

## About Me

- Proficient in Python, SQL, Tableau, and Power BI
- Pursuing a Diploma in Data Analysis from Hyper Island (2023-2025)
- Experienced in teaching statistics
- Skilled in data visualization and predictive modeling
- Passionate about leveraging data-driven insights to make informed decisions and tackle complex business challenges

### **Contact Information:**

• <u>LinkedIn</u>



## Project objective

- Identify key patterns that indicate loan repayment risk among applicants.
- Assist the bank in making better decisions:
   Deny or reduce loan amounts for high-risk customers.
   Offer loans to reliable applicants at lower interest rates.
- Reduce loan default rates by analyzing repayment patterns.

## Database Overwiew

## Databases Used in Credit Risk Analysis:

## **Application\_Data**

 Contains details about loan applicants, including demographic information, loan conditions, and financial history.

• **Total Records**: 307,511

• **Columns**: 122

Memory Usage: 286.2 MB

## **Previous\_Application**

Includes historical data on prior loan requests made by applicants.

• Total Records: 1,670,214

• Columns: 37

## Key Metrics

- TARGET: Indicates if a customer had difficulty repaying a loan (1) or not (0).
- AMT\_INCOME\_TOTAL: Total income of the applicant.
- AMT\_CREDIT: Total amount of the loan requested.
- AMT\_ANNUITY: Yearly or monthly loan installment amount.
- **DAYS\_EMPLOYED**: Number of days the applicant has been employed (can also be converted to years).
- CNT\_CHILDREN and CNT\_FAM\_MEMBERS: Number of dependents and family members
  of the applicant.
- Other Categorical Features: Such as CODE\_GENDER, NAME\_EDUCATION\_TYPE,
   OCCUPATION\_TYPE, and NAME\_HOUSING\_TYPE.

## Data Cleaning

## Steps Taken:

- Identified Missing Values
- Dropped Columns with >60% Missing Values
- Filled Missing Values in Numerical Columns with Mean
- Converted Financial Columns to Integer Format
- Converted Negative Values Columns to Positive Values
- Processed Missing Values in Categorical Columns by Filling with "Unknown"

```
# Data cleaning
# checking for missing value
missing_value_pre = pre_data.isnull().sum()

# Calculate percentage of missing values for each column
miss_value_pre_percentage = (missing_value_pre / len(pre_data)) * 100
print('miss_value_pre_percentage:')
print(miss_value_pre_percentage)

# filling valous for columns that have missing values for app_data_clean
```

```
# fitting valous for columns that have missing values for app_data_clean

#selecting numerical columns
app_select_numerical_with_nun= app_data_clean.select_dtypes(include=['int64','float64']).columns

# fitting numerical data
for columns in app_select_numerical_with_nun:
    if app_data_clean[columns].isnull().sum()>0:
        app_data_clean[columns].fillna(app_data_clean[columns].mean(),inplace=True)
```

```
# Find the names of columns that have more than 60% missing values
columns_app_to_drop=miss_value_app_percentage[miss_value_app_percentage>60].index

# drop these columns from the original DataFrame
app_data_clean= app_data.drop(columns=columns_app_to_drop)

# Display the remaining columns
print('remaining columns:',app_data_clean.columns)
```

```
# List of day-related columns to make positive
days_columns = ['DAYS_BIRTH', 'DAYS_EMPLOYED', 'DAYS_REGISTRATION', 'DAYS_ID_PUBLISH']
# Converting each column to its absolute value
for col in days_columns:
    app_data_clean[col] = app_data_clean[col].abs()
```

```
#selecting string columns with missing values for app_data_clean
app_select_string_with_nun = app_data_clean.select_dtypes(include=['object']).columns

# fillinh with unknon
for col in app_select_string_with_nun:
    if app_data_clean[col].isnull().sum():
        app_data_clean[col].fillna('unknown', inplace=True)
```

## Analyzing Data

## The dataset was divided into two categories:

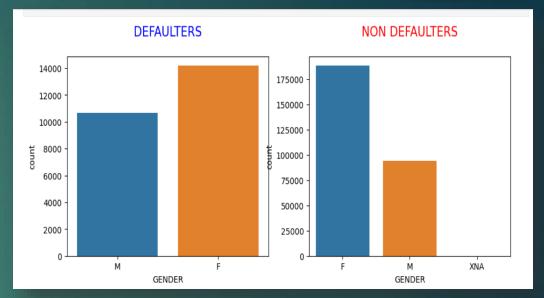
- Defaulters: Clients who had difficulty repaying their loans.
- Non-Defaulters: Clients with no repayment issues.

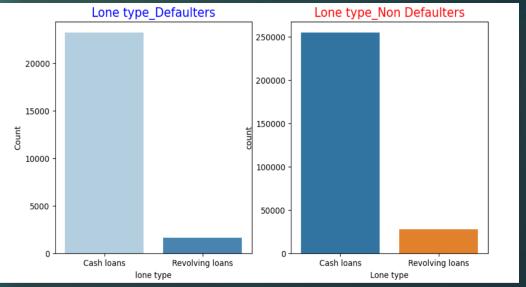
#### **Gender Distribution:**

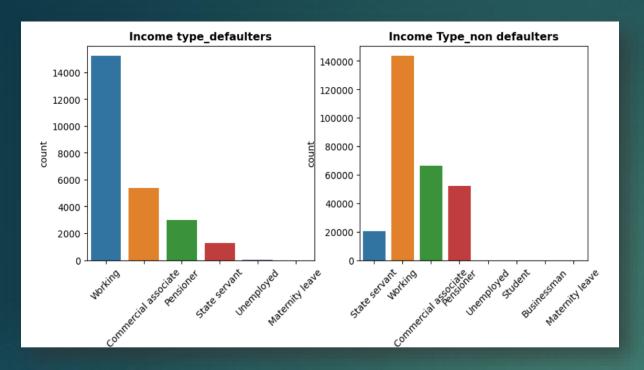
- In **Defaulters**: Higher proportion of females compared to males.
- In Non-Defaulters: Females are still a majority, but the distribution is more balanced.

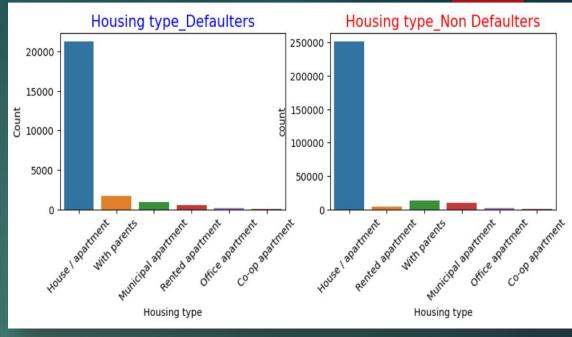
## Loan Type:

- Cash Loans are the predominant loan type for both defaulters and non-defaulters.
- Revolving Loans: Slightly higher proportion among defaulters, though still a small percentage overall.









### **Income Type Distribution**

### •Defaulters:

- The majority are in the "Working" category, followed by "Commercial associate" and "Pensioner."
- Smaller representation from "State servant,"
   "Unemployed," and "Maternity leave" categories.

#### •Non-Defaulters:

- A higher proportion in "State servant" and "Pensioner" categories compared to defaulters.
- The "Working" and "Commercial associate" categories remain prominent but at a larger scale than defaulters.

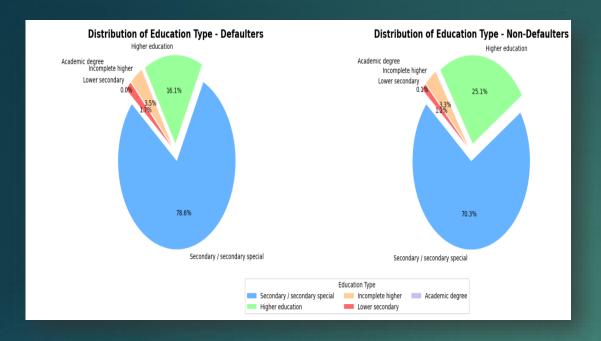
### **Housing Type Distribution**

#### •Defaulters:

 Most live in "House / apartment," with smaller proportions living "With parents" or in "Rented apartment.«

#### •Non-Defaulters:

 Similar trend where the majority live in "House / apartment," but a slightly higher proportion also live "With parents."



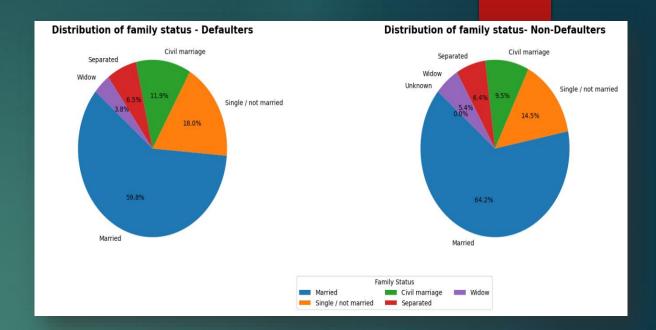
## Distribution of Education Type

#### •Defaulters:

- The majority have "Secondary / secondary special" education (78.6%).
- A smaller percentage have "Higher education" (16.1%), with even fewer in "Incomplete higher" or "Academic degree" categories.

#### •Non-Defaulters:

 Similarly, most have "Secondary / secondary special" education (70.3%), though a slightly higher percentage have "Higher education" (25.1%).



### Distribution of Family Status

#### • Defaulters:

- A significant portion are "Married" (59.8%), followed by "Single / not married" (18%).
- Other statuses like "Civil marriage" and "Separated" have smaller representations.

#### Non-Defaulters:

- "Married" status dominates more (64.2%), and the "Single / not married" category is also significant (14.5%).
- Similar patterns are observed for "Civil marriage" and other categories, with slight variations.

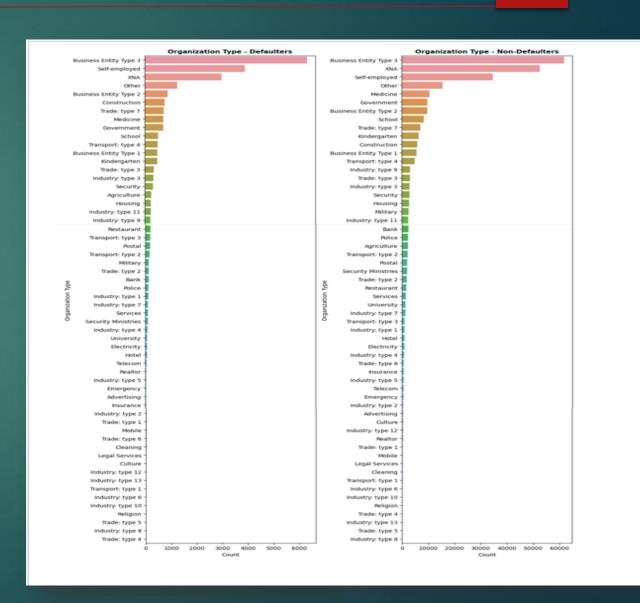
## Organization Type distribution:

### •Defaulters:

- Highest in "Business Entity Type 3"
- High count in "Self-employed" and "XNA"
- Noticeable numbers in "Construction,"
   "Medicine," and "Government"

#### •Non-Defaulters:

- Highest in "Business Entity Type 3"
- Significant in "Self-employed" and "XNA"
- Higher representation in stable sectors:
   "Government," "School," and "Medicine"



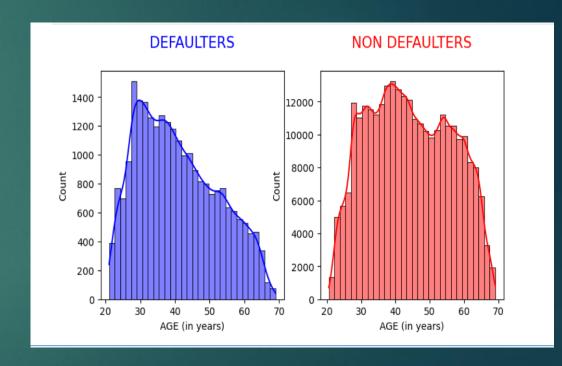
## Age distribution for defaulters and non-defaulters

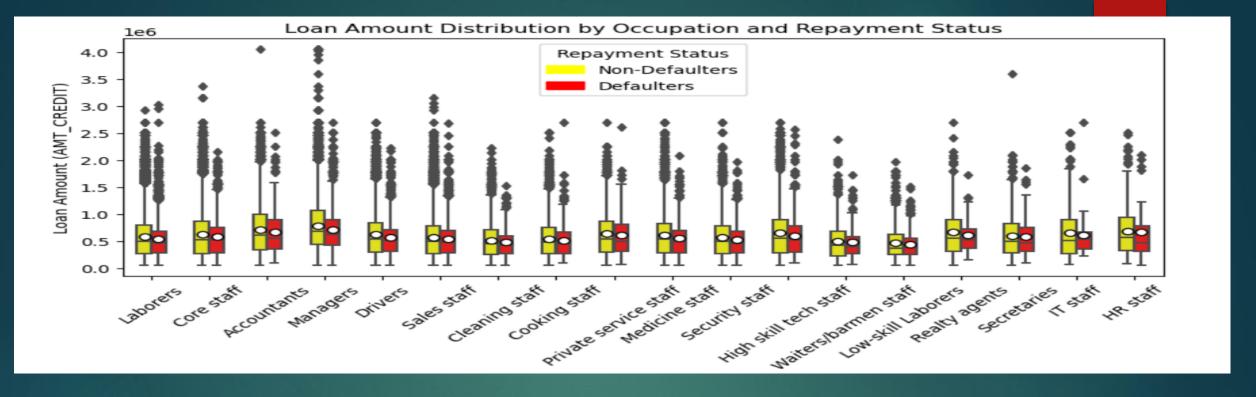
### Defaulters:

- The age distribution peaks around 30-35 years, indicating that younger individuals are more likely to default on loans.
- The count steadily declines as age increases, showing fewer older individuals among defaulters.

### Non\_Defaulters:

- The distribution is more evenly spread across ages, with a noticeable peak around the ages of 40-50.
- This suggests that non-defaulters are often older and have more financial stability, which might contribute to a lower default rate.





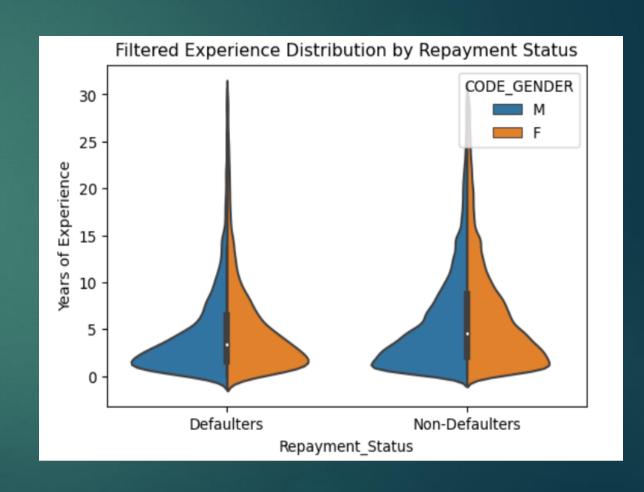
- The chart show loan amount across different job occupation Defaulters and Non\_Defaulters:
- **Higher Loan Amounts**: "Managers" and "Core Staff" often have higher loans, likely due to better financial standing.
- Lower Loan Amounts: Roles like "Cleaning Staff" and "Laborers" usually have smaller loans, reflecting lower income levels.
- Wider Loan Spread for Defaulters: Defaulters, especially among "Core Staff" and "Managers," show a broader range of loan amounts, indicating more variability in financial stability.
- **High Outliers Among Non-Defaulter Accountants**: Some non-defaulter accountants have very high loans, suggesting strong financial stability for certain individuals.

## Years of Experience by Repayment Status

**Defaulters** tend to have slightly less experience than non-defaulters, but the distributions are quite similar overall.

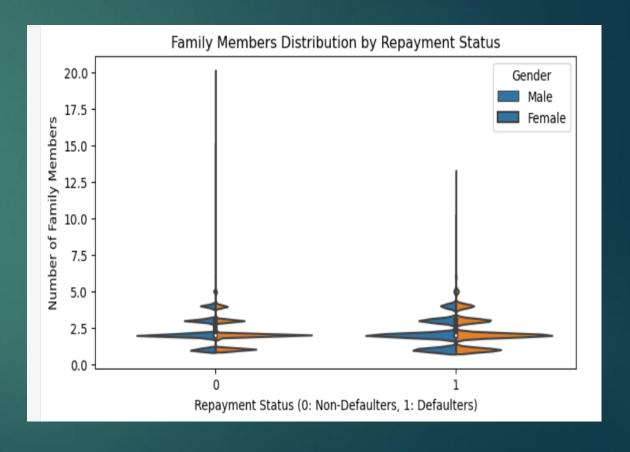
Gender Differences: The experience distribution is fairly balanced between males and females in both defaulters and non-defaulters, with a slight increase in years of experience for males in both categories.

**Range**: Both groups have a long tail, indicating a few individuals with significantly higher experience levels.



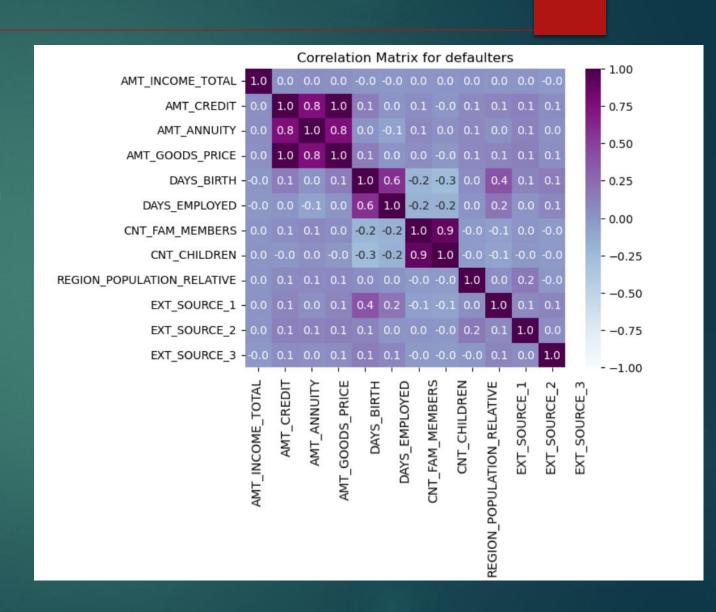
## Family Members Distribution by Repayment Status

- Median Family Size: Both defaulters and non-defaulters mostly have small family sizes, typically around 2-3 members.
- **Outliers**: There are extreme outliers in both groups with family sizes larger than 10, though they are very rare.
- **Gender Proportions**: The distribution across family sizes appears similar for both males and females within each repayment status, with minor differences.

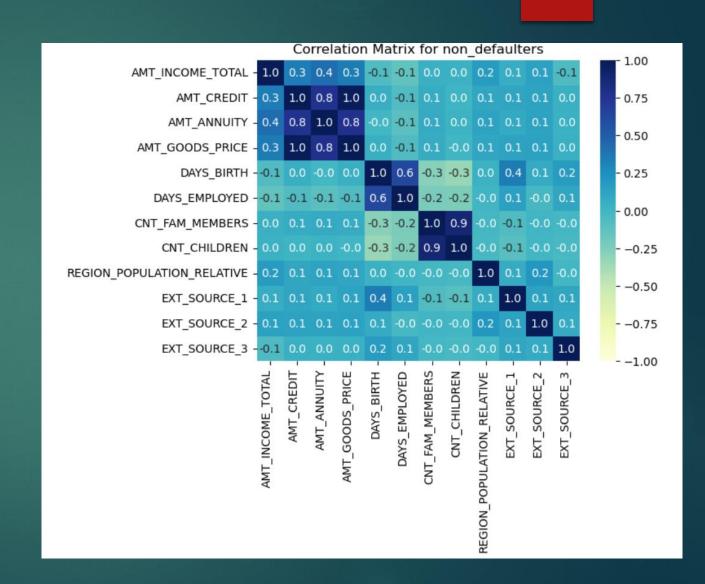


## The correlation matrix for defaulters:

- Loan & Goods Price: Strong correlation between AMT\_CREDIT and AMT\_GOODS\_PRICE, linking higher loans with higher-priced goods.
- Age & Risk Scores: Negative correlation between DAYS\_BIRTH and EXT\_SOURCE\_3, indicating older applicants often have better risk scores.
- Employment & External Scores: Weak correlation between DAYS\_EMPLOYED and EXT\_SOURCE values, suggesting job tenure has minimal impact on risk scores.

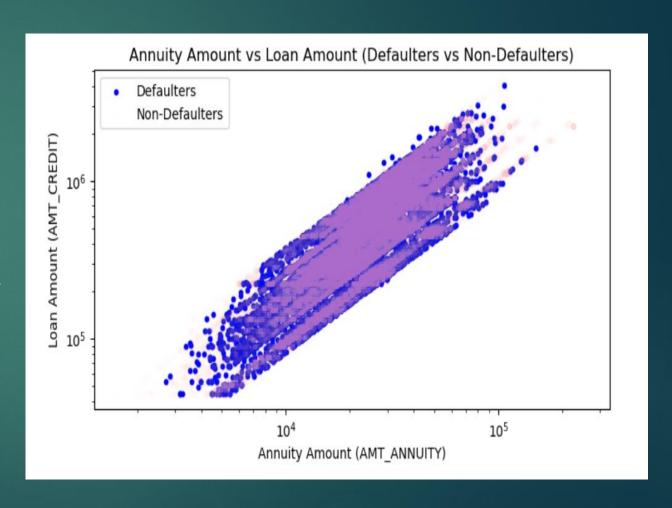


- High Correlation: Strong positive correlation between AMT\_GOODS\_PRICE, AMT\_CREDIT, and AMT\_ANNUITY, suggesting larger loans are associated with higher payments.
- Age Correlation: DAYS\_BIRTH has a moderate positive correlation with DAYS\_EMPLOYED, indicating older clients tend to have longer employment histories.
- External Sources: EXT\_SOURCE\_1, EXT\_SOURCE\_2, and EXT\_SOURCE\_3 have low to moderate positive correlations, possibly representing independent risk factors.



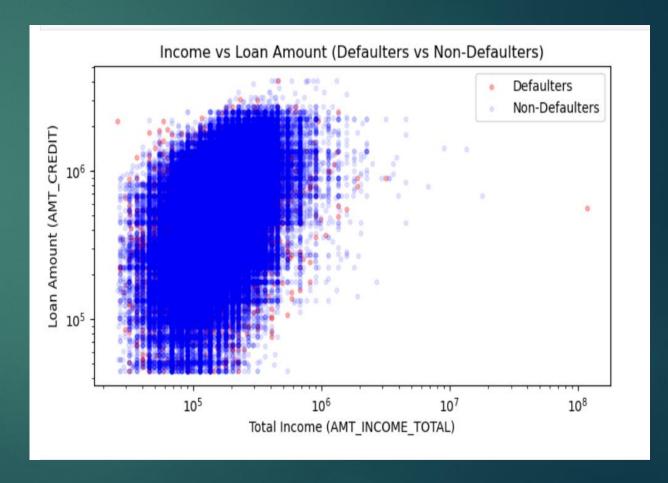
Relationship between Annuity Amount and Loan Amount for Defaulters vs. Non-Defaulters:

- Strong Correlation: Loan amount and annuity show a clear positive correlation for both groups.
- Overlap: Significant overlap between defaulters and non-defaulters; these features alone don't clearly separate the two groups.
- Range: Non-defaulters tend to have slightly higher loan and annuity amounts compared to defaulters.



### Income VS Loan Amount

- •Significant Overlap: Hard to distinguish defaulters from non-defaulters based on income and loan amount.
- •Broad Income Range: Both groups span a wide income range.
- •Dense Cluster: Most applicants are in lower income and loan ranges.



## Recommendations

- **Tighten Criteria** for younger, high-risk applicants.
- Higher Interest for low-income or high loan applicants.
- Incentivize Low-Risk profiles (stable jobs, higher education) with better rates.
- Use External Scores to refine risk segmentation.
- Investigate High Loans among non-defaulter accountants.
- Monitor Loan-Goods Price correlation to ensure affordability.

# THANK YOU!