

Period From 1/29/2018 To 5/14/2018

Client: 2018 Provide Commerce Estimate: 2577 Vendor: WHRK-FM

Media: Radio Description: 2018 GF Local Test

 Product:
 Gourmet Foods
 Flight Start Date:
 1/1/2018
 05:00 AM

 Market:
 Memphis
 Flight End Date:
 12/30/2018
 04:59 AM

Separation between spots: 60 **Buyer:** Ashley Vallone

Phone: 901-259-1361 **Fax:** 901-259-6457

Format: Urban

Estimate Comments: Ad Results has first right of refusal on behalf of Provide Commerce until 12/31/18 for the year 2019. Endorsers booked on mulitple Provide Commerce brands may be asked to change

creative between the brands.

Revision Comments: The talent fee for personality(s) is noted below on the order. PLEASE DO NOT DOUBLE BOOK.

| Line No | Daypart Program | Daypart Code | STN Gross | STN Net | Dur | Wks 1/29 | 2/5 | 2/12 | 4/30 | 5/7 | Total Spots |
|------------|---|-----------------|--------------|----------|---------|-----------------|-----|------|------|-----|----------------|
| WHRK | | | | | | | | | | | |
| 13 | M 3:00p- 7:00p | PM | \$175.00 | \$148.75 | 60 | 0 | 1 | 3 | 0 | 1 | 5 |
| | DEVIN STEEL | | | | | | | | | | |
| 14 | Tu 3:00p- 7:00p | PM | \$175.00 | \$148.75 | 60 | 0 | 2 | 0 | 1 | 2 | 5 |
| | DEVIN STEEL | | | | | | | | | | |
| 15 | W 3:00p- 7:00p | PM | \$175.00 | \$148.75 | 60 | 1 | 2 | 0 | 1 | 3 | 7 |
| | DEVIN STEEL | | | | | | | | | | |
| 16 | Th 3:00p-7:00p | PM | \$175.00 | \$148.75 | 60 | 1 | 3 | 0 | 2 | 3 | 9 |
| | DEVIN STEEL | | | | | | | | | | |
| 17 | F 3:00p- 7:00p | PM | \$175.00 | \$148.75 | 60 | 1 | 3 | 0 | 2 | 0 | 6 |
| | DEVIN STEEL | | | | | | | | | | |
| 18 | MTuWThFSaSu 6:00a- 5:59a TALENT FEE | RT | \$176.47 | \$150.00 | 60 | 1 | 1 | 1 | 1 | 1 | 5 |
| | | | | Total | Spots: | 4 | 12 | 4 | 7 | 10 | 37 |
| | Total Cost: | : | \$6,482.35 | \$5 | ,510.00 | | | | | | 37 |

| Signature: | | | | | | |
|------------|--|--|--|--|--|--|
| | | | | | | |
| | | | | | | |

Please sign and email nolan@adresultsmedia.com

Disclaimer:

This schedule has been built on gross rates. Ad Results must have fair and equal rotation. Rules of the Game apply to all orders. This order is void until signed and returned to Ad Results. All changes to this order must be approved by Ad Results in writing. Ad Results is liable for payment only to the extent that we have been paid by the client. Host(s) shall not engage in any form of hate speech. Hate speech is defined as a written, visual or verbal attack a person or group on the basis of attributes such as gender, ethnic origin, religion, race, disability, or sexual orientation. Any engagement in this sort of Hate Speech shall result in immediate cancellation. This order supersedes all previous orders for this client. — NO DOUBLE LIVES UNLESS AUTHORIZED BY AD RESULTS.

Revision #: 1

Date: 1/12/2018



Summary by Station/System

Period From 1/29/2018 To 5/14/2018 Date: 1/12/2018

Client: 2018 Provide Commerce Estimate:

Estimate: 2577

Description: 2018 GF Local Test

Media: Radio
Product: Gourmet Foods

Memphis

Market:

Flight Start Date: 1/1/2018 05:00 AM

Flight End Date: 12/30/2018 04:59 AM

Separation between spots: 60 **Buyer**: Ashley Vallone

Estimate Comments: Ad Results has first right of refusal on behalf of Provide Commerce until 12/31/18 for the year 2019. Endorsers booked on mulitple Provide Commerce brands may be asked to change

creative between the brands.

| Station | Total STN Spots Gross | РСТ | STN Net | PCT |
|--------------|--------------------------|--------|-------------------|---------|
| -FM | 37 \$6,482.3 | 5 100% | \$5.510. (| 00 100% |
| arket Total: | 37 \$6,462.3 | | \$5,510.0 | |



Summary by Station/Month

Period From 1/29/2018 To 5/14/2018 Date: 1/12/2018

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Media: Radio Description: 2018 GF Local Test

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 Gourmet Foods
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 1/1/2018
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2577

Separation between spots: 60 **Buyer:** Ashley Vallone

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| Station | Month | Total Spots | STN Gross | PCT | STN Net | PCT |
|-------------|--------|----------------|--------------|-----|------------|-----|
| WHRK-FM | | | | | | |
| | FEB 18 | 20 | \$3,504.41 | 54% | \$2,978.75 | 54% |
| | MAY 18 | 17 | \$2,977.94 | 46% | \$2,531.25 | 46% |
| Market Tota | ıl: | | | | | |
| | FEB 18 | 20 | \$3,504.41 | 54% | \$2,978.75 | 54% |
| | MAY 18 | 17 | \$2,977.94 | 46% | \$2,531.25 | 46% |
| | | 37 | \$6,482.35 | | \$5,510.00 | |



Summary by Daypart

Period From 1/29/2018 To 5/14/2018 Date: 1/12/2018

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| Daypart | Total Spots | STN Gross | PCT | STN Net | PCT |
|---------------|----------------|--------------|-----|------------|-----|
| PM | 32 | \$5,600.00 | 86% | \$4,760.00 | 86% |
| रा | 5 | \$882.35 | 14% | \$750.00 | 14% |
| Market Total: | 37 | \$6,482.35 | | \$5,510.00 | |