



Srishti Gupta

C/o Shakti Gun House Mishrikh
Sitapur-261401

9129339298
mesrishti01@gmail.com

OBJECTIVE

I am an efficient and confident sales executive with demonstrated experience of working in the insurance industry. My experienced helped me develop expert knowledge of the sales process . I am highly motivated to continue learning and improving my craft.

SKILLS & PROFICIENCIES

- Proficient in Microsoft
- Interpersonal skills
- Quick learner
- Trustworthy
- Honest

ACADEMIC AND CO-CURRICULAR ACTIVITIES

- * First position in Manthan (Kanpur University).
- * Third Position in Essay Writing (Kanpur University).
- * Active participation in debate, elocutions, sport , extempore in event across school and college.
- * Workshop (SEBI) Financial Education Program.
- * DIGITAL MARKETING* (Certification)
- * TATA CONSULTANCY* (Digital learning and various skills like communication, presentation, business etiquette, telephone etiquette etc.)

ASSISTANT PROFESSOR

(Qualified ugc net - 2022)
Subject - Management (including business administration management / marketing management / industrial relation and personnel management / personnel management / financial management / cooperative management)

WORK HISTORY (CURRENTLY)

Company (1 year) currently working
WORKING IN ICICI PRUDENTIAL AS A BUSINESS TRAINEE
(TIER 3)

EDUCATIONAL BACKGROUND

Lucknow University (2018-2020)
MBA CGPA 7.79
Kanpur University (2015-2018)
B.COM 56.4%
Regency Public School (2015)
XII 67.8%
Regency Public School (2013)
X 72.5%

INTERSHIP (20 MAY - 20 JULY)

AEGON LIFE INSURANCE COMPANY LTD.

- Interaction with the customers.
- Selling insurance to customers.
- Role Play , Presentation.
- Understanding Customers and their Behavior.
- Informing Customers about insurance products.