

Revision #: Date: 12/7/2017

Client: 2018 Provide Commerce Estimate: 2578 Vendor: WKST-FM

Media:RadioDescription:2018 PF Local Return5570 Collections Center Drive

Product: ProFlowers **Flight Start Date:** 1/1/2018 05:00 AM

 Market:
 Pittsburgh
 Flight End Date:
 12/30/2018
 04:59 AM
 Chicago, IL 60693

Separation between spots: 30 Buyer: Nolan LeGault

Phone: 412-919-8558 (Cell) 412-418-0698

Fax: 412-937-0323

Format: CHR

Estimate Comments: Ad Results has first right of refusal on behalf of Provide Commerce until 12/31/18 for the year 2019. Endorsers booked on mulitple Provide Commerce brands may be asked to change

creative between the brands.

Line No	Daypart Program	Daypart Code	STN Gross	STN Net	Dur	Wks 1/29	2/5	2/12	4/30	5/7	Total Spots	
WKST		4.14				s listed l	pelow i		s. Ple	ase do not double book.		
15	M 6:00a-10:00a Mikey	AM	\$180.00	\$153.00	60		1	3		2	6	
16	Tu 6:00a-10:00a Mikey	AM	\$180.00	\$153.00	60		2	2		2	6	
17	W 6:00a-10:00a Mikey	AM	\$180.00	\$153.00	60	1	2		1	3	7	
18	Th 6:00a-10:00a Mikey	AM	\$180.00	\$153.00	60	1	2		2	3	8	
19	F 6:00a-10:00a Mikey	AM	\$180.00	\$153.00	60	1	3		2	1	7	
20	MTuWThFSaSu 6:00a- 5:59a Mikey Talent Fee	Т	\$75.00	\$63.75	60	3	10	5	5	11	34	
21	MTuWThFSaSu 6:00a- 5:59a Mikey Talent Fee	Т	\$705.88	\$600.00	60	1			1		2	
	Total Cost	: \$	10,081.76		Spots: 3,569.50	7	20	10	11	22	70 70	

Signature:

Please sign and email nolan@adresultsmedia.com



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Line Daypart Daypart STN
No Program Code Gross STN Net Wks Spots

Dur 1/29 2/5 2/12 4/30 5/7

Disclaimer:

This schedule has been built on gross rates. Ad Results must have fair and equal rotation. Rules of the Game apply to all orders. This order is void until signed and returned to Ad Results. All changes to this order must be approved by Ad Results in writing. Ad Results is liable for payment only to the extent that we have been paid by the client. Host(s) shall not engage in any form of hate speech. Hate speech is defined as a written, visual or verbal attack a person or group on the basis of attributes such as gender, ethnic origin, religion, race, disability, or sexual orientation. Any engagement in this sort of Hate Speech shall result in immediate cancellation. This order supersedes all previous orders for this client. — NO DOUBLE LIVES UNLESS AUTHORIZED BY AD RESULTS.



Summary by Station/System

Date: 12/7/2017

2018 Provide Commerce Client: Estimate: 2578

Media: Radio **Description:** 2018 PF Local Return

ProFlowers Flight Start Date: 1/1/2018 05:00 AM Product: Market: Pittsburgh Flight End Date: 12/30/2018 04:59 AM

Separation between spots: 30 Buyer: Nolan LeGault

Ad Results has first right of refusal on behalf of Provide Commerce until 12/31/18 for the year 2019. Endorsers booked on mulitple Provide Commerce brands may be asked to change **Estimate Comments:**

creative between the brands.

Station					STN Net	PCT
-FM	70 \$10	70 \$10	81.76 100%	o/. ¢c	\$8,569.50	100%
ket Total:	-		81.76 100% 81.76		\$8,569.50	



Summary by Station/Month

Date: 12/7/2017

Client: 2018 Provide Commerce Estimate: 2578

Media: Radio Description: 2018 PF Local Return

Product:ProFlowersFlight Start Date:1/1/201805:00 AMMarket:PittsburghFlight End Date:12/30/201804:59 AM

Separation between spots: 30 Buyer: Nolan LeGault

Estimate Comments: Ad Results has first right of refusal on behalf of Provide Commerce until 12/31/18 for the year 2019. Endorsers booked on mulitple Provide Commerce brands may be asked to change creative between the brands.

Station	Month	Total Spots	STN Gross	PCT	STN Net	PCT
WKST-FM	1					1
	FEB 18	37	\$5,295.88	53%	\$4,501.50	53%
	MAY 18	33	\$4,785.88	47%	\$4,068.00	47%
Market Tota	ıl:					
	FEB 18	37	\$5,295.88	53%	\$4,501.50	53%
	MAY 18	33	\$4,785.88	47%	\$4,068.00	47%
		70	\$10,081.76		\$8,569.50	



Summary by Daypart

Date: 12/7/2017

Client: 2018 Provide Commerce Estimate: 2578

Media: Radio Description: 2018 PF Local Return

 Product:
 ProFlowers
 Flight Start Date:
 1/1/2018
 05:00 AM

 Market:
 Pittsburgh
 Flight End Date:
 12/30/2018
 04:59 AM

Separation between spots: 30 Buyer: Nolan LeGault

Estimate Comments: Ad Results has first right of refusal on behalf of Provide Commerce until 12/31/18 for the year 2019. Endorsers booked on mulitple Provide Commerce brands may be asked to change creative between the brands.

Daypart	Total Spots	STN Gross	PCT	STN Net	PCT
AM					
Т	34	\$6,120.00	61%	\$5,202.00	61%
	36	\$3,961.76	39%	\$3,367.50	39%
Market Total:	70	\$10,081.76		\$8,569.50	