

# NexaCore Subscription Pricing Matrix (B2B SaaS)

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## 1. Base Subscription Tiers (Annual Commit)

Feature	Growth Tier	Professional Tier	Enterprise Tier
Target Company Size	Mid-Market ( \$< 500M Rev)	Large Enterprise ( \$> 500M Rev)	Global / Strategic Accounts
Base Price (Annual)	AED 450,000	AED 1,200,000	Custom Quote (T3+)
Named Users Included	10	50	100
Workflows/Models	3 Core Workflows	Unlimited Core Workflows	Unlimited
Dedicated Compute	Shared Resources	Dedicated Cluster (Low Priority)	Dedicated High-Priority Cluster
SLA Uptime	99.5%	99.9%	99.99%
Customization	Limited UI/Dashboard	Advanced API & Webhook access	Full Source API Access & White-label

## 2. Add-On Modules (Required for Enterprise Tier)

- **Compliance & Audit Log Module:** Adds advanced immutable logging for regulated industries.
  - **Cost:** 15% of Base Annual Fee.
- **Predictive Maintenance Module (PMM):** Specialized models for industrial IoT data streams.

- **Cost:** 20% of Base Annual Fee.
- **Dedicated Solution Architect (DSA):** Full-time technical resource allocation.
  - **Cost:** AED 800,000 per year.

### 3. Discount Policy

Discount Type	Max Discount Limit	Approval Required	Notes
<b>Multi-Year Commitment (3 Yrs)</b>	10%	Sales Director	Mandatory for all Enterprise Tier deals.
<b>New Customer Acquisition</b>	5%	Sales Director	First 12 months only.
<b>Strategic Partner Referral</b>	15%	VP of Sales	Requires signed Partnership Agreement.
<b>Exceeding Max Discount:</b>	0%	<b>C-Level Executive (CEO/CFO)</b>	Use <b>Deal Review &amp; Approval Form</b> .