

Ms. Pooja Kiran Kushare (Ph.D Pursuing)

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CAREER PRÉCIS

Core strengths include

- International Business - Financial Management - Entrepreneurship

A proactive planner and team player with expertise in educating learners of higher education in Entrepreneurship, Accountancy, Financial Management and Costing with skills in coordinating resources and optimum utilization of various teaching aids and pedagogy.

Business Skills

- **Teaching & Training:** Involved in teaching as a core skill; which leads to overall development of student with focus on result improvement through application oriented assignments and exercises.
- **Team Building:** Involved in team building activities with staff to help in team formation and building.
- **Co-ordination and Execution:** Co-ordination and execution of planned events in the institute. Looking after core committees for all events and co-ordinating with teams for execution of plans of action related to events like conferences, workshops, job fairs, placement activities etc.

Professional Synopsis

- Actively involved with NSE for Financial literacy program across Maharashtra
- Actively involved in providing consultancy to SSD Global & Agrosphere Processing Pvt Ltd- Export oriented firms
- Operations & Export Manager at Biotic Agro Exports
- Audit Manager at RSPH & Associates
- Working with DY Patil University as Assistant Professor
- Worked as Assistant Professor at Ashoka Business School
- Worked as Full time Tutor for IGCSE & A - Level students for Accounting at Fravashi International Academy (Ranked top 3rd school in Maharashtra)

Career Contour

D Y Patil University - May 2022 to till date – Assistant Professor

Accountabilities:

- Conducting lectures using various pedagogies as prescribed by the University and AICTE
- Evaluation of students' progress and design programs conducive to growth of students academically
- Assisting in the placement process and work alongside the training and placement officer
- Handling co-ordination of events like Conferences, Workshops, Seminars; etc.
- Actively involved in the counselling and admission process of the institute
- Planning and coordination of all academic activities and other extra –curricular activities
- Involved in Paper setting and Assessment activities for University

Biotic Agro Exports - June 2021 to April 2022 – Export Manager

Accountabilities:

- Co-ordination with CHA & other logistics for proper functioning of Export activity
- Identifying new markets for exports & planning sales campaign according to consumer trends
- Planning and reviewing budget for different product range
- Negotiating with vendors and clients
- Organizing licenses and other legal requirements for different products

Ashoka Business School -August 2016 to March 2021 -Assistant Professor

Accountabilities:

- Conducting Teaching – Learning activities using various pedagogies as prescribed by the University and AICTE
- Evaluation of students' progress and design programs conducive to growth of students academically
- Assisted in the placement process and work alongside the training and placement officer
- Actively involved in the work of the college NAAC Accreditation

- Handling co-ordination of events like Job Fair; Conferences, Workshops, Seminars; etc.
- Actively involved in the counselling and admission process of the institute
- Planning and coordination of all academic activities and other extra –curricular activities
- Handling documentation related to ISO processes
- Mentoring and Career Guidance of students
- Conduction of remedial lectures for result improvement
- Involved in activities allotted by University from time to time
- Involved in Paper setting and Assessment activities for University

Fravashi International Academy - August 2015 to October 2016 - Tutor

Accountabilities:

- Content and time wise completion of the syllabus of IGCSE and A Level Accounting students according to the syllabus prescribed by Cambridge International Examination Board.
- Coordinating activities for the FIA Interact Club
- Providing Personal and Career Counselling for students
- Mentoring of students allotted to me
- Taking extra classes for the students below D Category
- Planning and coordination of all academic activities and other extra –curricular activities

RSPH & Associates - April 2014 to April 2015 - Audit Manager

Accountabilities:

- Managing the working of Account department
- To carry out Audit of the Banks and Organizations which we are duly responsible for
- Customer Relationship with regular updates about the activities and meeting individual requirement.
- Managing the Clients in the best possible manner
- Managing the overall operations in the firm

IT and Transferable Skills

- **IT:** Proficient in MS. Office (Word, Excel & Power-Point).
- **Communication:** Excellent in skilful expression, transmission & interpretation of knowledge & ideas.
- **Organization, Management and Leadership:** Have good ability to supervise, direct and guide individuals and groups in the completion of tasks and fulfilment of goals.
- **Human Relations:** Able to use interpersonal skills for resolving conflict, helping and relating to people.
- **Research and Planning:** Able to search for specific knowledge and the ability to conceptualize future needs and to devise solutions for meeting those needs

Qualification

Ph.D , Financial Management
Pursuing - Symbiosis International University, Pune

MBA , Financial Management
Passing - 2014 , First Class

B.Com , Cost & Works Accountancy
Passing – 2012 , First Class

Personal Dossier

Date of Birth : 22nd July 1991
Marital Status: Married
Hobbies: Drawing