



# Multivariate Skew Normal-Based Stochastic Frontier Models

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## Abstract

In this paper, a new multivariate skew normal-based stochastic frontier model (SFM) is developed to model the relationship between technical inefficiency and random noises. The proposed model is a flexible extension of the classical normal–half-normal SFM and does not require the data are independent and identically distributed. The new proposed model accommodates both positive and negative skewness and provides an alternative solution of ‘wrong skewness’ problems from the classical SFM. Maximum likelihood estimators of parameters are provided. The simulation study and a real data example are given for illustration of our results.

**Keywords** Multivariate skew normal distribution · Stochastic frontier model · Technical efficiency · Wrong skewness problem

## 1 Introduction

The stochastic frontier model (SFM) is the most useful approach to study productivity and efficiency of a cross section of firms independently proposed by Aigner et al. [1] and Meeusen and Broeck [2]. The basic model can be written as:

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$$Y_i = \mathbf{X}_i^\top \boldsymbol{\beta} + V_i - U_i, \quad i = 1, \dots, n. \quad (1)$$

The regression part of SFM is the production frontier of the  $i$ th firm. The dependent variable  $Y_i$  denotes the output and the vector  $\mathbf{X}_i$  is inputs. The error term  $V_i$  represents stochastic effects outside the control of the  $i$ th firm, and the  $i$ th firm possesses an inefficiency term  $U_i \geq 0$  [3]. In the standard SFM, people usually assume that  $\mathbf{V} = (V_1, \dots, V_n)^\top$  and  $\mathbf{U} = (U_1, \dots, U_n)^\top$  are independent such that  $V_i$ 's are independent and identically distributed (i.i.d.) with  $V_i \sim \mathcal{N}(0, \sigma_v^2)$  and  $U_i$ 's are i.i.d. on  $\mathbb{R}^+$ .

It is well known [4] that the third moment of  $\mathcal{E}_i = V_i - U_i$  is given by

$$E[(\mathcal{E}_i - E[\mathcal{E}_i])^3] = -E[(U_i - E(U_i))^3],$$

so that a positive skewness of  $U_i$  implies a negative skewness for  $\mathcal{E}_i$ . This restriction in SFM could be incompatible with the real data when residuals shows positive skewness. This is known as the wrong skewness issue in SFM literature [5, 6]. The wrong skewness problem implies that the estimated variance of  $U$  is zero, which means full efficiency for all firms across the whole industry.

In order to solve the wrong skewness problem, Smith [7] relaxed the independence assumption between  $\mathbf{V}$  and  $\mathbf{U}$  by applying the symmetric copula models in SFM. Bonanno [8] applied the FGM copula for the dependence between  $\mathbf{V}$  and  $\mathbf{U}$ . More recently, the copula-based SFM was extended by the asymmetric copula, the skew normal copula [9].

In this paper, we propose a multivariate skew normal-based SFM (MSN-SFM). It assumes that components of the error term  $\mathbf{V}$  in SFM are identically skew normally distributed such that their joint distribution is a multivariate skew normal distribution defined by Azzalini and Dalla Valle [10]. The components of the inefficiency term  $\mathbf{U}$  are i.i.d. half normally distributed. For simplicity, we assume that  $\mathbf{U}$  and  $\mathbf{V}$  are independent. The main advantages of the new proposed model are as follows. (i) In reality, there is no way to justify that  $Y_i$ 's are independent. Under the assumptions of our model,  $\mathcal{E}_i$ 's are not independent but identically distributed when skewness parameter of  $V_i$  is not zero. (ii) The skewness in the composite error  $\mathcal{E}_i$  allows both positive and negative skewness; thus, it provides an alternative solution when the wrong skewness appears. (iii) Recently, it has been shown that the mean square error of the location estimator under the dependence assumption is smaller than that under the independent assumption [11].

Simulation studies on the performance of the proposed MSN-SFM are given with comparisons of the classical normal-half-normal SFM and i.i.d. skew normal-half-normal SFM (SN-SFM). A real data application with the wrong skewness under the classical SFM shows that the proposed MSN-SFM performs better than other two models. Our proposed MSN-SFM provides nonzero inefficiency estimates among firms.

This paper is organized as follows. The brief review of skew normal families as preliminaries are given in Sect. 2. The main results of the MSN-SFM and SN-SFM are provided in Sect. 3, and the skewness of the composite in new proposed MSN-SFM is

derived. The firm-specific efficiency is discussed in Sect. 4. The maximum likelihood estimation of parameters and the simulation study are included in Sect. 5. In Sect. 6, real data with wrong skewness are analyzed under new proposed models and SFM for the illustration of our main results. Conclusion and further works are given in Sect. 7.

## 2 Preliminaries

In this paper,  $M_{n \times m}$  denotes the set of all  $n \times m$  matrices over the real field  $\mathbb{R}$  and  $\mathbb{R}^n = M_{n \times 1}$ . For any  $\mathbf{B} \in M_{n \times m}$ ,  $\mathbf{B}^\top$  is the transpose of  $\mathbf{B}$ .  $\mathbf{I}_n \in M_{n \times n}$  is the identity matrix.  $\mathbf{a}_n$  is the column vector  $(a, \dots, a)^\top \in \mathbb{R}^n$ .  $\mathbf{J}_n = \mathbf{1}_n \mathbf{1}_n^\top$ . Let  $\mathbf{b} = (b_1, \dots, b_n)^\top \in \mathbb{R}^n$ ,  $\text{diag}(b_1, \dots, b_n)$  is the diagonal matrix of  $\mathbf{b}$ .  $\phi_n(\cdot; \boldsymbol{\mu}, \boldsymbol{\Sigma})$  and  $\Phi_n(\cdot; \boldsymbol{\mu}, \boldsymbol{\Sigma})$  are the probability density function (PDF) and cumulative distribution function (CDF), respectively, of an  $n$ -dimensional normal distribution with the mean vector  $\boldsymbol{\mu} \in \mathbb{R}^n$  and covariance matrix  $\boldsymbol{\Sigma}$ , simply,  $\phi_n(\cdot; \boldsymbol{\Sigma})$  and  $\Phi_n(\cdot; \boldsymbol{\Sigma})$  for the case when  $\boldsymbol{\mu} = \mathbf{0}_n$ . Also,  $\phi(\cdot)$  and  $\Phi(\cdot)$  are, respectively, the PDF and CDF of the univariate standard normal distribution.

The multivariate skew normal (MSN) distribution was introduced by Azzalini and Dalla Valle [10]. Its extensions and applications have been studied by many researchers [12–14]. Consider the  $n + 1$ -dimensional multivariate normal distribution given as follows:

$$\begin{pmatrix} Z_0 \\ Z_1 \end{pmatrix} \sim \mathcal{N}_{n+1} \left( \mathbf{0}, \begin{pmatrix} \Psi & \mathbf{0} \\ \mathbf{0} & \mathbf{1} \end{pmatrix} \right),$$

$\boldsymbol{\delta} = (\delta_1, \dots, \delta_n)^\top$  with  $-1 \leq \delta_1, \dots, \delta_n \leq 1$ , and  $\mathbf{D}_\delta = \text{diag} \left( \sqrt{1 - \delta_1^2}, \dots, \sqrt{1 - \delta_n^2} \right)$ . Defining

$$\mathbf{Z} = \mathbf{D}_\delta \mathbf{Z}_0 + \boldsymbol{\delta} |Z_1|,$$

then  $\mathbf{Z}$  has an  $n$ -dimensional skew normal distribution with parameters  $(\bar{\boldsymbol{\Omega}}, \boldsymbol{\alpha})$  related to  $\boldsymbol{\delta}$  and  $\Psi$  as follows:

$$\boldsymbol{\lambda} = \mathbf{D}_\delta^{-1} \boldsymbol{\delta}, \quad \bar{\boldsymbol{\Omega}} = \mathbf{D}_\delta (\Psi + \boldsymbol{\lambda} \boldsymbol{\lambda}^\top) \mathbf{D}_\delta, \quad \boldsymbol{\alpha} = \left( 1 + \boldsymbol{\lambda}^\top \Psi^{-1} \boldsymbol{\lambda} \right)^{-1/2} \mathbf{D}_\delta^{-1} \Psi^{-1} \boldsymbol{\lambda},$$

denoted by  $\mathbf{Z} \sim \mathcal{SN}_n(\bar{\boldsymbol{\Omega}}, \boldsymbol{\alpha})$ . Let  $\mathbf{Y} = \boldsymbol{\mu} + \boldsymbol{\omega} \mathbf{Z}$ , where  $\boldsymbol{\mu} \in \mathbb{R}^n$ ,  $\boldsymbol{\omega} = \text{diag}(\omega_1, \dots, \omega_n)$ ,  $\omega_i > 0$ ,  $i = 1, \dots, n$ . The PDF of  $\mathbf{Y}$  is given by

$$f(\mathbf{y}) = 2\phi_n(\mathbf{y}; \boldsymbol{\mu}, \boldsymbol{\Sigma}) \Phi(\boldsymbol{\alpha}^\top \boldsymbol{\omega}^{-1}(\mathbf{y} - \boldsymbol{\mu})), \quad (2)$$

where  $\boldsymbol{\Sigma} = \boldsymbol{\omega} \bar{\boldsymbol{\Omega}} \boldsymbol{\omega}$ .  $\mathbf{Y}$  is called a multivariate skew normal random vector with location parameter  $\boldsymbol{\mu}$ , scale matrix  $\boldsymbol{\Sigma}$  and skewness  $\boldsymbol{\alpha}$ , denoted by  $\mathcal{SN}_n(\boldsymbol{\mu}, \boldsymbol{\Sigma}, \boldsymbol{\alpha})$ . From the construction of MSN distributions, we can see that components of an MSN random vector are dependent when the skewness parameter of each component is not zero.

In order to prove our main results, we need the closed skew normal (CSN) distribution defined by González-Farías et al. [15]. A random vector  $\mathbf{X} \in \mathbb{R}^p$  is said to have a CSN distribution with parameters  $q \geq 1$ ,  $\boldsymbol{\mu} \in \mathbb{R}^p$ ,  $\boldsymbol{\Sigma} \in M_{p \times p}$ ,  $\mathbf{D} \in M_{q \times p}$ ,  $\mathbf{v} \in \mathbb{R}^q$ ,  $\boldsymbol{\Delta} \in M_{q \times q}$ , denoted by  $\mathbf{X} \sim \mathcal{CSN}_{p,q}(\boldsymbol{\mu}, \boldsymbol{\Sigma}, \mathbf{D}, \mathbf{v}, \boldsymbol{\Delta})$ , if its PDF is given by

$$f_{p,q}(\mathbf{x}; \boldsymbol{\mu}, \boldsymbol{\Sigma}, \mathbf{D}, \mathbf{v}, \boldsymbol{\Delta}) = C \phi_p(\mathbf{x}; \boldsymbol{\mu}, \boldsymbol{\Sigma}) \Phi_q(\mathbf{D}(\mathbf{x} - \boldsymbol{\mu}); \mathbf{v}, \boldsymbol{\Delta}), \quad \mathbf{x} \in \mathbb{R}^p,$$

where  $C^{-1} = \Phi_q(\mathbf{0}; \mathbf{v}, \boldsymbol{\Delta} + \mathbf{D}\boldsymbol{\Sigma}\mathbf{D}^T)$ .

**Remark 2.1** The closed-skew normality was applied to the stochastic frontiers in [16], where the vector of random errors  $\mathbf{V}$  is assumed to be the multivariate normal distributed. In this paper, we assume that  $\mathbf{V}$  follows MSN with skewness vector  $\boldsymbol{\lambda}$ , which generalizes the results in [16] for the case where  $T = 1$ .

The moment generating function (MGF) of the CSN distribution, which will be utilized for constructing the MSN-based SFM, is given in the following lemma.

**Lemma 2.1** [15] *Let  $\mathbf{X} \sim \mathcal{CSN}_{p,q}(\boldsymbol{\mu}, \boldsymbol{\Sigma}, \mathbf{D}, \mathbf{v}, \boldsymbol{\Delta})$ , then the MGF of  $\mathbf{X}$  is,*

$$M_{\mathbf{X}}(\mathbf{t}) = \frac{\Phi_q(\mathbf{D}\boldsymbol{\Sigma}\mathbf{t}; \mathbf{v}, \boldsymbol{\Delta} + \mathbf{D}\boldsymbol{\Sigma}\mathbf{D}^T)}{\Phi_q(\mathbf{0}; \mathbf{v}, \boldsymbol{\Delta} + \mathbf{D}\boldsymbol{\Sigma}\mathbf{D}^T)} \exp\left(\mathbf{t}^\top \boldsymbol{\mu} + \frac{1}{2} \mathbf{t}^\top \boldsymbol{\Sigma} \mathbf{t}\right), \quad \mathbf{t} \in \mathbb{R}^p.$$

### 3 Multivariate Skew Normal-Based SFM and the Skewness of the Composite Error

In this section, we consider case where  $\Psi = \mathbf{I}_n$  in Eq. (2) so that

$$\mathbf{V} = (V_1, \dots, V_n)^\top \sim \mathcal{SN}_n(\mathbf{0}, \boldsymbol{\Sigma}, \boldsymbol{\alpha}),$$

where

$$\boldsymbol{\Sigma} = \sigma_v^2 \mathbf{D}_\delta (\mathbf{I}_n + \boldsymbol{\lambda} \boldsymbol{\lambda}^\top) \quad \text{and} \quad \boldsymbol{\alpha} = \left(1 + \boldsymbol{\lambda}^\top \boldsymbol{\lambda}\right)^{-1/2} \mathbf{D}_\delta^{-1} \boldsymbol{\lambda}.$$

Thus, it is easy to show that  $V_i \sim \mathcal{SN}_1(0, \sigma_v^2, \lambda_i)$ ,  $i = 1, \dots, n$ . Specially, if  $\lambda_i$ 's are equal, then  $V_i$ 's are identically distributed.

The following result is our main theorem on the joint distribution of the composite error term in SFM in Eq. (1).

**Theorem 3.1** *Assume that  $\mathbf{V} \sim \mathcal{SN}_n(\mathbf{0}, \boldsymbol{\Sigma}, \boldsymbol{\alpha})$  given above, and  $\mathbf{U}$  is distributed as the  $n$ -dimensional half-normal distribution with the covariance matrix  $\sigma_u^2 \mathbf{I}_n$ , denoted as  $\mathcal{HN}_n(\mathbf{0}_n, \sigma_u^2 \mathbf{I}_n)$ . Then, the joint density of  $\boldsymbol{\varepsilon} = \mathbf{V} - \mathbf{U}$  in Eq. (1) is*

$$f_{\boldsymbol{\varepsilon}}(\boldsymbol{\varepsilon}) = C \phi_n\left(\boldsymbol{\varepsilon}; \mathbf{0}_n, \boldsymbol{\Sigma} + \sigma_u^2 \mathbf{I}_n\right) \Phi_{n+1}(\mathbf{D}\boldsymbol{\varepsilon}; \mathbf{0}_{n+1}, \boldsymbol{\Delta}),$$

where

$$\begin{aligned} C^{-1} &= \Phi_{n+1} \left( \mathbf{0}_{n+1}; \mathbf{0}_{n+1}, \mathbf{\Delta} + \mathbf{D}(\mathbf{\Sigma} + \sigma_u^2 \mathbf{I}_n) \mathbf{D}^\top \right), \\ \mathbf{D} &= \begin{pmatrix} \mathbf{b}^\top \\ -\sigma_u \mathbf{I}_n \end{pmatrix} (\mathbf{\Sigma} + \sigma_u^2 \mathbf{I}_n)^{-1}, \\ \mathbf{\Delta} &= \mathbf{I}_{n+1} - \begin{pmatrix} \mathbf{b}^\top \\ -\sigma_u \mathbf{I}_n \end{pmatrix} (\mathbf{\Sigma} + \sigma_u^2 \mathbf{I}_n)^{-1} (\mathbf{b}, -\sigma_u \mathbf{I}_n), \\ \mathbf{b} &= \left( \sigma_v^2 + \boldsymbol{\alpha}^\top \mathbf{\Sigma} \boldsymbol{\alpha} \right)^{-1/2} \mathbf{\Sigma} \boldsymbol{\alpha}. \end{aligned}$$

**Proof** Since  $\mathbf{V} \sim \mathcal{SN}_n(\mathbf{0}, \mathbf{\Sigma}, \boldsymbol{\alpha})$ , by the PDF of  $\mathcal{SN}_n(\boldsymbol{\mu}, \mathbf{\Sigma}, \boldsymbol{\alpha})$  given in Eq (2),  $\mathbf{V} \sim \mathcal{CSN}_{n,1}(\mathbf{0}_n, \mathbf{\Sigma}, \boldsymbol{\alpha}^\top/\sigma_v, 0, 1)$ . Furthermore, the MGF of  $\mathbf{U}$  is

$$M_U(\mathbf{t}) = \frac{\Phi_n(\sigma_u \mathbf{t}; \mathbf{0}_n, \mathbf{I}_n)}{\Phi_n(\mathbf{0}_n; \mathbf{0}_n, \mathbf{I}_n)} \exp \left( \frac{1}{2} \sigma_u^2 \mathbf{t}^\top \mathbf{t} \right).$$

Thus, the MGF of  $\mathcal{E} = \mathbf{V} - \mathbf{U}$  is given by

$$M_{\mathcal{E}}(\mathbf{t}) = E \left[ e^{\mathbf{t}^\top \mathbf{V}} e^{-\mathbf{t}^\top \mathbf{U}} \right] = \frac{\Phi(\mathbf{b}^\top \mathbf{t}) \Phi_n(-\sigma_u \mathbf{t})}{\Phi(0) \Phi_n(\mathbf{0}_n)} \exp \left\{ \frac{1}{2} \left( \mathbf{t}^\top \mathbf{\Omega} \mathbf{t} + \sigma_u^2 \mathbf{t}^\top \mathbf{t} \right) \right\}.$$

It can be shown that  $\mathcal{E}$  follows  $\mathcal{CSN}_{n,n+1}(\mathbf{0}_n, \mathbf{\Omega} + \sigma_u^2 \mathbf{I}_n, \mathbf{D}, \mathbf{0}_{n+1}, \mathbf{\Delta})$  with

$$\begin{aligned} \mathbf{D} &= \begin{pmatrix} \mathbf{b}^\top \\ -\sigma_u \mathbf{I}_n \end{pmatrix} (\mathbf{\Sigma} + \sigma_u^2 \mathbf{I}_n)^{-1}, \quad \mathbf{b} = \left( \sigma_v^2 + \boldsymbol{\alpha}^\top \mathbf{\Sigma} \boldsymbol{\alpha} \right)^{-1/2} \mathbf{\Sigma} \boldsymbol{\alpha}, \\ \mathbf{\Delta} &= \mathbf{I}_{n+1} - \begin{pmatrix} \mathbf{b}^\top \\ -\sigma_u \mathbf{I}_n \end{pmatrix} (\mathbf{\Sigma} + \sigma_u^2 \mathbf{I}_n)^{-1} (\mathbf{b}, -\sigma_u \mathbf{I}_n). \end{aligned}$$

The desired result follows.  $\square$

If we assume that components of  $\mathcal{E}$  are identically distributed, then the distribution of  $\mathcal{E}$  is given by the following results.

**Corollary 3.1** Let  $\mathbf{U} \sim \mathcal{HN}_n(0, \sigma_u^2 \mathbf{I}_n)$  and  $\mathbf{V} \sim \mathcal{SN}_n(0, \mathbf{\Sigma}, \boldsymbol{\alpha})$ , where

$$\mathbf{\Sigma} = \sigma_v^2 \left[ (1 - \delta^2) \mathbf{I}_n + \delta^2 \mathbf{J}_n \right] \quad \text{and} \quad \boldsymbol{\alpha} = \frac{\delta}{\sqrt{1 + (n-2)\delta^2 - (n-1)\delta^4}} \mathbf{1}_n.$$

(i) The joint density of  $\mathcal{E} = \mathbf{V} - \mathbf{U}$  in Eq. (1) is

$$f_{\mathcal{E}}(\boldsymbol{\varepsilon}) = C \phi_n \left( \boldsymbol{\varepsilon}; \mathbf{0}_n, \mathbf{\Sigma} + \sigma_u^2 \mathbf{I}_n \right) \Phi_{n+1} \left( \mathbf{D} \boldsymbol{\varepsilon}; \mathbf{0}_{n+1}, \mathbf{\Delta} \right), \quad (3)$$

where

$$\begin{aligned} C^{-1} &= \Phi_{n+1} \left( \mathbf{0}_{n+1}; \mathbf{0}_{n+1}, \mathbf{\Delta} + D(\mathbf{\Sigma} + \sigma_u^2 \mathbf{I}_n) D^\top \right) \\ D &= \begin{pmatrix} \mathbf{b}^\top \\ -\sigma_u \mathbf{I}_n \end{pmatrix} (\mathbf{\Sigma} + \sigma_u^2 \mathbf{I}_n)^{-1}, \\ \mathbf{\Delta} &= \mathbf{I}_{n+1} - \begin{pmatrix} \mathbf{b}^\top \\ -\sigma_u \mathbf{I}_n \end{pmatrix} (\mathbf{\Sigma} + \sigma_u^2 \mathbf{I}_n)^{-1} (\mathbf{b}, -\sigma_u \mathbf{I}_n) \\ \mathbf{b} &= \left( \sigma_v^2 + \boldsymbol{\alpha}^\top \mathbf{\Sigma} \boldsymbol{\alpha} \right)^{-1/2} \mathbf{\Sigma} \boldsymbol{\alpha}. \end{aligned}$$

(ii) The distribution of the average of  $\mathcal{E}$ ,  $\bar{\mathcal{E}} = \frac{1}{n} \mathbf{1}_n^\top \mathcal{E}$ , is  $\bar{\mathcal{E}} \sim \mathcal{CSN}_{1,n+1}(0, \sigma_{\bar{\mathcal{E}}}^2, \mathbf{D}_{\bar{\mathcal{E}}}, \mathbf{0}_{n+1}, \mathbf{\Delta}_{\bar{\mathcal{E}}})$ , where

$$\begin{aligned} \sigma_{\bar{\mathcal{E}}}^2 &= \frac{1}{n} \left[ \sigma_v (1 - \delta^2) + \sigma_u^2 \right] + \sigma_v^2 \delta^2 \\ \mathbf{D}_{\bar{\mathcal{E}}} &= \frac{1}{n \sigma_{\bar{\mathcal{E}}}^2} \begin{pmatrix} \mathbf{b}_{\bar{\mathcal{E}}}^\top \\ -\sigma_u \mathbf{I}_n \end{pmatrix} \mathbf{1}_n, \\ \mathbf{\Delta}_{\bar{\mathcal{E}}} &= \mathbf{I}_{n+1} - \frac{1}{n^2 \sigma_{\bar{\mathcal{E}}}^2} \begin{pmatrix} \mathbf{b}_{\bar{\mathcal{E}}}^\top \\ -\sigma_u \mathbf{I}_n \end{pmatrix} \mathbf{J}_n (\mathbf{b}_{\bar{\mathcal{E}}}, -\sigma_u \mathbf{I}_n), \\ \mathbf{b}_{\bar{\mathcal{E}}} &= \left( \sigma_v^2 + \boldsymbol{\alpha}^\top \mathbf{\Sigma} \boldsymbol{\alpha} \right)^{-1/2} \mathbf{\Sigma} \boldsymbol{\alpha}. \end{aligned}$$

The density curves of  $\bar{\mathcal{E}}$  with various of  $\sigma_u, \sigma_v, \lambda = \delta/\sqrt{1 - \delta^2}$  and sample size  $n$  are given in Fig. 1. From the figure, we can see that the skewness of  $\bar{\mathcal{E}}$  increases as  $\lambda$  or sample size  $n$  increases.

For the case where  $V_i$ 's are i.i.d. as  $\mathcal{SN}_1(0, \sigma_v^2, \lambda)$ , we have an alternative model called skew normal SFM (SN-SFM) given in the following theorem.

**Theorem 3.2** [6] Consider i.i.d. components of  $\mathbf{V}$ , i.e.,  $V_i \sim \mathcal{SN}_1(0, \sigma_v^2, \lambda)$  and  $U_i \sim \mathcal{HN}_1(0, \sigma_u^2)$ . The PDF of  $\mathcal{E}_i = V_i - U_i$  is

$$f_{\mathcal{E}_i}(\varepsilon_i) = C_0 \phi \left( \varepsilon_i; 0, \sigma_{\mathcal{E}}^2 \right) \Phi_2 \left( \mathbf{D} \varepsilon_i; \mathbf{0}_2, \mathbf{\Delta} \right), \quad \varepsilon_i \in \mathbb{R},$$

where  $C_0^{-1} = \Phi_2 \left( \mathbf{0}_2; \mathbf{0}_2, \mathbf{\Delta} + \sigma_{\mathcal{E}}^2 \mathbf{D} \mathbf{D}^\top \right)$ ,  $\mathbf{D} = \frac{1}{\sigma_{\mathcal{E}}^2} (\delta \sigma_v, -\sigma_u)^\top$ , and

$$\mathbf{\Delta} = \mathbf{I}_2 - \frac{1}{\sigma_{\mathcal{E}}^2} \begin{pmatrix} \delta^2 \sigma_v^2 & -\delta \sigma_v \sigma_u \\ -\delta \sigma_v \sigma_u & \sigma_u^2 \end{pmatrix}, \quad \delta = \frac{\lambda}{\sqrt{1 + \lambda^2}}, \quad \sigma_{\mathcal{E}}^2 = \sigma_u^2 + \sigma_v^2.$$

The proof is similar to that given in Theorem 3.1.

Next, we are going to show that our proposed models allow both positive and negative skewness.

**Proposition 3.1** Let  $\mathbf{U} \sim \mathcal{HN}_n(0, \sigma_u^2 \mathbf{I}_n)$  and  $\mathbf{V} \sim \mathcal{SN}_n(0, \boldsymbol{\Sigma}, \boldsymbol{\alpha})$ , where

$$\boldsymbol{\Sigma} = \sigma_v^2 \left[ (1 - \delta^2) \mathbf{I}_n + \delta^2 \mathbf{J}_n \right] \quad \text{and} \quad \boldsymbol{\alpha} = \frac{\delta}{\sqrt{1 + (n-2)\delta^2 - (n-1)\delta^4}} \mathbf{1}_n.$$

The skewness of  $\mathcal{E}_i = V_i - U_i$  is given by

$$E \left[ \left( \frac{\mathcal{E}_i - E[\mathcal{E}_i]}{\sigma_\varepsilon} \right)^3 \right] = \frac{E[\mathcal{E}_i^3] - 3E[\mathcal{E}_i]E[\mathcal{E}_i^2] + 2(E[\mathcal{E}_i])^3}{(E[\mathcal{E}_i^2] - (E[\mathcal{E}_i])^2)^{3/2}}, \quad (4)$$

where the first three moments of  $\mathcal{E}_i$  are given by

$$\begin{aligned} E(\mathcal{E}_i) &= \sqrt{\frac{2}{\pi}} (\delta \sigma_v - \sigma_u), & E(\mathcal{E}_i^2) &= \sigma_\varepsilon^2 - \frac{4}{\pi} \delta \sigma_u \sigma_v, \\ E(\mathcal{E}_i^3) &= \sqrt{\frac{2}{\pi}} \left( 3\delta \sigma_v \sigma_\varepsilon^2 - \delta^3 \sigma_v^3 - 3\sigma_u \sigma_\varepsilon^2 + \sigma_u^3 \right), \end{aligned}$$

with  $\delta = \frac{\lambda}{\sqrt{1+\lambda^2}}$ ,  $\sigma_\varepsilon^2 = \sigma_v^2 + \sigma_u^2$ .

**Proof** The proof is straightforward.  $\square$

**Remark 3.1** It can be shown that the proposed MSN-SFM models accommodate both negative and positive skewness. Specifically, the skewness of  $\bar{\mathcal{E}}$  given in Corollary 3.1 as a function of  $\delta$  when  $\sigma_u, \sigma_v = 0.5, 1$  and  $n = 1, 5, 10$ , respectively, is given in Fig. 2.

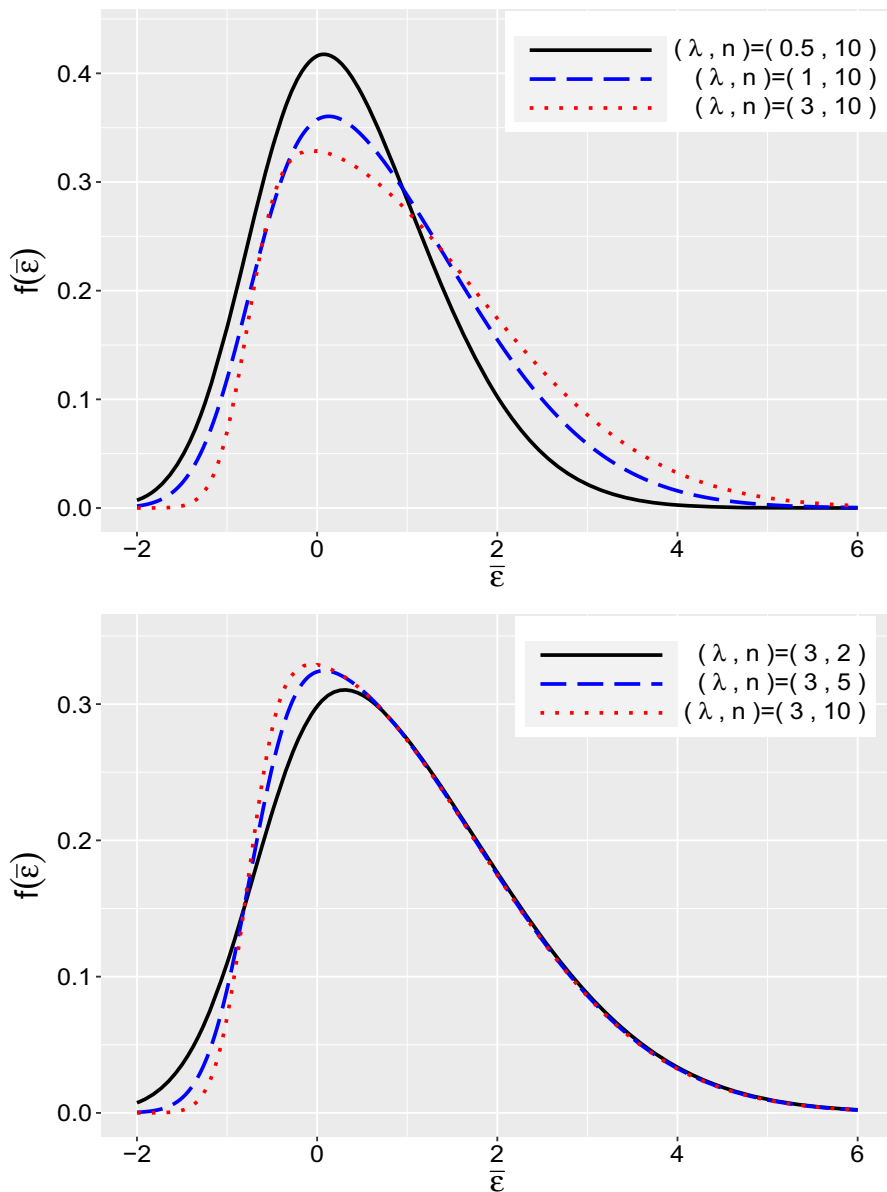
**Remark 3.2** From the graphs, we can see that the skewness increases as sample size  $n$  increases, so that the central limit theorem fails. This is due to the dependence assumption in the components of  $\mathbf{V}$ . This case can also be verified by Fig. 1. The distribution of  $\bar{\mathcal{E}}$  given in Corollary 3.1 depends on the evaluation of  $\Phi_{n+1}$ , which is difficult to calculate for large sample size  $n$ . This will be our future research topic to investigate.

## 4 Firm-Specific Efficiency

In this section, the inefficiency of individual firms based on the multivariate SFMs proposed in Sect. 3 is investigated. Note that  $V_i$  and  $U_i$  in SFM given in Eq. (1) are latent variables, the composite error term  $\mathcal{E}$  can be obtained, but the technical efficiencies  $TE = \exp(-U)$  are to be estimated. By [7, 17], the  $TE$  can be calculated by:

$$TE(\varepsilon_i; \boldsymbol{\theta}) = E[\exp(-U_i) | \mathcal{E}_i = \varepsilon_i].$$

From Theorem 3.1, the conditional distribution of  $U$  given  $\mathcal{E}_i = \varepsilon_i$  and the  $TE$ , are given below.

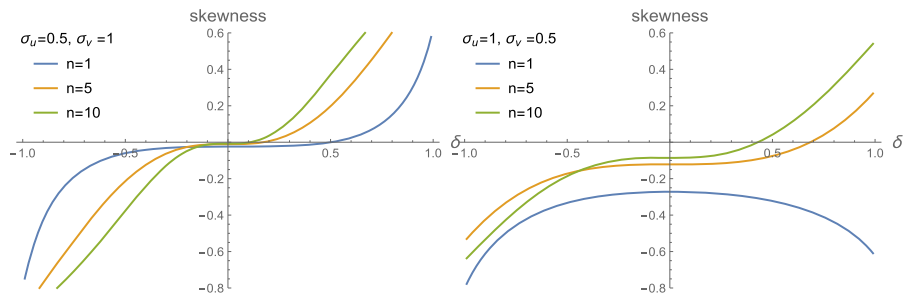


**Fig. 1** Plots of  $\bar{\mathcal{E}}$  for  $\sigma_u = 1$  and  $\sigma_v = 4$  with  $\lambda = 0.5, 1, 3$  for  $n = 10$  (top figure) and  $n = 2, 5, 10$  for  $\lambda = 3$  (bottom figure)

**Proposition 4.1** Let  $V \sim \mathcal{MSN}_n(\mathbf{0}, \Sigma, \boldsymbol{\alpha})$  given in Theorem 3.1, and  $U \sim \mathcal{HN}_n(\mathbf{0}_n, \sigma_u^2 \mathbf{I}_n)$ , then the conditional PDF of  $U_i$  given  $\mathcal{E}_i = \varepsilon_i$  is

$$f_{U_i|\mathcal{E}_i}(u_i|\varepsilon_i) = \frac{2\phi_2(u_i + \varepsilon_i, u_i; (0, 0)^\top, \text{diag}(\sigma_v^2, \sigma_u^2)) \Phi\left(\frac{\lambda}{\sigma_v}(u_i + \varepsilon_i)\right)}{C\phi(\varepsilon_i; 0, \sigma_v^2 + \sigma_u^2)\Phi_2(D\varepsilon_i; (0, 0)^\top, \Delta)}, \quad (5)$$





**Fig. 2** The skewness of  $\tilde{\mathcal{E}}$  as a function of  $\delta$  when  $\sigma_u, \sigma_v = 0.5, 1$ , and  $n = 1, 5, 10$ , respectively

where  $C^{-1} = \Phi_2(\mathbf{0}_2; (0, 0)^\top, \mathbf{\Delta} + D\mathbf{\Sigma}D^\top)$  and  $\mathbf{\Sigma}, D$  are given in Eq. (3), respectively, and

$$TE(\varepsilon_i) = E_{U_i}[\exp(-U_i)|\mathcal{E}_i = \varepsilon_i] = \int_0^\infty \exp(-u_i) f_{U_i|\mathcal{E}_i}(u_i|\varepsilon) du_i. \quad (6)$$

**Remark 4.1** The marginal PDF curves,  $f_{\mathcal{E}_i}(\varepsilon_i)$ , of  $\mathcal{E}_i$  in Eq. (3) and their corresponding technical efficiencies,  $TE(\varepsilon_i)$ , in Proposition 4.1 are given in Fig. 3. The PDFs in Eq. (3) with  $\sigma_v = 1$  and  $\sigma_u = 1, 0.5$  are shown in the left column of Fig. 3, and the plots of the  $TE$  in Eq. (6) with  $\varepsilon_i = -0.1, -0.5$  and  $\sigma_v = 1$  are given in the right column. The plots in the top panel of Fig. 3 show that density and TE curves are affected by values of  $\lambda = -5, -1, 0$ . The plots in the bottom panel of Fig. 3 show the density and TE curves having wrong skewness (positive skewness) with  $\lambda = 1$  and 5.

From Fig. 3, we can see that the values of  $\lambda$  play important roles in the marginal density curves of  $f_{\mathcal{E}_i}(\varepsilon_i)$  and the shapes of  $TE(\varepsilon_i)$ : (i)  $f_{\mathcal{E}_i}(\varepsilon_i)$  show both left skewed and right skewed shape depending on the values in  $\lambda$  and (ii) as  $\lambda$  increases from negative values to positive values, the shape of  $f_{\mathcal{E}_i}(\varepsilon_i)$  changes from left skewed to the right skewed.

## 5 Maximum Likelihood Estimation and Simulation Studies

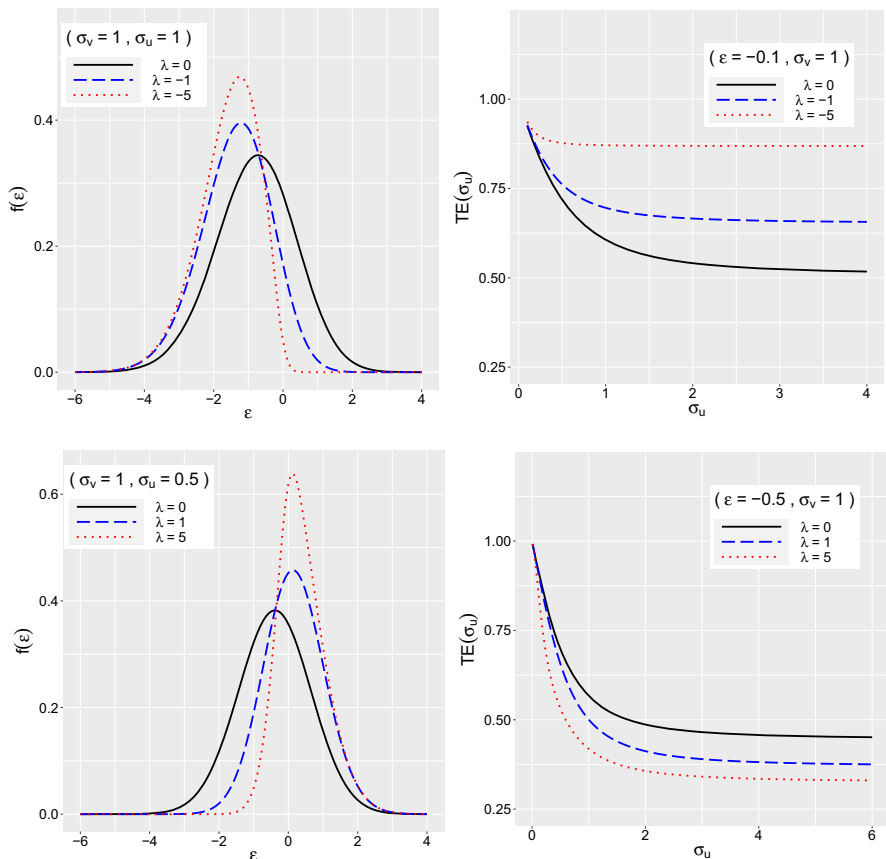
In this section, we propose the maximum likelihood estimates for parameters in both MSN-SFM and SN-SFM and derived estimates of technical efficiencies.

We assume that the frontier output is the production function of inputs in the form

$$y = f(\mathbf{x}; \boldsymbol{\beta}),$$

with unknown parameter vector  $\boldsymbol{\beta}$ . For instance the Cobb–Douglas production function has the form [7, 18]

$$y = f(\mathbf{x}; \boldsymbol{\beta}) = \exp(\beta_0) x_1^{\beta_1} x_2^{\beta_2} \cdots x_m^{\beta_m},$$



**Fig. 3** Density curves of  $\mathcal{E}_i$  in Eq. (3) with  $\sigma_v = 1$  and  $\sigma_u = 0.5, 1$  are given in left column, and curves of  $TE(\varepsilon)$  in Eq. (6) with  $\varepsilon_i = -0.1, -0.5$  and  $\sigma_v = 1$  are given in right column. Top panel plots are the curves with  $\lambda = (-5, -1, 0)$ . The bottom panel plots are the curves showing wrong skewness with  $\lambda = (0, 1, 5)$

and its log transformation is

$$\log y = \log f(\mathbf{x}; \boldsymbol{\beta}) = \beta_0 + \beta_1 \log x_1 + \cdots + \beta_m \log(x_m) \equiv \mathbf{x}^\top \boldsymbol{\beta},$$

where  $\mathbf{x} = (1, \log(x_1), \dots, \log(x_m))^\top$  is a  $(m + 1)$ -vector input in the natural log form.

With the data of  $n$  firms, the log-likelihood function for the Cobb–Douglas production given in Eq. (1) for MSN-SFM and SN-SFM is given as follows, respectively:

$$\begin{aligned} \ell_{MSN}(\boldsymbol{\beta}, \boldsymbol{\theta}) &= \sum_{i=1}^n \log f_{\varepsilon}(\log y_i - \mathbf{x}_i^\top \boldsymbol{\beta}) \\ &= \log C + \log \phi_n(\boldsymbol{\varepsilon}; \mathbf{0}_n, \boldsymbol{\Sigma} + \sigma_u^2 \mathbf{I}_n) + \log \Phi_{n+1}(D\boldsymbol{\varepsilon}; \mathbf{0}_{n+1}, \Delta), \end{aligned}$$

and

$$\begin{aligned}\ell_{SN}(\boldsymbol{\beta}, \boldsymbol{\theta}) &= \sum_{i=1}^n \log f_{\mathcal{E}}(\log y_i - \mathbf{x}_i^{\top} \boldsymbol{\beta}) = n \log C + \sum_{i=1}^n \log \phi(\log y_i - \mathbf{x}_i^{\top} \boldsymbol{\beta}; 0, \sigma_v^2 + \sigma_u^2) \\ &\quad + \sum_{i=1}^n \log \Phi_2(D(\log y_i - \mathbf{x}_i^{\top} \boldsymbol{\beta}); (0, 0)^{\top}, \boldsymbol{\Delta}),\end{aligned}$$

where  $\boldsymbol{\theta} = (\sigma_v, \sigma_u, \lambda)$ ,  $y_i$  is the output from  $i$ th firm,  $\mathbf{x}_i$  is the input vector for  $i$ th firm in log form and  $f_{\mathcal{E}}(\cdot; \boldsymbol{\theta})$  is the density function given in Eq. (3).

In this section, the maximum likelihood (ML) estimation is implemented via the Nelder–Mead algorithm in the R package `maxLik` [19]. The new proposed multivariate skew normal-based SFMs have multidimensional parameters and may be multimodal, and the initial values are needed. For the initial values of  $\boldsymbol{\beta}$ ,  $\sigma_v$ , and  $\sigma_u$ , we propose to use the maximum likelihood estimator (MLE) of classical SFM from the `frontier` package [20] in R [21]. Once the initial values of  $\boldsymbol{\beta}$  are obtained, we can calculate the residuals  $\varepsilon$ 's with  $\varepsilon_i = y_i - \mathbf{x}_i^{\top} \boldsymbol{\beta}$ , for  $i = 1, \dots, n$ . For the initial value of parameter  $\lambda$ , we first compute the unbiased moment estimators for skewness in  $\varepsilon_i$ 's, named the adjusted Fisher–Pearson standardized moment coefficient  $\hat{\gamma} = \frac{\hat{\gamma}_0 n^2}{(n-1)(n-2)}$ , where  $\hat{\gamma}_0$  is the sample skewness of  $\varepsilon_i$ 's [22]. And we solve the initial value of  $\lambda$  by setting  $\hat{\gamma}$  equal to the skewness formula given in Eq. (4).

Noted that the maximum likelihood estimators (MLE),  $(\hat{\boldsymbol{\beta}}, \hat{\boldsymbol{\theta}})$  of  $(\boldsymbol{\beta}, \boldsymbol{\theta})$  in the SN-SFM and MSN-SFM can be used in  $TE$  by

$$TE(\hat{\varepsilon}_i; \hat{\boldsymbol{\theta}}) = \int_0^{\infty} \exp(-u) f_{U|\mathcal{E}}(u|\hat{\varepsilon}_i; \hat{\boldsymbol{\theta}}) du,$$

where  $\hat{\varepsilon}_i = \log y_i - \mathbf{x}_i^{\top} \hat{\boldsymbol{\beta}}$ , and  $f_{U|\mathcal{E}}(u|\varepsilon; \boldsymbol{\theta})$  is given in Eq. (5).

Next, the performance of the proposed MSN-SFM is assessed with simulation studies. To simulate the datasets, the SFM with an explanatory variable  $X$  is utilized:

$$Y = X\boldsymbol{\beta} + V - U,$$

where  $Y$  represents the output vector,  $X = \begin{pmatrix} 1, \dots, 1 \\ x_1, \dots, x_n \end{pmatrix}^{\top}$ , with  $x_i$ 's simulated from uniform  $(0, 1)$ , and  $\boldsymbol{\beta} = (0, \beta_1)^{\top}$  the vector of regression coefficients.  $U \sim \mathcal{HN}_n(\mathbf{0}, \sigma_u^2 I_n)$  is the vector of inefficiency error terms.  $V$  denotes the vector of measurement errors so that  $V_i$ 's follow: (a) the i.i.d.  $\mathcal{N}_1(0, \sigma_v^2)$  for classical SFM, (b) the i.i.d.  $\mathcal{SN}_1(0, \sigma_v^2, \lambda)$  for SN-SFM and (c) the joint multivariate skew normal distribution  $\mathcal{SN}_n(0, \boldsymbol{\Sigma}, \boldsymbol{\alpha})$  for MSN-SFM, where  $\boldsymbol{\Sigma}$  and  $\boldsymbol{\alpha}$  are given in Corollary 3.1. In order to show the performance of our main results, we simulate data from MSN-SFM with two simulation scenarios in the simulation study. Under each simulation scenario, we simulated  $M = 1000$  datasets with sample sizes  $n = 25, 50$  and  $100$ ,

respectively. Estimates of the parameters in standard SFM, SN-SFM and MSN-SFM are listed in Tables 1 and 2.

Akaike information criterion (AIC) and Bayesian information criterion (BIC) are the most commonly used model selection statistics for parametric models [23]. AIC and BIC are calculated respectively, by

$$\text{AIC} = 2 \text{ length}(\theta) - 2\ell(\hat{\theta}), \quad \text{BIC} = \log(n) \text{ length}(\theta) - 2\ell(\hat{\theta}),$$

where  $\ell$  is the log-likelihood function;  $\hat{\theta}$  is the maximum likelihood estimate of  $\theta$ ;  $\text{length}(\theta)$  is the number of parameters in the model; and  $n$  is the sample size. Models are selected with minimize AIC or BIC values. Note that  $\theta_{\text{SFM}} = (\beta_1, \sigma_v, \sigma_u)$ ,  $\theta_{\text{SN-SFM}} = (\beta_1, \sigma_v, \sigma_u, \lambda)$ ,  $\theta_{\text{MSN-SFM}} = (\beta_1, \sigma_v, \sigma_u, \lambda)$ , and both SN-SFM and MSN-SFM have the same number of parameters which have one more parameter than classical SFM.

**Case 1 Data simulated from MSN-SFM:**  $\beta_1 = 1$ ,  $U \sim \mathcal{HN}_n(0, \sigma_u^2 I_n)$  with  $\sigma_u = 2$ ,  $V_1, \dots, V_n$  in  $V$  are identically distributed with  $V \sim \mathcal{SN}_n(0, \Sigma, \alpha)$  with  $\Sigma$  and  $\alpha$  in Corollary 3.1 and  $\sigma_v = 4$ ,  $\lambda = -5$ .

Table 1 shows the results with data simulated from MSN-SFM. The mean, absolute value of bias, and the standard deviation of the MLEs for the parameters in the SFM, SN-SFM and MSN-SFM are reported. We observe the following facts. (i) All biases of the MLEs for  $\beta_1$ ,  $\sigma_u$  and  $\sigma_v$  in the SN-SFM and MSN-SFM are smaller than those in the SFM for three sample sizes. (ii) As the sample size  $n$  increases from 25 to 100, the bias in  $\beta_1$ ,  $\sigma_u$  and  $\sigma_v$  in all three models SFM, SN-SFM and MSN-SFM decreases. (iii) AIC and BIC values for MSN-SFM are lower than those in both SN-SFM and SFM for all  $n = 25, 50$  and  $100$ .

**Case 2 Data simulated from MSN-SFM with “wrong skewness”:**  $\beta_1 = 1$ ,  $U \sim \mathcal{HN}_n(0, \sigma_u^2 I_n)$  with  $\sigma_u = 2$ ,  $V_1, \dots, V_n$  in  $V$  are identically distributed with  $V \sim \mathcal{SN}_n(0, \Sigma, \alpha)$  with  $\Sigma$  and  $\alpha$  in Corollary 3.1 and  $\sigma_v = 4$ ,  $\lambda = 5$ .

Table 2 shows simulation results with data simulated from MSN-SFM. Note that the simulated data show the positive skewness, where the negative skewness is expected in SFM. Thus, the SFM fails to provide estimates for this simulation scenario and the mean, absolute value of bias and the standard deviation of MLEs for the parameters in the SN-SFM and MSN-SFM are reported. We observe the following facts. (i) All biases of the MLEs for  $\beta_1$ ,  $\sigma_u$ ,  $\sigma_v$  and  $\lambda$  in the MSN-SFM are smaller than those in SN-SFM for three sample sizes. (ii) As the sample size  $n$  increases from 25 to 100, both the bias and the standard deviation for  $\beta_1$ ,  $\sigma_u$ ,  $\sigma_v$  and  $\lambda$  in MSN-SFM decrease. (iii) AIC and BIC values for MSN-SFM are lower than those in both SN-SFM for all  $n = 25, 50$  and  $100$ .

## 6 Real Data Analysis

In this section, the real data are from rice producers in the Tarlac region of the Philippines in the year 1992, [24, 25]. The dataset from the first  $n = 20$  rice producers presents a positive skewness for residuals under the classical normal-half-normal

**Table 1** The sample mean, absolute value of bias and variance of the MLE for parameters in the SFM, SN-SFM and MSN-SFM are given for sample sizes  $n = 25, 50$  and 100 for  $M = 1000$  simulated datasets

$n = 25$	SFM			SN-SFM			MSN-SFM (true model)				
	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$
True value	1	4	2	1	4	2	-5	1	4	2	-5
Mean	-2.592	0.379	3.365	0.383	1.706	1.060	2.450	0.689	3.180	1.848	-4.799
Bias	3.592	3.621	1.365	0.617	2.294	0.940	7.450	0.311	0.820	0.152	0.201
Std.Dev.	3.023	0.522	1.404	0.937	0.585	0.800	1.866	0.952	2.606	0.635	6.492
Log-L.	-49.910			-47.584				-43.997			
AIC	105.819			<b>103.169</b>				<b>95.995</b>			
BIC	109.476			<b>108.044</b>				<b>100.870</b>			
$n = 50$											
True value	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$
Mean	1	4	2	1	4	2	-5	1	4	2	-5
Bias	-2.306	0.398	3.339	0.547	1.763	1.103	3.022	0.796	3.171	1.922	-4.239
	3.306	3.602	1.339	0.453	2.237	0.897	8.022	0.204	0.829	0.078	0.761
Std.Dev.	2.727	0.569	1.241	0.778	0.524	0.830	2.737	0.673	2.311	0.498	4.495
Log-L.	-100.373			-95.197				-88.097			
AIC	206.747			<b>198.394</b>				<b>184.194</b>			
BIC	212.483			<b>206.042</b>				<b>191.842</b>			
$n = 100$											
True value	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$
	1	4	2	1	4	2	-5	1	4	2	-5

**Table 1** continued

$n = 25$	SFM			SN-SFM			MSN-SFM (true model)		
	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$
Mean	-2.676	0.376	3.627	0.548	1.880	1.180	0.963	3.737	1.965
Bias	3.676	3.624	1.627	0.452	2.120	0.820	0.037	0.263	0.035
Std.Dev.	2.836	0.561	1.330	0.928	0.526	0.855	0.467	1.663	0.349
Log-L.	-207.278			-195.773			-176.929		
AIC	420.556			<b>399.545</b>			<b>361.858</b>		
BIC	428.372			<b>409.966</b>			<b>372.278</b>		

The log-likelihood (Log-L), AIC and BIC values are also shown. Bold-faced values indicate that the SN-SFM and MSN-SFM are preferable

**Table 2** The sample mean, absolute value of bias and variance of the MLE for parameters in the SFM, SN-SFM and MSN-SFM are given for sample sizes  $n = 25, 50$  and 100 for  $M = 1000$  simulated datasets

$n = 25$	SFM				SN-SFM				MSN-SFM (true model)			
	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$		$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$
True value	1	4	2		1	4	2	5	1	4	2	5
Mean	x	x	x		1.469	1.548	0.225	2.697	1.052	3.069	1.180	5.015
Bias	x	x	x		0.469	2.452	1.775	2.303	0.052	0.931	0.820	0.015
Std.Dev.	x	x	x		1.220	0.488	1.421	4.783	1.006	2.019	1.462	5.583
Log-L.	x				-44.632				-43.883			
AIC	x				97.264				95.766			
BIC	x				102.139				100.642			
$n = 50$												
True value	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$		$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$
Mean	1	4	2		1	4	2	5	1	4	2	5
Bias	x	x	x		1.542	1.566	0.267	2.556	1.025	3.752	1.690	5.523
Std.Dev.	x	x	x		0.542	2.434	1.733	2.444	0.025	0.248	0.310	0.523
Log-L.	x	x	x		0.966	0.435	1.515	4.062	0.678	1.528	1.055	3.853
AIC	x				-90.510				-88.429			
BIC	x				189.020				184.858			
$n = 100$												
True value	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$		$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$
Mean	1	4	2		1	4	2	5	1	4	2	5
Bias	x	x	x		1.542	1.566	0.267	2.556	1.025	3.752	1.690	5.523
Std.Dev.	x	x	x		0.542	2.434	1.733	2.444	0.025	0.248	0.310	0.523
Log-L.	x	x	x		0.966	0.435	1.515	4.062	0.678	1.528	1.055	3.853
AIC	x				-90.510				-88.429			
BIC	x				189.020				184.858			
$n = 1000$												
True value	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$		$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$
Mean	1	4	2		1	4	2	5	1	4	2	5
Bias	x	x	x		1.542	1.566	0.267	2.556	1.025	3.752	1.690	5.523
Std.Dev.	x	x	x		0.542	2.434	1.733	2.444	0.025	0.248	0.310	0.523
Log-L.	x	x	x		0.966	0.435	1.515	4.062	0.678	1.528	1.055	3.853
AIC	x				-90.510				-88.429			
BIC	x				189.020				184.858			

**Table 2** continued

$n = 25$	SFM			SN-SFM			MSN-SFM (true model)			
	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\beta}_1$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$
True value	1	4	2	1	4	2	1	4	2	5
Mean	x	x	x	1.596	1.569	0.247	1.015	4.121	1.940	5.269
Bias	x	x	x	0.596	2.431	1.753	0.015	0.121	0.060	0.269
Std.Dev.	x	x	x	0.996	0.506	1.604	0.428	0.905	0.425	0.968
Log-L.	x			-182.347			-175.993			
AIC	x			372.695			359.986			
BIC	x			383.115			370.407			

The log-likelihood (Log-L), AIC and BIC values are also shown. SFM failed to work due to the “wrong” skewness



**Table 3** Estimates of parameters from first  $n = 20$  farms in Philippines rice production data in 1992 are given for the standard SFM, SN-SFM and MSN-SFM

SFM	$\hat{\beta}_0$	$\hat{\beta}_1$	$\hat{\beta}_2$	$\hat{\beta}_3$	$\hat{\sigma}_v$	$\hat{\sigma}_u$		Log-L.	AIC	BIC
Estimates	−.226	.714	.263	.054	.182	.0007		5.669	.661	−5.347
SN-SFM	$\hat{\beta}_0$	$\hat{\beta}_1$	$\hat{\beta}_2$	$\hat{\beta}_3$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$	Log-L.	AIC	BIC
Estimates	−.163	.771	.067	.249	.184	<b>.235</b>	6.872	6.216	1.566	<b>−6.442</b>
MSN-SFM	$\hat{\beta}_0$	$\hat{\beta}_1$	$\hat{\beta}_2$	$\hat{\beta}_3$	$\hat{\sigma}_v$	$\hat{\sigma}_u$	$\hat{\lambda}$	Log-L.	AIC	BIC
Estimates	1.456	.967	−.034	.031	.331	<b>1.81</b>	7.422	7.196	<b>−.392</b>	<b>−8.4</b>

The log-likelihood (Log-L), AIC and BIC values are also shown

Bold-faced values indicate that the SN-SFM and MSN-SFM are preferable

SFM. The output variable is the freshly threshed rice in tonnes (denoted by  $Y$ ); the input variables are area planted in hectares (denoted by  $X_1$ ), labor used including man-days of both family and hired labor (denoted by  $X_2$ ) and fertilizer used in kilogram of active ingredients (denoted by  $X_3$ ).

We apply the standard SFM, SN-SFM and MSN-SFM to the dataset. The Cobb–Douglas production function is applied as considered in [24, 25]:

$$\log(Y_i) = \beta_0 + \beta_1 \log(X_{1i}) + \beta_2 \log(X_{2i}) + \beta_3 \log(X_{3i}) + V_i - U_i, \quad (7)$$

where  $U_i$ 's are assumed to follow the i.i.d.  $\mathcal{HN}_1(0, \sigma_u^2)$ . The model Eq. (7) is called

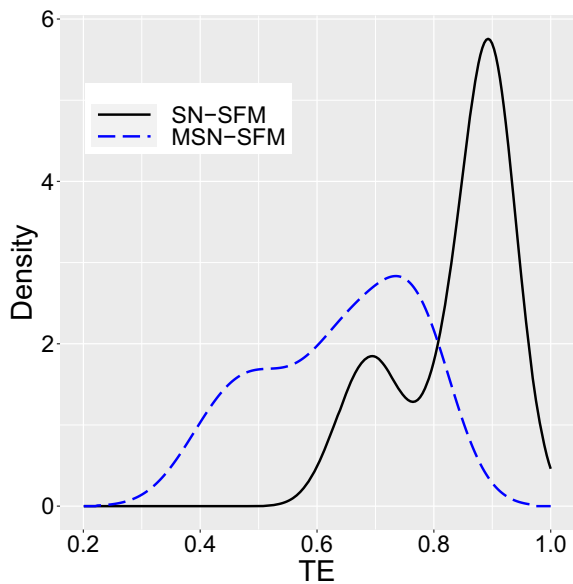
- the SFM if  $V_i$ 's are assumed to follow the i.i.d. normal  $\mathcal{N}_1(0, \sigma_v^2)$  [26];
- the SN-SFM if  $V_i$ 's are assumed to follow i.i.d. skew normal distribution,  $\mathcal{SN}_1(0, \sigma_v^2, \lambda)$  given in Theorem 3.2;
- the MSN-SFM if  $V_i$ 's follow the joint multivariate skew normal,  $\mathcal{SN}_n(\mathbf{0}, \mathbf{\Sigma}, \alpha)$  given in Corollary 3.1.

From the maximum likelihood estimation results given in Table 3, we have the following conclusions: (i) The residuals from SFM estimation show a positive skewness (0.38), which is assumed to be negative under the classical SFM. The wrong skewness problem is evident under the classical SFM, which implies all farms in the industry are fully efficient. Indeed, there is no variability in inefficiency term  $U$  under SFM, where the MLE of  $\sigma_u$  is close to zero ( $\hat{\sigma}_u < 0.001$ ). (ii) The SN-SFM and MSN-SFM provide strong positive skewness parameter estimates  $\hat{\lambda} = 6.872$  and 7.422, respectively. (iii) The AIC values (0.661 for SFM, 1.566 for SN-SFM and  $-0.392$  for MSN-SFM) indicate that MSN-SFM fits best among three models. (iv) The BIC values ( $-5.347$  for SFM,  $-6.442$  for SN-SFM and  $-8.4$  for MSN-SFM) show that the MSN-SFM is preferred to the SN-SFM, and the SN-SFM is in turn preferred to the SFM.

Table 4 provides the descriptive statistics of the technical efficiency scores among farms (left panel), five farms with highest efficiency scores under SN-SFM and MSN-SFM (middle panel) and five farms with lowest efficiency scores under SN-SFM and MSN-SFM (right panel). Note that the skewness for residuals of the production function is positive so that the classical SFM gives close to zero estimate in variance of the inefficiency term  $U$  (Table 3). This results full efficiencies estimated for all



**Fig. 4** The kernel density of efficiency scores for SN-SFM and MSN-SFM using Philipp-ines rice production data in 1992. The standard SFM fails to generate the  $TE$  scores among farms due to the wrong skewness



farms and the classical SFM fails to work in this case. Furthermore, Fig. 4 shows the kernel densities for empirical distributions of efficiency scores under SN-SFM (blue dashed curve) and MSN-SFM (black solid curve), respectively. From middle and right panel of Table 4 and Fig. 4, we can see that the  $TE$  scores under SN-SFM are higher than those given by MSN-SFM, and the  $TE$  ranks under SN-SFM and MSN-SFM are similar for most of 20 farms. For example, farms with the highest five  $TE$  scores and with the least five  $TE$  scores are the same farms under both proposed models. The new proposed SN-SFM and MSN-SFM in Sect. 3 provide nonzero  $TE$  (Table 4) and thus have the ability to estimate the variability in the industry and solved the wrong skewness problem.

## 7 Conclusion and Future Works

In this paper, we proposed a new stochastic frontier model based on multivariate skew normal distribution. The proposed model assumes the noise term  $\mathbf{V}$  follows the multivariate skew normal distribution. In SFM literature, the classical SFM assumes i.i.d. normal distributions in the noise term. First, the i.i.d. assumption simplifies the underlying formulas and estimation. However, the i.i.d. assumption may or may not always be realistic in applications and the estimators under the dependence assumption may have smaller mean square error than those under the independent assumption [11]. Second, it is known that by assuming normality in classical SFM, the composite error term always has the negative skewness. Our multivariate skew normal-based SFM provides a solution to the “wrong” skewness problem.

The proposed model requires evaluations of  $\Phi_n$ , and it may be difficult to calculate for large sample size. As one reviewer pointed out, the derivation of expectation–

maximization (EM) algorithm using the stochastic representation of multivariate skew normal distribution for parameter estimation is an important and interesting topic to investigate and may give the closest forms of the ML estimators in MSN-SFM. To extend the EM algorithm under current setting, one may need to investigate moments of the multivariate truncated closed skew normal distributions. A valuable future work would be a thorough investigation of developing EM algorithm for skew normal-based SFM under a feasible stochastic representation of multivariate skew normal distributions [27, 28].

Mathematica [29] codes for Fig. 2 and R [21] codes for the rest of figures, simulations and real data analysis are available upon the request.

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## Declarations

**Conflict of interest** The authors declare that they have no conflict of interest.

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