

# do's and don'ts at m&i

## general

1. **Please be aware** of your meeting times and your scheduled breaks
  2. **Pace yourself**, the event is long and you'll need your voice and all your energy to complete the programme
  3. Our business is all about human connections and our networking programme is at its core, **do your best to mingle with everyone**
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## buyers

1. **Please be punctual throughout** – meetings, transfers and functions run like clockwork
  2. If you have an emergency that needs your attention, **please let us know as soon as possible** so we don't think you're missing
  3. You might have a meeting you haven't picked; **please be open-minded and curious** as this contact could prove to be very valuable in the future
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## suppliers

1. **Don't be afraid to dazzle!** Personalities sell more than presentations – otherwise, why have salespeople in the first place, right?
2. If you have a sidekick, **make sure you coordinate your efforts** or, ideally, deliver a joint presentation
3. If you need to leave early to catch a flight, **please let us know so we can adjust your meetings accordingly**