MD ZAHIDUL ISLAM

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 ② <u>Portfolio</u>

EDUCATION

Hamdard Public College, Panthapath

Higher Secondary Certificate (H.S.C) (SCIENCE) - GPA - 4.92

Panthapath, Dhaka

2020 - 2023

Govt. Science College Attached High School

Secondary School Certificate (S.S.C) (SCIENCE) - GPA - 4.50

2018 – **2020** Farmgate, Dhaka

EXPERIENCE

Founder&CEO at Cliqter 🗷 | Transforming vision into reality

May 2021 - Present

- Build-Cliqter, is the leading platform for connecting entrepreneurs with investors, with over 1000 successful Entrepreneurs in our network.
- I founded Ciqter at the age of 17, successfully globalized it into Bangladesh, and it grew to be Bangladesh's leading platform to help students execute ideas for MVP. It has been selected for the incubation program by igniting and allowing students to connect with leading entrepreneurs and gain 1000 users with zero marketing dollars spent.
- Accountable for developing new business models as a response to market conditions and opportunities, which resulted in the development of 3 new cores, including e-learning, global recruiting, and community building.
- Developed a user-friendly question-and-answer platform with essential features, collaborating with the tech team.

Co-founder and Head of R&D at KEENPAY []

Oct 2023 - Present

- Formed up, a team conducted market research and helped make complicated overseas transaction payments, such as SAT and Duolingo and international Olympic payments, easy for students.
- Reframe the whole revenue model to achieve 90% growth in revenue.
- Reorganized the marketing channel to create a brand impact and lending deals, collaborated with local partners, and served over 100+ students with 0\$ spent on marketing.

Manager - Distribution & Warehouse at M/S Maa Enterprise ☑ |

Oct 2017 - Present

- changed the whole sales system from offline to online sales, created brand awareness, and increased sales by 45% during COVID-19.
- Redefine the stock option to integrate ERP software, which led to a 20% Faster delivery and accurate stock calculation.

TECHNICAL & SOFT SKILLS

Languages: C++, C, Python

Technologies/Frameworks: HTML5, CSS3, Django, Bootstrap

Developer Tools: VS Code, PyCharm, IntelliJ, Canva

Soft Skills: Leadership, Communication, Adaptability, Creative problem-solving, Teamwork,

CERTIFICATIONS/AWARDS

- Top Contributor Award. Bangaldes Crowdsource by Google
- Top Scorer Team in CS50x Puzzle Day 2023.- Cambridge, Massachusetts.
- Champion of the champion(IT Project Display)National Science Carnival 2022 Bangladesh University of Engineering and Technology (BUET)
- Student Of The Year Hamdard Public College
- Cybersecurity, Project Management -Google

EXTRACURRICULAR

- * Independent Startup Consultant: Helped 20+ local entrepreneurs create their MVP and rebrand.
- * Volunteered for "Youngstown State University" at the largest USA Fair 2023 in Bangladesh, translating and helping representatives get the best output from the fair."
- * Event management head of the "startup association."
- * Founder of "Road to 9," a nonprofit community to help underprivileged students with free guidance and mentorship for Dsat, IELTS, Duolingo, Programming, and carrier guidance.
- * Former president of IT & Business Club Hamdard Public College.