### **ZBIGNIEW SMIERZCHALA**

### **CERTIFICATIONS AND TRAININGS (SELECTION)**

# Lean Six Sigma ECMp Xerox Lean Six Sigma Green Belt Certification AllM Enterprise Content Management Practitioner (ECMp) - openSAP curriculum: Digital Transformation Track (Leadership in Digital Transformation, SAP Leonardo – Enabling the Intelligent Enterprise, SAP Leonardo IoT, SAP Leonardo –Blockchain, Enterprise Machine Learning in a Nutshell, Information Security Management - Cloud Computing: AWS Cloud Practitioner Essentials, Public Cloud Platforms & Core Concepts, Cloud Architecture Core Concepts - Blockchain: Beyond the Basics - Edge Analytics: IoT and Data Science - Data Analytics: Microsoft Power BI Desktop + DAX, SAP Data Intelligence for

- **SQL and Databases**: Complete SQL + Databases Bootcamp: Zero to Mastery (Udemy),
- Programming Foundations: Fundamentals
- IT Security Foundations: Core Concepts
- Business Collaboration in the Modern Workplace

### Intelligent Business Automation

### **Robotic Process Automation**

- UiPath: RPA Starter TrainingUiPath: Business Analyst
- UiPath: Implementation Methodology
- UiPath: Licensing

**Enterprise AI** 

- Robotic Process Automation: Tech Primer (LinkedIn)
- UiPath: Robotic Process Automation (RPA) (LinkedIn)
- Automation Anywhere: Fast Track Accreditation For Developers

**Process Mining** - Celonis Kick Start Training **BPMN** – Bizagi Process Modeling course

## Agile & Design Thinking

- Transitioning from Waterfall to Agile Project Management
- PRINCE2 Foundations
- Scrum: The Basic
- **Design Thinking**: Understanding the Process
- Change Management Foundations

# Business & Communication Trainings

HP Management Development "Preparing for Leadership"

**Sales**: Diverse trainings on direct and indirect sales: Consultative Selling, Executive Focused Selling (Direct), Target Account Selling (TAS, ) Accredited Sales Professional (HP)

**Communication skills**: Effective Listening, Connecting with Executives, "Having Difficult Conversations" **Data Visualization**: Storytelling, Creating Visual Messages