   client_type varchar(15) NOT NULL,
   client_name varchar(50) NOT NULL,
   [address] varchar(100) NOT NULL,
   telephone_number varchar(20) NOT NULL,
   sales_quantity int,
   -- Add constraints
  CONSTRAINT PK_Client PRIMARY KEY (client_ID),
   CONSTRAINT U1_Client UNIQUE ([address], telephone_number)
);
go
CREATE TABLE OrderStatus
   -- Add columns
   order_status_ID int NOT NULL IDENTITY,
   order_status varchar(20) NOT NULL,
   -- Add constraints
  CONSTRAINT PK_Order_Status PRIMARY KEY (order_status_ID)
);
CREATE TABLE VineyardVarietal
   -- Add columns
   vineyard_varietal_ID int NOT NULL IDENTITY,
   vineyard ID int NOT NULL,
   varietal_ID int NOT NULL,
   -- Add constraints
   CONSTRAINT PK_VineyardVarietal PRIMARY KEY (vineyard_varietal_ID),
```

```
CONSTRAINT FK1_VineyardVarietal FOREIGN KEY (vineyard_ID) REFERENCES Vineyard
(vineyard ID),
   CONSTRAINT FK2 VineyardVarietal FOREIGN KEY (varietal ID) REFERENCES Varietal
(varietal ID)
);
go
CREATE TABLE VineyardVintage
   -- Add columns
   vineyard_vintage_ID int NOT NULL IDENTITY,
   vineyard ID int NOT NULL,
   vintage ID int NOT NULL,
   -- Add constraints
   CONSTRAINT PK_VineyardVintage PRIMARY KEY (vineyard_vintage_ID),
   CONSTRAINT FK1 VineyardVintage FOREIGN KEY (vineyard ID) REFERENCES Vineyard
   CONSTRAINT FK2_VineyardVintage FOREIGN KEY (vintage_ID) REFERENCES Vintage
(vintage ID)
);
go
CREATE TABLE Wine
   -- Add columns
  wine ID int NOT NULL IDENTITY,
   varietal ID int NOT NULL,
   vintage_ID int NOT NULL,
   barrel_ID int NOT NULL,
   wine_name varchar(50),
   price decimal(4,2) NOT NULL,
   quantity sold int NOT NULL,
   average_rating decimal(3,2) NOT NULL,
   -- Add constraints
   CONSTRAINT PK_Wine PRIMARY KEY (wine_ID),
   CONSTRAINT FK1_Wine FOREIGN KEY (varietal_ID) REFERENCES Varietal (varietal_ID),
   CONSTRAINT FK2_Wine FOREIGN KEY (vintage_ID) REFERENCES Vintage (vintage_ID),
   CONSTRAINT FK3_Wine FOREIGN KEY (barrel_ID) REFERENCES Barrel (barrel_ID)
);
go
CREATE TABLE WineClient
   -- Add columns
  wine client ID int NOT NULL IDENTITY,
  wine_ID int NOT NULL,
   client ID int NOT NULL,
   -- Add constraints
   CONSTRAINT PK WineClient PRIMARY KEY (wine client ID),
   CONSTRAINT FK1 WineClient FOREIGN KEY (wine ID) REFERENCES Wine (wine ID),
   CONSTRAINT FK2 WineClient FOREIGN KEY (client ID) REFERENCES Clients (client ID)
);
go
CREATE TABLE OrderForm
```

```
-- Add columns
   order ID int NOT NULL IDENTITY,
   quantity int NOT NULL,
   -- Is datetime the right variable for this
   order_date datetime NOT NULL,
   wine ID int NOT NULL,
   client ID int NOT NULL,
   order status ID int NOT NULL,
   -- Add constraints
   CONSTRAINT PK OrderForm PRIMARY KEY (order id),
   CONSTRAINT FK1_OrderForm FOREIGN KEY (wine_ID) REFERENCES Wine (wine_ID),
   CONSTRAINT FK2_OrderForm FOREIGN KEY (client_ID) REFERENCES Clients (client_ID),
   CONSTRAINT FK3_OrderForm FOREIGN KEY (order_status_ID) REFERENCES OrderStatus
(order status ID)
);
go
/*
We will now insert records into tables.
-- Insert vineyard names into the Vineyard Table.
INSERT Vineyard (vineyard name)
VALUES ('Violet Crown'), ('A Squared'), ('East Bay');
go
-- Insert varietal information into the Varietal table.
INSERT Varietal (varietal name, varietal color)
VALUES ('Riesling', 'White'),
       ('Chardonnay', 'White'),
       ('Sauvignon Blanc', 'White'),
       ('Pinot Noir', 'Red'),
       ('Merlot', 'Red'),
       ('Cabernet Sauvignon', 'Red');
-- Insert the vintages into the Vintage table.
INSERT Vintage (vintage_year)
VALUES (2016), (2017), (2018);
-- Insert the oak types into the Barrel table.
INSERT Barrel (oak_type)
VALUES ('American'), ('French');
-- Insert the client information into the Clients table.
INSERT Clients (client_type, client_name, [address], telephone_number, sales_quantity)
VALUES ('Restaurant', 'Flagship Steakhouse', '6579 Python Street', '(679)564-2458',
       ('Retail', 'Grape Savings Store', '3092 Java Drive', '(546)085-0188', 70066),
       ('Customer', 'Bill Dalton', '6831 Tableau Avenue', '(533)422-7465', NULL),
       ('Restaurant', 'The Red Apple', '2352 Unix Boulevard', '(684)279-6530', 64779), ('Retail', 'The Vine Dispatch', '3648 Oracle Avenue', '(257)208-4486', 50909),
       ('Customer', 'Margot Brown', '1923 Ruby Road', '(304)343-0332', NULL);
go
/*
```

As the winery plans to expand its operations, it will be necessary to add new clients to the database. To make it easier to add customers to the database, we have created a simple form through Access as shown below. \*/

| -00                              | Client Entry Form X  |   |
|----------------------------------|--|---|
|                                  | Client Entry Forr  | n   |
| •                                | ID Type of Client (Retail, Restaurant, Customer) Name Address Telephone Number | Customer  Margot Brown  1923 Ruby Road  (304)343-0332   |
| IN<br>VA<br>go                   | Insert the order sta<br>SERT OrderStatus (ord<br>LUES ('OPEN'), ('CLOS         |   |
| IN<br>VA<br>Va<br>Va<br>Va<br>Va | SERT VineyardVarietal LUES ((SELECT vineya rietal_ID FROM Variet               | <pre>(vineyard_ID, varietal_ID) rd_ID FROM Vineyard WHERE vineyard_name = 'Violet Crown'), (SELECT al WHERE varietal_name = 'Merlot')), d_ID FROM Vineyard WHERE vineyard_name = 'Violet Crown'), (SELECT al WHERE varietal_name = 'Cabernet Sauvignon')), d_ID FROM Vineyard WHERE vineyard_name = 'A Squared'), (SELECT al WHERE varietal_name = 'Chardonnay')), d_ID FROM Vineyard WHERE vineyard_name = 'A Squared'), (SELECT al WHERE varietal_name = 'Pinot Noir')), d_ID FROM Vineyard WHERE vineyard_name = 'East Bay'), (SELECT al WHERE varietal_name = 'Riesling')), d_ID FROM Vineyard WHERE vineyard_name = 'East Bay'), (SELECT al WHERE varietal_name = 'Sauvignon Blanc'));</pre> |
| IN                               |  | he VineyardVintage bridge table. (vineyard_ID, vintage_ID) . Vntge.vintage ID   |

```
FROM (
   VALUES
   ('Violet Crown', 2016),
   ('Violet Crown', 2017),
   ('Violet Crown', 2018),
   ('A Squared', 2016),
   ('A Squared', 2017),
   ('A Squared', 2018),
   ('East Bay', 2016),
   ('East Bay', 2017),
   ('East Bay', 2018)
   ) AS VVintageConstruction(vineyard name, vintage year)
LEFT OUTER JOIN Vineyard AS Vnrd ON Vnrd.vineyard_name =
VVintageConstruction.vineyard_name
LEFT OUTER JOIN Vintage AS Vntge ON Vntge.vintage year =
VVintageConstruction.vintage year;
go
-- Insert values into the Wine Table
INSERT Wine (wine_name, varietal_ID, vintage_ID, barrel_ID, price, quantity_sold,
average rating)
SELECT Wine Name, Var.varietal ID, Vntge.vintage ID, Bar.barrel ID, Price, Quantity Sold,
Average Rating
FROM (
   VALUES
   ('Riesling 2016', 'Riesling', 2016, 'French', 12.99, 62326, 1.92),
   ('Riesling 2017', 'Riesling', 2017, 'French', 15.99, 65754, 3.79),
   ('Riesling 2018', 'Riesling', 2018, 'French', 13.99, 69873, 1.21),
   ('Chardonnay 2016', 'Chardonnay', 2016, 'American', 16.99, 53589, 3.09),
   ('Chardonnay 2016', 'Chardonnay', 2016, 'American', 16.99, 53589, 3.09),
('Chardonnay 2017', 'Chardonnay', 2017, 'American', 10.99, 52505, 2.17),
('Chardonnay 2018', 'Chardonnay', 2018, 'American', 20.99, 77774, 4.32),
('Sauvignon Blanc 2016', 'Sauvignon Blanc', 2016, 'American', 11.99, 67018, 3.83),
('Sauvignon Blanc 2017', 'Sauvignon Blanc', 2017, 'American', 12.99, 61501, 1.01),
('Sauvignon Blanc 2018', 'Sauvignon Blanc', 2018, 'American', 14.99, 81863, 4.70),
   ('Pinot Noir 2016', 'Pinot Noir', 2016, 'French', 18.99, 51426, 4.37),
   ('Pinot Noir 2017', 'Pinot Noir', 2017, 'French', 16.99, 91641, 2.03),
   ('Pinot Noir 2018', 'Pinot Noir', 2018, 'French', 22.99, 51293, 2.37),
   ('Merlot 2016', 'Merlot', 2016, 'French', 12.99, 73491, 3.16),
   ('Merlot 2017', 'Merlot', 2017, 'French', 10.99, 58546, 2.92),
   ('Merlot 2018', 'Merlot', 2018, 'French', 20.99, 51703, 2.69),
   ('Cabernet Sauvignon 2016', 'Cabernet Sauvignon', 2016, 'American', 26.99, 88856,
4.63),
   ('Cabernet Sauvignon 2017', 'Cabernet Sauvignon', 2017, 'American', 30.99, 79397,
3.31),
   ('Cabernet Sauvignon 2018', 'Cabernet Sauvignon', 2018, 'American', 28.99, 56086,
3.84)
   ) AS WineConstruction(wine_name, varietal_name, vintage_year, oak_type, price,
quantity sold, average rating)
LEFT OUTER JOIN Varietal AS Var ON Var.varietal name = WineConstruction.varietal name
LEFT OUTER JOIN Vintage AS Vntge ON Vntge.vintage year = WineConstruction.vintage year
LEFT OUTER JOIN Barrel AS Bar ON Bar.oak type = WineConstruction.oak type;
-- Insert values into the WineClient Table
INSERT WineClient (client ID, wine ID)
SELECT Cli.client ID, Win.wine ID
FROM (
   VALUES
```

```
('Flagship Steakhouse', 'Riesling 2017'),
   ('The Vine Dispatch', 'Pinot Noir 2017'),
   ('The Red Apple', 'Cabernet Sauvignon 2017'), ('Margot Brown', 'Pinot Noir 2018'),
   ('The Vine Dispatch', 'Sauvignon Blanc 2017'),
   ('Bill Dalton', 'Cabernet Sauvignon 2016'),
   ('The Vine Dispatch', 'Riesling 2018'),
   ('The Red Apple', 'Chardonnay 2018'),
   ('Grape Savings Store', 'Sauvignon Blanc 2016'),
   ('Bill Dalton', 'Merlot 2016')
   ) AS WinCliConstruction(client_name, wine_name)
LEFT OUTER JOIN Wine AS Win ON Win.wine name = WinCliConstruction.wine name
LEFT OUTER JOIN Clients AS Cli ON Cli.client name = WinCliConstruction.client name;
INSERT OrderForm (client ID, wine ID, quantity, order date, order status ID)
SELECT Cli.client_ID, Win.wine_ID, Quantity, Order_Date, Stat.order_status_ID
FROM (
   VALUES
   ('Flagship Steakhouse', 'Riesling 2017', 240, '12-30-2019', 'OPEN'), ('The Vine Dispatch', 'Pinot Noir 2017', 204, '10-20-2019', 'CLOSED'),
   ('The Red Apple', 'Cabernet Sauvignon 2017', 156, '8-25-2019', 'CLOSED'), ('Margot Brown', 'Pinot Noir 2018', 7, '5-18-2019', 'CLOSED'),
   ('The Vine Dispatch', 'Sauvignon Blanc 2017', 216, '10-20-2019', 'CLOSED'),
   ('Bill Dalton', 'Cabernet Sauvignon 2016', 8, '9-5-2019', 'CLOSED'),
   ('The Vine Dispatch', 'Riesling 2018', 180, '10-20-2019', 'CLOSED'),
   ('The Red Apple', 'Chardonnay 2018', 204, '8-30-2019', 'CLOSED'),
   ('Grape Savings Store', 'Sauvignon Blanc 2016', 216, '7-20-2019', 'CLOSED'),
   ('Bill Dalton', 'Merlot 2016', 9, '8-12-2019', 'CLOSED')
   ) AS OrderConstruction(client_name, wine_name, quantity, order_date, order_status)
LEFT OUTER JOIN Clients AS Cli ON Cli.client_name = OrderConstruction.client_name
LEFT OUTER JOIN Wine AS Win ON Win.wine_name = OrderConstruction.wine_name
LEFT OUTER JOIN OrderStatus AS Stat On Stat.order_status =
OrderConstruction.order_status;
go
```

### **Data Manipulation:**

```
As we transition the data from the spreadsheets to the database, we notice that the status of one of the orders has been left open by accident. To fix this, we have created a procedure that changes an order's status from "OPEN" to "CLOSED." This procedure will also be used to close future orders as well.

*/

/*
First, we will create a view of the OrderForm table that will be easier to read.

*/
CREATE OR ALTER VIEW dbo.OrderForms
AS
SELECT
OrderForm.order_ID AS OrderID,
```

```
Clients.client_name AS ClientName,
    OrderForm.order_date AS [Date],
    Wine.wine_name AS WineName,
    OrderForm.quantity AS Quantity,
    OrderStatus.order_status AS [Status]

FROM OrderForm

JOIN Clients ON Clients.client_ID = OrderForm.client_ID

JOIN Wine ON Wine.wine_Id = OrderForm.wine_ID

JOIN OrderStatus ON OrderStatus.order_status_ID = OrderForm.order_status_ID

go

-- The first order is the one that is still open.

SELECT * FROM dbo.OrderForms

go
```

|    | OrderID | Client Name         | Date                    | WineName               | Quantity | Status |
|----|---------|---------------------|-------------------------|------------------------|----------|--------|
| 1  | 1       | Flagship Steakhouse | 2019-12-30 00:00:00.000 | Riesling 2017          | 240      | OPEN   |
| 2  | 2       | The Vine Dispatch   | 2019-10-20 00:00:00.000 | Pinot Noir 2017        | 204      | CLOSED |
| 3  | 3       | The Red Apple       | 2019-08-25 00:00:00.000 | Cabemet Sauvignon 2017 | 156      | CLOSED |
| 4  | 4       | Margot Brown        | 2019-05-18 00:00:00.000 | Pinot Noir 2018        | 7        | CLOSED |
| 5  | 5       | The Vine Dispatch   | 2019-10-20 00:00:00.000 | Sauvignon Blanc 2017   | 216      | CLOSED |
| 6  | 6       | Bill Dalton         | 2019-09-05 00:00:00.000 | Cabemet Sauvignon 2016 | 8        | CLOSED |
| 7  | 7       | The Vine Dispatch   | 2019-10-20 00:00:00.000 | Riesling 2018          | 180      | CLOSED |
| 8  | 8       | The Red Apple       | 2019-08-30 00:00:00.000 | Chardonnay 2018        | 204      | CLOSED |
| 9  | 9       | Grape Savings Store | 2019-07-20 00:00:00.000 | Sauvignon Blanc 2016   | 216      | CLOSED |
| 10 | 10      | Bill Dalton         | 2019-08-12 00:00:00.000 | Merlot 2016            | 9        | CLOSED |

```
CREATE PROCEDURE dbo.ChangeStatus (@order_ID int)
BEGIN
      DECLARE @status_ID int
       SELECT @status_ID = OrderForm.order_status_ID FROM OrderForm
       JOIN OrderStatus ON OrderStatus.order_status_ID = OrderForm.order_status_ID
       WHERE OrderStatus.order status = 'CLOSED'
      UPDATE OrderForm
       SET
             order_status_ID = @status_ID
       WHERE order_ID = @order_ID
END
go
DECLARE @OrderID int
SET @OrderID = 1
EXEC dbo.ChangeStatus 1
-- Check to see if the procedure was successful.
SELECT * FROM dbo.OrderForms
go
```

|    | OrderID | ClientName          | Date                    | WineName               | Quantity | Status |
|----|---------|---------------------|-------------------------|------------------------|----------|--------|
| 1  | 1       | Flagship Steakhouse | 2019-12-30 00:00:00.000 | Riesling 2017          | 240      | CLOSED |
| 2  | 2       | The Vine Dispatch   | 2019-10-20 00:00:00.000 | Pinot Noir 2017        | 204      | CLOSED |
| 3  | 3       | The Red Apple       | 2019-08-25 00:00:00.000 | Cabemet Sauvignon 2017 | 156      | CLOSED |
| 4  | 4       | Margot Brown        | 2019-05-18 00:00:00.000 | Pinot Noir 2018        | 7        | CLOSED |
| 5  | 5       | The Vine Dispatch   | 2019-10-20 00:00:00.000 | Sauvignon Blanc 2017   | 216      | CLOSED |
| 6  | 6       | Bill Dalton         | 2019-09-05 00:00:00.000 | Cabemet Sauvignon 2016 | 8        | CLOSED |
| 7  | 7       | The Vine Dispatch   | 2019-10-20 00:00:00.000 | Riesling 2018          | 180      | CLOSED |
| 8  | 8       | The Red Apple       | 2019-08-30 00:00:00.000 | Chardonnay 2018        | 204      | CLOSED |
| 9  | 9       | Grape Savings Store | 2019-07-20 00:00:00.000 | Sauvignon Blanc 2016   | 216      | CLOSED |
| 10 | 10      | Bill Dalton         | 2019-08-12 00:00:00.000 | Merlot 2016            | 9        | CLOSED |

```
As time passes and more people are drinking the wines,
the rating of the wine will change.
This procedure will provide the means of updating the
average rating of the wines.
CREATE PROCEDURE dbo.ChangeRating(@wine name varchar(50), @newrating decimal(3,2))
BEGIN
       UPDATE Wine SET average_rating = @newrating
       WHERE wine_name = @wine_name
END
go
In this instance, the 2018 Chardonnay is not as well
precieved as it was when the average rating was last
calculated so we need to change the rating from a
4.32 to a 4.04
*/
-- Now we'll see if the procedure works as intended.
SELECT wine_name AS WineName, average_rating AS AverageRating
FROM Wine
WHERE wine_name = 'Chardonnay 2018'

    ⊞ Results

          Messages
     WineName
                    AverageRating
     Chardonnay 2018
                    4.32
EXEC dbo.ChangeRating 'Chardonnay 2018', 4.04
SELECT wine name AS WineName, average rating AS AverageRating
WHERE wine_name = 'Chardonnay 2018'
go
```

```
Results Messages

WineName AverageRating

Chardonnay 2018 4.04
```

```
-- We will now begin to answer the data questions.

/*

Data Question 1: Are sales due to vineyard, varietal, vintage, or oak type?

To answer data question 1, we will find the average rating based on: vineyard rating, varietal rating, vintage rating, and oak type rating

*/

-- Vineyard Rating Table

SELECT Vineyard.vineyard_name AS Vineyard, AVG(Wine.average_rating) AS VineyardRating FROM Wine

JOIN Varietal ON Varietal.varietal_ID = Wine.varietal_ID

JOIN VineyardVarietal ON VineyardVarietal.varietal_ID = Varietal.varietal_ID

JOIN Vineyard ON Vineyard.vineyard_ID = VineyardVarietal.vineyard_ID

GROUP BY vineyard_name

ORDER BY AVG(Wine.average_rating) DESC;
```

|   | Vineyard     | VineyardRating |
|---|--------------|----------------|
| 1 | Violet Crown | 3.425000       |
| 2 | A Squared    | 3.011666       |
| 3 | East Bay     | 2.743333       |

go

```
-- Varietal rating table.

SELECT Varietal.varietal_name AS Varietal, AVG(Wine.average_rating) AS VarietalRating

FROM Wine

JOIN Varietal ON Varietal.varietal_ID = Wine.varietal_ID

GROUP BY varietal_name

ORDER BY AVG(Wine.average_rating) DESC;
```

|   | Varietal          | VarietalRating |
|---|-------------------|----------------|
| 1 | Cabemet Sauvignon | 3.926666       |
| 2 | Sauvignon Blanc   | 3.180000       |
| 3 | Chardonnay        | 3.100000       |
| 4 | Merlot            | 2.923333       |
| 5 | Pinot Noir        | 2.923333       |
| 6 | Riesling          | 2.306666       |

```
-- Vintage rating table.
SELECT Vintage.vintage_year AS Vintage, AVG(Wine.average_rating) AS VintageRating
FROM Wine
JOIN Vintage ON Vintage.vintage_ID = Wine.vintage_ID
```

```
GROUP BY vintage_year
ORDER BY AVG(Wine.average_rating) DESC;
go
```

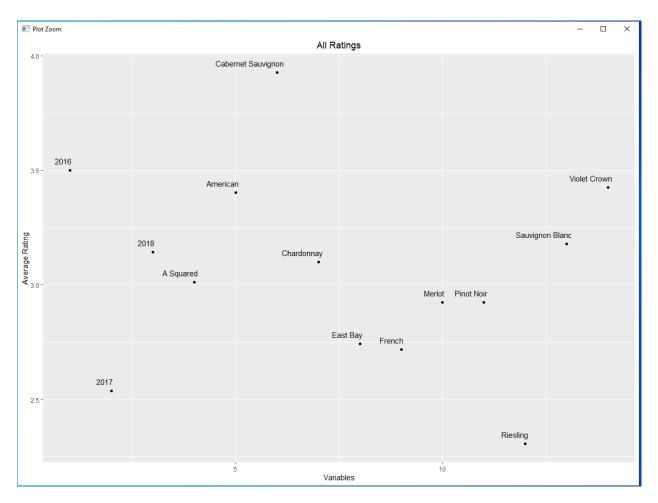
|   | Vintage | VintageRating |
|---|---------|---------------|
| 1 | 2016    | 3.500000      |
| 2 | 2018    | 3.141666      |
| 3 | 2017    | 2.538333      |

```
-- Oak Type Rating Table
SELECT Barrel.oak_type AS OakType, AVG(Wine.average_rating) AS BarrelRating
FROM Wine
JOIN Barrel ON Barrel.barrel_ID = Wine.barrel_ID
GROUP BY oak_type
ORDER BY AVG(Wine.average_rating) DESC;
go
```

|   | OakType  | BarrelRating |
|---|----------|--------------|
| 1 | American | 3.402222     |
| 2 | French   | 2.717777     |

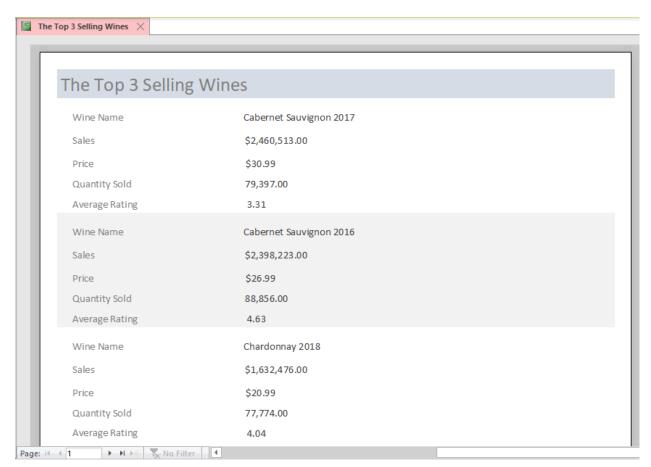
```
-- This will create a view that puts all of the ratings in
-- one table.
CREATE VIEW dbo.AllRatings AS
      SELECT Vineyard.vineyard name AS Variable, AVG(Wine.average rating) AS Rating
      FROM Wine
      JOIN Varietal ON Varietal.varietal_ID = Wine.varietal_ID
       JOIN VineyardVarietal ON VineyardVarietal.varietal ID = Varietal.varietal ID
       JOIN Vineyard ON Vineyard.vineyard_ID = VineyardVarietal.vineyard_ID
      GROUP BY vineyard_name
      UNION
      -- Varietal rating table.
      SELECT Varietal.varietal name AS Variable, AVG(Wine.average rating) AS Rating
      JOIN Varietal ON Varietal.varietal_ID = Wine.varietal_ID
      GROUP BY varietal_name
      UNION
       -- Vintage rating table.
      SELECT CAST(Vintage.vintage_year AS char(4)) AS Variable, AVG(Wine.average_rating)
AS Rating
      FROM Wine
      JOIN Vintage ON Vintage.vintage_ID = Wine.vintage_ID
      GROUP BY vintage_year
       -- Oak Type Rating Table
      SELECT Barrel.oak_type AS Variable, AVG(Wine.average_rating) AS Rating
      FROM Wine
      JOIN Barrel ON Barrel.barrel_ID = Wine.barrel_ID
      GROUP BY oak_type
go
SELECT * FROM dbo.AllRatings
ORDER BY Rating DESC
```

|    | Variable           | Rating   |
|----|--------------------|----------|
| 1  | Cabernet Sauvignon | 3.926666 |
| 2  | 2016               | 3.500000 |
| 3  | Violet Crown       | 3.425000 |
| 4  | American           | 3.402222 |
| 5  | Sauvignon Blanc    | 3.180000 |
| 6  | 2018               | 3.141666 |
| 7  | Chardonnay         | 3.100000 |
| 8  | A Squared          | 3.011666 |
| 9  | Merlot             | 2.923333 |
| 10 | Pinot Noir         | 2.923333 |
| 11 | East Bay           | 2.743333 |
| 12 | French             | 2.717777 |
| 13 | 2017               | 2.538333 |
| 14 | Riesling           | 2.306666 |



```
The variables seem to be well distributed with no
clear indication of any one factor determing the
rating of a wine. Cabernet Sauvignon was the
highest rated grape varietal and the highest
rated variable overall with a rating close to 4.
2016 was the highest rated vintage, Violet Crown
was the highest rated vineyard, and American was
the highest rated oak type. The majority of the ratings
fall into the 2.5-3.5 range with two exceptions:
The aforementioned Cabernet Sauvignon and Riesling,
which had a measly rating of around 2.3.
Data Ouestion 2: Which wines sell the best?
To answer this question, we will create a function called
"WineSalesFunction" that multiples the "price" and the
"quantity_sold" objects from the Wine table to get the
total sales of that wine. We will then select the top 3
wines based on their total sales. This select statement
will be created as a view in order to create a report in
access.
*/
Create Function dbo.WineSalesFunction (@wine_id int)
RETURNS decimal AS
BEGIN
       -- Declares a return value
      DECLARE @returnValue decimal
       -- Multiplies the quantity sold and the price to
       -- obtain the total sales
       SELECT @returnValue = quantity_sold * price FROM Wine
       WHERE Wine.wine_ID = @wine_id
       RETURN @returnValue
END
go
CREATE VIEW dbo.Top3Wines AS
      SELECT TOP 3
      wine name AS WineName,
       price AS Price,
       quantity_sold AS QuantitySold,
       average rating AS AverageRating,
       dbo.WineSalesFunction(wine ID) AS Sales
       FROM Wine
      ORDER BY SALES DESC
go
SELECT * FROM dbo.Top3Wines
go
```

|   | WineName                | Price | QuantitySold | AverageRating | Sales   |
|---|-------------------------|-------|--------------|---------------|---------|
| 1 | Cabernet Sauvignon 2017 | 30.99 | 79397        | 3.31          | 2460513 |
| 2 | Cabernet Sauvignon 2016 | 26.99 | 88856        | 4.63          | 2398223 |
| 3 | Chardonnay 2018         | 20.99 | 77774        | 4.04          | 1632476 |



/\*

Here we see that two of the Cabernets sold the best followed by the latest vintage of the Chardonnay. One thing to keep in mind is that the 2016 Cabernet sold nearly 10,000 more units than the 2017 vintage, but because the 2017 was four dollars more it sold better overall.

\*/

/\*

Data Question 3: Do the ratings and the sales of a wine correlate?

To answer this question, we will select the average rating from the Wine table and cast the ratings as integers.

#### For example:

Wines with a rating of 1.00-1.99 will be floored to 1. Wines with a rating of 2.00-2.99 will be floored to 2. and so on...

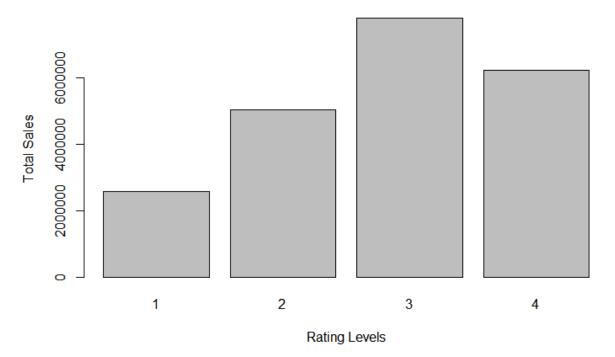
This will effectively create the rating levels.

We will also select the sum of the WineSalesFunction outputs from the Wine table and group by our predefined levels.
\*/

SELECT cast(average\_rating as int) AS RatingLevel, SUM(dbo.WineSalesFunction(wine\_ID)) AS
TotalSales FROM Wine
GROUP BY cast(average\_rating as int)
go

| <b>III</b> | Results | ₽ M   | essages    |
|------------|---------|-------|------------|
|            | Rating  | Level | TotalSales |
| 1          | 1       |       | 2586036    |
| 2          | 2       |       | 5041904    |
| 3          | 3       |       | 7806523    |
| 4          | 4       |       | 6234405    |

# **Total Sales by Rating**



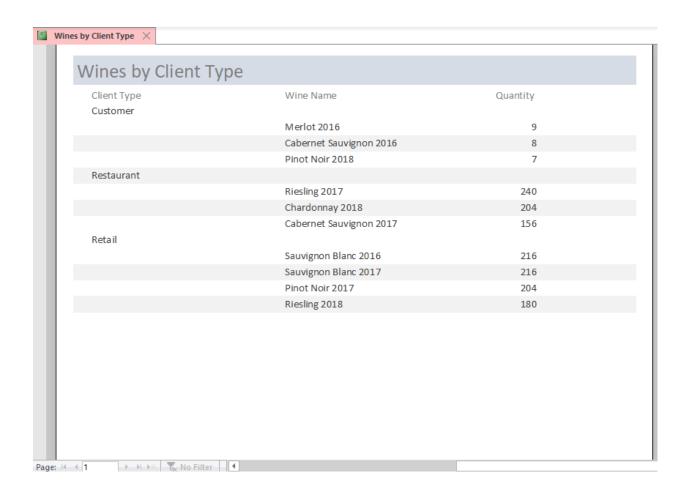
/\* There is a general correlation between the rating of a wine and its sales. Wines rated as a 3 or a 4 sell significantly better than those rated a 2 or a 1. \*/

/\*
Data Question 4: Which wines sell best for each client

```
type?
```

```
To answer this question, we will create a view called
"ClientTypes" that displays the client_name,
the client_type, the wine_name,
and the quantity from the OrderForm table.
The results were ordered first by client_type
and then by quantity in a SELECT statement.
*/
CREATE VIEW dbo.ClientTypes AS
       SELECT client_name AS ClientName, client_type AS ClientType, wine_name WineName,
quantity AS Quantity
       FROM OrderForm
       JOIN Clients ON Clients.client_ID = OrderForm.client_ID
       JOIN Wine ON Wine.wine_Id = OrderForm.wine_ID
go
SELECT * FROM dbo.ClientTypes
ORDER BY ClientType DESC, Quantity DESC
```

| ⊞  | Results Messages    |            |                         |          |
|----|---------------------|------------|-------------------------|----------|
|    | ClientName          | ClientType | WineName                | Quantity |
| 1  | The Vine Dispatch   | Retail     | Sauvignon Blanc 2017    | 216      |
| 2  | Grape Savings Store | Retail     | Sauvignon Blanc 2016    | 216      |
| 3  | The Vine Dispatch   | Retail     | Pinot Noir 2017         | 204      |
| 4  | The Vine Dispatch   | Retail     | Riesling 2018           | 180      |
| 5  | Flagship Steakhouse | Restaurant | Riesling 2017           | 240      |
| 6  | The Red Apple       | Restaurant | Chardonnay 2018         | 204      |
| 7  | The Red Apple       | Restaurant | Cabemet Sauvignon 2017  | 156      |
| 8  | Bill Dalton         | Customer   | Merlot 2016             | 9        |
| 9  | Bill Dalton         | Customer   | Cabernet Sauvignon 2016 | 8        |
| 10 | Margot Brown        | Customer   | Pinot Noir 2018         | 7        |

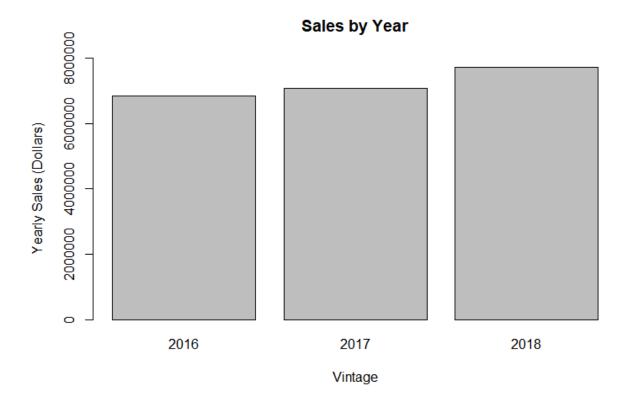


```
/*
What the report shows is that red wines are more popular
amongst customers while in retail/restaurants, whites
are slightly favored over reds.
*/

/*
Data Question 5: How do the total sales of a wine change
over time?

To answer this question, we will once again use the
"WineSalesFunction" to sum up the total sales of all the
wines for a given vintage.
*/
SELECT Vintage.vintage_year AS Vintage, SUM(dbo.WineSalesFunction(wine_ID)) AS
YearlySales
FROM Wine
LEFT JOIN Vintage ON Vintage.vintage_ID = Wine.vintage_ID
GROUP BY Vintage.vintage_year
go
```

| Results 🖺 | Messages                |
|-----------|-------------------------|
| Vintage   | YearlySales             |
| 2016      | 6853089                 |
| 2017      | 7088249                 |
| 2018      | 7727530                 |
|           | Vintage<br>2016<br>2017 |



/\*
We see a gradual increase in the sales from year to year.
One thing to note is that the increase from 2017 to 2018
was noticeably larger than the increase from 2016 to
2017. This may be a sign of the exponential growth of the winery.
\*/

## **Reflection:**

At the start of the project, I wanted to make a very realistic database that accurately accounted for all of the moving parts that make up a winery. It was during the modeling portion of the project that I realized this would not be feasible in the time given. For example, some of the tables I had modeled in Milestone 1 had to be omitted in Milestone 2 because they were not beneficial in answering the data questions. Also, I felt that there are other ways in which I could

manipulate the data such as creating a procedure to allowed users to add new clients/orders but there was not enough time.

During the course of this project, I gained an appreciation of the time and effort that it takes to create a real-world database that is functional. The fact I did not get to implement everything I wanted, though disappointing, was also encouraging because I now see the potential of what Databases can accomplish. As a result, I now have an assortment of skills that I can use the next time I am working on a project in SQL or any other RDBMS.

#### **Summary:**

Throughout this project, it became clear what the main goal was, to use SQL to answer a set of business questions. First, the stakeholders and the business rules must be established to create proper questions that will most benefit the business. Conceptual/logical models are then made to show how the tables relate to each other. It is important that these tables are normalized and that foreign keys/unique constraints are well defined as it will make data entry much easier. Once the tables are created and the data inserted, we need to be able to visualize and manipulate the data in order to answer our business questions. This is accomplished through the use of SELECT statements and CRUD operations as well as Functions, Views, and Stored Procedures. Finally, we need to present our answers in ways that are easy and accessible to the business. We are able to utilize applications like Microsoft Access and R Studio to creates forms and charts that aid our stakeholders in making business decisions.

## **Appendix Code:**

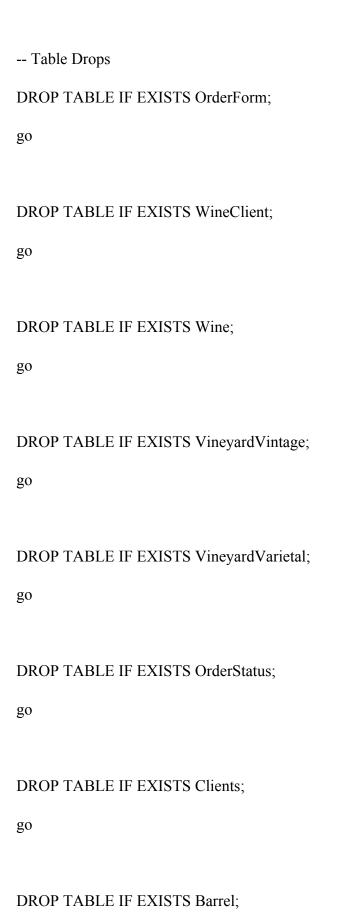
/\*

The following drops will assist in making a script that can be repeated without error.

\*/

### -- Procedure Drops

| DROP PROCEDURE IF EXISTS dbo.ChangeRating;      |
|---|
| go  |
| DROP PROCEDURE IF EXISTS dbo.ChangeStatus;      |
| View Drops                                      |
| DROP VIEW IF EXISTS dbo.ClientTypes;            |
| go  |
|   |
| DROP VIEW IF EXISTS dbo.Top3Wines;              |
| go  |
| DROP VIEW IF EXISTS dbo.AllRatings;             |
| go  |
| DROP VIEW IF EXISTS dbo.OrderForms;             |
| go  |
|   |
| Funnction Drops                                 |
| DROP FUNCTION IF EXISTS dbo. WineSalesFunction; |
| go  |



```
DROP TABLE IF EXISTS Vintage;
go
DROP TABLE IF EXISTS Varietal;
go
DROP TABLE IF EXISTS Vineyard;
go
-- create all tables in order of their dependencies
CREATE TABLE Vineyard
 -- Add columns
 vineyard_ID int NOT NULL IDENTITY,
 vineyard name varchar(30) NOT NULL,
 -- Add constraints
 CONSTRAINT PK_Vineyard PRIMARY KEY (vineyard_ID),
 CONSTRAINT U1_Vineyard UNIQUE (vineyard_name)
);
go
```

```
CREATE TABLE Varietal
(
 -- Add columns
 varietal_ID int NOT NULL IDENTITY,
 varietal_name varchar(30) NOT NULL,
 -- Add constraints
 varietal_color varchar(10) NOT NULL,
 CONSTRAINT PK Varietal PRIMARY KEY (varietal ID),
 CONSTRAINT U1_Varietal UNIQUE (varietal_name)
);
go
CREATE TABLE Vintage
 -- Add columns
 vintage_ID int NOT NULL IDENTITY,
 vintage year int NOT NULL,
 -- Add constraints
 CONSTRAINT PK_Vintage PRIMARY KEY (vintage_ID)
);
go
```

```
CREATE TABLE Barrel
 -- Add columns
 barrel_ID int NOT NULL IDENTITY,
 oak_type varchar(10),
 -- Add constraints
 CONSTRAINT PK Barrel PRIMARY KEY (Barrel ID)
);
go
CREATE TABLE Clients
 -- Add columns
 client_ID int NOT NULL IDENTITY,
 client_type varchar(15) NOT NULL,
 client name varchar(50) NOT NULL,
 [address] varchar(100) NOT NULL,
 telephone_number varchar(20) NOT NULL,
 sales_quantity int,
 -- Add constraints
 CONSTRAINT PK_Client PRIMARY KEY (client_ID),
```

```
CONSTRAINT U1_Client UNIQUE ([address], telephone_number)
);
go
CREATE TABLE OrderStatus
(
 -- Add columns
 order status ID int NOT NULL IDENTITY,
 order status varchar(20) NOT NULL,
 -- Add constraints
 CONSTRAINT PK_Order_Status PRIMARY KEY (order_status_ID)
);
go
CREATE TABLE VineyardVarietal
(
 -- Add columns
 vineyard varietal ID int NOT NULL IDENTITY,
 vineyard ID int NOT NULL,
 varietal_ID int NOT NULL,
 -- Add constraints
 CONSTRAINT PK Vineyard Varietal PRIMARY KEY (vineyard varietal ID),
```

```
CONSTRAINT FK1 VineyardVarietal FOREIGN KEY (vineyard ID) REFERENCES
Vineyard (vineyard ID),
 CONSTRAINT FK2 VineyardVarietal FOREIGN KEY (varietal ID) REFERENCES Varietal
(varietal ID)
);
go
CREATE TABLE VineyardVintage
 -- Add columns
 vineyard vintage ID int NOT NULL IDENTITY,
 vineyard ID int NOT NULL,
 vintage ID int NOT NULL,
 -- Add constraints
 CONSTRAINT PK VineyardVintage PRIMARY KEY (vineyard vintage ID),
 CONSTRAINT FK1 VineyardVintage FOREIGN KEY (vineyard ID) REFERENCES
Vineyard (vineyard ID),
 CONSTRAINT FK2 VineyardVintage FOREIGN KEY (vintage ID) REFERENCES Vintage
(vintage ID)
);
go
CREATE TABLE Wine
(
```

```
-- Add columns
 wine ID int NOT NULL IDENTITY,
 varietal ID int NOT NULL,
 vintage ID int NOT NULL,
 barrel ID int NOT NULL,
 wine name varchar(50),
 price decimal(4,2) NOT NULL,
 quantity sold int NOT NULL,
 average_rating decimal(3,2) NOT NULL,
 -- Add constraints
 CONSTRAINT PK_Wine PRIMARY KEY (wine_ID),
 CONSTRAINT FK1_Wine FOREIGN KEY (varietal_ID) REFERENCES Varietal
(varietal_ID),
 CONSTRAINT FK2_Wine FOREIGN KEY (vintage_ID) REFERENCES Vintage
(vintage ID),
 CONSTRAINT FK3 Wine FOREIGN KEY (barrel ID) REFERENCES Barrel (barrel ID)
);
go
CREATE TABLE WineClient
 -- Add columns
```

```
wine _client_ID int NOT NULL IDENTITY,
 wine ID int NOT NULL,
 client ID int NOT NULL,
 -- Add constraints
 CONSTRAINT PK_WineClient PRIMARY KEY (wine_client_ID),
 CONSTRAINT FK1 WineClient FOREIGN KEY (wine ID) REFERENCES Wine
(wine_ID),
 CONSTRAINT FK2 WineClient FOREIGN KEY (client ID) REFERENCES Clients
(client ID)
);
go
CREATE TABLE OrderForm
 -- Add columns
 order ID int NOT NULL IDENTITY,
 quantity int NOT NULL,
 -- Is datetime the right variable for this
 order_date datetime NOT NULL,
 wine_ID int NOT NULL,
 client ID int NOT NULL,
 order status ID int NOT NULL,
```

```
-- Add constraints
 CONSTRAINT PK OrderForm PRIMARY KEY (order id),
 CONSTRAINT FK1 OrderForm FOREIGN KEY (wine ID) REFERENCES Wine
(wine_ID),
 CONSTRAINT FK2 OrderForm FOREIGN KEY (client ID) REFERENCES Clients
(client_ID),
 CONSTRAINT FK3 OrderForm FOREIGN KEY (order status ID) REFERENCES
OrderStatus (order status ID)
);
go
/*
We will now insert records into tables.
*/
-- Insert vineyard names into the Vineyard Table.
INSERT Vineyard (vineyard name)
VALUES ('Violet Crown'), ('A Squared'), ('East Bay');
go
-- Insert varietal information into the Varietal table.
INSERT Varietal (varietal name, varietal color)
VALUES ('Riesling', 'White'),
```

```
('Chardonnay', 'White'),
    ('Sauvignon Blanc', 'White'),
    ('Pinot Noir', 'Red'),
    ('Merlot', 'Red'),
    ('Cabernet Sauvignon', 'Red');
go
-- Insert the vintages into the Vintage table.
INSERT Vintage (vintage year)
VALUES (2016), (2017), (2018);
go
-- Insert the oak types into the Barrel table.
INSERT Barrel (oak type)
VALUES ('American'), ('French');
go
-- Insert the client information into the Clients table.
INSERT Clients (client type, client name, [address], telephone number, sales quantity)
VALUES ('Restaurant', 'Flagship Steakhouse', '6579 Python Street', '(679)564-2458', 84809),
    ('Retail', 'Grape Savings Store', '3092 Java Drive', '(546)085-0188', 70066),
    ('Customer', 'Bill Dalton', '6831 Tableau Avenue', '(533)422-7465', NULL),
    ('Restaurant', 'The Red Apple', '2352 Unix Boulevard', '(684)279-6530', 64779),
```

```
('Retail', 'The Vine Dispatch', '3648 Oracle Avenue', '(257)208-4486', 50909),
   ('Customer', 'Margot Brown', '1923 Ruby Road', '(304)343-0332', NULL);
go
-- Insert the order statuses into the OrderStatus table.
INSERT OrderStatus (order status)
VALUES ('OPEN'), ('CLOSED');
go
-- Insert values into the VineyardVarietal bridge table.
INSERT VineyardVarietal (vineyard ID, varietal ID)
VALUES ((SELECT vineyard ID FROM Vineyard WHERE vineyard name = 'Violet Crown'),
(SELECT Varietal ID FROM Varietal WHERE varietal name = 'Merlot')),
   ((SELECT vineyard ID FROM Vineyard WHERE vineyard name = 'Violet Crown'),
(SELECT Varietal ID FROM Varietal WHERE varietal name = 'Cabernet Sauvignon')),
   ((SELECT vineyard ID FROM Vineyard WHERE vineyard name = 'A Squared'),
(SELECT Varietal ID FROM Varietal WHERE varietal name = 'Chardonnay')),
   ((SELECT vineyard ID FROM Vineyard WHERE vineyard name = 'A Squared'),
(SELECT Varietal ID FROM Varietal WHERE varietal name = 'Pinot Noir')),
   ((SELECT vineyard ID FROM Vineyard WHERE vineyard name = 'East Bay'), (SELECT
Varietal ID FROM Varietal WHERE varietal name = 'Riesling')),
   ((SELECT vineyard ID FROM Vineyard WHERE vineyard name = 'East Bay'), (SELECT
Varietal ID FROM Varietal WHERE varietal name = 'Sauvignon Blanc'));
```

```
-- Insert values into the VineyardVintage bridge table.
INSERT VineyardVintage (vineyard ID, vintage ID)
SELECT Vnrd.vineyard ID, Vntge.vintage ID
FROM (
 VALUES
 ('Violet Crown', 2016),
 ('Violet Crown', 2017),
 ('Violet Crown', 2018),
 ('A Squared', 2016),
 ('A Squared', 2017),
 ('A Squared', 2018),
 ('East Bay', 2016),
 ('East Bay', 2017),
 ('East Bay', 2018)
 ) AS VVintageConstruction(vineyard_name,vintage_year)
LEFT OUTER JOIN Vineyard AS Vnrd ON Vnrd.vineyard_name =
VVintageConstruction.vineyard_name
LEFT OUTER JOIN Vintage AS Vntge ON Vntge.vintage_year =
VVintageConstruction.vintage year;
go
```

-- Insert values into the Wine Table

```
INSERT Wine (wine name, varietal ID, vintage ID, barrel ID, price, quantity sold,
average rating)
SELECT Wine Name, Vari varietal ID, Vntge vintage ID, Bar barrel ID, Price, Quantity Sold,
Average Rating
FROM (
 VALUES
  ('Riesling 2016', 'Riesling', 2016, 'French', 12.99, 62326, 1.92),
  ('Riesling 2017', 'Riesling', 2017, 'French', 15.99, 65754, 3.79),
  ('Riesling 2018', 'Riesling', 2018, 'French', 13.99, 69873, 1.21),
  ('Chardonnay 2016', 'Chardonnay', 2016, 'American', 16.99, 53589, 3.09),
  ('Chardonnay', 2017, 'American', 10.99, 52505, 2.17),
  ('Chardonnay 2018', 'Chardonnay', 2018, 'American', 20.99, 77774, 4.32),
  ('Sauvignon Blanc 2016', 'Sauvignon Blanc', 2016, 'American', 11.99, 67018, 3.83),
  ('Sauvignon Blanc 2017', 'Sauvignon Blanc', 2017, 'American', 12.99, 61501, 1.01),
  ('Sauvignon Blanc 2018', 'Sauvignon Blanc', 2018, 'American', 14.99, 81863, 4.70),
  ('Pinot Noir 2016', 'Pinot Noir', 2016, 'French', 18.99, 51426, 4.37),
  ('Pinot Noir 2017', 'Pinot Noir', 2017, 'French', 16.99, 91641, 2.03),
  ('Pinot Noir 2018', 'Pinot Noir', 2018, 'French', 22.99, 51293, 2.37),
  ('Merlot 2016', 'Merlot', 2016, 'French', 12.99, 73491, 3.16),
  ('Merlot 2017', 'Merlot', 2017, 'French', 10.99, 58546, 2.92),
  ('Merlot 2018', 'Merlot', 2018, 'French', 20.99, 51703, 2.69),
  ('Cabernet Sauvignon 2016', 'Cabernet Sauvignon', 2016, 'American', 26.99, 88856, 4.63),
  ('Cabernet Sauvignon 2017', 'Cabernet Sauvignon', 2017, 'American', 30.99, 79397, 3.31),
```

```
('Cabernet Sauvignon 2018', 'Cabernet Sauvignon', 2018, 'American', 28.99, 56086, 3.84)
 ) AS WineConstruction(wine name, varietal name, vintage year, oak type, price,
quantity sold, average rating)
LEFT OUTER JOIN Varietal AS Vari ON Vari.varietal name =
WineConstruction.varietal name
LEFT OUTER JOIN Vintage AS Vntge ON Vntge.vintage year =
WineConstruction.vintage year
LEFT OUTER JOIN Barrel AS Bar ON Bar.oak type = WineConstruction.oak type;
go
-- Insert values into the WineClient Table
INSERT WineClient (client ID, wine ID)
SELECT Cli.client ID, Win.wine ID
FROM (
 VALUES
 ('Flagship Steakhouse', 'Riesling 2017'),
 ('The Vine Dispatch', 'Pinot Noir 2017'),
 ('The Red Apple', 'Cabernet Sauvignon 2017'),
 ('Margot Brown', 'Pinot Noir 2018'),
 ('The Vine Dispatch', 'Sauvignon Blanc 2017'),
 ('Bill Dalton', 'Cabernet Sauvignon 2016'),
 ('The Vine Dispatch', 'Riesling 2018'),
 ('The Red Apple', 'Chardonnay 2018'),
```

```
('Grape Savings Store', 'Sauvignon Blanc 2016'),
 ('Bill Dalton', 'Merlot 2016')
 ) AS WinCliConstruction(client name, wine name)
LEFT OUTER JOIN Wine AS Win ON Win.wine name = WinCliConstruction.wine name
LEFT OUTER JOIN Clients AS Cli ON Cli.client name = WinCliConstruction.client name;
go
INSERT OrderForm (client ID, wine ID, quantity, order date, order status ID)
SELECT Cli.client ID, Win.wine ID, Quantity, Order Date, Stat.order status ID
FROM (
 VALUES
 ('Flagship Steakhouse', 'Riesling 2017', 240, '12-30-2019', 'OPEN'),
 ('The Vine Dispatch', 'Pinot Noir 2017', 204, '10-20-2019', 'CLOSED'),
 ('The Red Apple', 'Cabernet Sauvignon 2017', 156, '8-25-2019', 'CLOSED'),
 ('Margot Brown', 'Pinot Noir 2018', 7, '5-18-2019', 'CLOSED'),
 ('The Vine Dispatch', 'Sauvignon Blanc 2017', 216, '10-20-2019', 'CLOSED'),
 ('Bill Dalton', 'Cabernet Sauvignon 2016', 8, '9-5-2019', 'CLOSED'),
  ('The Vine Dispatch', 'Riesling 2018', 180, '10-20-2019', 'CLOSED'),
 ('The Red Apple', 'Chardonnay 2018', 204, '8-30-2019', 'CLOSED'),
 ('Grape Savings Store', 'Sauvignon Blanc 2016', 216, '7-20-2019', 'CLOSED'),
 ('Bill Dalton', 'Merlot 2016', 9, '8-12-2019', 'CLOSED')
 ) AS OrderConstruction(client name, wine name, quantity, order date, order status)
```

LEFT OUTER JOIN Clients AS Cli ON Cli.client\_name = OrderConstruction.client\_name

LEFT OUTER JOIN Wine AS Win ON Win.wine\_name = OrderConstruction.wine\_name

LEFT OUTER JOIN OrderStatus AS Stat On Stat.order\_status =

OrderConstruction.order\_status;

go

/\*

As we transition the data from the spreadsheets to the database, we notice that the status of one of the orders has been left open by accident. To fix this, we have created a procedure that changes an order's status from "OPEN" to "CLOSED." This procedure will also be used to close future orders as well.

\*/

/\*

First, we will create a view of the OrderForm table that will be easier to read.

\*/

CREATE OR ALTER VIEW dbo.OrderForms

AS

**SELECT** 

OrderForm.order\_ID AS OrderID,

```
Clients.client name AS ClientName,
      OrderForm.order date AS [Date],
      Wine.wine name AS WineName,
      OrderForm.quantity AS Quantity,
      OrderStatus.order status AS [Status]
FROM OrderForm
JOIN Clients ON Clients.client ID = OrderForm.client ID
JOIN Wine ON Wine.wine Id = OrderForm.wine ID
JOIN OrderStatus ON OrderStatus.order status ID = OrderForm.order status ID
go
-- The first order is the one that is still open.
SELECT * FROM dbo.OrderForms
go
CREATE PROCEDURE dbo.ChangeStatus (@order_ID int)
AS
BEGIN
   DECLARE @status ID int
   SELECT @status ID = OrderForm.order status ID FROM OrderForm
   JOIN OrderStatus ON OrderStatus.order status ID = OrderForm.order status ID
   WHERE OrderStatus.order status = 'CLOSED'
```

```
UPDATE OrderForm
   SET order_status_ID = @status_ID
   WHERE order ID = @order ID
END
go
DECLARE @OrderID int
SET @OrderID = 1
EXEC dbo.ChangeStatus 1
go
-- Check to see if the procedure was successful.
SELECT * FROM dbo.OrderForms
go
/*
As time passes and more people are drinking the wines,
the rating of the winery will change.
This procedure will provide the means of updating the
average rating of the wines.
*/
```

```
CREATE PROCEDURE dbo. ChangeRating(@wine name varchar(50), @newrating
decimal(3,2)
AS
BEGIN
    UPDATE Wine SET average rating = @newrating
    WHERE wine name = @wine name
END
go
/*
In this instance, the 2018 Chardonnay is not as well
precieved as it was when the average rating was last
calculated so we need to change the rating from a
4.32 to a 4.04
*/
-- Now we'll see if the procedure works as intended.
SELECT wine name AS WineName, average rating AS AverageRating
FROM Wine
WHERE wine name = 'Chardonnay 2018'
go
```

EXEC dbo.ChangeRating 'Chardonnay 2018', 4.04

```
SELECT wine name AS WineName, average rating AS AverageRating
FROM Wine
WHERE wine name = 'Chardonnay 2018'
go
-- We will now begin to answer the data questions.
/*
Data Question 1: Are sales due to vineyard, varietal,
vintage, or oak type?
To answer data question 1, we will find the average rating
based on: vineyard rating, varietal rating, vintage rating,
and oak type rating
*/
-- Vineyard Rating Table
SELECT Vineyard_vineyard_name AS Vineyard, AVG(Wine.average_rating) AS
VineyardRating
FROM Wine
JOIN Varietal ON Varietal_ID = Wine.varietal_ID
```

```
JOIN VineyardVarietal ON VineyardVarietal.varietal ID = Varietal.varietal ID
JOIN Vineyard ON Vineyard.vineyard ID = VineyardVarietal.vineyard ID
GROUP BY vineyard name
ORDER BY AVG(Wine.average rating) DESC;
go
-- Varietal rating table.
SELECT Varietal.varietal name AS Varietal, AVG(Wine.average rating) AS VarietalRating
FROM Wine
JOIN Varietal ON Varietal.varietal ID = Wine.varietal ID
GROUP BY varietal name
ORDER BY AVG(Wine.average_rating) DESC;
go
-- Vintage rating table.
SELECT Vintage_vintage_year AS Vintage, AVG(Wine.average_rating) AS VintageRating
FROM Wine
JOIN Vintage ON Vintage.vintage ID = Wine.vintage ID
GROUP BY vintage year
ORDER BY AVG(Wine.average rating) DESC;
go
```

-- Oak Type Rating Table

```
SELECT Barrel.oak type AS OakType, AVG(Wine.average rating) AS BarrelRating
FROM Wine
JOIN Barrel ON Barrel.barrel ID = Wine.barrel ID
GROUP BY oak type
ORDER BY AVG(Wine.average rating) DESC;
go
-- This will create a view that puts all of the ratings in
-- one table.
CREATE VIEW dbo.AllRatings AS
      SELECT Vineyard vineyard name AS Variable, AVG(Wine.average rating) AS Rating
      FROM Wine
      JOIN Varietal ON Varietal.varietal ID = Wine.varietal ID
      JOIN VineyardVarietal ON VineyardVarietal.varietal ID = Varietal.varietal ID
      JOIN Vineyard ON Vineyard.vineyard_ID = VineyardVarietal.vineyard_ID
      GROUP BY vineyard name
      UNION
      -- Varietal rating table.
      SELECT Varietal varietal name AS Variable, AVG(Wine.average rating) AS Rating
      FROM Wine
      JOIN Varietal ON Varietal varietal ID = Wine.varietal ID
      GROUP BY varietal name
      UNION
```

```
-- Vintage rating table.
       SELECT CAST(Vintage.vintage year AS char(4)) AS Variable,
AVG(Wine.average_rating) AS Rating
      FROM Wine
       JOIN Vintage ON Vintage.vintage ID = Wine.vintage ID
      GROUP BY vintage year
       UNION
      -- Oak Type Rating Table
       SELECT Barrel.oak type AS Variable, AVG(Wine.average rating) AS Rating
      FROM Wine
       JOIN Barrel ON Barrel.barrel ID = Wine.barrel ID
      GROUP BY oak type
go
SELECT * FROM dbo.AllRatings
ORDER BY Rating DESC
go
/*
The variables seem to be well distributed with no
clear indication of any one factor determing the
rating of a wine. Cabernet Sauvignon was the
```

highest rated grape varietal and the highest

rated variable overall with a rating close to 4.

2016 was the highest rated vintage, Violet Crown
was the highest rated vineyard, and American was
the highest rated oak type. The majority of the ratings
fall into the 2.5-3.5 range with two exceptions:
The aforementioned Cabernet Sauvignon and Riesling,
which had a measly rating of around 2.3.

\*/

**/**\*

Data Question 2: Which wines sell the best?

To answer this question, we will create a function called "WineSalesFunction" that multiples the "price" and the "quantity\_sold" objects from the Wine table to get the total sales of that wine. We will then select the top 3 wines based on their total sales. This select statement will be created as a view in order to create a report in access.

\*/

Create Function dbo.WineSalesFunction (@wine\_id int)

RETURNS decimal AS

## **BEGIN**

-- Declares a return value

DECLARE @returnValue decimal

- -- Multiplies the quantity sold and the price to
- -- obtain the total sales

SELECT @returnValue = quantity\_sold \* price FROM Wine

WHERE Wine.wine ID = @wine id

RETURN @returnValue

**END** 

go

## CREATE VIEW dbo.Top3Wines AS

**SELECT TOP 3** 

wine\_name AS WineName,

price AS Price,

quantity\_sold AS QuantitySold,

average\_rating AS AverageRating,

dbo.WineSalesFunction(wine\_ID) AS Sales

FROM Wine

ORDER BY SALES DESC

SELECT \* FROM dbo.Top3Wines

go

/\*

Here we see that two of the Cabernets sold the best followed by the latest vintage of the Chardonnay.

One thing to keep in mind is that the 2016 Cabernet sold nearly 10,000 more units than the 2017 vintage, but because the 2017 was four dollars more it sold better overall.

\*/

/\*

Data Question 3: Do the ratings and the sales of a wine correlate?

To answer this question, we will select the average rating from the Wine table and cast the ratings as integers.

For example:

Wines with a rating of 1.00-1.99 will be floored to 1.

Wines with a rating of 2.00-2.99 will be floored to 2.

```
and so on...
This will effectively create the rating levels.
We will also select the sum of the WineSalesFunction
outputs from the Wine table and group by our predefined
levels.
*/
SELECT cast(average rating as int) AS RatingLevel, SUM(dbo.WineSalesFunction(wine ID))
AS TotalSales FROM Wine
GROUP BY cast(average rating as int)
go
/*
There is a general correlation between the rating of a
wine and its sales. Wines rated as a 3 or a 4 sell
significantly better than those rated a 2 or a 1.
*/
/*
Data Question 4: Which wines sell best for each client
type?
```

```
To answer this question, we will create a view called
"ClientTypes" that displays the client name,
the client type, the wine name,
and the quantity from the OrderForm table.
The results were ordered first by client type
and then by quantity in a SELECT statement.
*/
CREATE VIEW dbo.ClientTypes AS
      SELECT client_name AS ClientName, client_type AS ClientType, wine_name
WineName, quantity AS Quantity
      FROM OrderForm
      JOIN Clients ON Clients.client_ID = OrderForm.client_ID
      JOIN Wine ON Wine.wine Id = OrderForm.wine ID
go
SELECT * FROM dbo.ClientTypes
ORDER BY ClientType DESC, Quantity DESC
go
/*
```

What the report shows is that red wines are more popular

```
amongst customers while in retail/restaurants, whites
are slightly favores over reds.
*/
/*
Data Question 5: How do the total sales of a wine change
over time?
To answer this question, we will once again use the
"WineSalesFunction" to sum up the total sales of all the
wines for a given vintage.
*/
SELECT Vintage.vintage year AS Vintage, SUM(dbo.WineSalesFunction(wine ID)) AS
YearlySales
FROM Wine
LEFT JOIN Vintage ON Vintage.vintage ID = Wine.vintage ID
GROUP BY Vintage.vintage_year
go
/*
We see a gradual increase in the sales from year to year.
One thing to note is that the increase from 2017 to 2018
```

was noticeably larger than the increase from 2016 to 2017. This may be a sign of the exponential growth of the winery.

\*/