### Week3 Tutorial exercise

Question 01: Multiple Linear Regression

(a) Upload the data "Advertising.csv" and explore it

```
advertising <-read.csv("Advertising.csv")
attach(advertising)
names(advertising)
dim(advertising)
```

(b) Find the Covariance and Correlation Matrix of Sales, TV, Radio and Newspaper. mod=lm(Sales~TV+Radio+Newspaper)

cov(advertising,method="pearson") #covariance
> cov(advertising,method="pearson")

```
TV Radio Newspaper Sales
TV 7370.94989 69.86249 105.91945 350.39019
Radio 69.86249 220.42774 114.49698 44.63569
Newspaper 105.91945 114.49698 474.30833 25.94139
Sales 350.39019 44.63569 25.94139 27.22185
```

## cor(advertising,method="pearson") #correlation

> cor(advertising,method="pearson")

```
TV Radio Newspaper Sales
TV 1.00000000 0.05480866 0.05664787 0.7822244
Radio 0.05480866 1.00000000 0.35410375 0.5762226
Newspaper 0.05664787 0.35410375 1.00000000 0.2282990
Sales 0.78222442 0.57622257 0.22829903 1.0000000
```

(c) Construct the multiple linear regression model and find the least square estimates of the model parameters. mod=lm(Sales~TV+Radio+Newspaper)

```
> summary(mod)
```

#### Call:

lm(formula = Sales ~ TV + Radio + Newspaper)

#### Residuals:

Min 1Q Median 3Q Max -8.8277 -0.8908 0.2418 1.1893 2.8292

#### Coefficients:

Residual standard error: 1.686 on 196 degrees of freedom Multiple R-squared: 0.8972, Adjusted R-squared: 0.8956 F-statistic: 570.3 on 3 and 196 DF, p-value: < 2.2e-16

(d) Test the significance of the parameters and find the resulting model to model Sales in terms of advertising modes, TV, Radio and Newspaper.
mod=lm(Sales~TV+Radio+Newspaper)

> confint(mod)

```
2.5 % 97.5 % (Intercept) 2.32376228 3.55401646 TV 0.04301371 0.04851558 Radio 0.17154745 0.20551259 Newspaper -0.01261595 0.01054097
```

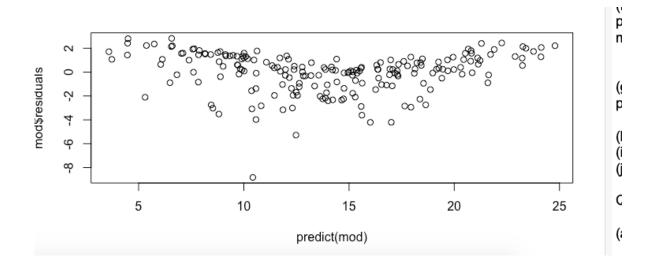
TV and Radio p-values <0.05 but NewPapaer >0.05 so linear relationship between Sales and TV, and Radio are significant

Sales and NewsPaper are not linealy related

```
> cor(Sales,Newspaper)
[1] 0.228299
> cor(Sales,Radio)
[1] 0.5762226
> cor(Sales,TV)
[1] 0.7822244
>
```

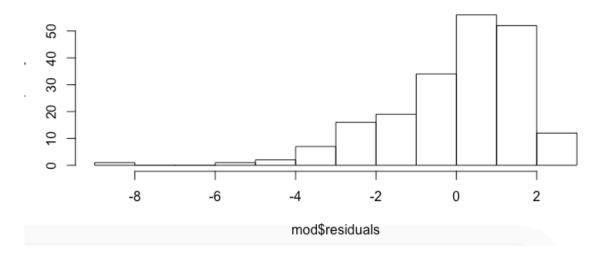
(e) Assess the overall accuracy of the model. anova(mod)

- (f) Calculate the predicted values and residuals predict(mod) mod\$residuals
- (g) Plot the residuals against the predicted values plot(predict(mod),mod\$residuals)



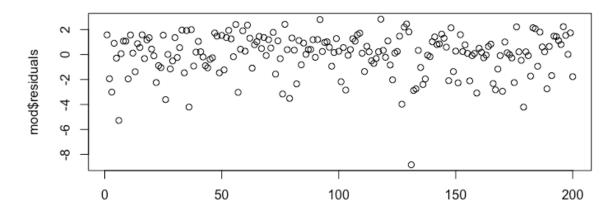
# (h) Plot the histogram of the residuals plot(hist(mod\$residuals))





(i) Comment on the residual plots plot(mod\$residuals,main='residuals')

#### residuals



(j) Use the multivariate model for prediction

```
predict(mod,as.data.frame(cbind
(TV=50,Radio=50,Newspaper=50)))
> predict(mod,as.data.frame(cbind (TV=50,Radio=50,Newspaper=50)))
1
14.60175
```

Question 02: Non Linear Models: Use Advertising data set

(a) Add the Interaction Term TV\*Radio and test the significance of the interaction term model4=Im(Sales~TV+Radio+TV\*Radio) confint(model4)

## Output:

```
2.5 % 97.5 % (Intercept) 6.2613828568 7.239057549 TV 0.0161346865 0.022067461 Radio 0.0112978842 0.046422796 TV:Radio 0.0009831143 0.001189875
```

```
> confint(model4)
                       2.5 % 97.5 %
(Intercept) 6.2613828568 7.239057549
TV
              0.0161346865 0.022067461
              0.0112978842 0.046422796
Radio
              0.0009831143 0.001189875
TV:Radio
> cor(Sales,TV*Radio)
[1] 0.963932
(b) Give the resulting model after considering this
interaction term.
summary(model4)
> summary(model4)
Call:
lm(formula = Sales ~ TV + Radio + TV * Radio)
Residuals:
           10 Median
   Min
                        30
                              Max
-6.3366 -0.4028 0.1831 0.5948 1.5246
Coefficients:
           Estimate Std. Error t value Pr(>|t|)
```

```
(Intercept) 6.750e+00 2.479e-01 27.233 <2e-16 ***

TV 1.910e-02 1.504e-03 12.699 <2e-16 ***

Radio 2.886e-02 8.905e-03 3.241 0.0014 **

TV:Radio 1.086e-03 5.242e-05 20.727 <2e-16 ***

---

Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

Residual standard error: 0.9435 on 196 degrees of freedom Multiple R-squared: 0.9678, Adjusted R-squared: 0.9673

(c) Construct the Polynomial Regression Model of order 3 and test the model significance model.ploy=Im(Sales~poly(TV,3)) anova(model.ploy)

```
> model.ploy=lm(Sales~poly(TV,3))
> anova(model.ploy)
Analysis of Variance Table
Response: Sales
            Df Sum Sq Mean Sq F value
                                        Pr(>F)
             3 3369.5 1123.16 107.51 < 2.2e-16 ***
poly(TV, 3)
Residuals 196 2047.7
                       10.45
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' '1
(d) Give the resulting selected model
> summary(model.ploy)
Call:
lm(formula = Sales \sim poly(TV, 3))
Residuals:
            1Q Median
   Min
                            30
                                   Max
-7.9734 -1.8900 -0.0897 2.0189 7.3765
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
                         0.2286 61.353 <2e-16 ***
(Intercept)
             14.0225
                         3.2322 17.812 <2e-16 ***
poly(TV, 3)1 57.5727
                         3.2322 -1.927 0.0554 .
poly(TV, 3)2 -6.2288
poly(TV, 3)3 4.0074
                         3.2322 1.240 0.2165
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
Residual standard error: 3.232 on 196 degrees of freedom
Multiple R-squared: 0.622,
                              Adjusted R-squared: 0.6162
F-statistic: 107.5 on 3 and 196 DF, p-value: < 2.2e-16
```