

Contact

1304,B WING, GUNDECHA
HEIGHTS, KANJURMARG(W), LBS
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Top Skills

Scientific Writing
Molecular Biology
Genetic Engineering

Languages

English (Professional Working)
Hindi (Native or Bilingual)
Bengali (Elementary)

Certifications

Marketing in a Digital World
Introduction to Data Engineering
Data Engineering Essentials
Digital Analytics for Marketing
Professionals: Marketing Analytics in
Theory
Digital Analytics for Marketing
Professionals: Marketing Analytics in
Practice

Honors-Awards

ENCORE
Super Sales Person

Kamini Singh

Biologist
Mumbai

Summary

Genetic Engineering, Metabolic engineering, Molecular Biology Technique, Colony PCR, RT PCR, Plasmid Isolation, Transformation, Transduction, Viral Integration, Bacterial Cell culture handling, Strain Optimization, UV Spectroscopy, GC-MS,HPLC, Scientific Literature Review, Scientific Paper Writing, MATLAB, PYTHON, Tableau, Power Bi, Machine learning, Analytics, Business Intelligence

Experience

Johnson & Johnson

Assistant District Manager

March 2010 - August 2016 (6 years 6 months)

New Delhi, Delhi, India

1.Business development, for energy device of business franchise, with must to do viz:

Innovate to win

100% compliance

Unleashing power of people

2.Market Development:

Providing training regarding usage of capital equipment.

Tender management

3.Distribution and Logistics:

Develop/implement distribution network

Ensure distributor health is as per agreed guidelines

Business forecasting for corporate accounts.

4.Segment Focused: Minimally invasive surgery across specialty.

AstraZeneca

TBM

February 2009 - February 2010 (1 year 1 month)

Business Development:

1. Driving business of antibiotic injectables through business planning promotion and training to end users in corporate hospitals.
2. Running therapy campaign with RPs
3. Organizing and participating in CME for updating existing physicians with latest development in critical care segment e.g. new guidelines, new therapies or feature added to existing products.

Education

Institute Of Chemical Technology

Master of Technology - MTech, Bioprocess Technology · (2020 - 2022)

Bombay College of Pharmacy Kalina Santacruz (E) Mumbai - 400 098

Data analytics in Healthcare, Data Analytics · (February 2022 - April 2022)

The University of Burdwan

Bachelor's degree, Pharmacy