

# Mahmoud Mohamed El-Zayat

Data Analyst

📍 Saudi Arabia    **Military Status:** Completed

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## Professional Summary

Detail-oriented Data Analyst with extensive hands-on experience delivering data-driven insights for government, real estate, automotive, retail, and marketing sectors across the Middle East and Europe. Proven track record of contributing to high-impact projects for organizations such as Abdul Latif Jameel Automotive, Abdul Samad Al Qurashi, and large-scale real estate market studies in Saudi Arabia. Highly skilled in Python, SQL, Power BI, Excel, and Tableau, with a strong academic background in business and accounting. Experienced in transforming complex datasets into actionable insights that support strategic decision-making in sales, finance, marketing, and commercial operations.

## Work Experience

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|---|-----------------------|
| <b>Data Analyst – Confidential Company</b>  | <b>Remote, KSA</b>    |
| ○ Used Python, SQL, and Power BI to clean, analyze, and visualize data for business insights. |                       |
| <b>Data Analyst – FAM</b>   | <b>Remote, Dubai</b>  |
| ○ Used Python, SQL, and Power BI to clean, analyze, and visualize data for business insights. |                       |
| <b>Data Analyst – Pitch Marketing Group</b>   | <b>Remote, London</b> |
| ○ Used Power BI and Power Query to clean, analyze, and visualize data for business insights.  |                       |
| <b>Freelance Data Analyst</b>   | <b>Remote</b>         |
| ○ Delivered dashboards and analysis for clients using Python, SQL, and Power BI.              |                       |

## Key Projects

- **Pitch Marketing Group (Power BI, DAX):** Includes 10+ dashboards covering topics such as Overview Dashboard, Financials (Budget & Cost Management), and Division Management.
- **FAM Project Dashboards (Power BI, DAX):** Includes 50+ dashboards covering topics such as Procore Action Plans, Procore Adoption, Daily Logs, and Financials.
- **Business & Sales Analytics:**
  - *ZARA Dashboard (Python, Excel, Power BI)*: Customer segmentation and profitability analysis.
  - *WISH & E-commerce Dashboards & Blinkit Dashboard (Python, Power BI, DAX)*: Fashion sales trends, customer insights, online sales KPIs, and performance tracking.
  - *Supply Chain & Pizza Sales*: Regional trend analysis and sales trend analysis using Excel and Power BI.
  - *Abdul Samad Al Qurashi Dashboard (SQL, Power BI)*: Oud and perfume sales analysis, product profitability, customer segmentation, and branch performance insights.
  - *Phone Sales Dashboard (Python, Power BI)*: Smartphone sales analysis, pricing trends, product performance, and customer behavior insights.
- **Automotive Analytics:**
  - *Abdul Latif Jameel Cars Dashboard (Python, Excel, Power BI)*: Automotive KPIs and customer insights.
  - *Uber & Bike Sales Dashboards*: Analysis of reservations, timings, regional sales, and customer trends.
- **Real Estate & Hospitality:**
  - *Real Estate Dashboards (KSA & World)*: Market analysis using Excel, Python, and Power BI.
  - *Hospital Analytics*: Patient admissions, occupancy rates, and treatment trends analysis.
- **Human Resources & Finance:**
  - *HR & Salaries Dashboards*: Employee turnover, hiring trends, salary distribution, and departmental insights.
- **Special Projects:**
  - *Energy Global Enhanced Dashboard (Power BI)*: Global energy consumption and production analysis, carbon intensity tracking, clean vs fossil energy comparison, sustainability metrics, and environmental impact insights.
  - *Wildfire Dashboard (Plotly + Dash)*: Interactive visualization of wildfire data.

## Education

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**Kafr El-Sheikh University**

Bachelor of Commerce (English Section)

**Amit Learning**

Data Analysis Diploma

## Certifications

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- Google Data Analytics Certificate
- IBM Data Analyst Certificate
- Cisco Data Analytics Certificate
- AMIT Data Analysis Program
- Virtual Experiences: HSBC, SAP, J.P. Morgan

## Technical Skills

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- **Programming & Analysis:** Python, SQL
- **Data Visualization:** Power BI, Tableau, Excel
- **Libraries:** Pandas, NumPy, Matplotlib, Seaborn
- **Expertise:** Data Cleaning, Dashboard Design, Statistical Analysis, Business Intelligence

## Language Skills

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**Arabic:** Native — **English:** Very good