



BIO MEDICAL SCIENTIFIC SERVICES LLC

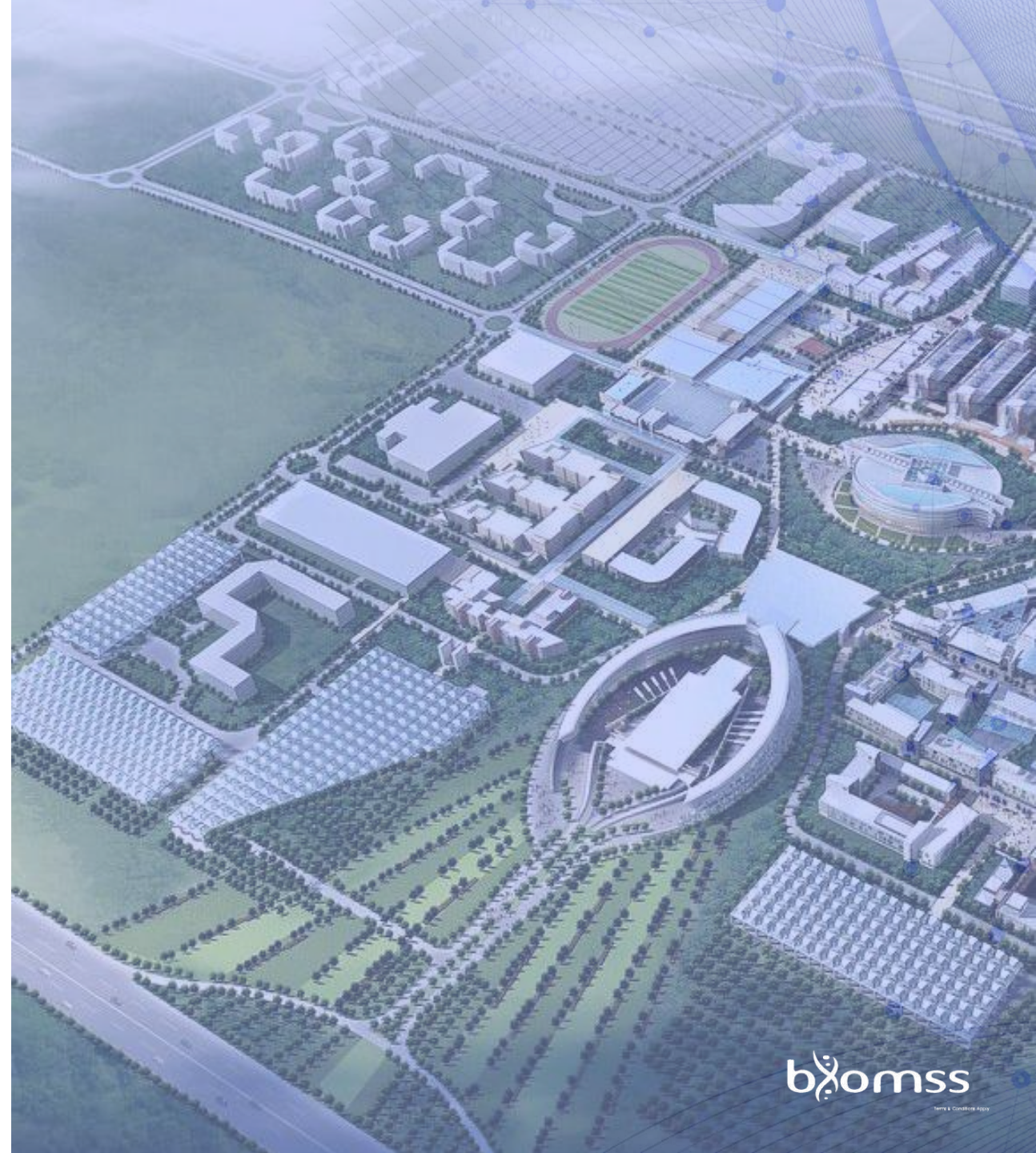
Established in 2008

www.biomss.com



ABOUT US.

BIOMSS HEADQUARTER is in City of Al Ain, within the estate of Abu Dhabi, where one of the prestigious University is located, UAE University.





ABOUT US

MISSION & VISION.

OUR MISSION :

At **BIOMSS**, we filter our partners according to the quality standards, technical support, competitiveness and efficiency of service up to delivery. We aim to make a difference and add value to our partners associated in the scientific arena. By providing high quality service through sales process and with a combination of our technical expertise and experience this will help us utilize our resources which will deliver us a desired outcome and build our endless world-wide reputation for innovation with **CLIENTS**



OUR VISION:

BIOMSS' vision is to become a strong and leading Life Science Research tools Provider with a global reputation for improving the quality and understands our customer issues knows what action to be done in shortest time which will provide superior outcome especially the customers value. Our goal is to be different amongst all other companies by putting our **CLIENTS INTEREST FIRST.**



MEET OUR OUTSTANDING KEY PEOPLE



Mr. Tayyab M
Owner



Sheila Adriano
Sales Manager



Jelyn Tolentino
Customer Service Sales Associate



Kristoffer Maddela
Logistic in charge

MEET OUR OUTSTANDING KEY PEOPLE



Rizwan Rahim

Delivery associate



Zainab Shahid

IT charge



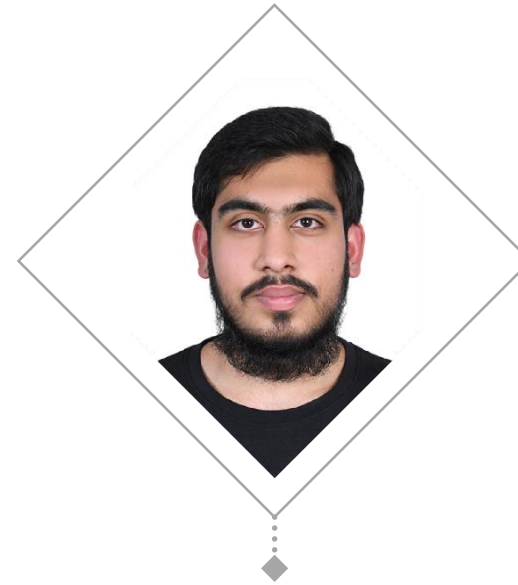
Dr Ala'a Ahmed

Pharmacist I

MEET OUR OUTSTANDING KEY PEOPLE

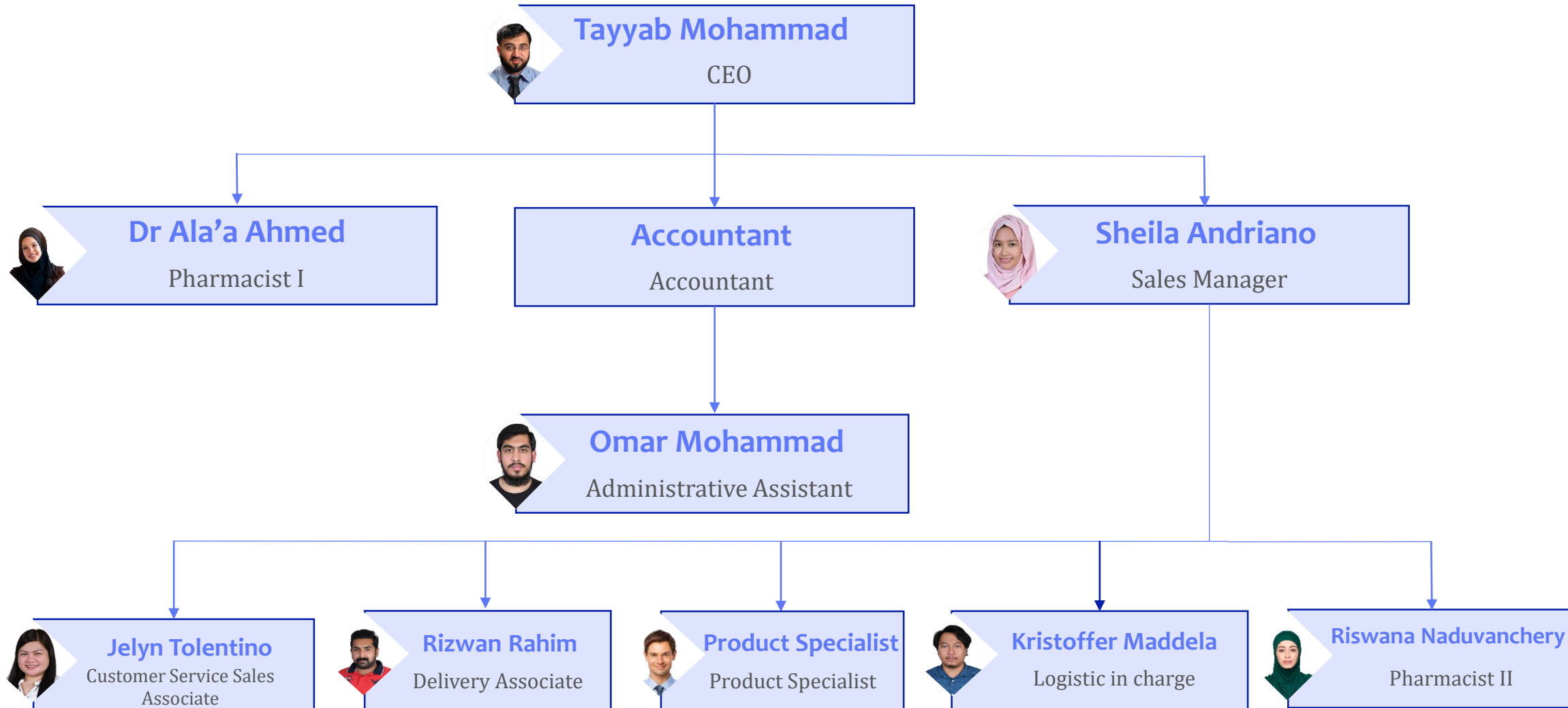


Riswana Naduvanchery
Pharmacist II



Omar Naeem Sheikh
Administrative Assistant

Organizational Chart of the Company



THE ABOUT

BIOMSS WORKSHOP / ACTIVITIES



CONFERENCE



WORKSHOP



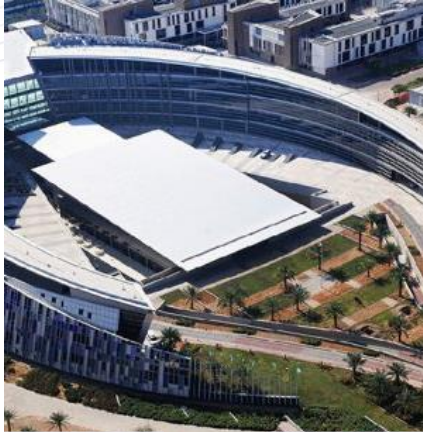
ACTIVITIES



ABOUT OUR COMPANY

CORE CLIENTS

- SEHA
- Presidential Camel and Research Center
- Central Veterinary Research Labs
- Private Research Centers



Zayed University



New York University Abu Dhabi



University of Sharjah



UAE UNIVERSITY



Khalifa University of Science Technology and Research



TRUSTED VENDOR .

BIOMSS has been recognized as one of the Trusted Vendor at UAE University for three consecutive years.



OUR ADVANTAGES :

- We are an ISO Certified company
- Competitive Partners
- Reputation
- Innovation
- Continuous customers reference
- Exceptional Service Level
- Efficient Operational Process
- Considering Organizational Cultures
- Risk Management
- Quick Delivery
- Complete documentation for clearance
- Location

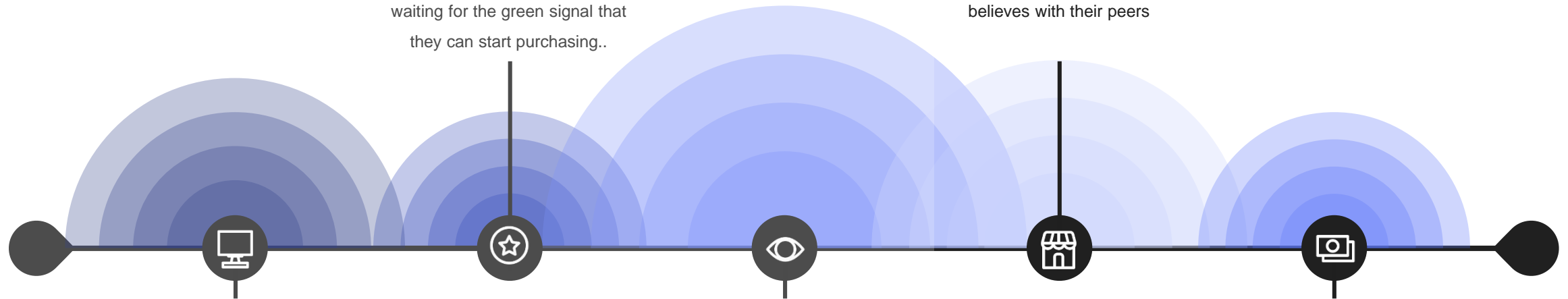
OUR CURRENT STRATEGY IS MARKET SEGMENTATION

The “waiting for fund”

buyer, got an approval but waiting for the green signal that they can start purchasing..

The “WOM” buyer

- it is the customers who believes with their peers



The “Needs-proof” buyer

needs confirmation that the product is popular and backed up by claims of her peers. In the eyes of the prospect, all options look the same. There is little differentiation and we need to always check for it.

The “Price-conscious” buyer

is a bargain hunter looking for the lowest possible price, willing to try other brands even unknown. Due to sliced of budget, discounts request are more rampant.

The “Smart” buyer

is a thorough, meticulous researcher who wants to understand every intricate factor, before committing to any single one. They are more informed than ever. They know who uses the product, most of the time even the pricing. They have visited social networks and read consumer comments or peer reviews. If they are in the same institutes that complains are high, it is more likely to not get their “Yes”.

KEY PROCESS



KEY PROCESS:

Constantly source out a new strategies to compete the growing market. Treat our customers with respect. BIOMSS grow through passion, dedication and innovation. Integrate honesty, integrity and business ethics into all aspects of our business functioning.



PARTNERS

abcam

Abcam

Abcam.com

Abbkine

Abbkine Scientific Co. Ltd

www.abbkine.com/aboutus/

ABclonal

Abclonal

www.abclonal.com

AddexBio

Addexbio

www.addexbio.com

Affinit

Affinity

www.affbiotech.com

ANASPEC

Anaspec

www.anaspec.com

**BRAINTREE
SCIENTIFIC, INC.**
LAB RESEARCH PRODUCTS

Braintree Scientific Inc.

www.braintreesci.com

BIOMIGA

Biomiga

www.biomiga.com

ROTH

Carl Roth

www.carlroth.com/

Cayman
CHEMICAL
Cayman Europe

www.caymanchem.com/Home

ASC Applied StemCell

Applied Stemcell

www.appliedstemcell.com

CLS
cell lines service

CLS Cell Lines Services GmbH

clsmbh.de

Extragene
Your Source Of Research Plastiware

Extragene Inc

www.extrageneweb.com

GenScript
Make Research Easy

Genscript

www.genscript.com

Heathrow Scientific
design | function | innovation

Heathrow Scientific LLC

www.heathrowscientific.com

bomss

PARTNERS



Wock Professional Footware

www.wockshoes.com/en/



Imex Veterinary, Inc.

www.imexvet.com/veterinary-supply-and-orthopedic-resources



101Bio

www.101Bio.com



Jackson ImmunoResearch Laboratories, Inc.

www.jacksonimmuno.com



MedChemExpress

www.medchemexpress.com



MyBioSource

www.mybiosource.com



OriGene Technologies, INC

www.origene.com



Salimetrics LLC

salimetrics.com



Scientific Laboratory Supplies LTD

www.scientificlabs.co.uk



siTOOLS Biotech

www.sitoolsbiotech.com



Technoclone GmbH

www.technoclone.com



Alomone

www.alomone.com



Benchmark Scientific Inc

www.benchscientific.com



Invivogen

www.invivogen.com



Simport Scientific INC

www.simport.com



Progen

www.progen.com



Vector Laboratories

www.vectorlabs.com



Sterlitech

www.sterlitech.com



BIOMSS' OWNER MESSAGE :

*“Don't limit your growth because
Innovation has no limit.”*

—Tayyab Mohammad

b|omss

Terms & Conditions Apply