Qiz2

一、 多选题 （共 6 题，30 分）

1、Which of the followings are tools for information gathering in SE? （5.0）

A、 Basket
B、 Dradis
C、 TextEdit
D、 Search engine
正确答案： ABD

2、What are the pointers to master elicitation principles? （5.0）

A、 Concept of state Too many questions can shut down the target.
B、 Conscious/unconscious relationships Too few questions will make the target feel uncomfortable.
C、 Perceptual filters Ask only one question at a time.
D、 Physical conditions Express yourself ego.
正确答案： ABC

3、What are the principles of successful pretext? （5.0）

A、 The more research, the better.
B、 Involve personal interests.
C、 Eliminate dissonance.
D、 Practice dialects or expressions.
正确答案： ABCD

4、Things which can help you to find deceit in a target include: （5.0）

A、 Contradictions
B、 Hesitation
C、 Changes in behavior
D、 Hand gestures
正确答案： ABCD

5、The NLP focuses on （5.0）

A、 Concept of state

B、 Conscious/unconscious relationships
C、 Perceptual filters
D、 Physical conditions
正确答案： ABC

6、The cycle of reciprocation includes（5.0）

A、 Give something away.
B、 Indebted feelings.
C、 Information gathering.
D、 Make your request.
正确答案： ABD

二、 单选题 （共4题，20分）

7、What is the mother of all communication models?（5.0）

A、 Shannon-Weaver model
B、 Berlo model
C、 Phishing email
D、 USB key
正确答案： A

8、Which of the following is wrong as an SE to use think model?（5.0）

A、 Give visual thinkers some visual input before he makes decision.
B、 Sell something to a visual thinker via a phone.
C、 Use suitable words to an auditory thinker.
D、 Link your feeling to the feeling of a kinesthetic thinker.
正确答案： B

9、Which of the following is not a professional interrogation skill?（5.0）

A、 Information gathering
B、 Watch for one sign.
C、 Observe the surroundings.
D、 Determine what is nature in the target.
正确答案： B

10、If someone is asking your information, you should:（5.0）

A、 Think your information is trivial.
B、 Give a present to him.

C、 Be happy to provide the information.
D、 Ask for the person's employee ID.
正确答案： D