# Instrumental variables

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If you want to follow along with this example, you can download these three datasets. All this is from Andrew Hiess course on program evaluation.

- father\_education.csv
- wage2.csv
- card.csv

# **Background**

For all these examples, we're interested in the perennial econometrics question of whether an extra year of education causes increased wages. Economists love this stuff.

We'll explore the question with three different datasets: a fake one I made up and two real ones from published research.

- father\_education.csv
- wage2.csv
- card.csv

Make sure you load all these libraries before getting started:

```
library(tidyverse) # ggplot(), %>%, mutate(), and friends
library(broom) # Convert models to data frames
library(modelsummary) # Create side-by-side regression tables
library(kableExtra) # Add fancier formatting to tables
library(estimatr) # Run 2SLS models in one step with iv_robust()
```

# **Education**, wages, and father's education (fake data)

First let's use some fake data to see if education causes additional wages.

```
ed_fake <- read_csv("data/father_education.csv")</pre>
```

The father\_education.csv file contains four variables:

Variable	
name	Description
wage	Weekly wage
educ	Years of education
ability	Magical column that measures your ability to work and go to school (omitted variable)
fathereduc	Years of education for father

#### Naive model

If we could actually measure ability, we could estimate this model, which closes the confounding backdoor posed by ability and isolates just the effect of education on wages:

```
model_forbidden <- lm(wage ~ educ + ability, data = ed_fake)</pre>
tidy(model_forbidden)
## # A tibble: 3 x 5
##
     term
                estimate std.error statistic
                                               p.value
                   <dbl>
                            <dbl> <dbl>
                                              <dbl>
     <chr>
## 1 (Intercept) -85.6
                            7.20
                                       -11.9 1.42e- 30
                   7.77
## 2 educ
                            0.456
                                       17.1 2.08e- 57
## 3 ability
                   0.344
                            0.0104
                                        33.2 2.14e-163
```

However, in real life we don't have ability, so we're stuck with a naive model:

```
model_naive <- lm(wage ~ educ, data = ed_fake)</pre>
tidy(model naive)
## # A tibble: 2 x 5
##
                 estimate std.error statistic p.value
     term
                    <dbl>
                            < db l >
                                     <dbl>
##
     <chr>
                                                 <dbl>
                    -59.4
                                        -5.72 1.39e- 8
## 1 (Intercept)
                            10.4
                                        21.2 6.47e-83
                             0.618
## 2 educ
                     13.1
```

The naive model overestimates the effect of education on wages (12.2 vs. 9.24) because of omitted variable bias. Education suffers from endogeneity—there are things in the model (like ability, hidden in the error term) that are correlated with it. Any estimate we calculate will be wrong and biased because of selection effects or omitted variable bias (all different names for endogeneity).

### Check instrument validity

To fix the endogeneity problem, we can use an instrument to remove the endogeneity from education and instead use a special exogeneity-only version of education. Perhaps someone's father's education can be an instrument for education (it's not the greatest instrument, but we'll go with it).

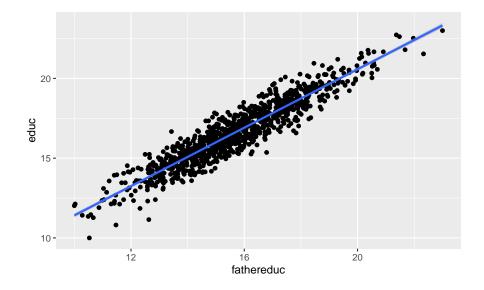
For an instrument to be valid, it must meet three criteria:

- 1. **Relevance**: Instrument is correlated with policy variable
- 2. Exclusion: Instrument is correlated with outcome only through the policy variable
- 3. **Exogeneity**: Instrument isn't correlated with anything else in the model (i.e. omitted variables)

#### Relevance

We can first test relevance by making a scatterplot and running a model of policy ~ instrument:

```
ggplot(ed_fake, aes(x = fathereduc, y = educ)) +
  geom_point() +
  geom_smooth(method = "lm")
```



```
check_relevance <- lm(educ ~ fathereduc, data = ed_fake)
tidy(check_relevance)
## # A tibble: 2 x 5</pre>
```

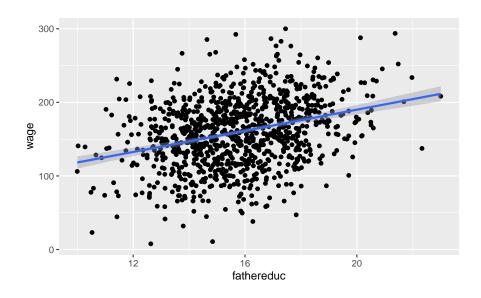
```
##
     term
                  estimate std.error statistic p.value
##
     <chr>
                     <dbl>
                               <dbl>
                                          <dbl>
## 1 (Intercept)
                     2.25
                              0.172
                                           13.1 3.67e-36
## 2 fathereduc
                     0.916
                              0.0108
                                           84.5 0
glance(check_relevance)
## # A tibble: 1 x 12
     r.squared adj.r.squared sigma statistic p.value
                                                           df logLik
                                                                        AIC
                                                                              BIC deviance df.
##
                        <dbl> <dbl>
                                         <db1>
                                                 <dbl> <dbl>
                                                               <dbl> <dbl> <dbl>
                                                                                      <dbl>
                                                                                      493.
## 1
         0.877
                        0.877 0.703
                                         7136.
                                                            1 -1066. 2137. 2152.
```

This looks pretty good! The F-statistic is definitely above 10 (it's 7,136!), and there's a significant relationship between the instrument and policy. I'd say that this is relevant.

#### Exclusion

To check for exclusion, we need to see if there's a relationship between father's education and wages that occurs *only* because of education. If we plot it, we'll see a relationship:

```
ggplot(ed_fake, aes(x = fathereduc, y = wage)) +
  geom_point() +
  geom_smooth(method = "lm")
```

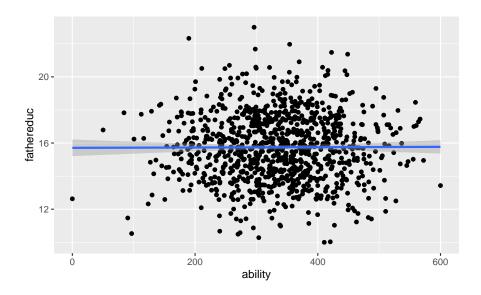


That's to be expected, since in our model, father's education causes education which causes wages—they should be correlated. But we have to use a convincing story + theory to justify the idea that a father's education increases the hourly wage *only because it increases one's education*, and there's no real statistical test for that. Good luck.

### Exogeneity

There's not really a test for exogeneity either, since there's no way to measure other endogenous variables in the model (that's the whole reason we're using IVs in the first place!). Because we have the magical ability column in this fake data, we can test it. Father's education shouldn't be related to ability:

```
ggplot(ed_fake, aes(x = ability, y = fathereduc)) +
  geom_point() +
  geom_smooth(method = "lm")
```



And it's not! We can safely say that it meets the exogeneity assumption.

In real life, though there's no statistical test for exogeneity. We just have to tell a theory-based story that the number of years of education one's father has is not correlated with anything else in the model (including any omitted variables). Good luck with that—it's probably not a good instrument. This relates to Scott Cunningham's argument that instruments have to be weird. According to Scott:

The reason I think this is because an instrument doesn't belong in the structural error term and the structural error term is all the intuitive things that determine your outcome. So it *must* be weird, otherwise it's probably in the error term.

Let's just pretend that father's education is a valid instrument and move on :)

### 2SLS manually

Now we can do two-stage least squares (2SLS) regression and use the instrument to filter out the endogenous part of education. The first stage predicts education based on the instrument (we already ran this model earlier when checking for relevance, but we'll do it again just for fun):

```
first_stage <- lm(educ ~ fathereduc, data = ed_fake)</pre>
```

Now we want to add a column of predicted education to our original dataset. The easiest way to do that is with the augment\_columns() function from the **broom** library, which plugs values from a dataset into a model to generate predictions:

```
ed_fake_with_prediction <- augment_columns(first_stage, ed_fake)
head(ed_fake_with_prediction)
## # A tibble: 6 x 11
            educ ability fathereduc .fitted .se.fit
##
      wage
                                                                    .hat .sigma
                                                                                    .cooksd .sto
                                                         .resid
##
     <dbl> <dbl>
                    <dbl>
                                <dbl>
                                         <db1>
                                                 <db1>
                                                          <db1>
                                                                  <db1>
                                                                          <dbl>
                                                                                      <db1>
      180.
             18.5
## 1
                     408.
                                 17.2
                                          18.0
                                                0.0270
                                                         0.576
                                                               0.00147
                                                                          0.703 0.000496
## 2
      100.
             16.2
                     310.
                                 15.5
                                                0.0224 -0.203
                                                                0.00102
                                                                          0.703 0.0000424
                                          16.4
## 3
      125.
             18.2
                     303.
                                 17.7
                                          18.4
                                                0.0306 -0.259
                                                                0.00189
                                                                          0.703 0.000129
      178.
             16.6
                     342.
                                 15.6
                                          16.5
                                                0.0223
                                                        0.0522 0.00101
                                                                          0.703 0.00000278
## 4
## 5
      265.
             17.3
                     534.
                                 14.7
                                          15.8
                                                0.0248
                                                         1.58
                                                                0.00124
                                                                          0.702 0.00316
      187.
             17.5
                                                         0.577
                                                                0.00101
                                                                          0.703 0.000342
## 6
                     409.
                                 16.0
                                          16.9
                                                0.0224
```

Note a couple of these new columns. .fitted is the fitted/predicted value of education, and it's the version of education with endogeneity arguably removed. .resid shows how far off the prediction is from educ. The other columns don't matter so much.

Instead of dealing with weird names like .fitted, I like to rename the fitted variable to something more understandable after I use augment\_columns:

```
ed_fake_with_prediction <- augment_columns(first_stage, ed_fake) %>%
  rename(educ_hat = .fitted)
head(ed_fake_with_prediction)
## # A tibble: 6 x 11
##
      wage educ ability fathereduc educ hat .se.fit
                                                                    .hat .sigma
                                                         .resid
                                                                                   .cooksd .st
     <dbl> <dbl>
                    <dbl>
                                         <dbl>
                                                 <dbl>
                                                                          <dbl>
##
                                <db1>
                                                          <db1>
                                                                  <db1>
                                                                                     <dbl>
      180.
            18.5
                                17.2
                                          18.0 0.0270
                                                        0.576
                                                                0.00147
                                                                         0.703 0.000496
## 1
                     408.
## 2
      100.
            16.2
                     310.
                                15.5
                                          16.4
                                                0.0224 -0.203
                                                                0.00102
                                                                         0.703 0.0000424
     125.
                                17.7
## 3
            18.2
                     303.
                                          18.4 0.0306 -0.259
                                                                0.00189
                                                                         0.703 0.000129
```

```
342.
                          15.6
                                                 0.0522 0.00101 0.703 0.00000278
178.
       16.6
                                   16.5 0.0223
265.
       17.3
               534.
                          14.7
                                   15.8
                                         0.0248
                                                 1.58
                                                        0.00124
                                                                 0.702 0.00316
187.
       17.5
               409.
                          16.0
                                   16.9
                                         0.0224
                                                 0.577
                                                        0.00101
                                                                 0.703 0.000342
```

We can now use the new educ\_hat variable in our second stage model:

```
second_stage <- lm(wage ~ educ_hat, data = ed_fake_with_prediction)</pre>
tidy(second_stage)
## # A tibble: 2 x 5
##
     term
                 estimate std.error statistic p.value
##
     <chr>
                     <dbl>
                               <dbl>
                                         <dbl>
                                                   <dbl>
## 1 (Intercept)
                              12.7
                                          2.27 2.32e- 2
                     28.8
## 2 educ hat
                      7.83
                               0.755
                                         10.4 5.10e-24
```

The estimate for educ\_hat is arguably more accurate now because we've used the instrument to remove the endogenous part of education and should only have the exogenous part.

## 2SLS in one step

Doing all that two-stage work is neat and it helps with the intuition of instrumental variables, but it's tedious. More importantly, the standard errors for  $educ_hat$  are wrong and the  $R^2$  and other diagnostics for the second stage model are wrong too. You can use fancy math to adjust these things in the second stage, but we're not going to do that. Instead, we'll use a function that does both stages of the 2SLS model at the same time!

There are several functions from different R packages that let you do 2SLS, and they all work a little differently and have different benefits:

- iv\_robust() from estimatr:
  - Syntax: outcome ~ treatment | instrument
  - Benefits: Handles robust and clustered standard errors
- ivreg() from ivreg:
  - Syntax: outcome ~ treatment | instrument
  - Benefits: Includes a ton of fancy diagnostics
- ivreg() from **AER**:
  - Syntax: outcome ~ treatment | instrument
  - Benefits: Includes special tests for weak instruments anderson.rubin.ci(that are better than the standard "check if F > 10"), like Anderson-Rubin confidence intervals
- lfe() from felm:

- Syntax: outcome ~ treatment | fixed effects | instrument
- Benefits: Handles fixed effects really quickly (kind of like feols() that you used in Problem Set 5)

### • plm() from plm:

- Syntax: outcome ~ treatment | instrument
- Benefits: Handles panel data (country/year, state/year, etc.)

This page here has more detailed examples of the main three: iv\_robust(), ivreg(), and lfe()

I typically like using iv\_robust(), so we'll do that here. Instead of running a first stage, generating predictions, and running a second stage, we can do it all at once like this:

```
model 2sls <- iv robust(wage ~ educ | fathereduc,</pre>
                         data = ed_fake)
tidy(model 2sls)
             term estimate std.error statistic p.value conf.low conf.high df outcome
                                           2.6 1.0e-02
## 1 (Intercept)
                      28.8
                               11.16
                                                             6.9
                                                                       50.7 998
                                                                                    wage
                                           11.8 3.3e-30
                                                              6.5
                       7.8
                                0.66
                                                                        9.1 998
             educ
                                                                                    wage
```

The coefficient for educ here is the same as educ\_hat from the manual 2SLS model, but here we found it in one line of code! Also, the model's standard errors and diagnostics are all correct now.

### Compare results

We can put all the models side-by-side to compare them:

Note how the coefficients for educ\_hat and educ in the 2SLS models are close to the coefficient for educ in the forbidden model that accounts for ability. That's the magic of instrumental variables!

	Forbidden	OLS	2SLS (by hand)	2SLS (automatic)
(Intercept)	-85.571***	-59.378***	28.819*	28.819**
, - ,	(7.198)	(10.376)	(12.672)	(11.165)
educ	7.767***	13.124***		7.835***
	(0.456)	(0.618)		(0.664)
ability	0.344***			
	(0.010)			
educ_hat			7.835***	
			(0.755)	
Num.Obs.	1000	1000	1000	1000
R2	0.673	0.311	0.097	0.261
$\mathbf{F}$	1025.794	451.244	107.639	
RMSE	26.97	39.13	44.80	40.55
+ p < 0.1, * p < 0.05, ** p < 0.01, *** p < 0.001				

# + p < 0.1, \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

# Education, wages, and parent's education (multiple instruments) (real data)

This data comes from the wage2 dataset in the wooldridge R package (and it's real!). The data was used in this paper:

M. Blackburn and D. Neumark (1992), "Unobserved Ability, Efficiency Wages, and Interindustry Wage Differentials," *Quarterly Journal of Economics* 107, 1421-1436. https://doi.org/10.3386/w3857

```
wage2 <- read_csv("data/wage2.csv")
## Rows: 935 Columns: 17
## -- Column specification ------
## Delimiter: ","
## dbl (17): wage, hours, IQ, KWW, educ, exper, tenure, age, married, black, south, urban,
##
## i Use `spec()` to retrieve the full column specification for this data.
## i Specify the column types or set `show_col_types = FALSE` to quiet this message.</pre>
```

This dataset includes a bunch of different variables. If you run library(wooldridge) and then run ?wage you can see the documentation for the data. These are the variables we care about for this example:

Variable name	Description
wage	Monthly wage (1980 dollars)
educ	Years of education

Variable name	Description
feduc	Years of education for father
meduc	Years of education for mother

To make life easier, we'll rename some of the columns and get rid of rows with missing data:

```
ed_real <- wage2 %>%
  rename(education = educ, education_dad = feduc, education_mom = meduc) %>%
  na.omit() # Get rid of rows with missing values
```

#### Naive model

We want to again estimate the effect of education on wages, but this time we'll use both one's father's education and one's mother's education as instruments. Here's the naive estimate of the relationship, which suffers from endogeneity:

```
model_naive <- lm(wage ~ education, data = ed_real)</pre>
tidy(model_naive)
## # A tibble: 2 x 5
          estimate std.error statistic p.value
##
     <chr>
                   <dbl>
                            <dbl>
                                       <dbl>
                                        1.89 5.96e- 2
                             92.8
## 1 (Intercept)
                   175.
## 2 education
                    59.5
                              6.70
                                        8.88 6.45e-18
```

This is wrong though! Education is endogenous to unmeasured things in the model (like ability, which lives in the error term). We can isolate the exogenous part of education with an instrument.

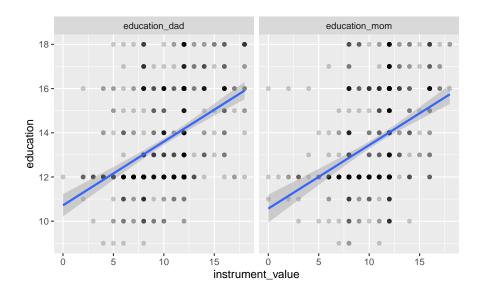
# Check instrument validity

Before doing any 2SLS models, we want to check the validity of the instruments. Remember, for an instrument to be valid, it should meet these criteria:

- 1. **Relevance**: Instrument is correlated with policy variable
- 2. Exclusion: Instrument is correlated with outcome only through the policy variable
- 3. **Exogeneity**: Instrument isn't correlated with anything else in the model (i.e. omitted variables)

#### Relevance

We can check for relevance by looking at the relationship between the instruments and education:



```
model_check_instruments <- lm(education ~ education_dad + education_mom,</pre>
                               data = ed_real)
tidy(model_check_instruments)
## # A tibble: 3 x 5
##
     term
                   estimate std.error statistic
                                                    p.value
##
     <chr>
                       <dbl>
                                 <dbl>
                                           <db1>
                                                      <dbl>
## 1 (Intercept)
                      9.91
                                0.320
                                           31.0 5.29e-131
## 2 education_dad
                      0.219
                                0.0289
                                            7.58 1.19e- 13
## 3 education_mom
                      0.140
                                0.0337
                                            4.17 3.52e- 5
```

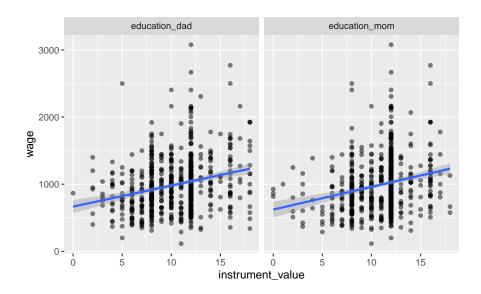
```
glance(model_check_instruments)
## # A tibble: 1 x 12
                                                           df logLik
                                                                        AIC
##
     r.squared adj.r.squared sigma statistic
                                               p.value
                                                                              BIC deviance d
##
         <dbl>
                        <dbl> <dbl>
                                         <dbl>
                                                  <dbl> <dbl>
                                                                <dbl> <dbl> <dbl>
                                                                                      <db1>
## 1
         0.202
                        0.199 2.00
                                         83.3 5.55e-33
                                                            2 -1398. 2804. 2822.
                                                                                      2632.
```

There's a clear relationship between both of the instruments and education, and the coefficients for each are significant. The F-statistic for the model is 83, which is higher than 10, which might be a good sign of a strong instrument. However, it's less than 104, which, according to this paper, is a better threshold for F statistics. So maybe it's not so relevant in the end. Who knows.

#### Exclusion

We can check for exclusion in part by looking at the relationship between the instruments and the outcome, or wages. We should see some relationship:

```
ggplot(ed_real_long, aes(x = instrument_value, y = wage)) +
  geom_point(alpha = 0.5) +
  geom_smooth(method = "lm") +
  facet_wrap(~ instrument)
```



And we do! Now we just have to make the case that the only reason there's a relationship is that parental education only influences wages through education. Good luck with that.

# Exogeneity

The last step is to prove exogeneity—that parental education is not correlated with education or wages. Good luck with that too.

### 2SLS manually

Now that we've maybe found some okay-ish instruments perhaps, we can use them in a two-stage least squares model. I'll show you how to do it by hand, just to help with the intuition, but then we'll do it automatically with iv robust().

Assuming that parental education is a good instrument, we can use it to remove the endogenous part of education using 2SLS. In the first stage, we predict education using our instruments:

```
first_stage <- lm(education ~ education_dad + education_mom, data = ed_real)</pre>
```

We can then extract the predicted education and add it to our main dataset, renaming the .fitted variable to something more useful along the way:

```
ed_real_with_predicted <- augment_columns(first_stage, ed_real) %>%
    rename(education_hat = .fitted)
```

Finally, we can use predicted education to estimate the exogenous effect of education on wages:

```
second_stage <- lm(wage ~ education_hat,</pre>
                   data = ed_real_with_predicted)
tidy(second_stage)
## # A tibble: 2 x 5
##
     term
                  estimate std.error statistic p.value
     <chr>
                      <dbl>
                             <dbl>
                                           <dbl>
## 1 (Intercept)
                      -538.
                                208.
                                           -2.58 1.00e- 2
## 2 education hat
                       112.
                                 15.2
                                           7.35 5.82e-13
```

The coefficient for education hat here should arguably be our actual effect!

# 2SLS in one step

Again, in real life, you won't want to do all that. It's tedious and your standard errors are wrong. Here's how to do it all in one step:

	OLS	2SLS (by hand)	2SLS (automatic)
(Intercept)	175.160 +	-537.712*	-537.712*
	(92.839)	(208.164)	(214.431)
education	59.452***		111.561***
	(6.698)		(15.901)
education_hat		111.561***	
		(15.176)	
Num.Obs.	663	663	663
R2	0.106	0.076	0.025
F	78.786	54.041	
RMSE	383.97	390.55	401.16

+ p < 0.1, \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

The coefficient for education is the same that we found in the manual 2SLS process, but now the errors are correct.

### Compare results

Let's compare all the findings and interpret the results!

The 2SLS effect is roughly twice as large and is arguably more accurate, since it has removed the endogeneity from education. An extra year of school leads to an extra \$111.56 dollars a month in income (in 1980 dollars).

#### Check for weak instruments

The F-statistic in the first stage was 83.3, which is bigger than 10, but not huge. Again, this newer paper argues that relying on 10 as a threshold isn't great. They provide a new, more powerful test called the tF procedure, but nobody's written an R function to do that yet, so we can't use it yet.

We can, however, do a couple other tests for instrument strength. First, if you include the diagnostics = TRUE argument when running iv\_robust(), you can get a few extra diagnostic statistics. (See the "Details" section in the documentation for iv\_robust for more details about what these are.)

Let's re-run the 2SLS model with iv\_robust with diagnostics on. To see diagnostic details, you can't use tidy() (since that just shows the coefficients), so you have to use summary():

```
model_2sls <- iv_robust(wage ~ education | education_dad + education_mom,</pre>
                        data = ed_real, diagnostics = TRUE)
summary(model_2sls)
##
## Call:
## iv robust(formula = wage ~ education | education dad + education mom,
       data = ed real, diagnostics = TRUE)
##
## Standard error type: HC2
##
## Coefficients:
##
               Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper DF
                                     -2.51 1.24e-02
                                                      -958.8
                   -538
                             214.4
                                                                  -117 661
## (Intercept)
## education
                    112
                              15.9
                                      7.02 5.66e-12
                                                         80.3
                                                                   143 661
##
## Multiple R-squared: 0.0247,
                                   Adjusted R-squared: 0.0232
## F-statistic: 49.2 on 1 and 661 DF, p-value: 5.66e-12
##
## Diagnostics:
##
                    numdf dendf value p.value
                            660 96.2 < 2e-16 ***
## Weak instruments
                        2
## Wu-Hausman
                        1
                            660
                                 16.5 5.5e-05 ***
## Overidentifying
                        1
                             NA
                                  0.4
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

The main diagnostic we care about here is the first one: "Weak instruments". This is a slightly fancier version of just looking at the first-stage F statistic. The null hypothesis for this test

is that the instruments we have specified are weak, so we'd like to reject that null hypothesis. Here, the p-value is tiny, so we can safely reject the null and say the instruments likely aren't weak. (In general, you want a statistically significant weak instruments test).

Another approach for checking for weak instruments is to calculate something called the Anderson-Rubin confidence set, which is essentially a 95% confidence interval for your coefficient that shows the stability of the coefficient based on how weak or strong the instrument is. This test was invented in like 1949 and it's arguably more robust than checking F statistics, but for whatever reason, nobody really teaches it or uses it!. It's not in any of the textbooks for this class, and it's really kind of rare. Even if you google "anderson rubin test weak instruments", you'll only find a bunch of lecture notes from fancy econometrics classes (like p. 10 here, or p. 4 here, or p. 4 here).

Additionally, most of the automatic 2SLS R packages don't provide an easy way to do this test! The only one I've found is in the **AER** package. Basically, create a 2SLS model with AER's ivreg() and then feed that model to the anderson.rubin.ci() function from the ivpack package. This doesn't work with models you make with iv\_robust() or any of the other packages that do 2SLS—only with AER's ivreg(). It's a hassle.

Installing **ivpack** is a little tricky because the maintainers have abandoned it and didn't make necessary updates to keep it on CRAN, son it was removed in June 2022. That means you can't just run install.packages("ivpack"). Booo.

Fortunately there's a way around this. Microsoft makes daily snapshots of CRAN and provides them to the public as a service called MRAN. You can use MRAN to install a version of package from a specific day. Since **ivpack** was removed in mid-June 2022, we can tell R to install the version that MRAN archived on June 1:

That should magically work.

Based on this confidence interval, given the strength (or weakness) of the instruments, the IV estimate could be as low as 75.9 and as high as 152, which is a fairly big range around the \$112 effect we found. Neat.

There's no magic threshold to look for in these confidence intervals—you're mostly concerned with how much potential variability there is. If you're fine with a causal effect that could be between 76 and 152, great. If you want that range to be narrower, find some better instruments.

# Education, wages, and distance to college (control variables) (real data)

For this last example we'll estimate the effect of education on wages using a different instrument—geographic proximity to colleges. This data comes from David Card's 1995 study where he did the same thing, and it's available in the **wooldridge** library as **card**. You can find a description of all variables here; we'll use these:

Variable name	Description	
lwage	Annual wage (log form)	
educ	Years of education	
nearc4	Living close to college $(=1)$ or far from college $(=0)$	
smsa	Living in metropolitan area $(=1)$ or not $(=0)$	
exper	Years of experience	
expersq	Years of experience (squared term)	
black	Black $(=1)$ , not black $(=0)$	
south	Living in the south $(=1)$ or not $(=0)$	

Once again, Card wants to estimate the effect of education on wage. But to remove the endogeneity that comes from ability, he uses a different instrumental variable: **proximity to college**.

He also uses control variables to help explain additional variation in wages: smsa66 + exper + expersq + black + south66.

**IMPORTANT NOTE**: When you include controls, every control variable needs to go in *both stages*. The only things from the first stage that don't carry over to the second stage are the instruments—notice how nearc4 is only in the first stage, since it's the instrument, but it's not in the second stage. The other controls are all in both stages.

He thus estimates a model where:

#### First stage:

$$\widehat{\text{educ}} = \beta_0 + \beta_1 \text{nearc4} + \beta_{2-6} \text{Control variables}$$

#### Second stage:

lwage = 
$$\beta_0 + \beta_1 \widehat{\text{educ}} + \beta_{2-6} \text{Control variables}$$

# Check instrument validity

Card provides arguments to support each of three main characteristics of a good instrumental variable:

- 1. **Relevancy**: People who live close to a 4-year college have easier access to education at a lower costs (no commuting costs and time nor accommodation costs), so they have greater incentives to pursue education.
- 2. **Exclusion**: Proximity to a college has no effect on your annual income, unless you decide to pursue further education because of the nearby college.
- 3. Exogeneity: Individual ability does not depend on proximity to a college.

Let's see if these assumptions hold up:

### Relevancy

There should be a strong relationship between the instrument (distance to college) and education:

```
first_stage <- lm(educ ~ nearc4 + smsa66 + exper + expersq + black + south66,</pre>
                 data = card)
tidy(first_stage)
## # A tibble: 7 x 5
    term
                estimate std.error statistic p.value
##
                    <dbl> <dbl> <dbl>
                                                <dbl>
    <chr>
## 1 (Intercept) 16.8 0.173
                                      96.9 0
                                  3.84 1.27e- 4
3.00 2.72e- 3
           0.334 0.0870
0.255 0.0849
## 2 nearc4 0.334
## 3 smsa66
```

```
## 4 exper
                  -0.409
                              0.0337
                                         -12.1
                                                  4.74e-33
## 5 expersq
                   0.000461
                              0.00165
                                           0.279 7.80e- 1
## 6 black
                  -0.924
                              0.0934
                                          -9.90 9.41e-23
## 7 south66
                                          -4.18 3.00e- 5
                  -0.348
                              0.0832
glance(first_stage)
## # A tibble: 1 x 12
     r.squared adj.r.squared sigma statistic p.value
                                                                         AIC
                                                                                BIC deviance of
##
                                                           df logLik
##
         <db1>
                        <dbl> <dbl>
                                         <dbl>
                                                  <dbl> <dbl>
                                                               <db1>
                                                                       <db1>
                                                                              <db1>
                                                                                        <dbl>
                                                            6 -6271. 12558. 12606.
## 1
         0.473
                        0.472 1.95
                                          449.
                                                                                       11369.
```

Based on this first stage model, nearc4 has a significant relationship to educ, and the model's joint F statistic is 449, which is definitely bigger than both 10 and 104. Good. We'll call it relevant.

#### Exclusion

For distance to college to work as an instrument and meet the exclusion restriction, we have to prove that distance to college causes wages *only through* getting more education. Think about other possible pathways between living close to a college and increased wages—there could be other paths that don't go through education. Good luck.

#### Exogeneity

For distance to college to work as an exogenous instrument, we have to prove that none of the unobserved confounders between education and earnings are connected to distance. Also good luck.

#### 2SLS estimation

Assuming distance to education is a valid instrument (sure), we can use it in a 2SLS model. Remember that control variables have to go in both stages, so specify them accordingly in the model formula:

```
model 2sls <- iv robust(lwage ~ educ + smsa66 + exper + expersq + black + south66 |
                           nearc4 + smsa66 + exper + expersq + black + south66,
                         data = card, diagnostics = TRUE)
tidy(model 2sls)
            term estimate std.error statistic p.value conf.low conf.high
##
                                                                              df outcome
## 1 (Intercept)
                    3.3572
                             0.93042
                                            3.6 3.1e-04
                                                          1.5329
                                                                   5.18155 3003
                                                                                   lwage
## 2
                    0.1572
                             0.05481
                                           2.9 4.2e-03
                                                          0.0498
                                                                   0.26468 3003
            educ
                                                                                   lwage
## 3
                    0.0810
                             0.02686
                                            3.0 2.6e-03
                                                          0.0283
                                                                   0.13363 3003
          smsa66
                                                                                   lwage
                                           5.0 5.9e-07
                                                          0.0720
## 4
                   0.1184
                             0.02365
                                                                   0.16472 3003
           exper
                                                                                   lwage
## 5
         expersq
                  -0.0024
                             0.00037
                                           -6.6 5.0e-11
                                                        -0.0031
                                                                   -0.00170 3003
                                                                                   lwage
```

```
## 6 black -0.1036 0.05245 -2.0 4.8e-02 -0.2064 -0.00074 3003 lwage ## 7 south66 -0.0637 0.02798 -2.3 2.3e-02 -0.1186 -0.00885 3003 lwage
```

Cool cool. Based on the coefficient for educ, a year of education causes a 15.7% increase in annual wages, on average.

Is that an improvement over a naive model where we don't account for any of the endogeneity?

```
model_naive <- lm(lwage ~ educ + smsa66 + exper + expersq + black + south66,</pre>
                  data = card)
tidy(model naive)
## # A tibble: 7 x 5
##
     term
                 estimate std.error statistic p.value
##
     <chr>
                    <dbl>
                              <dbl>
                                        <dbl>
                                                  <db1>
## 1 (Intercept) 4.73
                           0.0686
                                         68.9 0
## 2 educ
                 0.0762
                           0.00355
                                        21.5 3.68e-95
## 3 smsa66
                 0.113
                           0.0151
                                         7.47 1.06e-13
                                        12.6 1.02e-35
## 4 exper
                 0.0852
                           0.00674
## 5 expersq
                 -0.00238 0.000322
                                        -7.39 1.92e-13
                                         -9.58 1.99e-21
## 6 black
                 -0.177
                           0.0185
## 7 south66
                 -0.0960
                           0.0161
                                         -5.97 2.64e- 9
```

Yep! Without removing endogeneity from education, an additional year of education is only associated with a 7.6% increase in annual wages, on average.

# Compare results

For fun, we can look at the results side-by-side:

# Extra diagnostics

Finally, we can check for weak instruments issues. The F statistic we found in the first stage was pretty big, so that's a good sign, but we can look at the first stage's weak instrument statistic, as well as the Anderson-Rubin confidence interval.

	Naive OLS	2SLS
(Intercept)	4.731***	3.357***
	(0.069)	(0.930)
educ	0.076***	0.157**
	(0.004)	(0.055)
smsa66	0.113***	0.081**
	(0.015)	(0.027)
exper	0.085***	0.118***
	(0.007)	(0.024)
expersq	-0.002***	-0.002***
	(0.000)	(0.000)
black	-0.177***	-0.104*
	(0.018)	(0.052)
south66	-0.096***	-0.064*
	(0.016)	(0.028)
Num.Obs.	3010	3010
R2	0.269	0.143
$\mathbf{F}$	184.606	
RMSE	0.38	0.41

<sup>+</sup> p < 0.1, \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

Because we included diagnostics = TRUE in the model, we can just use summary() to check weak instruments diagnostics:

```
summary(model_2sls)
##
## Call:
## iv robust(formula = lwage ~ educ + smsa66 + exper + expersg +
      black + south66 | nearc4 + smsa66 + exper + expersq + black +
      south66, data = card, diagnostics = TRUE)
##
##
## Standard error type: HC2
##
## Coefficients:
            Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper
##
## (Intercept) 3.35723
                      0.930415
                                3.61 3.13e-04 1.53292 5.18155 3003
## educ
            0.15722 0.054807
                               2.87 4.15e-03 0.04976 0.26468 3003
## smsa66
            ## exper
            ## expersq
            -0.00241
                      0.000366 -6.60 5.00e-11 -0.00313 -0.00170 3003
                               -1.97 4.84e-02 -0.20643 -0.00074 3003
## black
            -0.10358 0.052451
                                -2.28 2.28e-02 -0.11857 -0.00885 3003
## south66
            -0.06371
                      0.027979
##
## Multiple R-squared: 0.143 , Adjusted R-squared: 0.141
## F-statistic: 96.7 on 6 and 3003 DF, p-value: <2e-16
##
## Diagnostics:
##
                 numdf dendf value p.value
                   1 3003 15.31 9.3e-05 ***
## Weak instruments
## Wu-Hausman
                       3002 2.61
                    1
                                   0.11
## Overidentifying
                    0
                         NA
                              NA
                                     NA
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

The p-value for the "Weak instruments" test is tiny, which means we can safely reject the null hypothesis that the near college instrument is weak. Neat.

To calculate Anderson-Rubin confidence intervals, we need to rerun the model with the ivreg() function (ugh) and feed those results to anderson.rubin.ci():

```
anderson.rubin.ci(model_again,conflevel = 0.95)
## $confidence.interval
## [1] "[ 0.0570787017353594 , 0.314883971035808 ]"
```

Phew. That's a pretty wide interval, ranging from 5.7% to 31.5%. It's still positive, but it could sometimes be fairly small.