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# Lecture 07

## Nash theorem

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# Mixed strategies

- Expand Odds&Evans games introducing strategy
  - $1/2$ : "Play 0 with probability  $1/2$  and 1 with probability  $1/2$ "

		Even		
		0	$1/2$	1
Odd	0	-4, 4	0, 0	4, -4
	$1/2$	0, 0	0, 0	0, 0
	1	4, -4	0, 0	-4, 4

- It seems that  $(1/2, 1/2)$  is a NE. Let us formalize this.

- Remember:
  - A **probability distribution** over a non-empty discrete set  $A$  is a function  $p : A \rightarrow [0, 1]$  that satisfies  $\sum_{a \in A} p(a) = 1$
  - The **set of possible probability distributions over  $A$**  is called the **simplex of  $A$**  and denoted as  $\Delta A$
- **Mixed strategy:** In a game  $\mathbb{G} = (S_1, \dots, S_n; u_1, \dots, u_n)$ , a **mixed strategy for player  $i$**  is a probability distribution  $p_i$  over set  $S_i$
- For player  $i$ , **playing  $p_i$  means choosing strategies**  
 $S_i = (s_i^{(1)}, \dots, s_i^{(k)})$ ,  $k = |S_i|$ , with probabilities  
 $(p_i(s_i^{(1)}), \dots, p_i(s_i^{(k)}))$
- **Warning!** There will be a lot of similarities with lotteries  $\rightarrow$   
Do not confuse the two concepts!

- Utility  $u_i$  can be extended to the expected utility, which is a real function over  $\Delta S_1 \times \Delta S_2 \times \cdots \times \Delta S_n$
- If players choose mixed strategies  $(p_1, \dots, p_n)$ , player  $i$ 's payoff can be computed as a weighted average over  $p_i$ 's

$$u_i(p_i, \dots, p_n) = \sum_{(s_1, \dots, s_n) \in S} \underbrace{p_1(s_1) \cdots p_n(s_n)}_{\text{probability of } (s_1, \dots, s_n)} \cdot u_i(s_1, \dots, s_n)$$

with  $S = S_1 \times \cdots \times S_n$

- In other words, for all combinations of pure strategies:
  - fix (pure) joint strategy  $s = (s_1, \dots, s_n)$
  - compute its probability as  $p_1(s_1) \cdots p_n(s_n)$
  - weigh  $u_i(s_1, \dots, s_n)$  on this probability and sum

- Consider Odds& Evens game and assume Odd decides to play 0 with probability  $q$ , while Even plays 0 with probability  $r$ 
  - Conversely, 1 is played by Odd and Even with probability  $1 - q$  and  $1 - r$ , respectively

		Even	
		0 (prob $r$ )	1 (prob $1 - r$ )
Odd	0 (prob $q$ )	$-4qr,$ $4qr$	$4q(1 - r),$ $-4q(1 - r)$
	1 (prob $1 - q$ )	$4(1 - q)r,$ $-4(1 - q)r$	$-4(1 - q)(1 - r),$ $4(1 - q)(1 - r)$

- this is a single joint strategy  
 $p = (p_1, p_2) = ((q, 1 - q), (r, 1 - r)) \rightarrow$  for compactness, we just write  $(q, r)$

		Even	
		0 (prob $r$ )	1 (prob $1 - r$ )
Odd	0 (prob $q$ )	$-4qr,$ $4qr$	$4q(1 - r),$ $-4q(1 - r)$
	1 (prob $1 - q$ )	$4(1 - q)r,$ $-4(1 - q)r$	$-4(1 - q)(1 - r),$ $4(1 - q)(1 - r)$

- Odd's payoff:

$$\begin{aligned}
 u_1(q, r) &= -4qr + 4q(1 - r) + 4(1 - q)r - 4(1 - q)(1 - r) \\
 &= -4qr + 4q - 4qr + 4r - 4rq - 4 + 4q + 4r - 4qr \\
 &= -16qr + 8q + 8r - 4 = -4(2q - 1)(2r - 1)
 \end{aligned}$$

- We can see these as “intermediate” strategies between 0 and 1

		Even	
		0	1
Odd	0		
	$q$	$-16qr + 8q + 8r - 4$ $16qr - 8q - 8r + 4$	
	1		



- Given a mixed strategy  $p_i \in \Delta S_i$ , we define the **support** of  $p_i$  as  $\text{supp}(p_i) = \{s_i \in S_i : p_i(s_i) > 0\}$
- Each pure strategy  $s_i \in S_i$  can be seen as a mixed strategy  $p \in \Delta S_i$  such that  $p(s_i) = 1$ 
  - meaning that  $p(s'_i) = 0$  for any other  $s'_i \in S_i, s'_i \neq s_i$
- Every definition or result that applies to mixed strategies applies also to pure strategies, seen as degenerate mixed strategies

- Infinite many possibilities for  $p_{-i}$ . How to prove that a mixed strategy dominates another one? Luckily, we can leverage some useful properties:

- $p'_i$  strictly dominates  $p_i$  iff (iff = if and only if)

$$u_i(p'_i, s_{-i}) > u_i(p_i, s_{-i}), \text{ for all } s_{-i} \in S_{-i}$$

- $p'_i$  weakly dominates  $p_i$  iff

$$u_i(p'_i, s_{-i}) \geq u_i(p_i, s_{-i}), \text{ for all } s_{-i} \in S_{-i}$$

$$u_i(p'_i, s_{-i}) > u_i(p_i, s_{-i}), \text{ for some } s_{-i} \in S_{-i}$$

- In other words, we can limit our search to other players' pure strategies

- Consider game  $\mathbb{G} = (S_1, S_2, \dots, S_n; u_1, u_2, \dots, u_n)$
- A joint mixed strategy  $p^* = (p_1^*, \dots, p_n^*) \in \Delta S_1 \times \dots \times \Delta S_n$  is a **Nash equilibrium** if for all  $i$ :

$$u_i(p_i^*, p_{-i}^*) \geq u_i(p_i', p_{-i}^*) \text{ for all } p_i' \in \Delta S_i$$

- Generalization of the NE in pure strategies: no player has incentive to change his/her move (which is a mixed strategy now)
- The concept of “best response” generalizes in an analogous manner

- In pure strategies, we could see NE as joint strategies in which no one regrets the outcome
- In mixed strategies, this is a bit more subtle: players may play the best response to other players' strategies and still regret the result
  - E.g., in Odds&Evans both players choose 0 and 1 with 50% probability
  - One of them will end up losing (hence regretting the outcome), yet they both played a best response
- In mixed NE, there is no regret about the chosen strategy, even though players may not like the final result

# Back to Odds&Evens

- In the Odds&Evens game, the payoff for Odd is  $-4(2q - 1)(2r - 1)$ , while the payoff for Even is the opposite
- If  $q = 1/2$  or  $r = 1/2$ , *both* players get payoff 0
- If  $q = r = 1/2$ , no player has incentive to change

		Even		
		0	1/2	1
Odd	0		0, 0 0, 0	
	1/2	0, 0   0, 0	0, 0	0, 0   0, 0
	1		0, 0 0, 0	

- (Abuse of) notation: we use  $qL + (1 - q)C$  to denote the mixed strategy “play L with probability  $q$  and C with probability  $1 - q$ ”

		Player B		
		L	C	R
Player A	T	7, 4	5, 0	8, 1
	D	6, 0	3, 4	9, 1

- R is not dominated by L or C. However, mixed strategy  $p = \frac{1}{2}L + \frac{1}{2}C$  yields payoff  $u_B = 2$  regardless of A's choice
- Pure strategy R is strictly dominated by  $p$ 
  - R can be eliminated
  - Further eliminations are possible

# IESDS and mixed strategies

		Player B		
		L	C	R
Player A	T	7, 4	5, 0	8, 1
	D	6, 0	3, 4	9, 1

- Joint strategy (T, L) is the only survivor of IESDS → only NE of the game

- Similar results to the pure strategy case hold for IESDS in mixed strategies
  - **Theorem:** NE survive IESDS
  - **Theorem:** The order of IESDS is irrelevant
- **Remember:** Use strict (not weak) dominance! A weakly dominated strategy can be part of a NE (or belong to the support of a strategy that is part of a NE)



- **Theorem:** Consider game  $\mathbb{G} = (S_1, S_2, \dots, S_n; u_1, u_2, \dots, u_n)$  and a joint mixed strategy  $p^* = (p_1^*, \dots, p_n^*)$  in  $\mathbb{G}$ . The following statements are equivalent

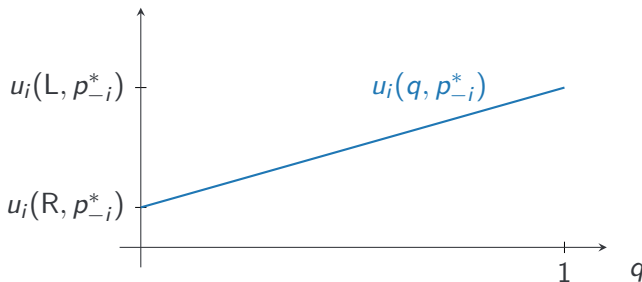
- 1 Joint mixed strategy  $p^*$  is a Nash equilibrium
- 2 For each  $i$ :

$$u_i(p_i^*, p_{-i}^*) = u_i(s_i, p_{-i}^*) \text{ for all } s_i \in \text{supp}(p_i^*)$$

$$u_i(p_i^*, p_{-i}^*) \geq u_i(s_i, p_{-i}^*) \text{ for all } s_i \notin \text{supp}(p_i^*)$$

- Simply put, fixing strategy  $p_{-i}^*$ , player  $i$  receives the same payoff for all pure strategies  $s_i \in \text{supp}(p_i^*)$
- Clearly, this is also equal to the payoff yielded by  $p_i^*$ , being a convex combination of those pure strategies

- Intuition: suppose  $p_{-i}^*$  is fixed and consider joint mixed strategy  $qL + (1 - q)R$  for player  $i$  (support =  $\{L, R\}$ )
- If  $u_i(L, p_{-i}^*) \neq u_i(R, p_{-i}^*)$  then either L or R yields lower payoff than the other  $\Rightarrow$  Player  $i$  should remove it from the support to maximize  $u_i \Rightarrow$  Not a NE



		B	
		R	S
A	R	2, 1	0, 0
	S	0, 0	1, 2

- This game has two NE in pure strategies: (R, R) and (S, S)
- We can show that there is also a mixed NE
- Player A chooses R w.p.  $q$ , player B chooses R w.p.  $r$
- A joint mixed strategy is uniquely identified by  $(q, r)$ 
  - A's payoff:  $u_A(q, r) = 2 \cdot qr + 1 \cdot (1 - q)(1 - r)$
  - B's payoff:  $u_B(q, r) = 1 \cdot qr + 2 \cdot (1 - q)(1 - r)$

# Back to the Battle of the Sexes

- $q$  = probability A plays R,  $r$  = probability B plays R
- Assume  $(q^*, r^*)$  is a NE
  - Note: it must be  $\text{supp}(q^*) = \text{supp}(r^*) = \{R, S\}$  (otherwise, we fall back to the pure-strategy NE)
- Due to the “characterization” theorem, it must be

$$u_A(q^*, r^*) = \underbrace{u_A(S, r^*) = u_A(R, r^*)}_{\text{we use this eq. to find } r^*}$$

- Plug the values  $q = 0$  (for S) and  $q = 1$  (for R) in  $u_A(q, r) = 2qr + (1 - q)(1 - r)$  and solve for  $r = r^*$
- $1 - r^* = 2r^*$
- Solution for B:  $r^* = 1/3$

- Similarly, we impose  $u_B(q^*, S) = u_B(q^*, R)$
- Plug the values  $r = 0$  (for S) and  $r = 1$  (for R) in  $u_B(q, r) = qr + 2(1 - q)(1 - r)$  and solve for  $q = q^*$
- $2 - 2q^* = q^*$
- Solution for A:  $q^* = 2/3$
- Mixed NE: A plays (R, S) with probabilities  $(2/3, 1/3)$ , B plays (R, S) with probabilities  $(1/3, 2/3)$
- **Note:** A's NE strategy is found using B's utility function, and vice versa

- We have only one NE in pure strategies. What about mixed strategies?

		Player B	
		M	F
Player A	M	-1, -1	-9, 0
	F	0, -9	-6, -6

# Nash theorem

- The reasoning we used to find the third (mixed) NE of the Battle of Sexes can be generalized
- Every two-player game with two strategies has a NE in mixed strategies (although they could be degenerate mixed strategies, i.e., pure strategies)
- This is easy to prove, and part of the more general Nash theorem
- **Theorem** (Nash, 1950): Every game with finite pure-strategy sets  $S_i$  has at least one Nash equilibrium, possibly involving mixed strategies



- Mixed strategies are key for Nash Theorem
  - How do we interpret the probabilities involved in mixed strategies?
  - In the end, players play a pure strategy (i.e., take a deterministic action)
- Possible interpretations
  - **Large numbers:** If the game is played  $M \gg 1$  times, a probability  $q$  for  $s_i$  means that  $s_i$  gets played  $qM$  times
  - **Fuzzy values:** Uncertain actions, players do not know
  - **Beliefs:** The probability  $q$  reflects the uncertainty that the other players have about my choice (which is actually deterministic)

- A **belief** of player  $i$  is a possible profile of opponents' strategies: an element of set  $\Delta S_{-i}$ 
  - Same definition as in pure strategies but with  $\Delta S_{-i}$
- Again, the best-response correspondence  $BR : \Delta S_{-i} \rightarrow 2^{\Delta S_i}$  associates  $p_{-i} \in \Delta S_{-i}$  with a subset of  $\Delta S_i$  such that each  $p_i \in BR(p_{-i})$  is a best response to  $p_{-i}$ 
  - Best responses are still not unique

- Using beliefs, we can speak of **best response** to an opponent's (mixed) strategy
- Intuition:

		B	
		F	G
A	U	6, 1	0, 4
	D	2, 5	4, 0

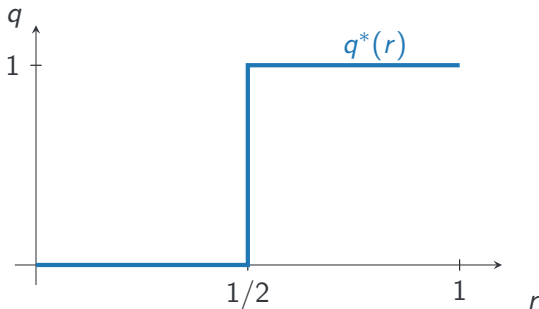
- B ignores what A will play
- So B assumes  $q =$  probability that A plays U
- Likewise, A assumes  $r =$  probability that B plays F
- E.g., if A's belief is that B always plays F (i.e.,  $r = 1$ ), A's best response is to play U ( $q = 1$ ). In general?

# NE as best responses

		B	
		F	G
A	U	6, 1	0, 4
	D	2, 5	4, 0

- It holds:  $u_A(D, r) = 2r + 4(1 - r)$ ,  $u_A(U, r) = 6r$
- U is actually A's best response as long as  $r > 1/2$ , else it is D; if  $r = 1/2$ , they are equivalent
- Denote A's best response with  $q^*(r)$

# NE as best responses



- A's best response is either U or D, i.e.  $q^*(r) = 1, 0$ , respectively:

$$q^*(r) = \begin{cases} 0 & \text{if } r < 1/2 \\ 1 & \text{if } r > 1/2 \end{cases}$$

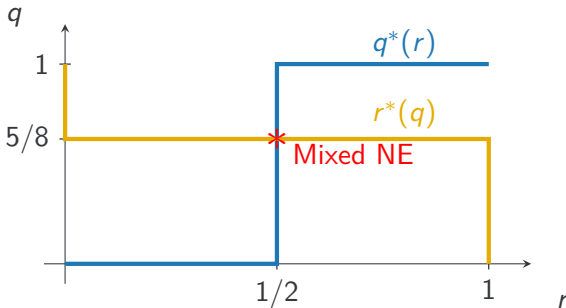
# NE as best responses

		B	
		F	G
A	U	6, 1	0, 4
	D	2, 5	4, 0

- For B:  $u_B(q, F) = q + 5(1 - q)$ ,  $u_B(q, G) = 4q$
- B's best response  $r^*(q)$  is

$$r^*(q) = \begin{cases} 1 & \text{if } q < 5/8 \\ 0 & \text{if } q > 5/8 \end{cases}$$

# NE as best responses



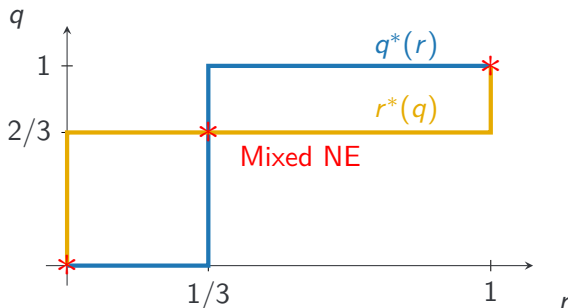
- Joint strategy  $p^* = (q = 1/2, r = 5/8)$  is a NE
- NE are points where the choice of each player is best response to the other player's choice

- The existence of at least one NE is guaranteed by topological reasons
- There may be more than one NE (e.g., Battle of the Sexes)

		B	
		R	S
A	R	2, 1	0, 0
	S	0, 0	1, 2

- $u_A(R, r) = 2r, u_A(S, r) = 1 - r, q^*(r) = 1 - \mathbb{1}(r - 1/3)$
- $u_B(q, R) = q, u_B(q, S) = 2(1 - q), r^*(q) = 1 - \mathbb{1}(q - 2/3)$





- Here there are three NE
- In any event,  $q^*(r)$  must intersect  $r^*(q)$  at least once
- Nash theorem generalizes this idea

- For game  $\mathbb{G} = (S_1, S_2, \dots, S_n; u_1, u_2, \dots, u_n)$ , define

$$BR_i : \Delta S_1 \times \dots \times \Delta S_{i-1} \times \Delta S_{i+1} \times \dots \times \Delta S_n \rightarrow 2^{\Delta S_i}$$

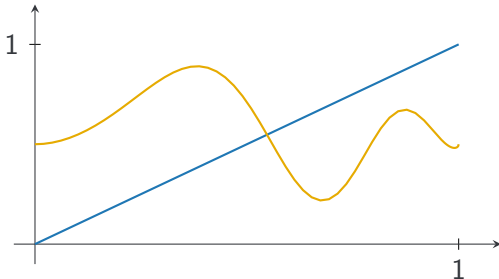
$$BR_i(p_{-i}) = \{p_i \in \Delta S_i : u_i(p_i, p_{-i}) \text{ is maximized}\}$$

- Then, define  $\mathbf{BR} : \Delta S \rightarrow 2^{\Delta S}$  as

$$\mathbf{BR}(p) = BR_1(p_{-1}) \times \dots \times BR_n(p_{-n})$$

- $BR_i(p_{-i})$  is the set of best responses of  $i$  to other player's strategies;  $\mathbf{BR}$  is their aggregate
  - $p$  is a NE if  $p \in \mathbf{BR}(p)$
  - Properties of  $BR_i(p_{-i})$ : (1) is always non-empty; (2) always contains at least one pure strategy

- **Brouwer's fixed point theorem:** If  $f(x)$  is a continuous function  $f : \mathcal{I} \rightarrow \mathcal{I}$ , where  $\mathcal{I} \subset \mathbb{R}$  to itself,  $\exists x^* \in \mathcal{I}$  such that  $f(x^*) = x^*$
- *Proof (sketch):* Consider  $\mathcal{I} = [0, 1]$ . If  $f(0) > 0$  and  $f(1) < 1$ , apply Bolzano-Weierstrass theorem to  $f(x) - x$



- **Kakutani's fixed point theorem:** Consider
  - $A \subset \mathbb{R}^n$  non-empty, compact, and convex
  - correspondence  $F : A \rightarrow 2^A$  such that
    - For all  $x \in A$ ,  $F(x)$  is non-empty and convex
    - If  $\{x_i\}$ , and  $\{y_i\}$  are sequences in  $\mathbb{R}^n$  converging to  $x$  and  $y$ , respectively:  $y_i \in F(x_i) \Rightarrow y \in F(x)$  ( $F$ 's graph is closed)
    - Then, there exists  $x^* \in A$  such that  $x^* \in F(x^*)$
- **Nash theorem:** Nothing but Kakutani's theorem applied to the global best-response correspondence **BR**