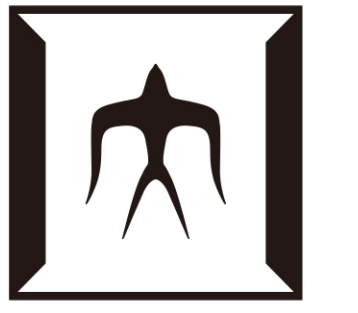


# Doubly Robust Prediction and Evaluation Methods Improve Uplift Modeling for Observational Data

So-net  
Media Networks

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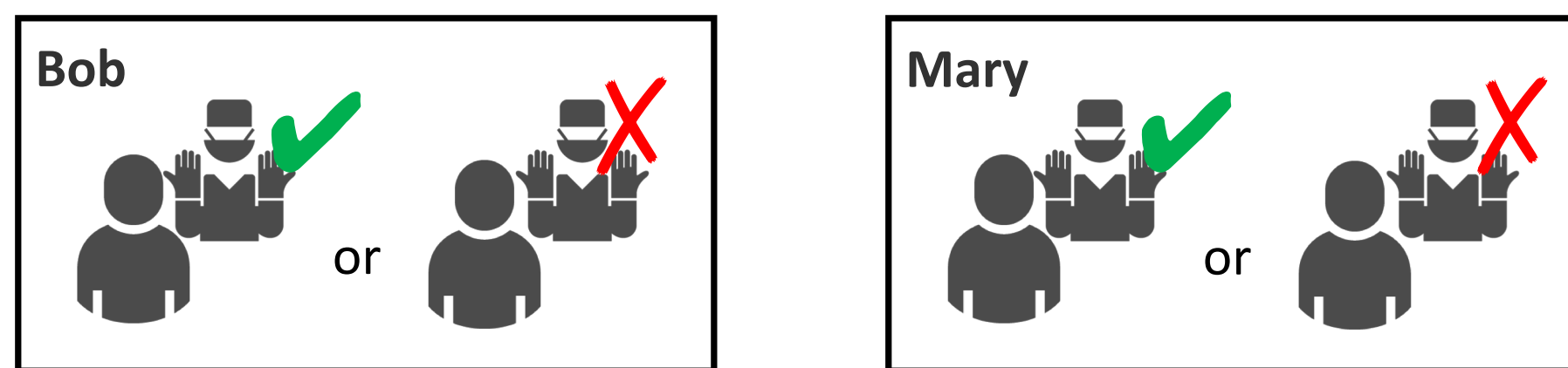


Tokyo Tech

## Motivation

- Achieving optimal treatment assignments  
ex) Medical Treatment, Advertisement, Coupon Distribution

Should We Treat Them ?



If we know the **optimal treatment of each individual**,  
We could achieve **the best possible future** (highest survival rates)

Should Treat !

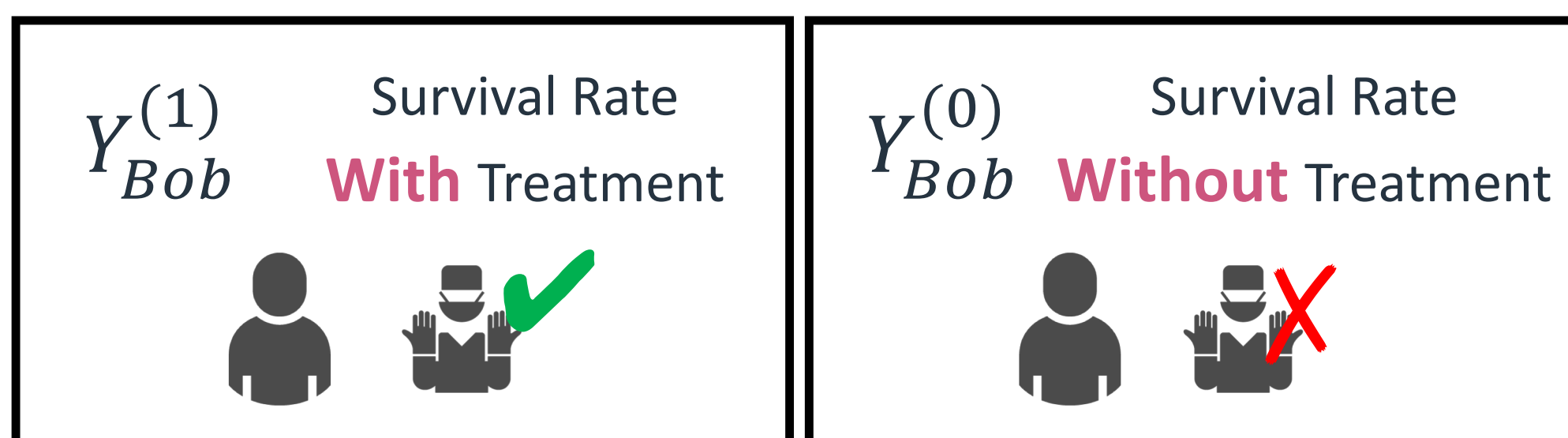


Should not Treat !



## Problem Setting

- Uplift Modeling tries to find an optimal treatment by analyzing the **causal effect** using **Potential Outcomes**



Goal: Predict the **Individual Treatment Effect (ITE)**

$$\tau_{Bob} = Y_{Bob}^{(1)} - Y_{Bob}^{(0)}$$

Causal Effect of Treatment on Bob

We have 2 options for gathering training and test data

### RCT

randomized treatments  
for data gathering

**Pros:** Treatments and Features  
are Independent

**Cons:** Cost and time ineffective

### Observational

historical log data  
depending on past policies

**Pros:** Cost and time effective

**Cons:** Treatment assignments  
depend on past policies

In this work, we focused on **observational data**,  
which is **generally available** and we can **extend the applications**

## Related Work

- Transformed Outcome (TO)** as proxy ITE [Athey+ 2015]

$$Y_i^{TO} = \frac{W_i}{e_i} Y_i^{obs} - \frac{1 - W_i}{1 - e_i} Y_i^{obs}$$

- $Y_i^{obs}$  is the observed outcome
- $W_i \in \{0, 1\}$  is the treatment assignment indicator
- $e_i = \mathbb{P}(W_i = 1 | X_i)$  is the **true propensity score**
- TO is an **unbiased estimator for the ITE** [Athey+ 2015]

$$\mathbb{E}[Y_i^{TO} | X_i] = \tau_i$$

Unbiasedness of the TO is desirable, but...

- True Propensity Score** is **often missing** and  
TO can be **biased** with an estimated propensity score
- Variance of TO** has yet to be analyzed  
thus TO can be inaccurate proxy ITE

## Proposed Techniques

- Doubly Robust Estimation**

Incorporate **Potential Outcome Models** into TO

$$Y_i^{DR} = \frac{W_i}{e_i} (Y_i^{obs} - \hat{\mu}_i^{(1)}) - \frac{1 - W_i}{1 - e_i} (Y_i^{obs} - \hat{\mu}_i^{(0)}) + (\hat{\mu}_i^{(1)} - \hat{\mu}_i^{(0)})$$

$\hat{\mu}_i^{(1)}, \hat{\mu}_i^{(0)}$  are predicted values of  $Y_i^{(1)}, Y_i^{(0)}$

- Bias Analysis

$$Bias(Y_i^{TO} | X_i) = |\delta_i^{(1)}| \left( \mu_i^{(1)} + \frac{\hat{e}_i}{1 - \hat{e}_i} \mu_i^{(0)} \right)$$

$$Bias(Y_i^{DR} | X_i) = |\delta_i^{(1)}| \left( \Delta_i^{(1)} + \frac{\hat{e}_i}{1 - \hat{e}_i} \Delta_i^{(0)} \right)$$

Our Method

We assume the condition below holds in theoretical analyses

$$|\Delta_i^{(k)}| = \left| \mu_i^{(k)} - \hat{\mu}_i^{(k)} \right| < \left| \mu_i^{(k)} - 0 \right| = \left| \mu_i^{(k)} \right|$$

Potential Outcome Estimation Bias

- Variance Analysis

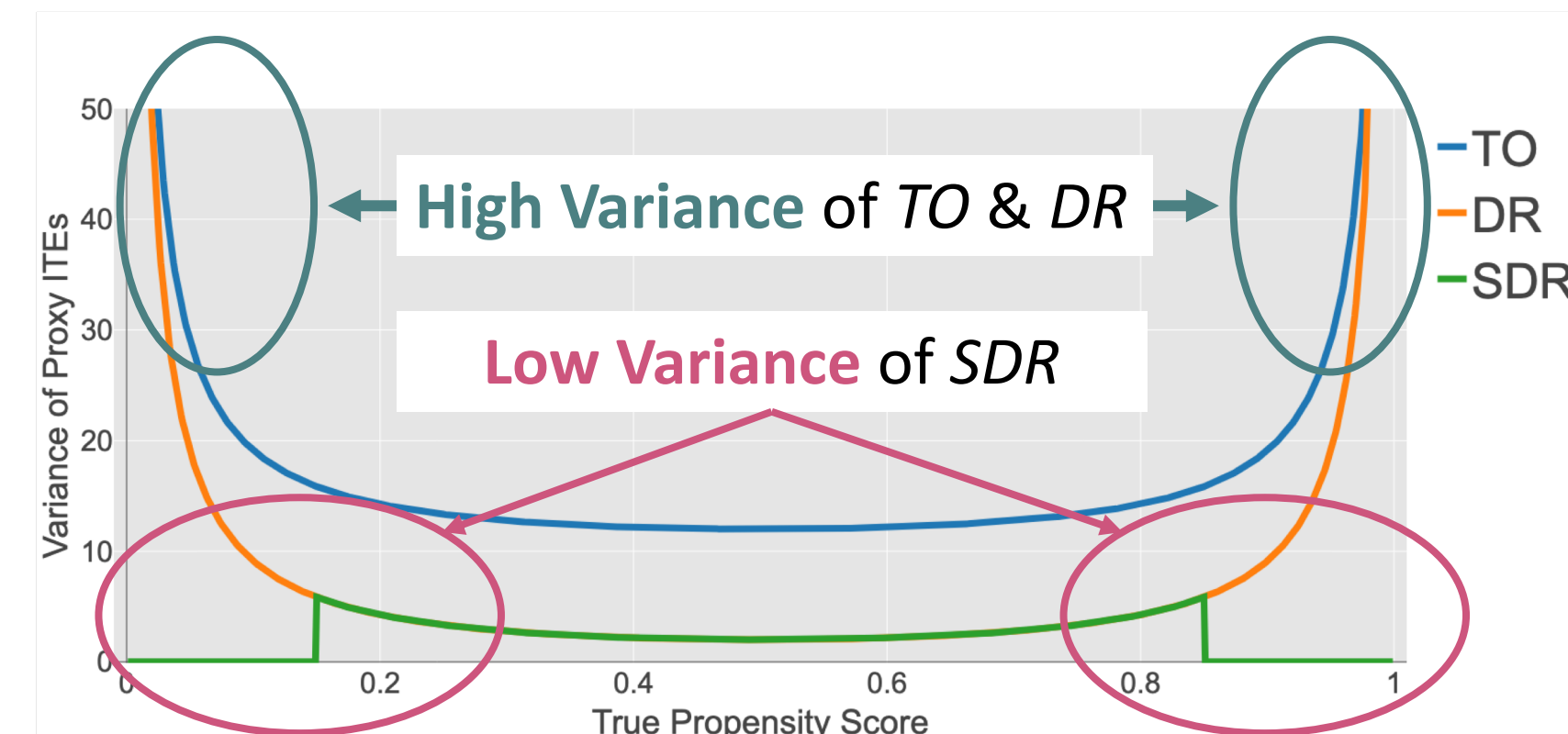
$$V(Y_i^{TO} | X_i) = \frac{1 - e_i}{e_i} \left( \mu_i^{(1)} \right)^2 (1 - \delta_i^{(1)})^2 + \frac{e_i}{1 - e_i} \left( \mu_i^{(0)} \right)^2 (1 - \delta_i^{(0)})^2 + C$$

$$V(Y_i^{DR} | X_i) = \frac{1 - e_i}{e_i} \left( \Delta_i^{(1)} \right)^2 (1 - \delta_i^{(1)})^2 + \frac{e_i}{1 - e_i} \left( \Delta_i^{(0)} \right)^2 (1 - \delta_i^{(0)})^2 + C$$

Our Method

- Switching Technique**

Substitute extreme propensity scores



Proposed Proxy: **Switch Doubly Robust Outcome**

$$Y_i^{SDR}(\gamma) = \begin{cases} \hat{\mu}_i^{(1)} - \hat{\mu}_i^{(0)} & \text{Low Variance} \\ Y_i^{DR} & \text{High Variance} \end{cases}$$

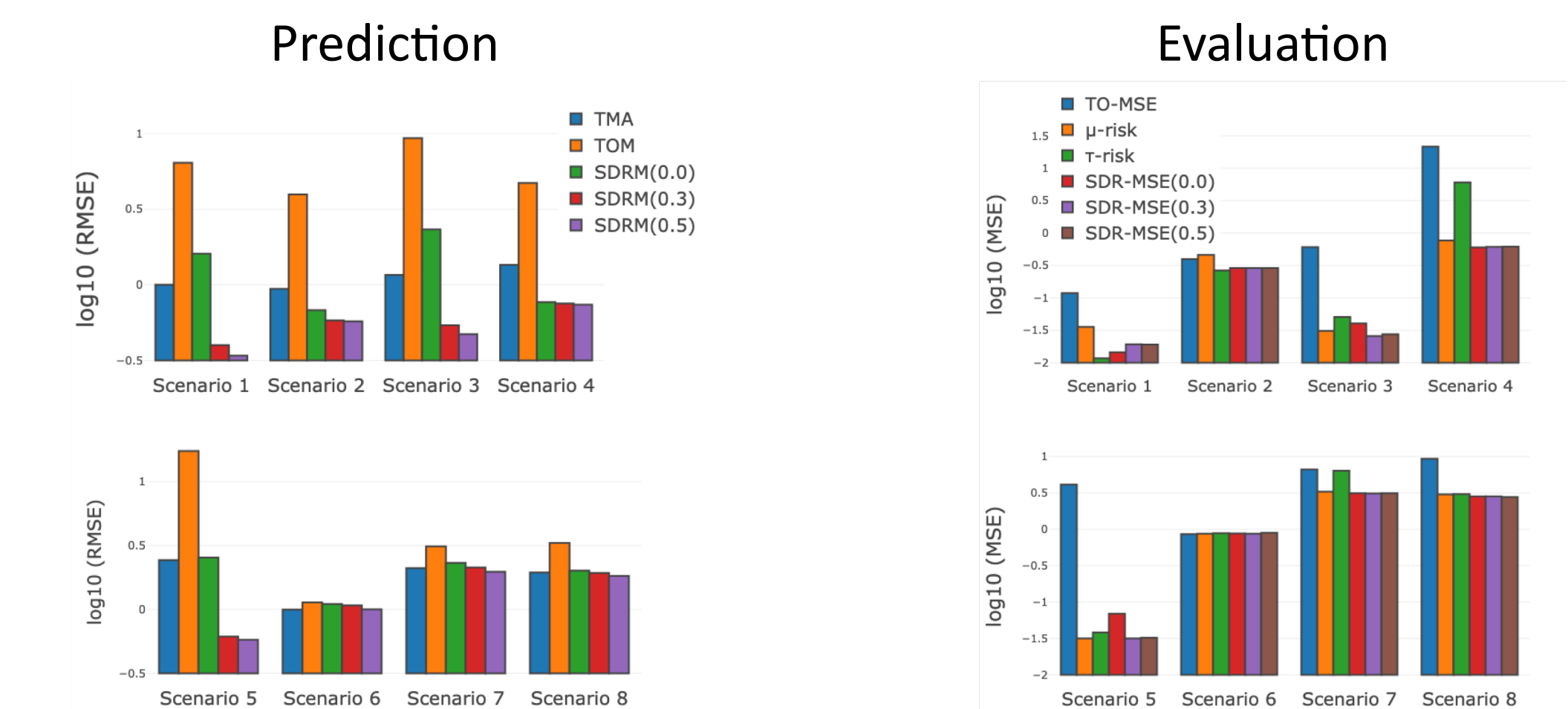
for **Extreme Propensity Score**  
( $W_i = 1$  &  $e_i < \gamma$   
or  $W_i = 0$  &  $1 - \gamma < e_i$ )  
Otherwise.

## Synthetic Experiment

### Setup

- Used **8 data generating processes** from [Powers+ 2017]
- For prediction methods:
  - Compared TMA, TOM, **SDRM** ( $\gamma = 0.0, 0.3, 0.5$ ) by ITE prediction performance
- For evaluation metrics:
  - Compared  $\mu$ -risk,  $\tau$ -risk, TO-MSE, **SDR-MSE** ( $\gamma = 0.0, 0.3, 0.5$ ) by model selection performance

### Results



- Our prediction method (SDRM) demonstrated the best prediction accuracies in all scenarios
- 0.5 is the optimal value for hyper-parameter  $\gamma$
- Our evaluation method (SDR-MSE) demonstrated the stable performance across the scenarios
- The effect of varying  $\gamma$  is relatively small but a positive value is better than zero

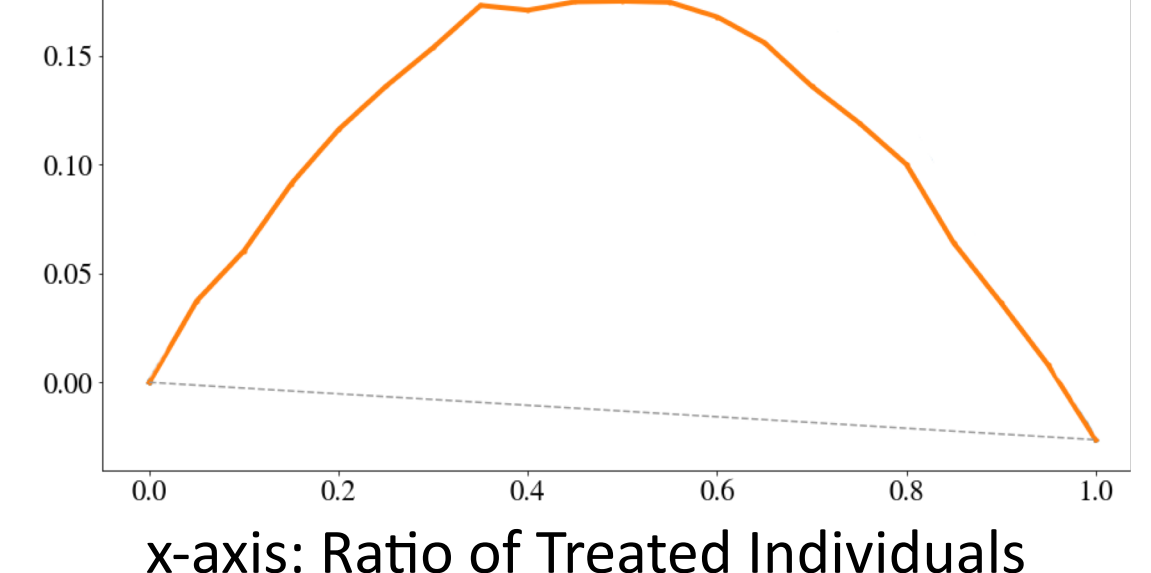
## Real-World Experiment

### Setup

- Right Heart Catheterization (RHC)** data
  - well-known public dataset
  - 5,735 critically ill patients
  - Average Treatment Effect** of RHC was found to be **negative**

### Uplift Curve

a widely used metric in Uplift modeling  
y-axis: Difference of Survival rates between the treated and the controlled  
x-axis: Ratio of Treated Individuals



### Results

- Ours found **20% of positively affected patients**

