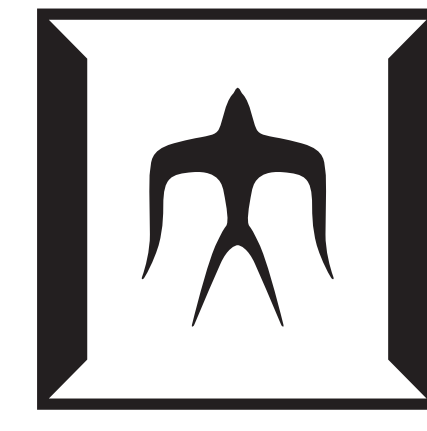


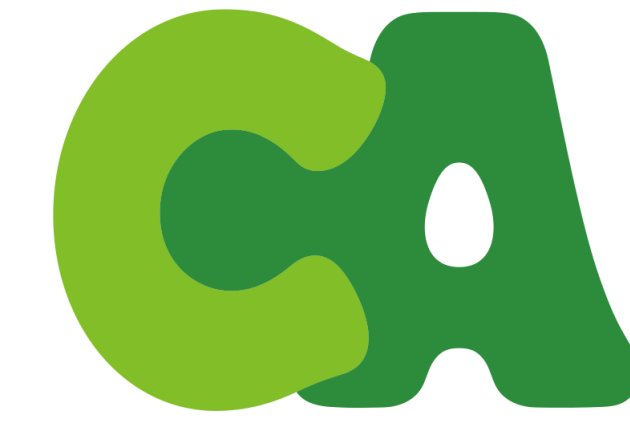
# Dual Learning Algorithm for Delayed Feedback in Display Advertising

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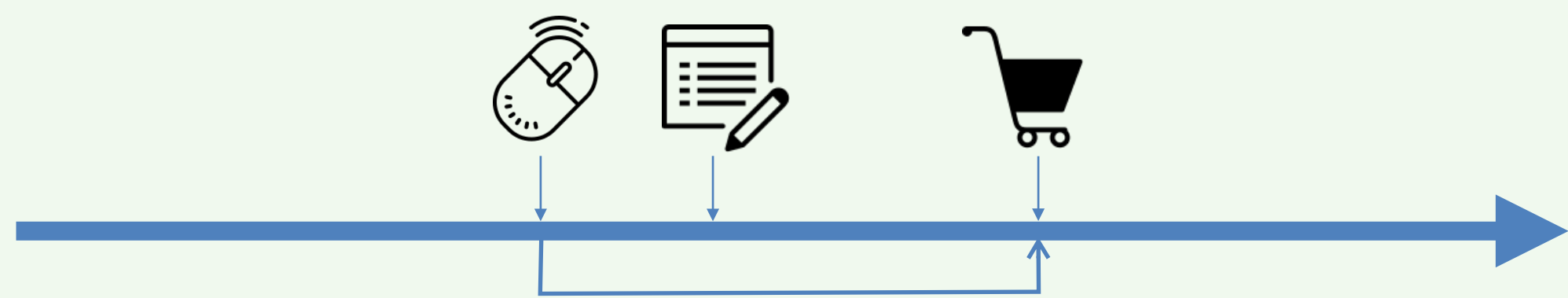
## Overview

In display ad, it is important to predict a conversion rate (CVR) from the log data. However, there is a delay between a click and its conversion. Because of the delay, two major difficulties arise.

- **Some positive samples are not correctly observed.**
- **The delay mechanism is not uniform among samples.**

They cause a sever bias in the *naive* empirical loss function. To solve the two problems **simultaneously**, we propose two unbiased estimators: one for the conversion rate and the other for the bias estimation.

Subsequently, we propose an interactive learning algorithm, *Dual Learning Algorithm for Delayed Feedback (DLA-DF)*.



## Problem Setting and Notation

$X_i \in \mathcal{X}$ : features,  $Y_i$ : true label,  $Y_i^{obs}$ : observed label.

Due to the delayed feedback,  $Y_i^{obs} \neq Y_i$  for some samples, especially ones collected just before the training begins.

Let  $O_i$  be an indicator of being correctly observed,

$$Y_i^{obs} = Y_i \cdot O_i.$$

Define  $\theta(X) = P(O = 1 | X)$ ,  $\gamma(X) = P(Y = 1 | X)$ .

The goal is to obtain a hypothesis  $f: \mathcal{X} \rightarrow (0,1)$  that predicts  $\gamma(\cdot)$ . To this end, we want to minimize the ideal loss function  $\mathcal{L}_{cvr}(f)$ :

$$\mathcal{L}_{cvr}(f) = E_{X,Y}[Y\delta^{(1)}(f) + (1 - Y)\delta^{(0)}(f)].$$

However,  $Y_i$  is not observable, and thus its empirical loss  $\widehat{\mathcal{L}}_{cvr}(f)$  cannot be computed from the observed data  $\{X_i, Y_i^{obs}\}$ .

Using  $Y_i^{obs}$  to compute the loss instead of  $Y_i$  introduces bias.

The critical component of the delayed feedback problem is to estimate the ideal loss function using the observed data.

## Proposed Estimators

### • Unbiased Conversion Rate Prediction

We use  $\theta(X)$  as the propensity score for the delayed feedback. However,  $O_i$  is not observed. Hence, combining the estimation technique in the field of positive-unlabeled (PU) learning, we define the unbiased IPS estimator:

$$\widehat{\mathcal{L}}_{IPS}(f) = \frac{1}{N} \sum_{i=1}^N Y_i^{obs} \left( \frac{1}{\theta(X_i)} \delta_i^{(1)}(f) + \left(1 - \frac{1}{\theta(X_i)}\right) \delta_i^{(0)}(f) \right) + (1 - Y_i^{obs}) \delta_i^{(0)}(f).$$

$$E[\widehat{\mathcal{L}}_{IPS}(f)] = \mathcal{L}_{cvr}(f).$$

### • Unbiased Propensity Estimation

The unbiasedness stated above depends on the availability of the true propensity score. However, we cannot observe  $O_i$ .

Therefore, we propose an empirical loss function that is unbiased against the ideal loss function for the propensity estimation.

$$\widehat{\mathcal{L}}_{ICVR}(g) = \frac{1}{N} \sum_{i=1}^N Y_i^{obs} \left( \frac{1}{\gamma(X_i)} \delta_i^{(1)}(g) + \left(1 - \frac{1}{\gamma(X_i)}\right) \delta_i^{(0)}(g) \right) + (1 - Y_i^{obs}) \delta_i^{(0)}(g).$$

$$E[\widehat{\mathcal{L}}_{ICVR}(g)] = \mathcal{L}_{score}(g).$$

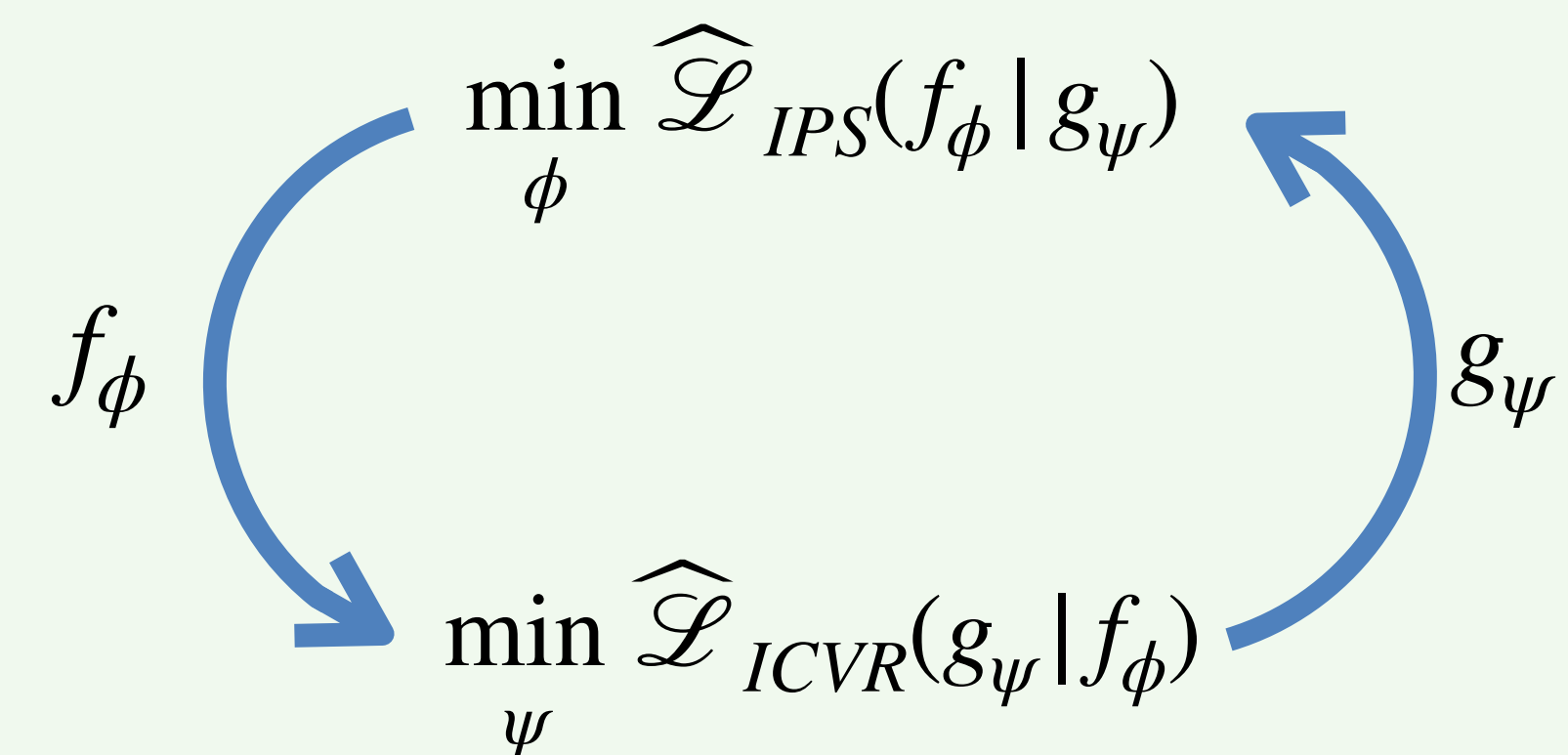
## Proposed Learning Algorithm

The unbiasedness of the estimators depends on each other.

We proposed DLA-DF, where the two estimators are alternatively learned using  $f_\phi(X_i), g_\psi(X_i)$  instead of  $\gamma(X_i), \theta(X_i)$ , respectively.

$f_\phi$ : a conversion predictor parameterized by  $\phi$ .

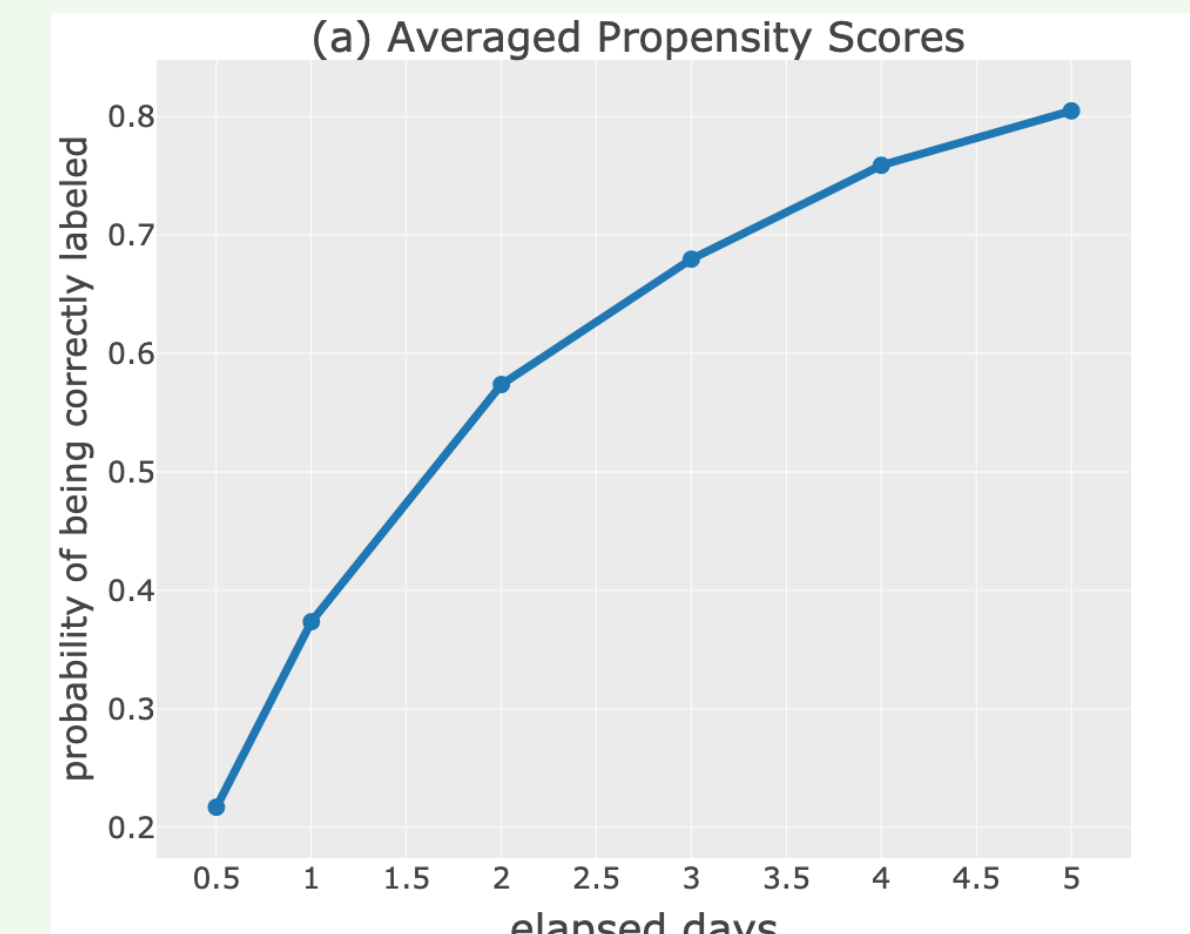
$g_\psi$ : a propensity estimator parameterized by  $\psi$ .



## Synthetic Experiment

### • Data Generation Procedure

1.  $N$  click events,  $P$  features.  $N = 100000, p = 10$ .
2. Draw feature vectors  $\mathbf{X}$  from  $\mathcal{D}_X$ .
3. Decide the training period  $E$ .
4. Sample the timestamps of clicks  $ts\_click_i$  from  $U(0, E)$ .
5. Sample the delay between clicks and conversions  $D_i$  from  $Exp(\lambda(X_i))$ .
6. Decide the true label  $Y_i$  according to whether  $\gamma(X_i) > 0.5$ .
7. Decide the indicator  $O_i = 1\{ts\_click_i + D_i \leq E\}$ .
8. Decide the observed label  $Y_i^{obs} = O_i \cdot Y_i$ .



Averaged propensity score by elapsed days  $E$ , that is, the probability of being correctly observed.

When the training period  $E$  is shorter, the fewer samples are observed.

### • Experiments

We conducted experiments to evaluate ours as well as the existing methods.

- Logistic Regression (LR)
- Non-negative Positive-Unlabeled Learning (nnPU)
- Delayed Feedback Model (DFM)
- Dual Learning Algorithm for Delayed Feedback (nnDLA-DF)

### Performance measures:

**Relative cross entropy (RCE):** the cross entropy of the model ( $CE_{model}$ ) divided by that of the oracle model ( $CE_{oracle}$ ) which is trained on the true label  $Y_i$ , and thus is the best achievable prediction performance.

$$RCE = \frac{CE_{model}}{CE_{oracle}}.$$

Results: **Ours performs better when the delay is severe.**

