



Region, Market

All

Customer

All

Segment, Category, Product

All

YTD

YTG

Q1

Q2

Q3

Q4

2019

2020

2021

2022
Est

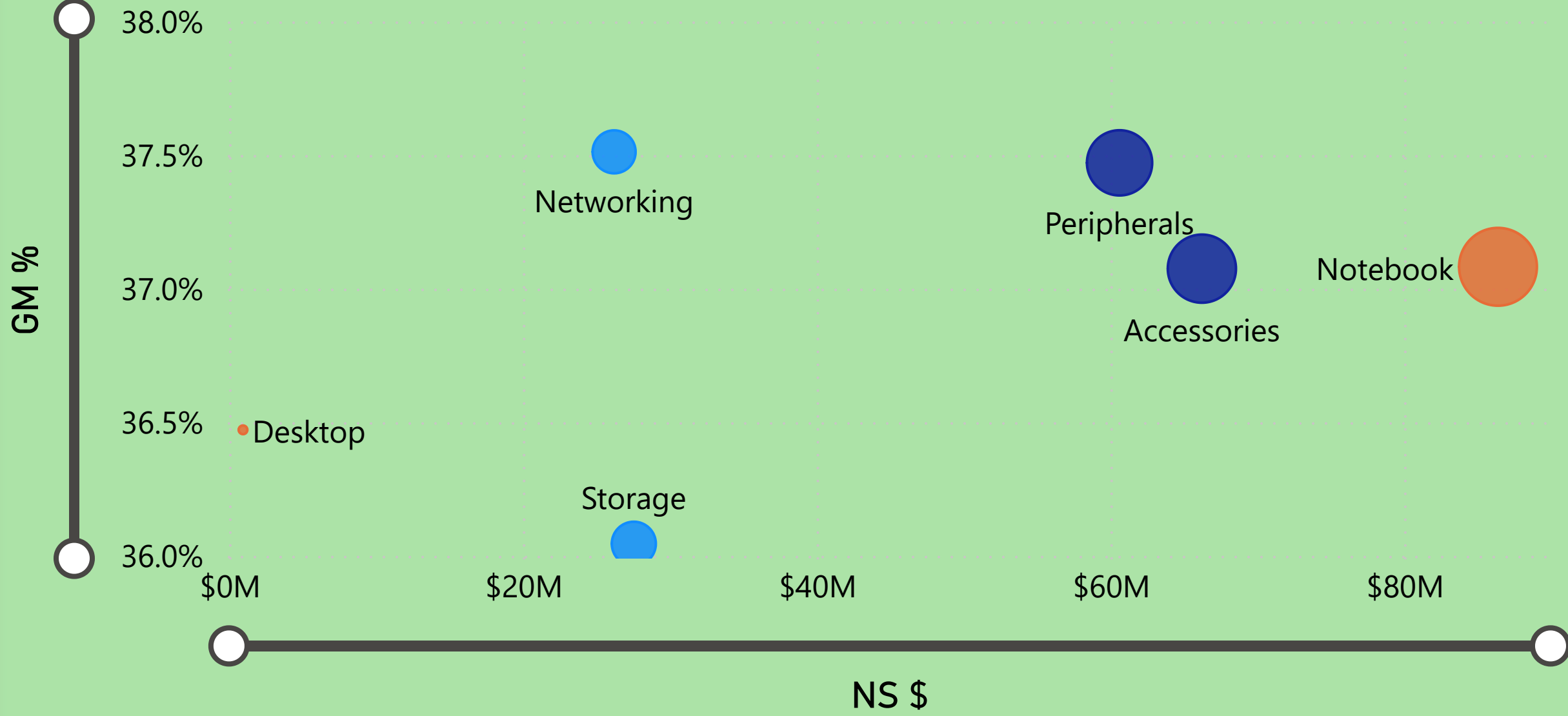
Product Performance

segment	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
⊕ Notebook	\$86.39M	32.04M	37.08%	-0.79M	-0.92%
⊕ Accessories	\$66.23M	24.56M	37.07%	-0.56M	-0.85%
⊕ Peripherals	\$60.63M	22.72M	37.47%	-0.29M	-0.48%
⊕ Storage	\$27.56M	9.93M	36.05%	-0.49M	-1.78%
⊕ Networking	\$26.22M	9.83M	37.51%	-0.12M	-0.47%
⊕ Desktop	\$0.95M	0.35M	36.47%	-0.03M	-2.88%
Total	\$267.98M	99.42M	37.10%	-2.29M	-0.85%

Show NP %

Performance Matrix

division ● N & S ● P & A ● PC

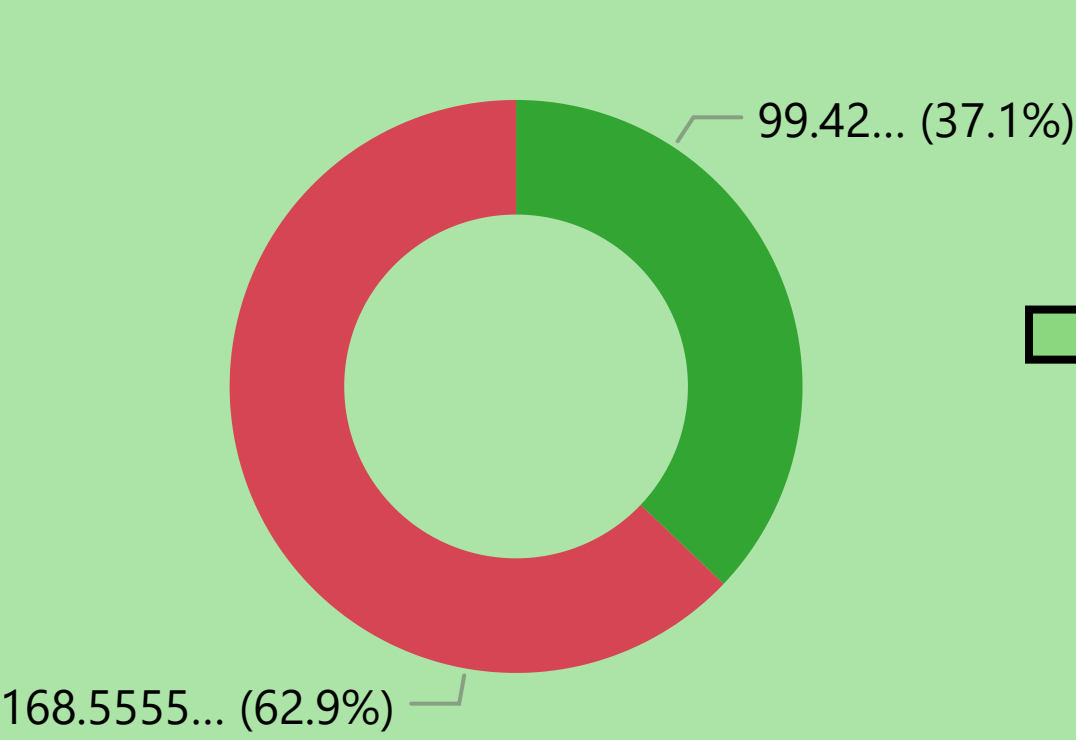


Region / Market / Customer Performance

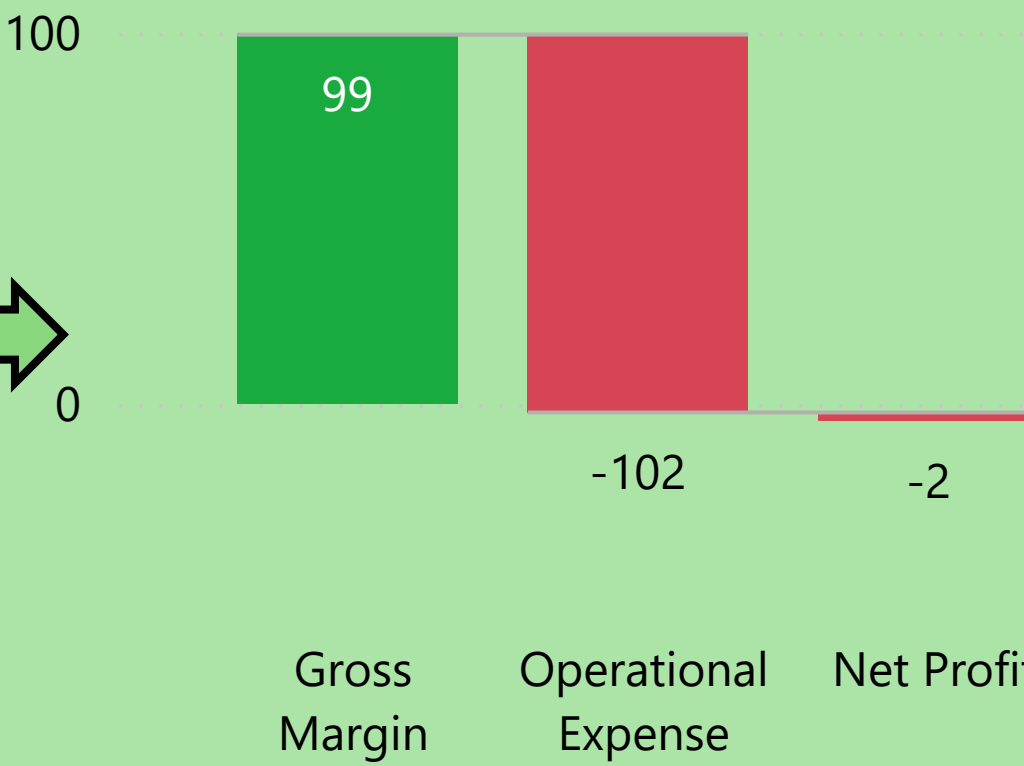
region	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
⊕ APAC	\$147.98M	53.23M	35.97%	-1.52M	-1.03%
⊕ EU	\$55.79M	21.10M	37.82%	0.35M	0.62%
⊕ LATAM	\$2.00M	0.62M	30.96%	0.00M	-0.08%
⊕ NA	\$62.21M	24.48M	39.35%	-1.11M	-1.79%
Total	\$267.98M	99.42M	37.10%	-2.29M	-0.85%

Unit Economics

● Gross Margin ● Total COGS



● Increase ● Decrease



NS = Net Sales, **GM** = Gross Margin, **NP** = Net Profit, **YTD** = Year To Date, **YTG** = Year To Go