

City projects for Medellín

#WeArePPP

AGENCIA APP

Agencia para la Gestión
del Paisaje, el Patrimonio y
las Alianzas Público Privadas



Alcaldía de Medellín

Distrito de
Ciencia, Tecnología e Innovación



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We are **the link** between the public and private sectors

Through the **incorporation of private capital**, we generate projects of value and benefits of **quality and sustainability** to the public and collective systems of the urban plan.

We are divided into
three main areas:



AREA

Real Estate Management



AREA

Heritage and Landscape



AREA

PPP Law 1508 of 2012

ALLIANCES

Projects and **urban** interventions of:

Public Space, Urban Landscape, Heritage and Real Estate
projects in property owned by the municipality of Medellin

ASSOCIATIONS

Social and Productive Infrastructure

Structuring, evaluation, promotion and support
of PPP (*Public-private partnerships*) projects

The participation of the private sector in infrastructure works can take place according to three basic models: public works, concessions and **Public-Private Partnerships (PPP)**.

PPP

Law 1508 of 2012

Public-Private Partnerships

National Colombian Legal System

• What is?



Provision of **infrastructure** to supply public services



Remuneration for Service Indicators



Instrument linking **private capital**



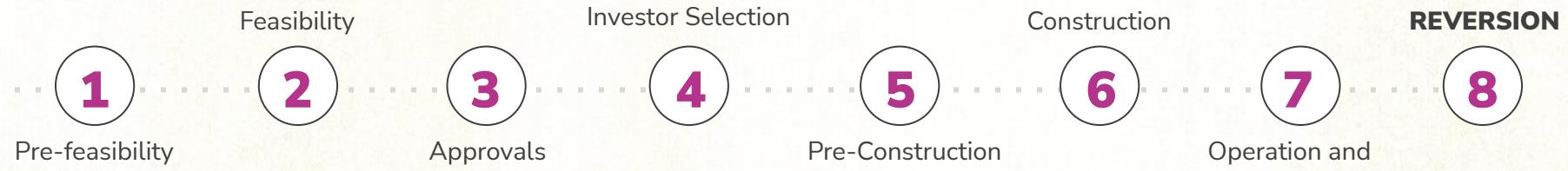
Contract between public and private entities



Transfer of **risks** due to capacity and competence

• Phases

PPP MODEL



• Benefits

PPP MODEL



Does not require **advances**



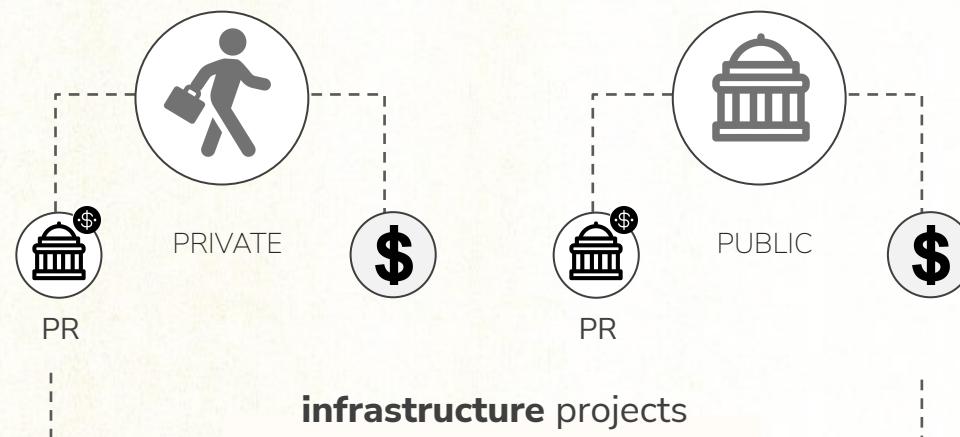
Payments for availability and **quality of services**



Risks are transferred according to the capacity of the parties



By law, justification is required for choosing **the contracting model**



Project Types

ACCORDING TO THE ORIGINATOR OF THE PROJECT AND THE SOURCE OF RESOURCES.

PR= Public Resources

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Projects

***All PPP Projects requiring
investment funds and
interested banks.**



Modernization of Atanasio Girardot Sports Complex

Public Initiative

Consolidation of the city of Medellin as
a world-class stage for holding large
multipurpose events.

283.600 m²

Concession: 29 years

Phase

Approvals at closing
phase and start of
public tender

Approximate values

CAPEX:	OPEX:
USD 144M	USD 205M

In millions of constant US dollars

*Reference images, subject to change by concessionaire.

Modernization of Atanasio Girardot Sports Complex

Income Sources

+34.000 m² for renting (Real Estate)

+670 parking lots

203 Bedrooms Sports Hotel

Naming Rights

Stadium rental for soccer clubs

Stadium rental for massive events

Advertising in all areas

Interventions



Stadium



Gastro Zone



Urbanism



Sports Hotel



Multipurpose + Parking Lots

*Reference images, subject to change by concessionaire.

Modernization of Atanasio Girardot Sports Complex

Comune 11 of Medellín

Laureles - Estadio

Benefits

Greenhouse gas reduction

314 thousand tons of CO₂

14%+ Visitors

Increase in daily visitors

+700.000 jobs

In 29 years

10% Social contracting

Women, ethnic minorities,
LGBTIQ+, victims of the armed
conflict

Schedule to 2022

Project of sheets currently published.

*From the publication of final specifications

Public bidding process: 6 months

*Reference images, subject to change by concessionaire.



Metropolitan Prison for people deprived of freedom

Public Initiative

A new space that allows the integral re-socialization of inmates and provide solutions to the serious prison problems currently facing the city.
Will have the capacity to **receive 1,339 inmates.**

33.000 m²

Concession: 15 years

Future commitments: USD **12,5 millions** annual

Phase

Feasibility approved

Waiting for future
commitments approval

Approximate values

CAPEX:

USD 29,8M

OPEX:

USD 66,5M

In millions of constant US dollars

*Reference images, subject to change by concessionaire.

Metropolitan Prison for people deprived of freedom

Rural property of Medellín

San Cristóbal

Benefits

1. Decreased **overcrowding**
2. **Psychosocial support** to families
3. Decrease in transfer operating costs
4. Adequate spaces for inmates
5. Reduction of legal processes against the Estate
6. Study and training for people deprived of freedom

Schedule 2023

First semester:
Public Bidding

*Reference images, subject to change by concessionaire.

ARENA Medellín

Private Initiative

Multipurpose entertainment center of international standards, with the capacity to welcome up to **16,000 spectators.**

26.678 m²

Concession: **25 years**

Phase

Pre Feasibility
Approved

Approximate values

CAPEX: **USD 21M** | OPEX:
USD 36M

In millions of constant US dollars

*Reference images, subject to change by concessionaire.

ARENA Medellín

Comune 04 of Medellín

Aranjuez

Benefits

Citizens who can enjoy and benefit from the multicultural offer and urban development.

Jobs

Projected investment in US dollars over 25 years
Construction phase: **\$758.691 USD**
Operation phase: **\$7.347.500 USD**

Incomes

40 Events per year aprox.
Naming Rights.
Suites and skyboxes.
Commercial premises.
Parking lot.

Schedule

February: The time limit to present the Feasibility structuring ends.

*Reference images, subject to change by concessionaire.



Healthy Medellín

Private Initiative

Provision of bathrooms units with
automated equipment; supply of
pure refrigerated and filtered
water for consumption through
dispenser modules.

Units

100 Public bathrooms
300 Water dispensers

Phase

Feasibility

Approximate values

CAPEX:		OPEX:
USD 12M		USD 34M

In millions of constant US dollars

* Reference image



Healthy Medellín

Located in various communes,
mainly in commune 10

La Candelaria

Benefits

All the inhabitants of Medellín and visitors will be the beneficiaries.

Continuous service along by a **health prevention program** and Wi-Fi internet access.

Schedule 2023

First semester: The time limit to present the Feasibility structuring ends



Let's dream the future together

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