

2021 WYEF Senior Round 4 Report

Team Number: 32

Key Metrics

Ne	Net Profit Total Asse		Debt	Share	Net Assets	Rank
+	¥312,170	¥42,671,318	¥2,732,609	100%	¥39,938,708	41

- Net Profit = Sales Revenue All Costs The direct indicator of your achievement in this round.
- Net Assets = (Total Assets Debt) × Share Your result till this round, used for ranking.

Finance

Items	Cash Flow	Cash	Debt Change	Debt
Round begins		¥32,469,210		¥2,665,960
Workers salary cost	- ¥1,837,620	¥30,631,590		¥2,665,960
Workers training cost	- ¥27,000	¥30,604,590		¥2,665,960
Engineers salary cost	- ¥2,938,200	¥27,666,390		¥2,665,960
Engineers training cost	- ¥36,000	¥27,630,390		¥2,665,960
Products material cost	- ¥146,412	¥27,483,978		¥2,665,960
Change sales agents cost	- ¥4,500,000	¥22,983,978		¥2,665,960
Marketing investment	- ¥4,100,007	¥18,883,971		¥2,665,960
Quality investment	- ¥4,643,352	¥14,240,619		¥2,665,960
Sales revenue	+ ¥19,711,468	¥33,952,087		¥2,665,960
Market report cost	- ¥1,000,000	¥32,952,087		¥2,665,960
Transportation cost	- ¥176,712	¥32,775,375		¥2,665,960
Debt interest		¥32,775,375	+ ¥66,649	¥2,732,609
Tax deduction	- ¥104,056	¥32,671,318		¥2,732,609
Project bonus	+ ¥10,000,000	¥42,671,318		¥2,732,609
Round ends		¥42,671,318		¥2,732,609

Human Resources

Employees	Previous		Laid	Qu	itted		Added	Working	Salary	Avg.	Training
Workers	480	-	0	-	0	+	+ 18	498	¥1,230	¥1,171	¥27,000
Engineers	320	-	0	-	0	+	+ 12	332	¥2,950	¥2,826	¥36,000

- Low-salary Effect If your salary is relatively low, you cannot add as many employees as you planed to, and some employees may quit.
- Layoff Cost When you lay off your employees, you must compensate them for one month's salary.
- Salary-reduction Penalty When employees quit while you have reduction in salary, you must compensate them for two months' salary.
- Compensations are based on the salary of previous round.

Production

Overview	Plan	Previous	Pı	roduced	Total	Used/Sold	Surplus
Components	62,748	0	+	62,748	62,748	- 62,748	0
Products	20,916	0	+	20,916	20,916	- 20,916	0

Details	Productivity	Employees	Production	Material Price	Material Cost
Components	132.313	498	62,748	0	0
Products	65.759	332	20,916	¥7	¥146,412

- **Productivity** This shows how many items one employee can produce in a round, affected by his salary.
- Production \leq Productivity \times Employees The actual total produced items. It is often limited by your plan, components and materials.

Storage	Capacity Before	Capacity After	Increment	Unit Price	Storage Cost
Components	60,480	62,748	+ 2,268	0	0
Products	27,142	27,142	+ 0	¥1	0

• Storage Cost You only need to spend money on increasing your storage capacity.

Sales

Agents	Previous	Change	After	Change Cost	Marketing Investment
Shanghai	6	+ 3	9	¥900,000	¥1,200,001
Singapore	0	+ 0	0	0	0
Chicago	9	+ 3	12	¥900,000	¥500,001
0saka	8	+ 3	11	¥900,000	¥3
Paris	0	+ 0	0	0	0
Tel Aviv	0	+ 0	0	0	0
Moscow	0	+ 0	0	0	0
Geneva	0	+ 0	0	0	0
0slo	0	+ 0	0	0	0
Berlin	0	+ 0	0	0	0
Bangkok	9	+ 3	12	¥900,000	¥1,200,001
Casablanca	0	+ 0	0	0	0
Kerachi	0	+ 0	0	0	0
Tehran	8	+ 3	11	¥900,000	¥1,200,001
Dakar	0	+ 0	0	0	0

Quality	Quality Investment	Old Products	New Products	Product Quality Index	
	¥4,643,352	0	20,916	222.00	

• Product Quality Index = Quality Investment ÷ (Old Products × 1.20 + New Products)

Market	Competitive Power	Sales Volume	Market Share	Price	Sales
Shanghai	0.54%	4,092	0.58%	¥948	¥3,879,216
Singapore	0	0	0	0	0
Chicago	0.45%	3,494	0.49%	¥948	¥3,312,312
0saka	0.38%	2,980	0.42%	¥888	¥2,646,240
Paris	0	0	0	Θ	0
Tel Aviv	0	0	0	Θ	0
Moscow	0	0	0	Θ	0
Geneva	0	0	0	Θ	0
Oslo	0	0	0	0	0
Berlin	0	0	0	Θ	0
Bangkok	3.70%	6,190	3.85%	¥958	¥5,930,020
Casablanca	0	0	0	Θ	0
Kerachi	0	0	0	Θ	0
Tehran	1.69%	4,160	1.78%	¥948	¥3,943,680
Dakar	0	0	0	Θ	0

Market Report - Shanghai

Population	Penetration	Market Size	Total Sales Volume	Avg. Price
26,400,000	2.66%	702,240	694,239	¥973

Team	Agents	Marketing Investment	Product Quality Index	Price	Sales Volume	Market Share
1	6	¥500,000	130.85	¥711	2,003	0.28%
2	3	¥500,000	10.33	¥699	331	0.04%
3	4	¥2,000,000	48.55	¥1,000	2,353	0.33%
4	2	¥500,000	300.00	¥960	4,945	0.70%
5	3	¥1,200,000	128.38	¥977	2,240	0.31%
6	1	¥300,000	144.99	¥694	2,153	0.30%
7	3	¥500,000	35.99	¥550	2,369	0.33%
9	4	¥3,000,000	301.38	¥1,000	7,318	1.04%
10	8	¥2,000,000	100.60	¥1,099	4,130	0.58%
11	1	¥1	9.58	¥240	305	0.04%
12	2	Θ	99.40	¥2,999	8	0
13	12	¥888,888	68.00	¥665	5,649	0.80%
14	3	Θ	6.07	¥550	7,559	1.07%
16	1	¥181,818	601.25	¥1,898	6,460	0.91%
18	6	¥500,000	179.22	¥1,300	4,830	0.68%
22	5	¥3,500,000	82.85	¥998	10,974	1.56%
23	1	¥6,666	23.66	¥414	174	0.02%
24	3	0	0	¥1,800	0	0
25	1	0	0	¥700	8	0
26	4	¥100,000	62.95	¥516	9,946	1.41%
27	1	¥181,818	393.48	¥1,599	5,829	0.83%
29	1	0	14.12	¥1,999	104	0.01%
32	9	¥1,200,001	222.00	¥948	4,092	0.58%
34	4	¥600,000	0	¥899	2,036	0.28%
35	4	¥500,000	78.99	¥799	3,515	0.50%
36	2	0	0	¥550	7,550	1.07%
37	12	¥777,777	69.66	¥877	6,366	0.90%
39	4	¥200,000	0	¥466	13,125	1.86%
40	9	¥400,000	15.63	¥1,500	839	0.11%
43	5	¥500,000	180.00	¥1,200	3,640	0.51%
44	12	¥6,200,000	31.10	¥1,098	30,658	4.36%
45	7	¥4,161,564	0	¥650	31,190	4.44%
46	4	¥1,400,000	54.95	¥500	1,872	0.26%
48	12	¥350,000	192.77	¥949	4,637	0.66%
51	6	¥200,000	50.48	¥549	2,176	0.30%
53	9	¥150,009	28.22	¥727	3,505	0.49%
54	3	¥500,000	150.00	¥599	2,310	0.32%
57	6	¥1,000,000	100.00	¥750	4,748	0.67%
58	9	¥3,000,000	50.09	¥896	9,235	1.31%
61	1	¥4,000	8.84	¥419	87	0.01%
63	4	¥1,000,000	82.13	¥899	1,784	0.25%
64	4	¥8,888	31.98	¥401	22,587	3.21%
67	1	0	23.20	¥260	210	0.02%
72	8	¥1,888,888	187.12	¥1,499	4,402	0.62%

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75	12	¥3,500,000	117.18	¥1,200	16,510	2.35%
76	4	¥1	20.83	¥666	4,379	0.62%
78	11	¥3,300,000	8.73	¥777	18,626	2.65%
79	4	¥3,500,000	218.23	¥998	6,767	0.96%
80	9	¥285,000	87.84	¥650	5,674	0.80%
81	8	¥1,500,000	425.33	¥2,399	4,534	0.64%
83	6	¥600,000	42.14	¥500	10,925	1.55%
85	3	¥1,100,000	49.80	¥555	8,243	1.17%
88	2	¥20,000	16.66	¥1,200	506	0.07%
89	4	¥1,000,000	80.36	¥699	1,539	0.21%
90	4	¥3,000,000	58.47	¥600	39,532	5.62%
91	2	¥670,088	100.67	¥436	1,784	0.25%
93	5	¥800,000	26.88	¥333	37,569	5.34%
95	7	¥88,888	523.20	¥1,522	7,502	1.06%
97	6	¥10,000,000		¥1,600	18,499	2.63%
98	2	¥802,943	59.98	¥1,000	892	0.12%
99	1	¥1,000,000	242.54	¥1,449	4,244	0.60%
100	2	¥600,000	316.78	¥1,499	5,190	0.73%
102	5	¥1,000,000	0.60	¥ 449	15,371	2.18%
106	5	¥300,000	30.00	¥550	672	0.09%
107	8	¥500,000	149.17	¥599	2,564	0.36%
109	3	0	600.00	¥1,999	6,932	0.98%
110	1	¥999	272.00	¥750	4,385	0.62%
111	5	¥100,000	4.30	¥400	22,613	3.22%
114	9	¥70,000	550.00	¥1,899	6,039	0.85%
115	9	¥3,000,000	298.41	¥1,799	7,090	1.00%
116	3	¥1,000,000	120.00	¥800	4,470	0.63%
117	2	¥500,000	39.65	¥500	489	0.06%
118	6	¥2,000,000	469.91	¥1,699	3,840	0.54%
119	2	¥10	167.81	¥1,400	2,738	0.38%
120	10	¥1,500,000	70.47	¥799	10,293	1.46%
122	3	¥6,000,000	238.00	¥1,366	8,643	1.23%
129	1	¥250	110.00	¥735	1,364	0.19%
131	1	¥1	9	¥866	95	0.01%
132	6	¥600,000	66.29	¥549	8,514	1.21%
133	1	¥1,998	150.01	¥1,100	2,153	0.30%
134	1	¥6,666	392.59	¥1,229	6,136	0.87%
135	11	¥1,200,000	120.00	¥1,049	4,542	0.64%
136	8	¥1,500,000	332.29	¥1,519	7,616	1.08%
138	9	¥1,500,000	9	¥759	10,867	1.54%
139	1	¥200,000	9	¥899	174	0.02%
140	6	¥1,200,000	40.00	¥366	26,123	3.71%
141	1	¥287,576	3.76	¥340	174	0.02%
141	1	¥ 207,570 0	257.85	¥1,550	3,920	0.55%
142	1	¥8,888	101.13	¥1,530 ¥688	1,294	0.18%
149	7	¥41,617	101.13	¥2,000	1,294	0.10%
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151	4	¥88,888	53.40	¥400	7,490	1.06%
153	11	¥2,188,888	36.87	¥788	5,048	0.71%
154	2	¥800,000	73.24	¥654	1,049	0.14%
155	2	¥600,000	56.73	¥610	813	0.11%
156	2	¥666,666	0	¥333	752	0.10%
157	3	¥4,000,000	234.61	¥1,750	5,891	0.83%
158	4	¥500,000	60.01	¥499	65,726	9.35%
159	4	¥200,000	150.24	¥1,399	2,502	0.35%
160	3	¥200,000	103.34	¥1,987	970	0.13%
163	3	¥900,000	14.80	¥1,680	900	0.12%

Market Report - Chicago

Population	Penetration	Market Size	Total Sales Volume	Avg. Price
26,400,000	2.66%	702,240	696,635	¥1,010

Team	Agents	Marketing Investment	Product Quality Index	Price	Sales Volume	Market Share
1	4	¥88,888	130.85	¥711	1,748	0.24%
2	3	¥160,000	10.33	¥699	451	0.06%
3	6	¥5,000,000	48.55	¥1,200	13,748	1.95%
4	2	¥500,000	300.00	¥960	4,566	0.65%
5	1	¥1,100,000	128.38	¥977	1,975	0.28%
6	1	¥300,000	144.99	¥694	2,051	0.29%
7	3	¥500,000	35.99	¥550	2,774	0.39%
8	3	¥2,000,000	33.22	¥499	8,617	1.22%
9	1	¥102,100	301.38	¥750	4,412	0.62%
11	8	¥150,000	9.58	¥240	29,244	4.16%
12	5	0	99.40	¥444	10,374	1.47%
13	2	¥1	68.00	¥665	832	0.11%
16	1	¥81,818	601.25	¥1,898	2,310	0.32%
17	4	0	0	¥700	8,314	1.18%
18	2	¥200,000	179.22	¥1,300	3,405	0.48%
20	2	0	0	¥626	4,659	0.66%
23	6	¥66,666	23.66	¥418	10,620	1.51%
24	2	0	0	¥1,000	0	0
25	3	0	0	¥700	815	0.11%
26	6	¥100,000	62.95	¥516	7,543	1.07%
27	3	¥153,846	393.48	¥1,599	5,474	0.77%
29	1	¥88,888	14.12	¥555	297	0.04%
32	12	¥500,001	222.00	¥948	3,494	0.49%
34	1	Θ	Θ	¥699	595	0.08%
35	4	¥600,000	78.99	¥599	6,102	0.86%
36	2	0	0	¥550	6,102	0.86%
39	3	¥200,000	0	¥409	11,001	1.56%
42	12	¥3,000,000	38.75	¥1,100	11,127	1.58%
43	6	¥3,500,000	180.00	¥1,449	6,078	0.86%
44	9	¥3,100,000	31.10	¥688	7,798	1.11%
46	3	¥1,400,000	54.95	¥500	1,363	0.19%
48	7	¥4,000,000	192.77	¥ 950	9,270	1.32%
51	12	¥1,000,000	50.48	¥599	16,072	2.28%
53	6	¥150,009	28.22	¥749	3,524	0.50%
57	7	¥1,000,000	100.00	¥750	4,891	0.69%
60	1	¥400,000	25.10	¥1,100	525	0.07%
61	3	¥40,001	8.84	¥ 440	227	0.03%
63	6	¥1,000,000	82.13	¥899	3,537	0.50%
64	4	¥8,888	31.98	¥401	11,545	1.64%
67	7	0	23.20	¥380	55,326	7.87%
68	4	0	0	¥1,199	1,192	0.16%
69	12	¥6,000,000	51.70	¥599	36,935	5.25%
70	2	¥250,000	16.64	¥399	842	0.11%
72	4	¥854,847	187.12	¥1,299	3,787	0.53%

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76	1	¥1	20.83	¥666	297	0.04%
77	7	¥8	0	¥620	12,469	1.77%
78	3	0	8.73	¥777	3,068	0.43%
79	7	¥3,500,000	218.23	¥998	8,582	1.22%
80	9	¥285,000	87.84	¥660	5,264	0.74%
81	5	¥1,000,000	425.33	¥2,399	3,882	0.55%
83	2	¥600,000	42.14	¥520	1,052	0.14%
85	4	¥1,000,000	49.80	¥555	6,785	0.96%
88	2	¥20,000	16.66	¥1,200	819	0.11%
89	7	¥2,000,000	80.36	¥749	10,827	1.54%
91	3	¥788,880	100.67	¥468	9,761	1.38%
93	7	¥800,000	26.88	¥333	15,379	2.18%
94	6	¥1,790,000	100.00	¥700	5,961	0.84%
95	9	¥88,888	523.20	¥1,422	7,227	1.02%
99	1	¥1,000,000	242.54	¥1,449	4,172	0.59%
100	1	¥300,000	316.78	¥1,459	4,890	0.69%
102	4	¥1,000,000	0.60	¥499	7,850	1.11%
104	7	¥3,500,000	575.27	¥1,999	5,187	0.73%
106	6	¥300,000	30.00	¥600	2,174	0.30%
107	5	¥500,000	149.17	¥599	2,274	0.32%
109	8	¥2,500,000	600.00	¥1,999	7,845	1.11%
110	1	¥999	272.00	¥999	4,031	0.57%
111	12	¥100,000	4.30	¥499	7,473	1.06%
114	9	¥60,000	550.00	¥1,699	6,179	0.87%
115	9	¥3,000,000	298.41	¥1,699	6,850	0.97%
116	3	¥200,000	120.00	¥800	4,291	0.61%
118	2	¥8	469.91	¥1,499	1,280	0.18%
120	1	¥1,000,000	70.47	¥799	1,209	0.17%
122	6	¥10,000,000		¥1,448	20,649	2.94%
125	5	¥550,000	41.33	¥735	7,925	1.12%
126	6	¥2,000,000	120.00	¥1,000	3,563	0.50%
127	8	¥4,000,000	8.35	¥ 688	9,098	1.29%
130	5	¥500,000	427.30	¥1,099	3,210	0.45%
131	1	¥1	0	¥866	222	0.03%
132	3	¥300,000	66.29	¥549	6,785	0.96%
133	7	¥1,998	150.01	¥1,100	3,186	0.45%
134	1	¥6,666	392.59	¥1,229	5,561	0.79%
135	8	¥1,200,000	120.00	¥1,049	2,352	0.33%
136	2	¥1,000,000	332.29	¥1,199	4,713	0.67%
137	10	¥7,000,000	146.51	¥2,199	9,400	1.33%
139	7	¥1,500,000	0	¥999	4,676	0.66%
140	6	¥166,666	40.00	¥366	12,780	1.81%
141	2	¥575,152	3.76	¥340	2,770	0.39%
142	2	9	257.85	¥1,650	3,641	0.51%
146	7	¥10,000,000		¥2,199	20,932	2.98%
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148	5	¥8,888	101.13	¥688	10,374	1.47%
151	4	¥88,888	53.40	¥400	6,255	0.89%
152	4	¥50,000	8.21	¥2,999	148	0.02%
153	3	¥1,188,888	36.87	¥698	836	0.11%
155	2	¥700,000	56.73	¥710	981	0.13%
156	2	¥385,467	0	¥333	972	0.13%
157	11	¥4,000,000	234.61	¥1,850	7,700	1.09%
158	1	¥400,000	60.01	¥599	702	0.09%
162	1	¥300,000	57.48	¥700	753	0.10%

Market Report - Osaka

Population	Penetration	Market Size	Total Sales Volume	Avg. Price
26,400,000	2.66%	702,240	696,433	¥1,023

Team	Agents	Marketing Investment	Product Quality Index	Price	Sales Volume	Market Share
1	7	¥500,000	130.85	¥711	1,835	0.26%
3	5	¥3,000,000	48.55	¥1,200	3,182	0.45%
4	2	¥500,000	300.00	¥950	4,376	0.62%
5	1	¥1,100,000	128.38	¥1,249	1,827	0.26%
6	9	¥6,660,000	144.99	¥794	26,058	3.71%
8	1	¥500,000	33.22	¥799	402	0.05%
9	10	¥4,021,000	301.38	¥750	12,120	1.72%
10	9	¥3,000,000	100.60	¥1,099	8,940	1.27%
11	1	¥1	9.58	¥240	232	0.03%
16	4	¥81,818	601.25	¥1,898	5,828	0.82%
17	1	Θ	0	¥700	2,753	0.39%
18	3	¥110,000	179.22	¥1,300	2,392	0.34%
22	3	¥800,000	82.85	¥699	1,214	0.17%
23	9	¥66,666	23.66	¥418	28,762	4.09%
25	3	Θ	0	¥700	184	0.02%
26	2	¥100,000	62.95	¥516	649	0.09%
27	1	¥181,818	393.48	¥1,599	5,258	0.74%
29	1	¥88,888	14.12	¥555	92	0.01%
30	3	Θ	Θ	¥599	4,945	0.70%
32	11	¥3	222.00	¥888	2,980	0.42%
33	1	¥1	47.92	¥2,999	14	0
34	3	Θ	Θ	¥899	1,139	0.16%
36	2	0	0	¥550	7,094	1.01%
38	9	¥3,000,000	202.04	¥1,450	9,764	1.39%
39	6	0	0	¥409	32,619	4.64%
41	3	¥150,000	70.69	¥649	4,385	0.62%
42	9	¥1,000,000	38.75	¥1,000	1,808	0.25%
43	8	¥3,500,000	180.00	¥1,449	6,222	0.88%
44	1	¥30,000	31.10	¥688	246	0.03%
46	8	¥1,400,000	54.95	¥500	12,412	1.76%
48	7	¥3,000,000	192.77	¥949	6,459	0.91%
50	7	¥800,000	56.13	¥1,299	874	0.12%
51	9	¥300,000	50.48	¥549	7,722	1.09%
52	3	¥1,000,000	557.28	¥1,900	4,102	0.58%
53	1	¥100,009	28.22	¥727	239	0.03%
55	12	¥12,000,000	499.82	¥1,700	38,370	5.46%
56	8	¥3,000,000	277.35	¥1,390	7,190	1.02%
57	6	¥1,000,000	100.00	¥750	3,740	0.53%
62	3	¥2,000,000	120.47	¥779	10,614	1.51%
63	6	¥1,000,000	82.13	¥899	2,480	0.35%
64	4	¥8,888	31.98	¥401	37,159	5.29%
68	3	0	0	¥1,199	531	0.07%
70	5	¥250,000	16.64	¥599	42,659	6.07%
72	4	¥854,746	187.12	¥1,299	2,858	0.40%

77	3	0	0	¥850	1,394	0.19%
80	12	¥954,579	87.84	¥699	4,403	0.62%
81	11	¥1,200,000	425.33	¥2,399	4,050	0.57%
83	3	¥600,000	42.14	¥520	9,687	1.37%
84	1	¥800,000	70.25	¥1,000	874	0.12%
85	3	¥1,000,000	49.80	¥555	7,630	1.08%
88	2	¥20,000	16.66	¥1,200	346	0.04%
91	8	¥1,670,088	100.67	¥498	13,527	1.92%
93	10	¥2,000,000	26.88	¥399	35,603	5.06%
94	4	¥1,790,000	100.00	¥800	3,773	0.53%
95	12	¥910,000	523.20	¥1,533	7,311	1.04%
98	4	¥2,500,000	59.98	¥1,008	2,909	0.41%
99	3	¥1,000,000	242.54	¥1,349	4,080	0.58%
100	5	¥2,000,000	316.78	¥1,499	5,638	0.80%
101	2	¥400,000	90.93	¥1,000	1,036	0.14%
102	3	¥1,000,000	0.60	¥ 449	19,381	2.75%
107	3	¥500,000	149.17	¥599	1,989	0.28%
108	7	¥500,000	109.99	¥601	6,357	0.90%
109	5	¥1,200,000	600.00	¥1,999	6,747	0.96%
110	2	¥1,000,000	272.00	¥747	4,383	0.62%
111	8	¥100,000	4.30	¥400	37,609	5.35%
112	4	¥100,000	34.43	¥550	324	0.04%
114	3	¥60,000	550.00	¥1,799	5,053	0.71%
116	2	¥200,000	120.00	¥800	1,879	0.26%
117	2	0	39.65	¥ 400	246	0.03%
118	7	¥4,000,000	469.91	¥1,800	4,480	0.63%
119	3	¥10	167.81	¥1,400	2,414	0.34%
120	6	¥1,000,000	70.47	¥699	3,931	0.55%
122	2	¥1,000,000	238.00	¥1,458	3,300	0.46%
127	8	¥6,000,000	8.35	¥898	9,934	1.41%
129	11	¥7,000,000	110.00	¥1,222	23,073	3.28%
130	1	¥500,000	427.30	¥1,099	642	0.09%
131	1	¥1	0	¥866	84	0.01%
132	5	¥500,000	66.29	¥549	7,963	1.13%
133	4	¥19	150.01	¥1,100	1,912	0.27%
134	1	¥6,666	392.59	¥1,229	5,483	0.78%
135	10	¥1,200,000	120.00	¥1,049	2,370	0.73%
136	7	¥1,500,000	332.29	¥1,369	5,294	0.75%
137	6	¥7,000,000	146.51	¥2,099	7,116	1.01%
140	6	¥1,200,000	40.00	¥366	30,444	
141	2	¥575,152	3.76	¥340	1,705	4.33%
141	4	¥1,500,000	257.85	¥1,550	4,212	0.59%
148	4	¥8,888	101.13	¥688	4,030	0.57%
149 151	2	0	F2 40	¥2,000	2 092	0 56%
	4	¥88,888	53.40	¥500	3,982	0.56%

153	9	¥188,888	36.87	¥699	579	0.08%
155	3	¥1,000,000	56.73	¥710	1,221	0.17%
157	12	¥5,000,000	234.61	¥2,250	7,046	1.00%
158	2	¥300,000	60.01	¥649	632	0.08%
161	2	¥200,000	45.27	¥628	1,442	0.20%
162	6	¥2,200,000	57.48	¥700	4,862	0.69%
163	2	¥900,000	14.80	¥1,380	663	0.09%

Market Report - Bangkok

Population	Penetration	Market Size	Total Sales Volume	Avg. Price
11,000,000	1.46%	160,600	159,709	¥816

Team	Agents	Marketing Investment	Product Quality Index	Price	Sales Volume	Market Share
1	4	¥88,888	130.85	¥711	1,046	0.65%
5	1	¥510,000	128.38	¥750	885	0.55%
6	1	¥300,000	144.99	¥745	1,179	0.73%
8	9	¥3,000,000	33.22	¥499	30,369	18.90%
9	1	¥2,021	301.38	¥1,200	1,389	0.86%
10	4	¥1,500,000	100.60	¥800	2,940	1.83%
12	1	0	99.40	¥2,999	0	0
14	9	¥1,000,000	6.07	¥550	11,594	7.21%
16	1	¥81,818	601.25	¥1,998	1,734	1.07%
18	1	¥50,000	179.22	¥1,250	855	0.53%
20	4	0	0	¥726	1,305	0.81%
23	1	¥6,666	23.66	¥414	2,524	1.57%
27	1	¥18,182	393.48	¥1,199	1,708	1.06%
32	12	¥1,200,001	222.00	¥958	6,190	3.85%
35	3	¥300,000	78.99	¥699	946	0.58%
36	2	0	0	¥450	1,840	1.14%
39	3	Θ	Θ	¥409	2,574	1.60%
44	1	¥30,000	31.10	¥688	580	0.36%
48	1	¥150,000	192.77	¥900	1,176	0.73%
50	8	¥400,000	56.13	¥599	1,399	0.87%
51	2	¥100,000	50.48	¥549	1,169	0.72%
52	2	¥350,000	557.28	¥1,900	1,814	1.12%
64	1	¥8,888	31.98	¥601	816	0.50%
74	5	¥300,000	59.87	¥550	1,402	0.87%
80	1	¥100,000	87.84	¥610	1,066	0.66%
81	1	¥800,000	425.33	¥2,299	1,469	0.91%
84	3	¥700,000	70.25	¥1,100	1,020	0.63%
85	1	¥300,000	49.80	¥555	1,235	0.76%
86	1	0	0	¥ 450	1,840	1.14%
91	1	¥446,622	100.67	¥ 406	3,323	2.06%
93	2	¥500,000	26.88	¥333	5,942	3.69%
95	2	¥8,888	523.20	¥1,322	1,974	1.22%
98	3	0	59.98	¥ 988	356	0.22%
99	3	¥80,000	242.54	¥1,049	1,291	0.80%
100	2	¥300,000	316.78	¥1,399	1,488	0.92%
102	2	¥1,000,001	0.60	¥499	2,354	1.46%
103	2	¥1,100,000	31.94	¥800	1,590	0.99%
104	3	¥2,750,000	575.27	¥1,699	2,223	1.38%
105	1	¥1,400,000	0	¥680	1,994	1.24%
106	2	¥400,000	30.00	¥500	22,361	13.92%
108	1	¥100,000	109.99	¥681	519	0.32%
109	1	9	600.00	¥1,899	1,822	1.13%
110	1	¥999	272.00	¥750	1,630	1.01%
113	4	¥500,000	78.27	¥741	1,144	0.71%

129	1	¥520	110.00	¥740	468	0.29%
130	1	¥400,000	427.30	¥1,099	642	0.39%
131	1	¥1	0	¥866	273	0.16%
132	1	¥100,000	66.29	¥549	1,236	0.76%
133	1	¥1,999	150.01	¥1,100	772	0.48%
134	1	¥6,666	392.59	¥1,349	1,623	1.01%
140	1	¥188,888	40.00	¥366	3,934	2.44%
141	1	¥287,576	3.76	¥340	5,416	3.37%
148	1	¥8,888	101.13	¥688	897	0.55%
150	1	Θ	0	¥990	Θ	0
151	1	¥88,888	53.40	¥400	2,990	1.86%
154	2	¥800,000	73.24	¥650	1,580	0.98%
155	1	¥100,000	56.73	¥600	950	0.59%
158	1	¥400,000	60.01	¥699	851	0.52%
160	5	¥1,000,000	103.34	¥1,499	1,550	0.96%
161	2	¥200,000	45.27	¥628	882	0.54%
162	2	¥200,000	57.48	¥700	746	0.46%

Market Report - Tehran

Population	Penetration	Market Size	Total Sales Volume	Avg. Price
11,000,000	2.12%	233,200	230,969	¥916

Team	Agents	Marketing Investment	Product Quality Index	Price	Sales Volume	Market Share
1	4	¥88,888	130.85	¥711	1,783	0.76%
4	2	¥500,000	300.00	¥940	2,795	1.19%
5	9	¥3,500,000	128.38	¥850	12,330	5.28%
6	1	¥300,000	144.99	¥694	2,064	0.88%
8	3	¥500,000	33.22	¥599	2,088	0.89%
9	5	¥1,210,000	301.38	¥1,399	3,549	1.52%
10	6	¥150,000	100.60	¥555	2,857	1.22%
12	1	0	99.40	¥595	2,108	0.90%
15	1	¥10,000	102.34	¥1,000	677	0.29%
16	1	¥81,818	601.25	¥1,998	2,565	1.09%
18	1	¥50,000	179.22	¥1,200	1,406	0.60%
23	1	¥6,666	23.66	¥414	8,115	3.47%
27	6	¥12,500	393.48	¥1,199	2,908	1.24%
32	11	¥1,200,001	222.00	¥948	4,160	1.78%
36	2	Θ	0	¥450	5,338	2.28%
39	1	Θ	0	¥408	8,662	3.71%
40	3	¥100,000	15.63	¥1,300	217	0.09%
48	1	¥50,000	192.77	¥900	1,790	0.76%
51	2	¥100,000	50.48	¥549	665	0.28%
56	3	¥1,000,000	277.35	¥1,300	2,924	1.25%
61	1	¥40,004	8.84	¥450	59	0.02%
64	4	¥8,888	31.98	¥501	3,468	1.48%
65	2	¥1,000,000	80.00	¥750	1,987	0.85%
72	5	¥836,658	187.12	¥1,199	2,330	0.99%
80	5	¥143,186	87.84	¥610	2,108	0.90%
81	2	¥400,000	425.33	¥2,299	2,003	0.85%
84	8	¥1,200,000	70.25	¥1,400	2,316	0.99%
86	1	0	0	¥450	5,338	2.28%
89	5	¥1,000,000	80.36	¥649	2,822	1.21%
91	3	¥168,866	100.67	¥466	5,204	2.23%
92	3	¥250,000	19.99	¥888	641	0.27%
93	2	¥500,000	26.88	¥333	6,984	2.99%
95	2	¥12,888	523.20	¥1,422	3,279	1.40%
97	5	¥5,000,000	41.08	¥1,800	10,106	4.33%
99	6	¥1,000,000	242.54	¥1,249	3,118	1.33%
100	2	¥400,000	316.78	¥1,299	2,391	1.02%
102	3	¥1,000,001	0.60	¥499	4,340	1.86%
104	6	¥2,750,000	575.27	¥1,799	4,400	1.88%
106	4	¥200,000	30.00	¥500	3,579	1.53%
108	4	¥500,000	109.99	¥681	2,044	0.87%
109	1	¥10,000	600.00	¥1,999	2,994	1.28%
110	1	¥999	272.00	¥750	2,728	1.16%
112	3	¥100,000	34.43	¥600	427	0.18%
114	1	¥60,000	550.00	¥1,599	800	0.34%

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118	2	¥8	469.91	¥1,888	1,251	0.53%
124	7	¥1,500,000	55.18	¥406	10,050	4.30%
125	2	0	41.33	¥660	1,340	0.57%
128	2	¥690,001	13.23	¥685	1,546	0.66%
129	5	¥2,000,000	110.00	¥1,051	4,550	1.95%
131	1	¥1	0	¥866	511	0.21%
132	1	¥100,000	66.29	¥549	2,666	1.14%
133	5	¥1,999	150.01	¥1,100	1,218	0.52%
134	1	¥6,666	392.59	¥1,349	2,707	1.16%
140	1	¥166,666	40.00	¥366	5,043	2.16%
141	1	¥287,576	3.76	¥340	25,559	10.96%
151	7	¥88,888	53.40	¥500	3,635	1.55%
152	2	¥1,000,000	8.21	¥499	4,232	1.81%
153	4	¥1,666,888	36.87	¥699	3,534	1.51%
154	2	0	73.24	¥600	2,005	0.85%
155	2	¥100,000	56.73	¥610	1,861	0.79%
158	1	¥300,000	60.01	¥699	1,072	0.45%
160	9	¥1,000,000	103.34	¥1,399	3,956	1.69%