

Week3 Lecture - Multiple Linear Regression

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Multiple Linear Regression

Here the estimated model is:

The expected value of Y given X is

$$E(Y) = \alpha + \beta_1 X_1 + \beta_2 X_2 + \dots + \beta_n X_n$$

Y has a normal distribution with standard deviation σ . It is the random component of the model, which has a normal distribution.

We interpret β_j as the average effect on Y of a one unit increase in X_j , holding all other predictors fixed. In the advertising example, the estimated model becomes

$$E(\text{Sales}) = \alpha + \beta_1 TV + \beta_2 Radio + \dots + \beta_n Newspaper$$

This lecture introduces basic concepts and presents examples of various regression techniques.

- Multiple linear regression
- Non-linear regression
 - Interaction Terms of X Variables
 - Polynomial Regrssions
 - Transformations of the response and explanatory variables
- A collection of helpful R functions for regression analysis

Import the Data Set “Advertising”

```
Advertising <- read.csv("Advertising.csv")  
attach(Advertising)  
names(Advertising)
```

```
## [1] "TV"          "Radio"       "Newspaper" "Sales"
```

```
head(Advertising)
```

```
##      TV Radio Newspaper Sales  
## 1 230.1  37.8      69.2  22.1  
## 2  44.5  39.3      45.1  10.4  
## 3  17.2  45.9      69.3   9.3  
## 4 151.5  41.3      58.5  18.5  
## 5 180.8  10.8      58.4  12.9  
## 6   8.7  48.9      75.0   7.2
```

Multiple Linear Regression

R code

```
model2=lm(Sales~TV+Radio+Newspaper)  
summary(model2)
```

```
##
## Call:
## lm(formula = Sales ~ TV + Radio + Newspaper)
##
## Residuals:
```

	Min	1Q	Median	3Q	Max
	-8.8277	-0.8908	0.2418	1.1893	2.8292

```
##
## Coefficients:
```

	Estimate	Std. Error	t value	Pr(> t)
(Intercept)	2.938889	0.311908	9.422	<2e-16 ***
TV	0.045765	0.001395	32.809	<2e-16 ***
Radio	0.188530	0.008611	21.893	<2e-16 ***
Newspaper	-0.001037	0.005871	-0.177	0.86

```
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.686 on 196 degrees of freedom
```

Degree of scatter

Residual standard error: 1.686 on 196 degrees of freedom
Multiple R-squared: 0.8972, Adjusted R-squared: 0.8956
F-statistic: 570.3 on 3 and 196 DF, p-value: $< 2.2e-16$

- Shows that linear relationship between Sales and TV, and Radio are significant while Sales and Newspaper are not linealy related.

ANOVA Table and critical value of F:

```
anova(model2)
```

```
## Analysis of Variance Table
```

```
##
```

```
## Response: Sales
```

	Df	Sum Sq	Mean Sq	F value	Pr(>F)	
## TV	1	3314.6	3314.6	1166.7308	<2e-16	***
## Radio	1	1545.6	1545.6	544.0501	<2e-16	***
## Newspaper	1	0.1	0.1	0.0312	0.8599	
## Residuals	196	556.8	2.8			

```
## ---
```

```
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
qf(0.95,1,198)
```

```
## [1] 3.888853
```


Multiple Regression Model and Summary

Model2

$$E(\text{Sales}) = 2.938889 + 0.045765TV + 0.188530Radio - 0.001037Newspaper$$

Residual standard error: 1.686 on 196 degrees of freedom Multiple R-squared: 0.8972, Adjusted R-squared: 0.8956 F-statistic: 570.3 on 3 and 196 DF, p-value: $< 2.2e-16$

Significant linear relationship

95% confidence intervals for the estimated parameters

```
confint(model2)
```

##	2.5 %	97.5 %
## (Intercept)	2.32376228	3.55401646
## TV	0.04301371	0.04851558
## Radio	0.17154745	0.20551259
## Newspaper	-0.01261595	0.01054097

Accepted Model

Model3

```
model3=lm(Sales~TV+Radio)  
summary(model3)
```

```
##
## Call:
## lm(formula = Sales ~ TV + Radio)
##
## Residuals:
```

	Min	1Q	Median	3Q	Max
	-8.7977	-0.8752	0.2422	1.1708	2.8328

```
##
## Coefficients:
```

	Estimate	Std. Error	t value	Pr(> t)
(Intercept)	2.92110	0.29449	9.919	<2e-16 ***
TV	0.04575	0.00139	32.909	<2e-16 ***
Radio	0.18799	0.00804	23.382	<2e-16 ***

```
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.681 on 197 degrees of freedom
## Multiple R-squared:  0.8972, Adjusted R-squared:  0.8962
```

ANOVA Table and critical value of F:

```
anova(model3)
```

```
## Analysis of Variance Table
```

```
##
```

```
## Response: Sales
```

```
##           Df Sum Sq Mean Sq F value    Pr(>F)
## TV           1 3314.6   3314.6 1172.50 < 2.2e-16 ***
## Radio        1 1545.6   1545.6  546.74 < 2.2e-16 ***
## Residuals  197   556.9     2.8
## ---
```

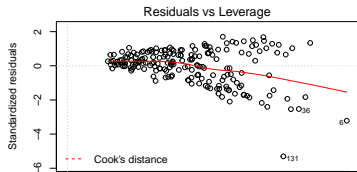
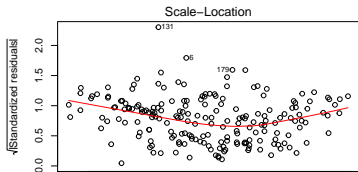
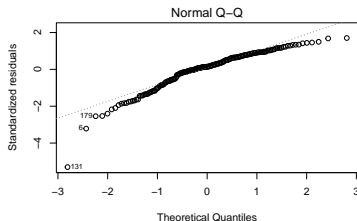
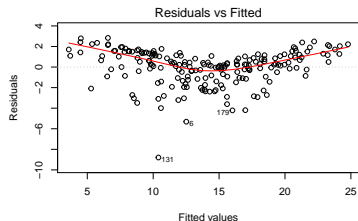
```
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
qf(0.95,1,198)
```

```
## [1] 3.888853
```

Model checking

```
par(mfrow=c(2,2))  
plot(model3)
```



Extensions of the Linear Model

Removing the additive assumption: interactions and nonlinearity

Interactions:

- In our previous analysis of the Advertising data, we assumed that the effect on sales of increasing one advertising medium is independent of the amount spent on the other media.
- For example, the linear model

$$E(\text{Sales}) = \beta_0 + \beta_1 \text{TV} + \beta_2 \text{Radio} + \beta_3 \text{Newspaper}$$

states that the average effect on sales of a one-unit increase in TV is always β_1 , regardless of the amount spent on radio.

Interactions - continued

- But suppose that spending money on radio advertising actually increases the effectiveness of TV advertising, so that the slope term for TV should increase as radio increases.
- In this situation, given a fixed budget of \$100,000, spending half on radio and half on TV may increase sales more than allocating the entire amount to either TV or to radio.
- In marketing, this is known as a synergy effect, and in statistics it is referred to as an interaction effect.

Modelling interactions - Advertising data

Model with Interactions takes the form

$$E(\text{Sales}) = \alpha + \beta_1 TV + \beta_2 \text{Radio} + \beta_3 TV.\text{Radio}$$

and the estimated line takes the form

$$\hat{\text{Sales}} = \hat{\alpha} + \hat{\beta}_1 TV + \hat{\beta}_2 \text{Radio} + \hat{\beta}_3 TV.\text{Radio}$$

```
model4=lm(Sales~TV+Radio+TV*Radio)
summary(model4)
```

```
##
## Call:
## lm(formula = Sales ~ TV + Radio + TV * Radio)
##
## Residuals:
```

	Min	1Q	Median	3Q	Max
	-6.3366	-0.4028	0.1831	0.5948	1.5246

```
##
## Coefficients:
```

	Estimate	Std. Error	t value	Pr(> t)
(Intercept)	6.750e+00	2.479e-01	27.233	<2e-16 ***
TV	1.910e-02	1.504e-03	12.699	<2e-16 ***
Radio	2.886e-02	8.905e-03	3.241	0.0014 **
TV:Radio	1.086e-03	5.242e-05	20.727	<2e-16 ***

```
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.9435 on 196 degrees of freedom
```

ANOVA

```
anova(model4)
```

```
## Analysis of Variance Table
```

```
##
```

```
## Response: Sales
```

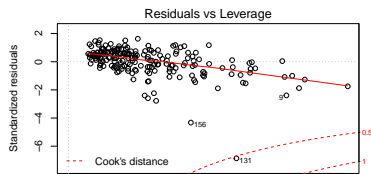
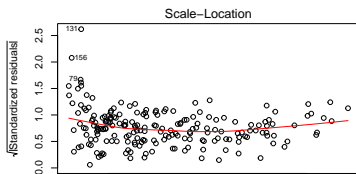
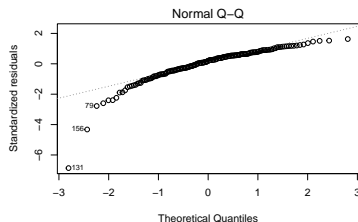
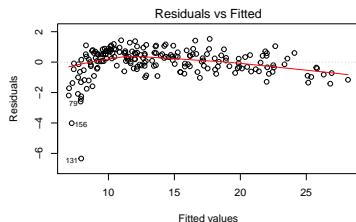
##		Df	Sum Sq	Mean Sq	F value	Pr(>F)
##	TV	1	3314.6	3314.6	3723.36	< 2.2e-16 ***
##	Radio	1	1545.6	1545.6	1736.22	< 2.2e-16 ***
##	TV:Radio	1	382.4	382.4	429.59	< 2.2e-16 ***
##	Residuals	196	174.5	0.9		

```
## ---
```

```
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

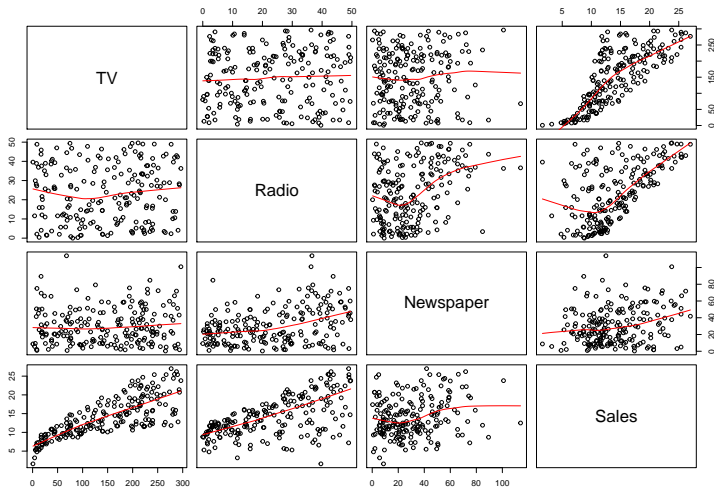
Model Checking

```
par(mfrow=c(2,2))  
plot(model4)
```



Covariance and Correlations

```
pairs(Advertising, panel=panel.smooth)
```



Covariance and Correlations

```
cov(Advertising,method="pearson")
```

##	TV	Radio	Newspaper	Sales
## TV	7370.94989	69.86249	105.91945	350.39019
## Radio	69.86249	220.42774	114.49698	44.63569
## Newspaper	105.91945	114.49698	474.30833	25.94139
## Sales	350.39019	44.63569	25.94139	27.22185

Covariance and Correlations

```
cor(Advertising,method="pearson")
```

```
##              TV      Radio  Newspaper    Sales
## TV          1.00000000 0.05480866 0.05664787 0.7822244
## Radio       0.05480866 1.00000000 0.35410375 0.5762226
## Newspaper   0.05664787 0.35410375 1.00000000 0.2282990
## Sales       0.78222442 0.57622257 0.22829903 1.0000000
```

```
cor(TV,Sales)
```

```
## [1] 0.7822244
```

Useful Codes

```
model3$residuals
```

```
plot(predict(model2),model2$residuals)
```

```
hist(model3$residuals)
```

```
predict(model3)
```

```
predict(model3,interval='confidence')
```

```
predict(model3,as.data.frame(  
  cbind(TV=50,Radio=50,Newspaper=50)))
```


Non-linear effects of predictors - Polynomial Regression

The relationship between Y and X often turns out not to be a straight line.

How do we assess the significance of departures from linearity?

One of the simplest ways is to use polynomial regression.

As before, we have just one continuous explanatory variable, X , but we can fit higher powers of X , such as X^2 and X^3 , to the model in addition to X to explain curvature in the relationship between Y and X .

Non-linear effects of predictors - Polynomial Regression

Consider the model $E(\text{Sales}) = \beta_0 + \beta_1 TV + \beta_2 TV^2$

Will this model provide a better fit?

```
model5=lm(Sales~TV+I(TV*TV))  
summary(model5)
```

```
##
## Call:
## lm(formula = Sales ~ TV + I(TV * TV))
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -7.6844 -1.7843 -0.1562  2.0088  7.5097
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)  6.114e+00  6.592e-01   9.275  < 2e-16 ***
## TV           6.727e-02  1.059e-02   6.349 1.46e-09 ***
## I(TV * TV)  -6.847e-05  3.558e-05  -1.924  0.0557 .
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 3.237 on 197 degrees of freedom
## Multiple R-squared:  0.619, Adjusted R-squared:  0.6152
```

Anova

```
anova(model5)
```

```
## Analysis of Variance Table
```

```
##
```

```
## Response: Sales
```

```
##           Df Sum Sq Mean Sq  F value    Pr(>F)
## TV           1 3314.6   3314.6  316.4072 < 2e-16 ***
## I(TV * TV)    1   38.8    38.8    3.7036 0.05574 .
## Residuals  197 2063.7    10.5
```

```
## ---
```

```
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

Transformations of the response and explanatory variables

The use of transformation to linearize the relationship between the response and the explanatory variables:

- $\log y$ against x for exponential relationships
- $\log y$ against $\log x$ for power functions
- $\exp y$ against x for logarithmic relationships
- $1/y$ against $1/x$ for asymptotic relationships
- $\log p/1-p$ against x for proportion data

Other transformations are useful for variance stabilization:

- \sqrt{y} to stabilize the variance for count data
- $\arcsin(y)$ to stabilize the variance of percentage data

TEXT BOOK

Lecture notes are based on the textbook.

For further reference refer;

Prescribed Textbook - Chapter 3

– James, G., Witten, D., Hastie, T., & Tibshirani, R. (2013). An Introduction to Statistical Learning: with Applications in R Springer.