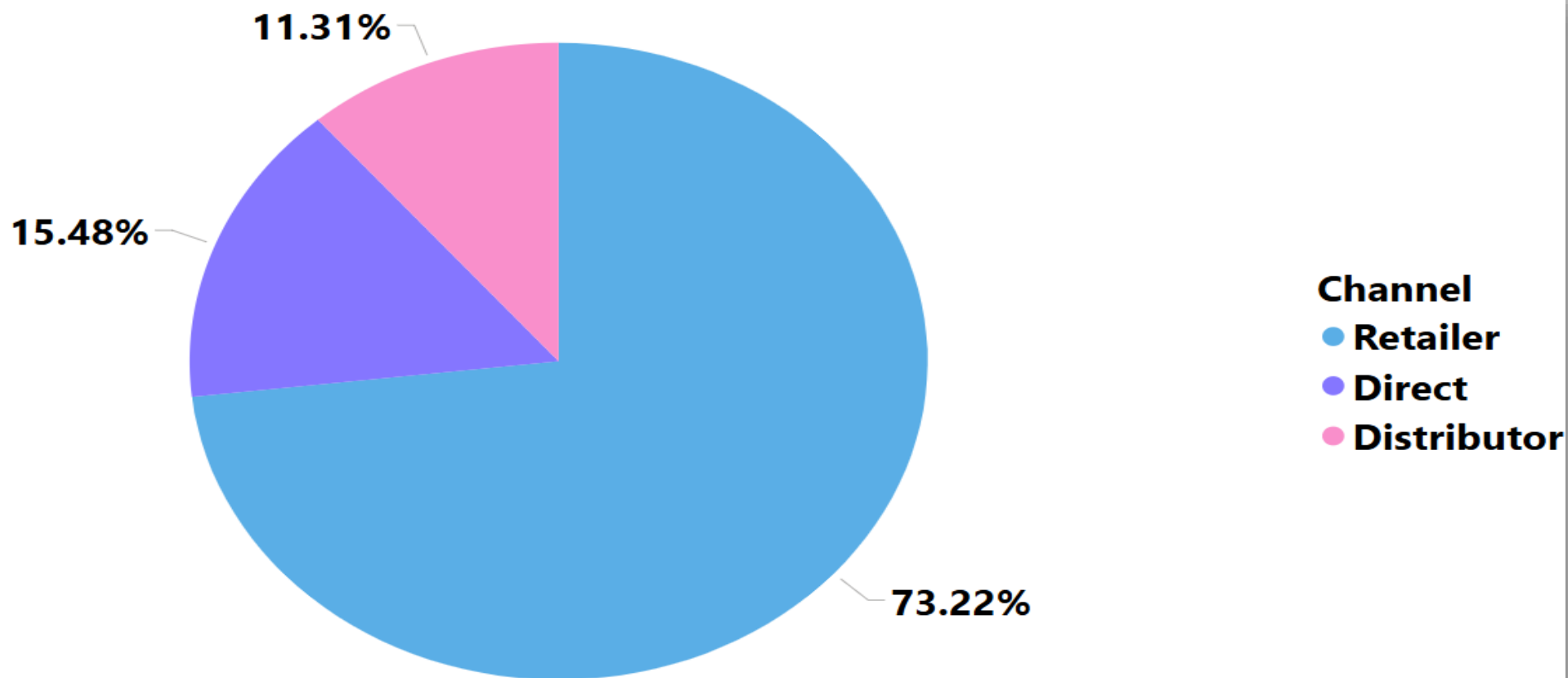




## VISUAL REFFERENCE FOR REQUEST 09



- INSIGHT:**
1. The majority of AtliQ sales come from retailers, accounting for a substantial 73.22% of the total gross sales.
  2. Direct and distributor channel together contributes only 26.79% of the total sales.