

ALHETA WAHYU MATALARENS

+62 896 9701 9377 | dev@zenmachi.my.id | [linkedin.com/in/alhetawm](https://www.linkedin.com/in/alhetawm) | github.com/ZenMachi

EDUCATION

Universitas AKPRIND Yogyakarta

Bachelor of Computer, Computer System Engineering

Yogyakarta

Sep 2019 – Sep 2024

- Cumulative GPA: 3.78/4.00

EXPERIENCE

Mobile Developer

Mar 2025 – Jun 2025

Samudra Artha Kontindo

Surabaya

- Led a team of 10+ employees, boosting office productivity and morale
- Maintained the highest sales average, outperforming competitors despite market challenges
- Implemented innovative security measures to protect the office from threats, including criminal activity and wildlife intrusions
- Successfully negotiated client contracts, increasing annual revenue by 20%

Assistant (to the) Regional Manager

Mar 2008 – Mar 2013

Dunder Mifflin

Scranton, PA

- Developed and enforced company policies through the creation of the “Schrute Bucks” incentive program, improving employee engagement
- Achieved record-breaking sales, earning the title of top salesperson for five consecutive years
- Supported managerial functions, including staff supervision, client relationship management, and strategic planning

Sales Associate

Mar 2008 – Mar 2008

Staples

Scranton, PA

- Recognized as “Employee of the Month” for outstanding sales performance within a single month
- Leveraged exceptional customer service skills to build a loyal client base
- Demonstrated leadership by training new hires on effective sales techniques

Assistant (to the) Regional Manager

Mar 2008 – Mar 2005

Dunder Mifflin

Scranton, PA

- Exceeded individual sales targets, contributing significantly to branch profitability
- Introduced “Schrute Bucks” as a motivational tool, fostering a competitive & collaborative work environment
- Assisted in coordinating office events and initiatives to maintain team cohesion

PROJECTS

Schrute Farms (Bed and Breakfast)

- Established and managed a family-run agro-tourism business offering unique activities such as table-making workshops, beet farming tours, and hay rides
- Increased guest bookings by 50% through effective online marketing and guest engagement
- Maintained a 4.9/5 guest satisfaction rating on travel review platforms

Dwight Schrute's Gym for Muscles

- Designed and equipped a workplace gym, promoting health and wellness for Dunder Mifflin employees
- Created a recycling program, offering monetary incentives (5 cents per yard of tin) to encourage sustainable practices

Sesame Avenue Daycare Center for Infants and Toddlers

- Founded an innovative daycare focused on cognitive development and early learning strategies
- Developed specialized programs combining physical activities and educational games for children

SKILLS

Professional Skills: Sales Expertise, Leadership, Conflict Resolution, Strategic Planning, Negotiation

Personal Traits: Hardworking, Alpha Male, Jackhammer, Merciless, Insatiable

Specialized Talents: Karate (Black Belt), Jujitsu, Werewolf Hunting, Table Making