



Region, Market

All

Customer

All

Segment, Category, Product

All

YTD

YTG

Q1

Q2

Q3

Q4

2019

2020

2021

2022  
Est

vs LY

vs  
Target

### Customer Performance

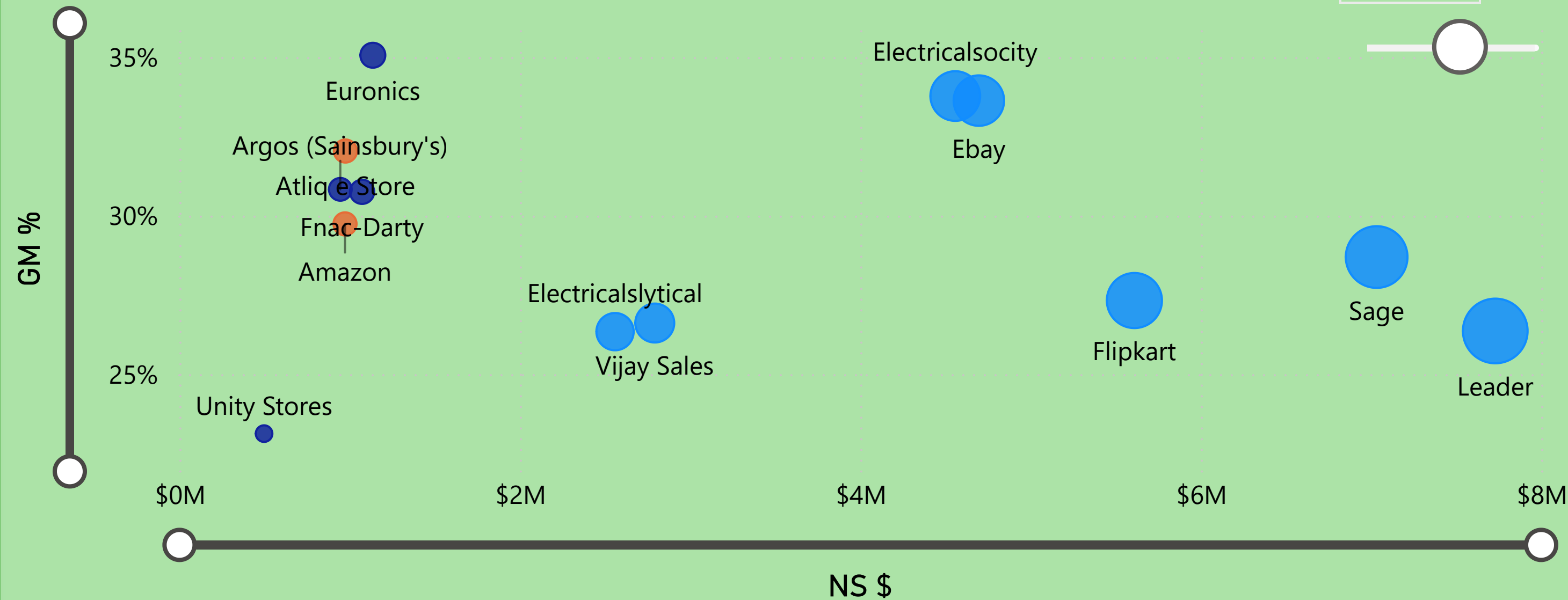
customer	NS \$	GM \$	GM %
Amazon	\$49.77M	18.89M	37.96%
Atliq e Store	\$31.74M	11.89M	37.47%
AtliQ Exclusive	\$22.97M	10.52M	45.79%
Flipkart	\$10.92M	3.66M	33.54%
Sage	\$8.32M	2.60M	31.22%
Ebay	\$8.15M	2.80M	34.34%
Leader	\$7.73M	2.04M	26.36%
Synthetic	\$5.75M	2.54M	44.23%
Novus	\$4.88M	2.01M	41.28%
Electricalsocity	\$4.56M	1.54M	33.77%
Neptune	\$4.41M	1.70M	38.66%
Expression	\$3.86M	1.23M	31.95%
Acclaimed Stores	\$3.73M	1.38M	37.09%
Staples	\$3.71M	1.48M	39.99%
Costco	\$3.60M	1.43M	39.59%
walmart	\$3.42M	1.28M	37.43%
Total	\$267.98M	99.42M	37.10%

### Product Performance

segment	NS \$	GM \$	GM %
⊞ Notebook	\$86.39M	32.04M	37.08%
⊞ Accessories	\$66.23M	24.56M	37.07%
⊞ Peripherals	\$60.63M	22.72M	37.47%
⊞ Storage	\$27.56M	9.93M	36.05%
⊞ Networking	\$26.22M	9.83M	37.51%
⊞ Desktop	\$0.95M	0.35M	36.47%
Total	\$267.98M	99.42M	37.10%

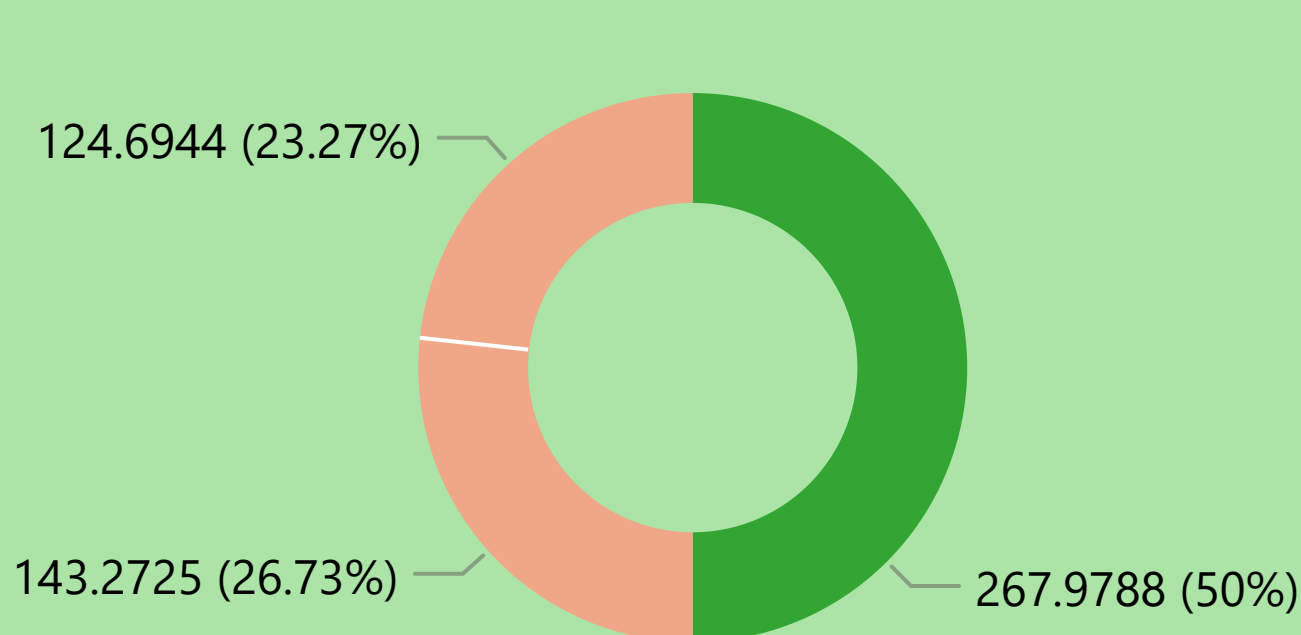
### Performance Matrix

region ● APAC ● EU ● LATAM

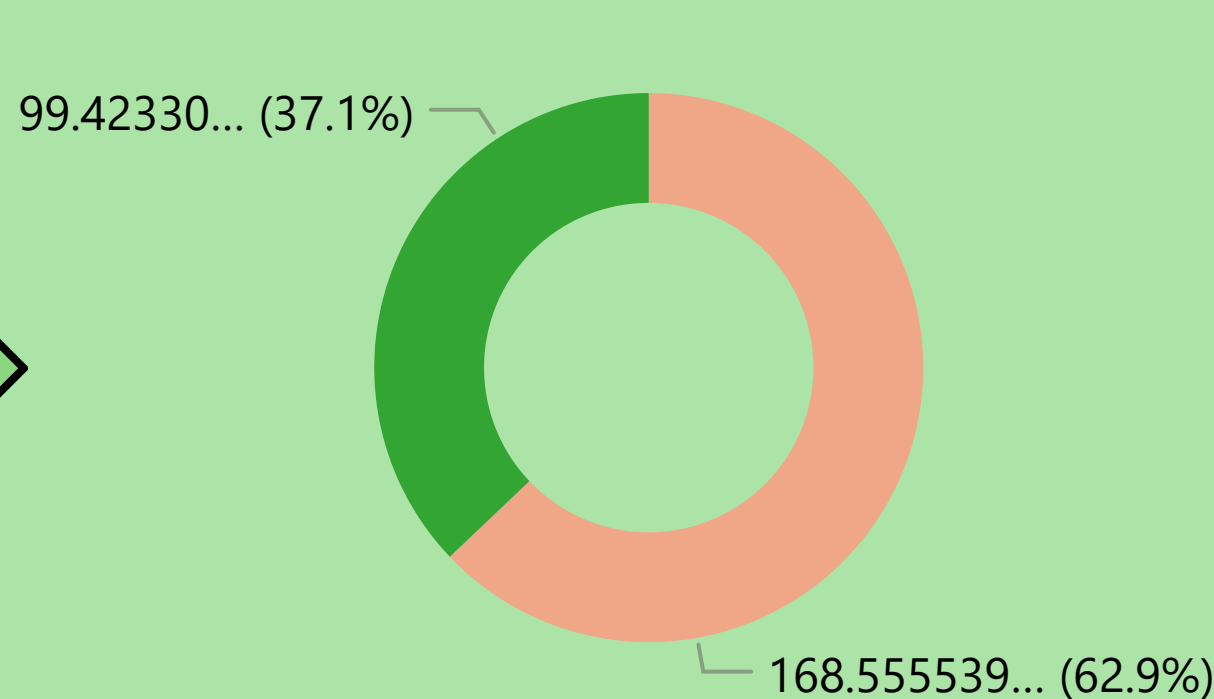


### Unit Economics

● Net Sales ● Total Post Invoice De... ● Pre Invoice De...



● Total COGS ● Gross Margin



NS = Net Sales, GM = Gross Margin, YTD = Year To Date, YTG = Year To Go