ZBIGNIEW SMIERZCHALA

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CERTIFICATIONS AND TRAININGS (SELECTION)

Lean Six Sigma	Xerox Lean Six Sigma Green Belt Certification
ECMp	AIIM Enterprise Content Management Practitioner (ECMp)

Technology	– openSAP curriculum: **Digital Transformation Track** (Leadership in Digital Transformation, SAP Leonardo – Enabling the Intelligent Enterprise, SAP Leonardo IoT, SAP Leonardo –Blockchain, Enterprise Machine Learning in a Nutshell, Information Security Management) – **Cloud Computing**: AWS Cloud Practitioner Essentials, Public Cloud Platforms & Core Concepts, Cloud Architecture Core Concepts – **Blockchain**: Beyond the Basics – **Edge Analytics**: IoT and Data Science – **Data Analytics:** Microsoft Power BI Desktop + DAX, SAP Data Intelligence for Enterprise AI – **SQL and Databases**: Complete SQL + Databases Bootcamp: Zero to Mastery (Udemy), – **Programming** Foundations: Fundamentals – **IT Security** Foundations: Core Concepts – Business Collaboration in the **Modern Workplace**

Intelligent Business Automation	**Robotic Process Automation** – UiPath: RPA Starter Training – UiPath: Business Analyst – UiPath: Implementation Methodology – UiPath: Licensing – Robotic Process Automation: Tech Primer (LinkedIn) – UiPath: Robotic Process Automation (RPA) (LinkedIn) – Automation Anywhere: Fast Track Accreditation For Developers **Process Mining** - Celonis Kick Start Training **BPMN** – Bizagi Process Modeling course
Agile & Design Thinking	– Transitioning from Waterfall to Agile Project Management – PRINCE2 Foundations – Scrum: The Basic – **Design Thinking**: Understanding the Process – **Change Management** Foundations

Business & Communication Trainings	HP **Management Development** "Preparing for Leadership" **Sales**: Diverse trainings on direct and indirect sales: Consultative Selling, Executive Focused Selling (Direct), Target Account Selling (TAS,) Accredited Sales Professional (HP) **Communication skills**: Effective Listening, Connecting with Executives, "Having Difficult Conversations" **Data Visualization**: Storytelling, Creating Visual Messages