***AJAY KUMAR VARSHNEY RESUME***

BM-3, KRISHNA APPT., G-48, PATEL NAGAR-III,

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## Certified Resource Person- Indian Institute of Corporate Affairs (IEPFA)

### Accredited Management Teacher( AMT) -Finance ( AIMA, New Delhi).

* **Awarded *the Certificate of Proficiency in Strategic Management At I.I.M. Calcutta (XVII Annual Convention Of the Strategic Management Forum).***

**Green Belt-Six Sigma**

# WORKSHOP

Conducted Workshop on Financial Education for Young Investors at Ghaziabad/Aligarh.

# FDP/ MDP /

**AICTE, New Delhi (4 Months)** Career Advancement Scheme ( CAS) Promotion

**AICTE, New Delhi (1 Week)** UHV Refresher1

**AICTE, New Delhi (1 Week)** Inculcating Universal Human Values In Technical Education

**ATAL Academy (1 Week)** Strategy

**IIT ROORKEE (12Weeks)** Training of Trainers(ELITE)

(NPTEL Online Certification)

**IIT Kharagpur (8 Weeks) Behavioral and Personal Finance( Elite –Silver)**

(NPTEL Online Certification)

**IIT Kharagpur (12 Weeks)** Business Analytics for Management Decisions

(NPTEL Online Certification)

**I.I.M. Lucknow (1 Week)** Managing Strategic Change &Transformation

**I.I.M. Kozhikode (1Week)** Blue Ocean Strategy

**I.I.M. Lucknow (1 Week)** Managing Strategic Incoherence

**I.I.M. Lucknow (1 Week)** Foundation course on Strategic Management

**I.I.T. Roorkee (2Weeks)** Research Methodology &Quantitative Techniques

**BITS, Ranchi( Noida)(2Weeks)** Entrepreneurship Development

# PROFESSIONAL QUALIFICATION

**Gujrat State Eligilibilty Test (G-SET)** Management-2018

**AIMA, New Delhi** Adv. Dip in Financial Management,

**Vinayaka Mission’s University**, **Salem(DDE)** M.Phil**.,** 2008, Ist Div.

**Mahatma Gandhi Kashi** M.B.A.(Finance), 1997, Ist Div.

**Vidya Pith, Varanasi. (Regular)**

# EDUCATIONAL QUALIFICATION

**Kanpur University, Kanpur( Regular)** B.Sc., 1993, **First Div**, **U.P.Board, Allahabad(Regular)** 10+2, 1989, **First Div**., **U.P.Board, Allahabad(Regular)** 10th , 1987, **First Div**.

# CONFERENCE/ SEMINAR

**Emerging India and Its Best Practices** A Deep Insight of Financial Modelling in Indian (An Edited Book )(Bharti Publication) business.( **ISBN-978-93-90818-93-8)**

**VAB COLLEGE, ATRAULI &** Presented paper “Organizational Study at Cochin (Deptt. Of Higher Education (U.P.) Port Trust” in National conference.

**(Swaranjali Publication) ISBN-978-93-89703-07-08**

**KIET, Ghaziabad** Presented paper “ Is Downturn a matter of Concern” in 4th International Conference on RTHTMS-2K19.

**(ISSN-2250-0588)(IJREISS))**

**GLOGIFT-07** Business Process Re-engineering: To enable Bottom-up participation in a top-down reform with the role of IT, Creativity and HR.

**ISBN-81-903397-7-X (GIFT Publishing**)

**GurukulKangri University,** Presented Paper “Risks or challenges :A

**Haridwar** snapshot of North EasternBiz-cools’ Education” in National Seminar

**Saraswati Institute of Technology,** “ Creating the Wealth : The desire tobe

**Ghaziabad** wealthy” in National Seminar.

**I.T.S Mohannagar, Ghaziabad** Presented paper on “Venture Capital Financing

in India: Problems, Prospects And Emerging Trends”in National Conference on Finance.

# EXPERIENCE

**Indirapuram Institute of Higher** Working as **Asso. Prof. ( Finance& Studies, Indirapuram. Strategy)/ Exam Controller.** Prime

responsibility is to teach PGDM & BBA students, apart from other administrative activities as- Examination Scheduling & Result Compilation, Scheduling of Classes and Coordination with student and faculty.

( 2017 ………)

**Doon Business School, Dehradun** Worked as **Asst. Prof. ( Finance & Strategy)**

to teach to MBA, PGDM & B.B.A. courses. Coordinator BBA Programme.( 2016-17)

## Vishwashraya Group of Institutions, Worked as Associate Prof. ( Finance& GreaterNoida. Strategic Management)/ Dy. HoD for 8

years to teach FINANCE/ STRATEGY to MBA students. (2007-2015).

**GNIT Coll. of Management, Gr. Noida** Worked as a **Sr.Lecturer (Finance**

**&Strategy) & Coordinator** to teach PGDM ( 2 Yrs, Full Time). Concerned subjects were- Financial Mgt., Security Analysis, Strategic Mgt., WCM, Accounting. (2006-2007)

## Vishwashraya Institute of Engineering Worked as a Lecturer ( Fin. & Stra.)& And Technology, GreaterNoida. Coordinator (Deptt. Of Mgt) for 4Years.

Concerned subjects were- Financial Mgt., Security Analysis, Strategic Mgt., WCM, Accounting. ( 2002-2006).

**Krishna Institute of Engineering** Worked as a **Lecturer (Mgt.)** for 3Years.

**And Technology, Ghaziabad.** Concerned subjects were- Financial Mgt.

and General Management ( 1999-2002)

**BIOGRAPHY**

5’6’’ Male, Indian born on **August 20, 1972** at Mahoba (UP).Attended public schools at Shahjahanpur (UP). Can speak and Write, Hindi and English fluently.

Late Shri Hari Narayan Varshney, Father, a Retired Engineer from U.P (P.W.D.)

## Achievements and Interests-

* Certification course on Digital Teaching Techniques. (ICT Academy& Syntel)
* Accredited Management Expert & Certified Corporate Trainer (Bestow Edutrex International).
* Certificate in Career Counselling.
* Translator (English-Hindi-English) for NPTEL-SWAYAM course.
* “Bharat ShikshaRatna-2014”
* Orientation course on Non Violent Communication. (Ministry of Culture)
* Authored Two books on Financial Management AND Security Analysis & Portfolio Mgt.
* Certified Assessor of Skill India (BFSI).
* LIFE MEMBERSHIP of Federation of Indian Professional Trainers, New Delhi.
* MEMBER of All India Council for Technical Skill Development.
* Empaneled Resource Person for Narsee Monjee Institute of Management Studies Global Access School for Continuing Education, Mumbai.
* Worked as Dy. Head Examiner ( Corporate Finance) at GBTU, Lucknow.
* Guided & Evaluated the Research Project Report of UPTU/MTU/GBTU-LKO & MBA- IGNOU.
* Visiting Faculty to Pondicherry University / Sikkim Manipal University/ Punjab Technical University.
* Finance expert to conduct the interview for Accounts Officer at U.P.-Rajya Vidyut Corporation.
* P.G.Dip. in Marketing Mgt. from Pondicherry University (DDE).

(AJAY KUMAR VARSHNEY)