

NexaCore Solutions Profit & Loss (P&L) Statement - Q4 FY2025

Period Ending: 2025-12-31

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Prepared By: Corporate Accounting

Revenue

| Account | Q4 FY2025 (USD) | YTD FY2025 (USD) | Notes |
|--------------------------------------|---------------------|---------------------|--|
| Subscription Revenue (ARR) | \$14,800,000 | \$55,000,000 | Exceeds Annual Target by 1.5%. |
| Professional Services/Implementation | \$1,200,000 | \$4,500,000 | High demand for custom AI integration. |
| TOTAL REVENUE | \$16,000,000 | \$59,500,000 | |

Cost of Goods Sold (CoGS)

| Account | Q4 FY2025 (USD) | YTD FY2025 (USD) |
|--------------------------------------|---------------------|---------------------|
| Cloud Infrastructure & Hosting | \$2,000,000 | \$8,000,000 |
| Third-Party API Costs | \$450,000 | \$1,800,000 |
| Professional Services Labor (Direct) | \$150,000 | \$600,000 |
| TOTAL CoGS | \$2,600,000 | \$10,400,000 |
| GROSS PROFIT | \$13,400,000 | \$49,100,000 |
| GROSS MARGIN % | 83.75% | 82.52% |

Operating Expenses (OPEX)

| Account | Q4 FY2025 (USD) | YTD FY2025 (USD) | Notes |
|------------------------------|---------------------|---------------------|---|
| R&D / Engineering Salaries | \$5,500,000 | \$20,000,000 | Largest expense, supporting AI model development. |
| Sales Salaries & Commission | \$3,500,000 | \$12,500,000 | High commission payout due to strong Q4 closures. |
| Marketing & Advertising | \$1,800,000 | \$6,500,000 | Focus on regional digital campaigns. |
| G&A (Rent, Utilities, Admin) | \$1,200,000 | \$4,800,000 | Dubai HQ operating costs. |
| Depreciation & Amortization | \$300,000 | \$1,200,000 | Reflecting CapEx investment. |
| TOTAL OPEX | \$12,300,000 | \$45,000,000 | |

Final Profit Calculation

| Metric | Q4 FY2025 (USD) | YTD FY2025 (USD) |
|------------------------------|--------------------|--------------------|
| Operating Income (EBIT) | \$1,100,000 | \$4,100,000 |
| Interest Expense | (\$50,000) | (\$200,000) |
| NET PROFIT BEFORE TAX | \$1,050,000 | \$3,900,000 |