

Delivery Routing Optimization

MGSC662 Group Project



From anywhere... to anyone • De partout à partout

Group 21

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Agenda



- Introduction
- Problem Description
- Formulation
- Numerical Results
- Extensions
- Conclusion

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Canada Post – The Mission



Mission statement: to connect all Canadians in every community across Canada



Over 16.7 million addresses

Canada Post – Main Operations

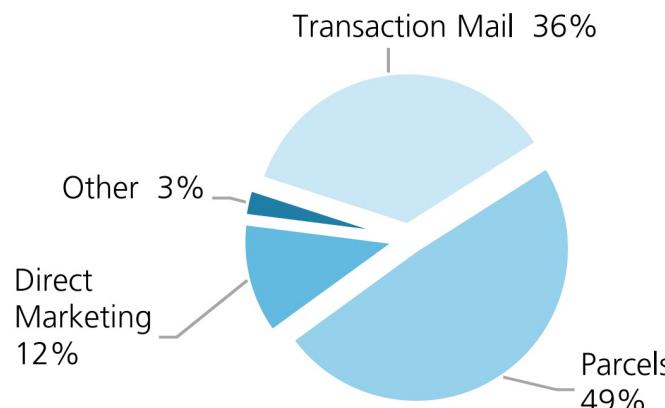


3 main lines of business: Parcels, Transaction Mail, and Direct Marketing

- A loss before tax of **\$779** million in 2020
- A decrease of **\$626** million in profitability compared with 2019

| | Revenue (in millions of dollars) | | | |
|----------------------|-------------------------------------|--------------|------------|----------------|
| | 2020 | 2019 | Change | % ¹ |
| Parcels | | | | |
| Domestic Parcels | 2,681 | 2,068 | 613 | 29.1 |
| Outbound Parcels | 302 | 243 | 59 | 24.2 |
| Inbound Parcels | 432 | 401 | 31 | 7.2 |
| Other | 19 | 23 | (4) | (17.0) |
| Total Parcels | 3,434 | 2,735 | 699 | 25.0 |

Revenue by line of business – 2020



Summary of results

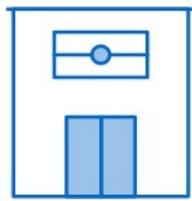
| (in millions of dollars) | 2020 | 2019 |
|---|--------------|--------------|
| Revenue from operations | 6,942 | 6,748 |
| Cost of operations | 7,740 | 6,935 |
| Loss from operations | (798) | (187) |
| Investing and financing income (expense), net | 19 | 34 |
| Loss before tax | (779) | (153) |

Canada Post – Costs and Delivery



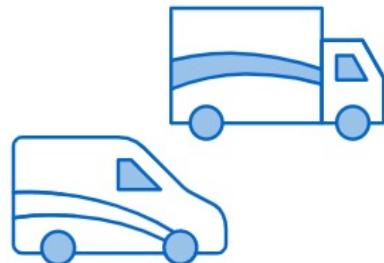
With an increase of 70 million domestic parcels in 2020, an increase in delivery costs is expected

RETAIL POST OFFICES



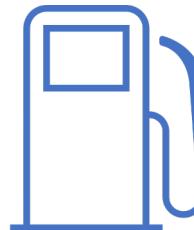
More than
6,100
retail post offices
across Canada

FLEET



Almost
13,000
Canada Post vehicles

FUEL COSTS



Estimated to be
\$0.15
per km

LABOR COSTS



Estimated to be
\$18
per hour

Goals and Rationale



Focus: Vehicle routing problems within the domestic Parcels line of business

Technology and digital platform

Deployed telematics in over 1,200 vehicles and piloted telematics on motorized material handling equipment within the sort facilities.

Piloted automated guided vehicles (AGVs) in our plants.

Piloted drone delivery.

Deploy telematics in vehicles of other facilities.

Deploy next generation of portable data terminals (PDTs).

Pilot **dynamic routing**.

Continue to test drones and robotics.

- Fastest-growing line of business domestically
- More demand expected due to consumer behaviors shifting towards online purchases
- To minimize delivery routing distance which in turn minimizes total costs incurred through fuel usage and labor

Agenda

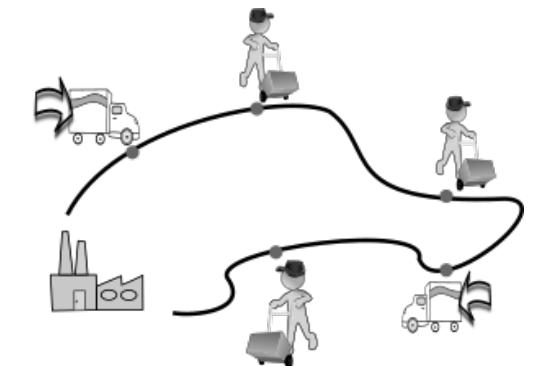
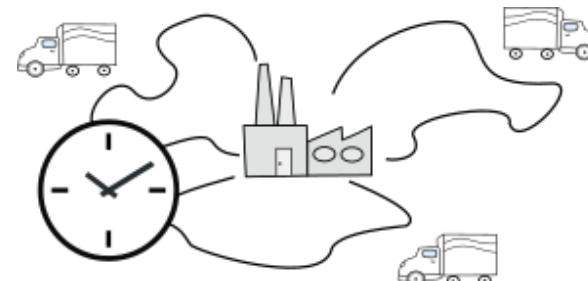
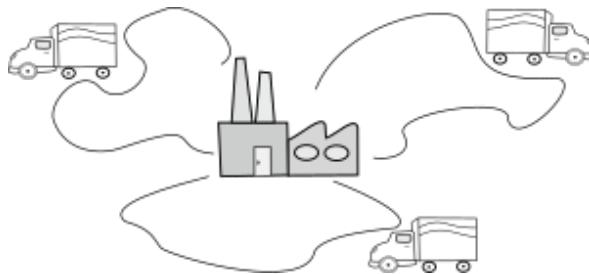


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Problem Setup



- Travelling Salesman Problem (TSP)
- Capacitated Vehicle Routing Problem (CVRP)
- **Base Model:** Capacitated Vehicle Routing Problem with Time Windows (CVRPTW)
- **Extension:** Capacitated Vehicle Routing Problem with Simultaneous Delivery and Pickup and Time Windows (CVRPDPTW)



Problem Description



Business Scenario for Parcel Delivery:

- Parcels are **delivered** to a given set of customers
- Delivery vehicles operate with **limited carrying capacity**
- Customers can specify **time windows** within which the delivery will be made

Assumptions:

- Focus on one depot and one round of delivery
- All vehicles must depart from depot and return to the same depot
- All vehicles are homogeneous (same capacity, fuel consumption, etc.)
- Customers do not share location (each location has only one customer)
- The traffic is the same in both directions between each pair of locations
- No limit on the number of vehicles available at the depot

Objective:

- Optimize the vehicle routes for delivery efficiency and cost reduction



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TSP – The Starting Point



Scenario:

- A mail carrier is assigned a certain number of parcels to be delivered
- No limit on capacity for vehicle
- No limit on time for delivery service
- Only one vehicle

Parameters:

d_{ij} : Manhattan distance from location i to j

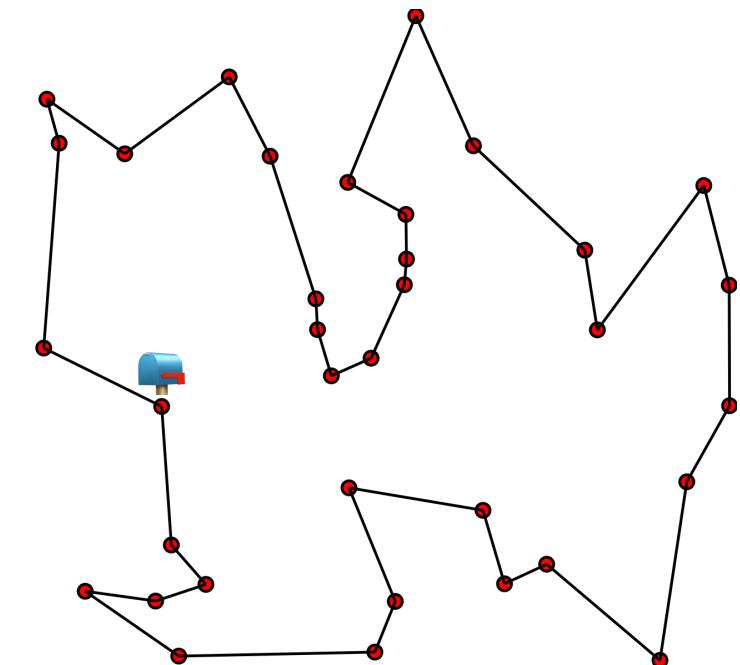
{0}: depot

{1, ... n}: a set of customer locations

Decision variables:

x_{ij} : arc from location i to j

u_i : number of steps needed to reach location i



TSP – The Starting Point



Objective:

$$\text{Min} \sum_{i=0}^n \sum_{j=0}^n d_{ij} x_{ij}$$



Constraints:

$$\sum_{i=0}^n x_{ij} = 1, \quad j \in \{0, \dots, n\}$$

Must pass each location exactly once

$$\sum_{j=0}^n x_{ij} = 1, \quad i \in \{0, \dots, n\}$$

Must leave each location exactly once

$$\sum_{i=0}^n x_{ii} = 0, \quad i \in \{0, \dots, n\}$$

Avoid self-loops

$$u_i - u_j + (n + 1) \cdot x_{ij} \leq n, \quad i, j \in \{1, \dots, n\}$$

Relate dummy variables and avoid subtours

$$1 \leq u_i \leq n, \quad i \in \{1, \dots, n\}$$

Range of u_i

$$x_{ij} = \{0, 1\}, \quad i, j \in \{0, \dots, n\}$$

Binary constraint

Capacitated Vehicle Routing Problem (CVRP)



Scenario:

- A mail carrier is assigned a certain number of parcels to be delivered
- Limited vehicle capacity
- Multiple vehicles may be needed

Parameters:

d_{ij} : Manhattan distance from location i to j

q_i : delivery demand of customer i

Q : capacity of delivery vehicle(s)

{0}: depot

{1, ... n } : a set of customer locations



Decision variables:

x_{ij} : arc from location i to j

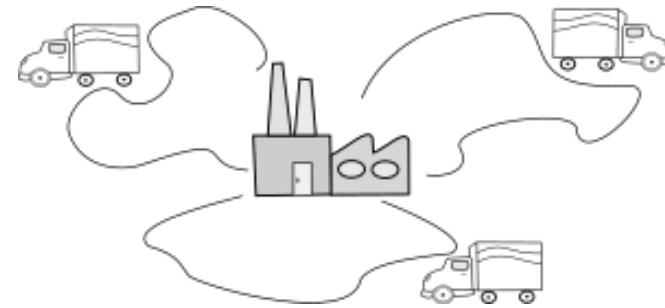
y_i : cumulative amount of parcels that has been delivered after reaching location i

Capacitated Vehicle Routing Problem (CVRP)



Objective:

$$\text{Min} \sum_{i=0}^n \sum_{j=0}^n d_{ij} x_{ij}$$



Constraints:

$$\sum_{i=0}^n x_{ij} = 1, \quad j \in \{1, \dots, n\}$$

Must enter each **customer** location exactly once (excluding the depot)

$$\sum_{j=0}^n x_{ij} = 1, \quad i \in \{1, \dots, n\}$$

Must leave each **customer** location exactly once (excluding the depot)

$$\sum_{i=0}^n x_{ii} = 0, \quad i \in \{0, \dots, n\}$$

Delivery demand

Avoid self-loops

$$y_i + q_j \cdot x_{ij} - Q(1 - x_{ij}) \leq y_j, \quad i, j \in \{1, \dots, n\}$$

Vehicle capacity

$$q_i \leq y_i \leq Q, \quad i \in \{1, \dots, n\}$$

Relate dummy variables and avoid subtours

$$x_{ij} = \{0, 1\}, \quad i, j \in \{0, \dots, n\}$$

Constraints on the cumulative delivery

Binary constraint

Base Problem – CVRP with Time Windows (CVRPTW)



Scenario:

- A mail carrier is assigned a certain number of parcels to be delivered
- Limited vehicle capacity
- Parcels will be delivered within customer-specified time windows
- Number of vehicles will be determined by optimization

Parameters:

d_{ij} : Manhattan distance from i to j

q_i : delivery demand of customer i

Q : capacity of delivery vehicle(s)

w_i^a : start of time window for customer i

w_i^b : end of time window for customer i

s_i : service time needed for customer i

t_{ij} : travelling time from location i to j

{0}: depot

{1, ... n } : a set of customer locations



Decision variables:

x_{ij} : arc from location i to j

y_i : cumulative amount of parcels that has been delivered after reaching location i

w_i : service start time for customer i (the time instant when the carrier arrives at the customer's), 9am, 10:30am etc.

Base Problem – CVRP with Time Windows (CVRPTW)



Objective:

$$\text{Min} \sum_{i=0}^n \sum_{j=0}^n d_{ij} x_{ij}$$

Constraints:

$$\sum_{i=0}^n x_{ij} = 1, \quad j \in \{1, \dots, n\}$$

$$\sum_{j=0}^n x_{ij} = 1, \quad i \in \{1, \dots, n\}$$

$$\sum_{i=0}^n x_{ii} = 0, \quad i \in \{0, \dots, n\}$$

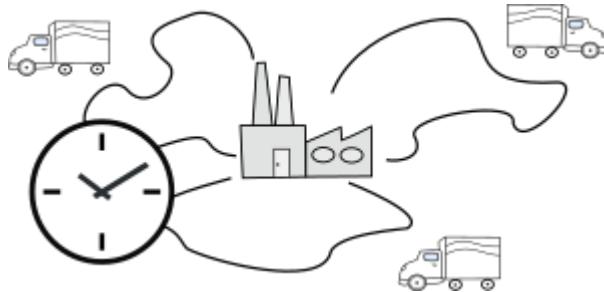
$$y_i + q_j \cdot x_{ij} - Q(1 - x_{ij}) \leq y_j, \quad i, j \in \{1, \dots, n\}$$

$$q_i \leq y_i \leq Q, \quad i \in \{1, \dots, n\}$$

$$w_i + (s_i + t_{ij}) \cdot x_{ij} - M(1 - x_{ij}) \leq w_j, \quad i \in \{0, \dots, n\}, j \in \{1, \dots, n\}$$

$$w_i^a \leq w_i \leq w_i^b, \quad i \in \{1, \dots, n\}$$

$$x_{ij} = \{0, 1\}, \quad i, j \in \{0, \dots, n\}$$



Enter each customer location exactly once (excluding the depot)

Leave each customer location exactly once (excluding the depot)

Avoid self-loops

Avoid subtours (from delivery demand perspective)

Constraints on the cumulative delivery

Relate dummy variable and avoid subtours (from time perspective)

Service start time must be within time window

Binary constraint

MTZ Formulation



- Subtour elimination from **geometry** perspective (Basic TSP)

$$u_i - u_j + (n + 1) \cdot x_{ij} \leq n, \quad i, j \in \{1, \dots, n\}$$

$$\Rightarrow u_i + 1 \cdot x_{ij} - n \cdot (1 - x_{ij}) \leq u_j$$

↑
One step
↑
Total number of steps needed to reach location j

$$1 \leq u_i \leq n, \quad i \in \{1, \dots, n\}$$

- Subtour elimination from **demand** perspective

$$y_i + q_j \cdot x_{ij} - Q \cdot (1 - x_{ij}) \leq y_j, \quad i, j \in \{1, \dots, n\}$$

↑
Delivery demand of customer j
↑
Total amount of parcels being delivered at location j

$$q_i \leq y_i \leq Q, \quad i \in \{1, \dots, n\}$$

- Subtour elimination from **time** perspective

$$w_i + (s_i + t_{ij}) \cdot x_{ij} - M \cdot (1 - x_{ij}) \leq w_j, \quad i \in \{0, \dots, n\}, j \in \{1, \dots, n\}$$

↑
Total time elapsed between two customers
↑
The time when carrier arrives at customer j

$$w_i^a \leq w_i \leq w_i^b, \quad i \in \{1, \dots, n\}$$

Commonalities:

- **Dummy variable** represents “something” cumulative
- Dummy variables for two connected points ($x_{ij} = 1$) are related by adding additional amount of “something”
- Use a (relatively) **large number** and $(1 - x_{ij})$ to switch between two cases ($x_{ij} = 1$ or $x_{ij} = 0$)
- Associate with **lower and upper bound** constraint of the dummy variable

You got it?



Miller-Tucker-Zemlin

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Numerical Implementation



Data source:

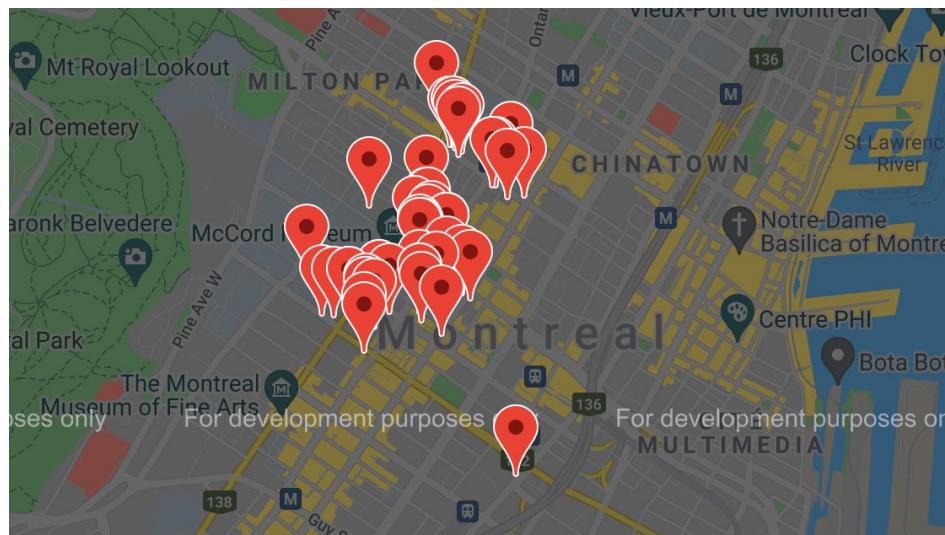
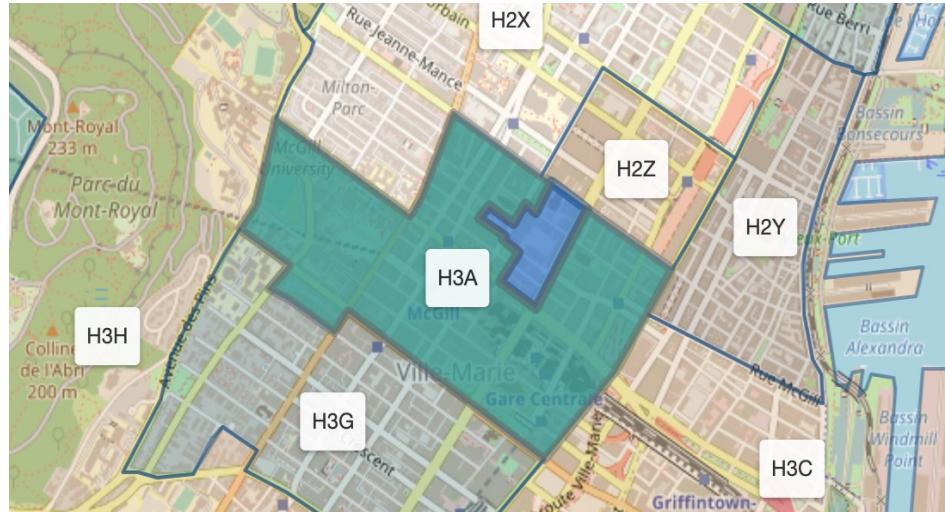
- The Open Database of Addresses, dataset for QC (Statistics Canada)
- Depot location coordinates (Canada Post)

Data processing:

- Extract “Address”, “City”, “Postal Code”, “Latitude”, “Longitude” Columns
- Filter for a particular region in downtown Montreal, with postal code starting with H3A
- Randomly select 50 customer locations in this region
- Find the nearest Canada Post depot

Tool:

- Python + Gurobi

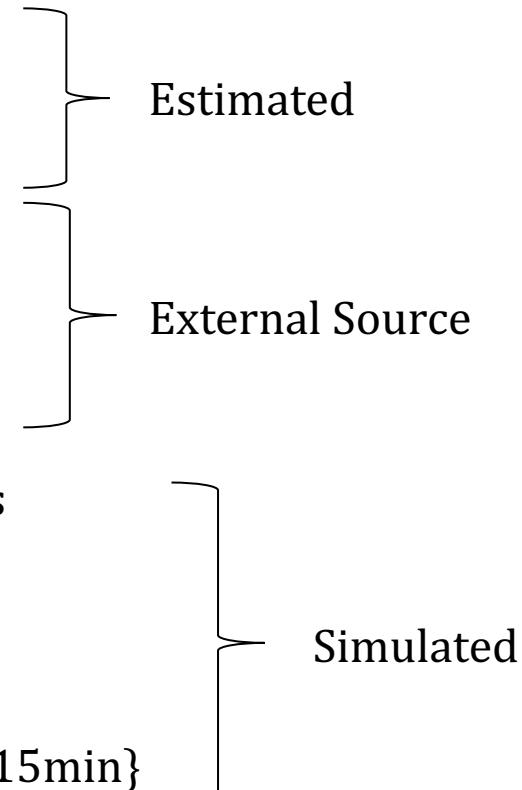


Numerical Implementation



Numerical Parameters:

- Average vehicle travelling speed: $V = 30 \text{ km/h}$
- Vehicle capacity: $Q = 50$
- Fuel cost per vehicle: $C_f = 0.15 \text{ \$/km}$
- Delivery driver cost: $C_d = 18 \text{ \$/h}$
- Average Parcel Price: 27.5 \\$/Parcel
- Customer delivery demand: $q_i \in \{1, 2, \dots, 8\}$ parcels
- Start of time windows: $w_i^a \in \{9\text{am}, 10\text{am}, 11\text{am}\}$
- End of time windows: $w_i^b \in \{12\text{pm}, 13\text{pm}, 14\text{pm}\}$
- Service time at each customer: $S_i \in \{5\text{min}, 10\text{min}, 15\text{min}\}$



Base Model Results



Optimal Objective Function Value (total Distance): $D = 7.73 \text{ km}$ for all vehicles

Optimal Routes:

The optimal delivery route for vehicle 1

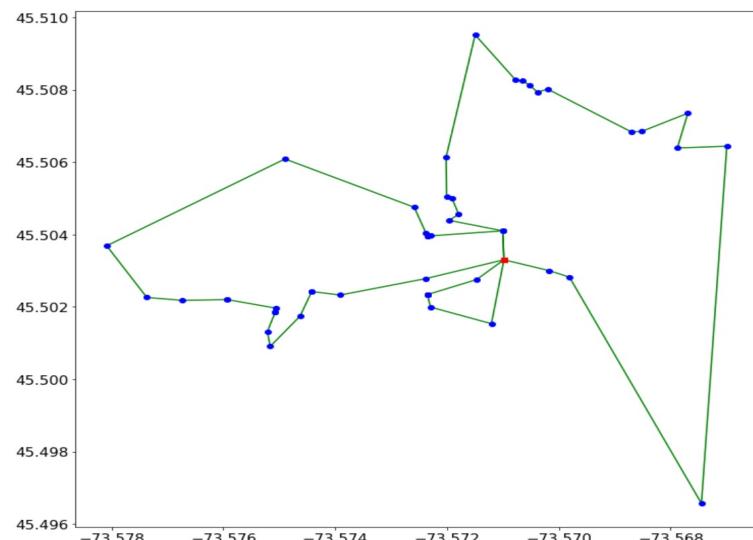
0 > 15 > 16 > 18 > 24 > 27 > 26 > 28 > 29 > 25 > 31 > 32 > 33 > 30 > 39 > 38 > 3 > 4 > 21 > 22 > 43 > 45 > 0

The optimal delivery route for vehicle 2

0 > 40 > 49 > 46 > 48 > 47 > 50 > 41 > 0

The optimal delivery route for vehicle 3

0 > 44 > 17 > 19 > 20 > 42 > 2 > 23 > 11 > 6 > 5 > 35 > 34 > 10 > 7 > 8 > 1 > 36 > 9 > 13 > 12 > 37 > 14 > 0



Base Model Results



Revenue Estimation:

Average Price per Parcel Total Number of Parcels Delivered

$$\text{Revenue} = 27.5 \text{ \$/Parcel} \times 101 \text{ Parcels} = \$ 2777.5$$

Operation Cost Estimation:

Total Travel Distance [km] Total Travel Time [h] Total Service Time [h]

$$\text{Operation cost} = D \times C_f + C_d \times \left(\frac{D}{V} + \sum_{i=1}^n s_i \right)$$

Fuel Cost [\\$/km] Driver Salary [\\$/h]

$$= 7.73 \text{ km} \times 0.15 \text{ \$/km} + 18 \text{ \$/h} \times \left(\frac{7.73}{30 \text{ km}} + 9.08 \text{ h} \right)$$
$$= \$ 169.2$$

$$\text{Profit} = \text{Revenue} - \text{Operation Cost} = 2777.5 - 169.2 = \$ 2608.3$$

for serving this particular set of customers

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Extension – CVRPTW with Delivery and Pickup (CVRPTWDP)



Scenario:

- Simultaneous delivery and pick up
- No direct mailing between customers (vehicles will collect all pickups and return to depot)
- Parcels either come from or arrive at the depot



Parameters:

d_{ij} : the Manhattan distance between locations i and j

w_i^a : start of time window for customer i

q_i : the delivery demand of customer i

w_i^b : end of time window for customer i

b_i : the pickup demand of customer i

s_i : service time for customer i

Q : vehicle capacity

t_{ij} : travel time from location i to j

Extension – CVRPTW with Delivery and Pickup (CVRPTWDP)



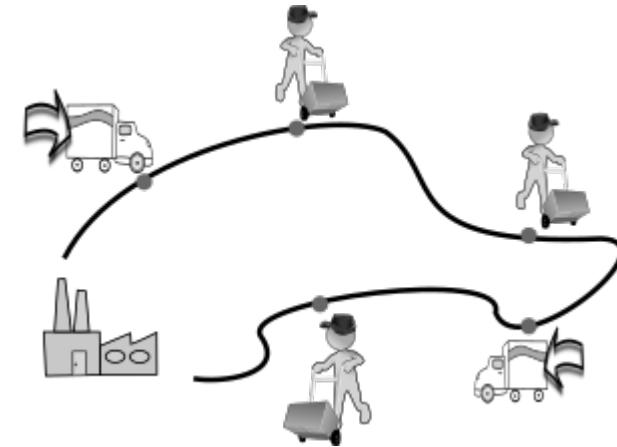
Decision Variables:

x_{ij} : whether the vehicle travels from location i to j (arc)

R_{ij} : the total delivery amount on vehicle on arc (i, j)

P_{ij} : the total pickup amount on vehicle on arc (i, j)

w_i : time dummy variables (service start time for customer i)



Extension – CVRPTW with Delivery and Pickup (CVRPTWDP)



Objective:

$$\text{Min} \sum_{i=0}^n \sum_{j=0}^n d_{ij} x_{ij}$$

Constraints:

$$\sum_{i=0}^n x_{ij} = 1, j \in \{1, \dots, n\}, (4.1)$$

$$\sum_{j=0}^n x_{ij} = 1, i \in \{1, \dots, n\}, (4.2)$$

$$\sum_{i=0}^n x_{ii} = 0, i \in \{0, \dots, n\}, (4.3)$$

$$\sum_{i=0}^n R_{ij} - q_j = \sum_{i=0}^n R_{ji}, j \in \{1, \dots, n\}, (4.4)$$

$$\sum_{i=0}^n P_{ij} + b_j = \sum_{i=0}^n P_{ji}, j \in \{1, \dots, n\}, (4.5)$$

$$\sum_{i=1}^n P_{0i} = 0, (4.6)$$

$$\sum_{i=1}^n R_{i0} = 0, (4.7)$$

$$R_{ij} + P_{ij} \leq Qx_{ij}, i, j \in \{0, \dots, n\}, (4.8)$$

$$w_j \geq w_i + (s_i + t_{ij})x_{ij} - M(1 - x_{ij}), i \in \{0, \dots, n\}, j \in \{1, \dots, n\} (4.9)$$

$$w_i^a \leq w_i \leq w_i^b, i \in \{0, \dots, n\}, (4.10)$$

$$x_{ij} = \{0, 1\}, i, j \in \{0, \dots, n\}, (4.11)$$

$$R_{ij}, P_{ij} \geq 0, i, j \in \{0, \dots, n\}, (4.12, 4.13)$$

Extension – CVRPTW with Delivery and Pickup (CVRPTWDP)



Results:

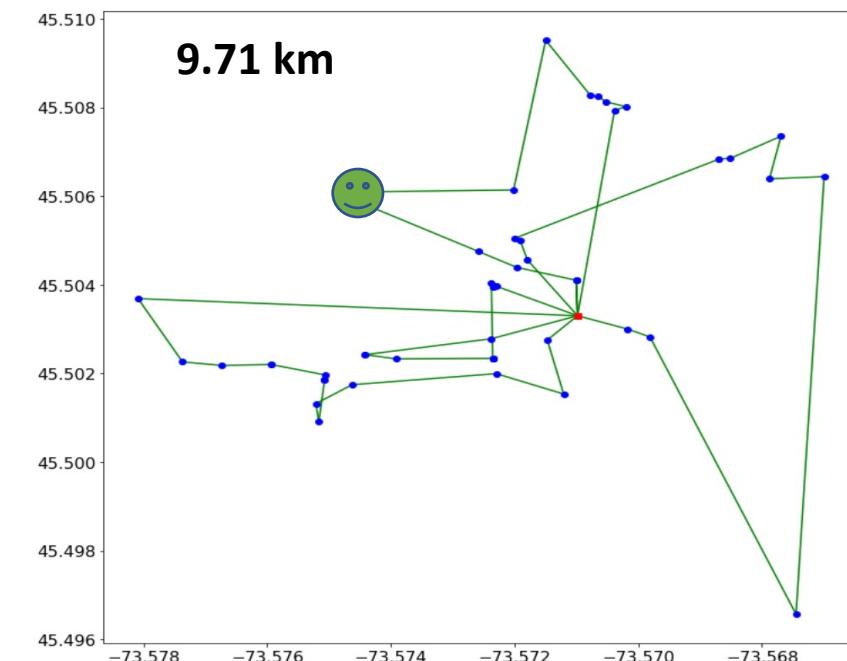
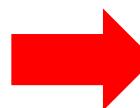
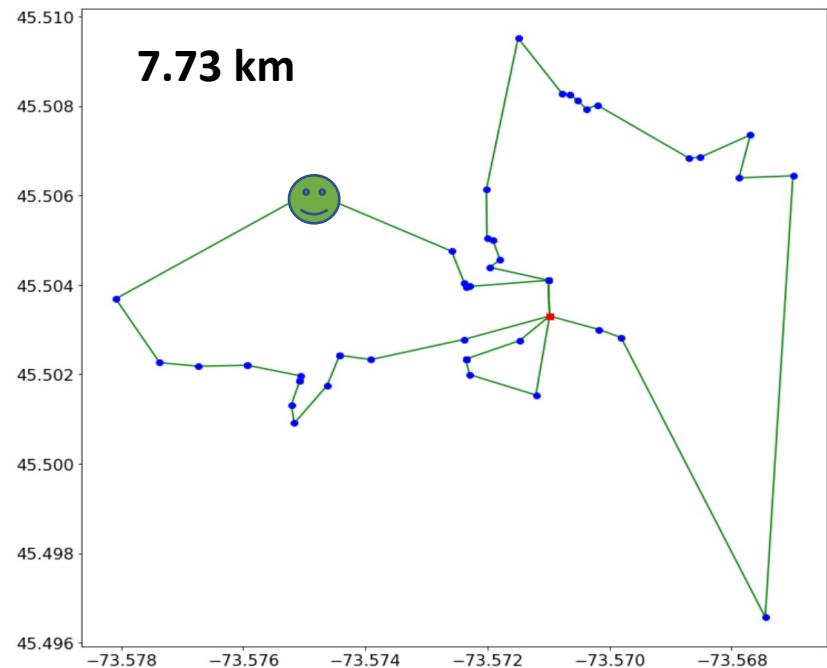
The optimal delivery route for vehicle 1
0 > 12 > 7 > 6 > 36 > 35 > 11 > 9 > 8 > 2 > 37 > 1 > 10 > 41 > 0

The optimal delivery route for vehicle 2
0 > 15 > 47 > 49 > 48 > 50 > 38 > 14 > 13 > 24 > 39 > 4 > 5 > 0

The optimal delivery route for vehicle 3
0 > 40 > 31 > 34 > 33 > 32 > 26 > 27 > 25 > 28 > 29 > 30 > 0

The optimal delivery route for vehicle 4
0 > 42 > 19 > 17 > 16 > 0

The optimal delivery route for vehicle 5
0 > 45 > 46 > 44 > 22 > 23 > 3 > 43 > 20 > 21 > 18 > 0



Extension – CVRPTW with Delivery and Pickup (CVRPTWDP)



Revenue Estimation:

$$\text{Revenue} = \frac{27.5\$}{\text{Parcel}} \times 101 \text{ Parcels} + \frac{3\$}{\text{Parcel}} \times 195 \text{ Parcels} = \$ 3362.5$$

Service Fee for Pickup Total Number of Parcels Picked up

where 3\$ is the service fee per parcel picked up

Operation Cost Estimation:

$$\begin{aligned} \text{Operation cost} &= D \times C_f + C_d \times \left(\frac{D}{V} + \sum_{i=1}^n s_i \right) \\ &= 9.71 \text{km} \times 0.15\$/\text{km} + 18\$/\text{h} \times \left(\frac{9.71 \text{km}}{30 \text{km}/\text{h}} + 9.08 \text{h} \right) \\ &= \$ 171 \end{aligned}$$

$$\text{Profit} = \text{Revenue} - \text{Operation Cost} = 3362.5 - 170.78 = \$ 3192$$

for serving the same 50 customers

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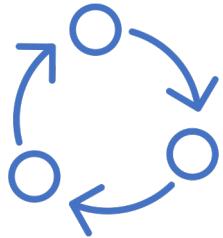
Conclusion



Overall, the total variable costs could be reduced to increase profits through routing optimization



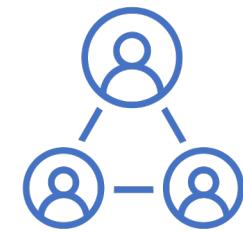
1000 seconds
(about 16 and a half
minutes) as runtime
limit



Near-optimal
solution with long
runtime



Non-simultaneous
pickup and delivery



Direct delivery
between customers

Thank you!

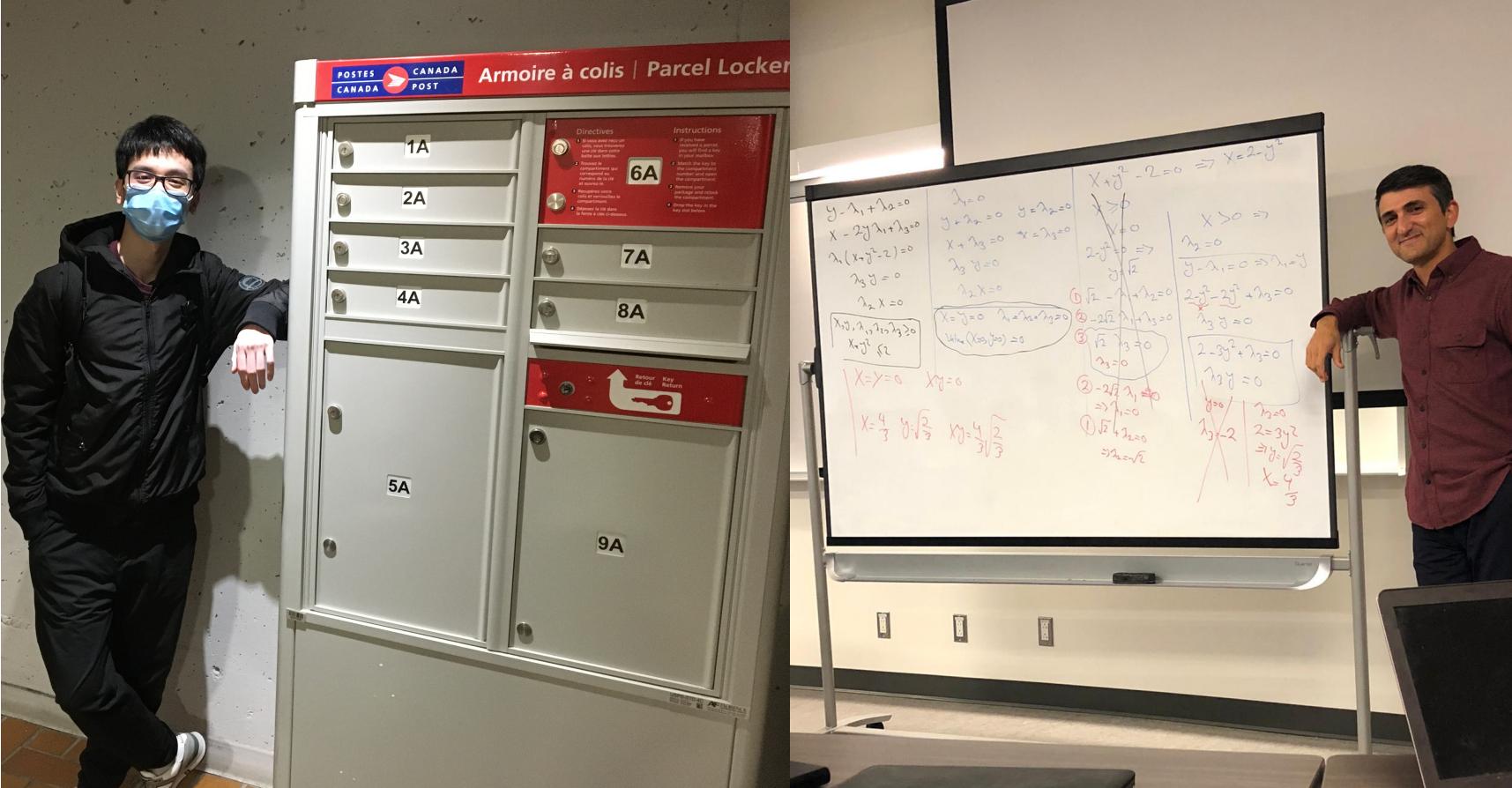


Photo credit to Ali

Q&A



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Appendix

- Table 1: Revenue & Volume by Business Line
- Table 2: Costs

Table 1: Revenue & Volume by Business Line



| | Revenue (in millions of dollars) | | | | Volume (in millions of pieces) | | | |
|-------------------------------------|-------------------------------------|--------------|--------------|----------------|-----------------------------------|--------------|----------------|----------------|
| | 2020 | 2019 | Change | % ¹ | 2020 | 2019 | Change | % ¹ |
| Parcels | | | | | | | | |
| Domestic Parcels | 2,681 | 2,068 | 613 | 29.1 | 292 | 222 | 70 | 30.9 |
| Outbound Parcels | 302 | 243 | 59 | 24.2 | 13 | 10 | 3 | 31.2 |
| Inbound Parcels | 432 | 401 | 31 | 7.2 | 84 | 88 | (4) | (5.0) |
| Other | 19 | 23 | (4) | (17.0) | — | — | — | — |
| Total Parcels | 3,434 | 2,735 | 699 | 25.0 | 389 | 320 | 69 | 21.0 |
| Transaction Mail | | | | | | | | |
| Domestic Lettermail | 2,335 | 2,540 | (205) | (8.5) | 2,432 | 2,683 | (251) | (9.7) |
| Outbound Letter-post | 83 | 96 | (13) | (13.8) | 39 | 45 | (6) | (15.2) |
| Inbound Letter-post | 66 | 78 | (12) | (16.2) | 69 | 98 | (29) | (29.6) |
| Total Transaction Mail | 2,484 | 2,714 | (230) | (8.9) | 2,540 | 2,826 | (286) | (10.5) |
| Direct Marketing | | | | | | | | |
| Personalized Mail™ | 365 | 485 | (120) | (25.1) | 648 | 886 | (238) | (27.1) |
| Neighbourhood Mail™ | 283 | 401 | (118) | (29.7) | 2,474 | 3,461 | (987) | (28.8) |
| Total Smartmail Marketing™ | 648 | 886 | (238) | (27.2) | 3,122 | 4,347 | (1,225) | (28.5) |
| Publications Mail™ | 129 | 146 | (17) | (12.0) | 187 | 215 | (28) | (13.5) |
| Business Reply Mail™ and Other Mail | 19 | 20 | (1) | (5.9) | 14 | 16 | (2) | (9.3) |
| Other | 13 | 14 | (1) | 0.4 | — | — | — | — |
| Total Direct Marketing | 809 | 1,066 | (257) | (24.3) | 3,323 | 4,578 | (1,255) | (27.7) |
| Other Revenue | 215 | 233 | (18) | (8.2) | — | — | — | — |
| Total | 6,942 | 6,748 | 194 | 2.5 | 6,252 | 7,724 | (1,472) | (19.4) |

Table 2: Costs



| Costs of Operations - Canada Post Segment | |
|---|--------------|
| | 2,020 |
| Average Fuel Price of 2020 (\$/liter) | 1.01 |
| Grumman LLV Fuel Efficiency (liter/100 km) | 15 |
| Fuel cost per vehicle per km (\$/km) | 0.15 |
| Delivery driver hourly wage (Payscale) | 18 |
| Delivery driver hourly wage (Indeed) | 18 |
| Hourly labor cost (\$/employee) | 18.00 |