

## Zhewei Song

**CONTACT INFORMATION**

Address: 105 S. State St.

School of Information

University of Michigan

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Email: zheweis@umich.edu

Website: <http://zheweisong.github.io/>**EDUCATION**

Ph.D. in Information Science, University of Michigan 2023 (expected)

B.A. in Economics, Tsinghua University 2016

B.A. in English Literature and Linguistics, Tsinghua University 2016

**RESEARCH INTERESTS**

Experimental and Behavioral Economics, Information Economics, Industrial Organization, Market Design, Game Theory

**WORKING PAPERS**

- **Zhewei Song.** (2022). “Sellers’ Defensive Actions in Credence Goods Markets with Uncertain Outcomes – Does Reputation and/or Education Improve Efficiency and Why (not)?”
- **Zhewei Song & Ulrike Vollstaedt.** (2022). “How the Market will Supply Better and/or Cheaper Products through an Optimal Product Testing Mechanism”
- **Zhewei Song & Erin Krupka.** (2022). “When Group- and Self-Esteem Lead To ‘We-Thinking’: When Does Social Identity Motivate Group Behavior?” *Under review at Experimental Economics*

**WORK IN PROGRESS**

- Can Policy Instruments That Regulate Identity Expression Be Used To Achieve Social Integration?  
(With Erin Krupka, Roy Chen and Daphne Chang)
- Entitlement Effect on Social Groups  
(With Erin Krupka, Ro’i Zultan and Sebastian Goerg)

**GRANTS & AWARDS**

Rackham Travel Grant 2019, 2021

Rackham Research Grant for Ph.D. Students (\$1,500, \$3,000), University of Michigan 2017, 2019

**CONFERENCE PRESENTATIONS***“Sellers’ Defensive Actions in Credence Goods Markets with Uncertain Outcomes – Does Reputation and/or Education Improve Efficiency and Why (not)?”*

- Chinese Economist Society Annual Meeting (Virtual), Guizhou, China June 2022
- Economic Science Association Asia-Pacific Meeting (Virtual), Japan Mar. 2022
- Southern Economic Association 91<sup>st</sup> Annual Meeting, Houston, USA Nov. 2021
- Economic Science Association North American Meeting, Tucson, USA Oct. 2021

*When Group- and Self-Esteem Lead To “We-Thinking”: When Does Social Identity Motivate Group Behavior?*

- Economic Science Association World Meeting, Boston/Cambridge, USA June 2022

- Southern Economic Association 91<sup>st</sup> Annual Meeting, Houston, USA Nov. 2021
- International Conference RExCon21 on Social Preferences and Social Norms (Virtual), Jul. 2021  
Russia
- Economic Science Association North American Meeting, Los Angeles, USA Oct. 2019

### **TEACHING EXPERIENCE**

Graduate Student Instructor, University of Michigan

- Experimental Design and Analysis (*for graduate students*) Summer 2021, Summer 2022
- Data Science for Social Good (*for graduate students*) Summer 2021, Summer 2022
- Choice Architecture (Decision Theory & Behavioral Economics) (*for graduate students*) Winter 2018, Winter 2019
- Programs, Information and People (Introduction to Python Programming) (*for undergraduate students*) Winter 2022
- Introduction to User Modeling (Information & Behavioral Economics) (*for undergraduate students*) Fall 2018, Fall 2021, Fall 2022
- Introduction to Information Studies (*for undergraduate students*) Fall 2017, Fall 2020, Winter 2021

### **SERVICE WORK**

Laboratory Manager, Behavioral Laboratory of the School of Information University of Michigan 2018-present

Manager, Behavioral and Experimental Economics Lab Group University of Michigan 2017-2018

### **SKILLS**

Programming (Python, C++, Latex, Stata, R, zTree, oTree, Visual Basic)  
Languages: Mandarin (native); English (proficient)

### **REFERENCES**

#### **Erin Krupka (Chair)**

Associate Professor and Doctoral Program Director  
School of Information  
University of Michigan  
[ekrupka@umich.edu](mailto:ekrupka@umich.edu)

#### **Yan Chen**

Daniel Kahneman Collegiate Professor of Information  
School of Information  
University of Michigan  
[yanchen@umich.edu](mailto:yanchen@umich.edu)

#### **Tanya Rosenblat**

Professor of Information & Economics  
School of Information  
Department of Economics  
University of Michigan  
[trosenbl@umich.edu](mailto:trosenbl@umich.edu)

#### **David Miller**

Associate Professor  
Department of Economics  
University of Michigan  
[econdm@umich.edu](mailto:econdm@umich.edu)