

Key Metrics

| Net Profit | Total Assets | Debt | Share | Net Assets | Rank |
|---------------|--------------|-------------|-------|-------------|------|
| - ¥18,508,606 | ¥33,559,532 | ¥15,621,439 | 100% | ¥17,938,092 | 94 |

- **Net Profit** = Sales Revenue - All Costs The direct indicator of your achievement in this round.
- **Net Assets** = (Total Assets - Debt) × Share Your result till this round, used for ranking.

Finance

| Items | Cash Flow | Cash | Debt Change | Debt |
|--------------------------|---------------|-------------|--------------|-------------|
| Round begins | -- | ¥41,122,652 | -- | ¥14,390,581 |
| Bank loan | + ¥1,000,000 | ¥42,122,652 | + ¥1,000,000 | ¥15,390,581 |
| Layoff workers cost | - ¥943,800 | ¥41,178,852 | -- | ¥15,390,581 |
| Workers salary cost | - ¥4,247,100 | ¥36,931,752 | -- | ¥15,390,581 |
| Layoff engineers cost | - ¥1,518,400 | ¥35,413,352 | -- | ¥15,390,581 |
| Engineers salary cost | - ¥6,832,800 | ¥28,580,552 | -- | ¥15,390,581 |
| Products material cost | - ¥7 | ¥28,580,545 | -- | ¥15,390,581 |
| Change sales agents cost | - ¥3,600,000 | ¥24,980,545 | -- | ¥15,390,581 |
| Marketing investment | - ¥10,100,000 | ¥14,880,545 | -- | ¥15,390,581 |
| Quality investment | - ¥11,043,912 | ¥3,836,633 | -- | ¥15,390,581 |
| Sales revenue | + ¥21,008,271 | ¥24,844,904 | -- | ¥15,390,581 |
| Market report cost | - ¥1,000,000 | ¥23,844,904 | -- | ¥15,390,581 |
| Transportation cost | - ¥285,372 | ¥23,559,532 | -- | ¥15,390,581 |
| Debt interest | -- | ¥23,559,532 | + ¥230,858 | ¥15,621,439 |
| Project bonus | + ¥10,000,000 | ¥33,559,532 | -- | ¥15,621,439 |
| Round ends | -- | ¥33,559,532 | -- | ¥15,621,439 |

Human Resources

| Employees | Previous | Laid | Quitted | Added | Working | Salary | Avg. | Training |
|-----------|----------|-------|---------|-------|---------|--------|--------|----------|
| Workers | 1,950 | - 780 | - 0 | + 0 | 1,170 | ¥1,210 | ¥1,193 | 0 |
| Engineers | 1,300 | - 520 | - 0 | + 0 | 780 | ¥2,920 | ¥2,870 | 0 |

- **Low-salary Effect** If your salary is relatively low, you cannot add as many employees as you planed to, and some employees may quit.
- **Layoff Cost** When you lay off your employees, you must compensate them for **one month's** salary.
- **Salary-reduction Penalty** When employees quit while you have reduction in salary, you must compensate them for **two months'** salary.
- **Compensations** are based on the salary of previous round.

Production

| Overview | Plan | Previous | Produced | Total | Used/Sold | Surplus |
|------------|------|----------|----------|-------|-----------|---------|
| Components | 3 | 0 | + | 3 | - | 3 |
| Products | 1 | 83,666 | + | 1 | - | 26,777 |

| Details | Productivity | Employees | Production | Material Price | Material Cost |
|------------|--------------|-----------|------------|----------------|---------------|
| Components | 127.688 | 1,170 | 3 | 0 | 0 |
| Products | 64.084 | 780 | 1 | ¥7 | ¥7 |

- **Productivity** This shows how many items one employee can produce in a round, affected by his salary.
- **Production ≤ Productivity × Employees** The actual total produced items. It is often limited by your plan, components and materials.

| Storage | Capacity Before | Capacity After | Increment | Unit Price | Storage Cost |
|------------|-----------------|----------------|-----------|------------|--------------|
| Components | 245,700 | 245,700 | + | 0 | 0 |
| Products | 106,601 | 106,601 | + | 0 | ¥1 |

- **Storage Cost** You only need to spend money on increasing your storage capacity.

Sales

| Agents | Previous | Change | After | Change Cost | Marketing Investment |
|------------|----------|--------|-------|-------------|----------------------|
| Shanghai | 0 | + | 0 | 0 | 0 |
| Singapore | 0 | + | 0 | 0 | 0 |
| Chicago | 0 | + | 0 | 0 | 0 |
| Osaka | 5 | + | 2 | ¥600,000 | ¥500,000 |
| Paris | 0 | + | 1 | ¥300,000 | ¥500,000 |
| Tel Aviv | 2 | + | 3 | ¥900,000 | ¥3,000,000 |
| Moscow | 5 | + | 2 | ¥600,000 | ¥500,000 |
| Geneva | 0 | + | 1 | ¥300,000 | ¥500,000 |
| Oslo | 1 | + | 1 | ¥300,000 | ¥500,000 |
| Berlin | 7 | + | 0 | 0 | ¥1,000,000 |
| Bangkok | 0 | + | 1 | ¥300,000 | ¥100,000 |
| Casablanca | 5 | + | 0 | 0 | ¥2,000,000 |
| Kerachi | 0 | + | 1 | ¥300,000 | ¥500,000 |
| Tehran | 4 | + | 0 | 0 | ¥500,000 |
| Dakar | 3 | + | 0 | 0 | ¥500,000 |

| Quality | Quality Investment | Old Products | New Products | Product Quality Index |
|---------|--------------------|--------------|--------------|-----------------------|
| | ¥11,043,912 | 83,666 | 1 | 109.99 |

- **Product Quality Index** = $\text{Quality Investment} \div (\text{Old Products} \times 1.20 + \text{New Products})$

| Market | Competitive Power | Sales Volume | Market Share | Price | Sales |
|------------|-------------------|--------------|--------------|--------|------------|
| Shanghai | 0 | 0 | 0 | 0 | 0 |
| Singapore | 0 | 0 | 0 | 0 | 0 |
| Chicago | 0 | 0 | 0 | 0 | 0 |
| Osaka | 0.75% | 6,357 | 0.90% | ¥601 | ¥3,820,557 |
| Paris | 0.22% | 705 | 0.24% | ¥701 | ¥494,205 |
| Tel Aviv | 1.85% | 1,407 | 1.85% | ¥2,299 | ¥3,234,693 |
| Moscow | 0.72% | 3,070 | 0.82% | ¥701 | ¥2,152,070 |
| Geneva | 1.35% | 873 | 1.35% | ¥681 | ¥594,513 |
| Oslo | 1.11% | 2,927 | 1.25% | ¥621 | ¥1,817,667 |
| Berlin | 0.72% | 3,814 | 1.02% | ¥721 | ¥2,749,894 |
| Bangkok | 0.30% | 519 | 0.32% | ¥681 | ¥353,439 |
| Casablanca | 2.63% | 2,996 | 2.63% | ¥999 | ¥2,993,004 |
| Kerachi | 0.36% | 890 | 0.38% | ¥681 | ¥606,090 |
| Tehran | 0.69% | 2,044 | 0.87% | ¥681 | ¥1,391,964 |
| Dakar | 1.21% | 1,175 | 1.21% | ¥681 | ¥800,175 |

Market Report - Tel Aviv

| Population | Penetration | Market Size | Total Sales Volume | Avg. Price |
|------------|-------------|-------------|--------------------|------------|
| 4,400,000 | 1.72% | 75,680 | 75,176 | ¥906 |

| Team | Agents | Marketing Investment | Product Quality Index | Price | Sales Volume | Market Share |
|------|--------|----------------------|-----------------------|--------|--------------|--------------|
| 1 | 3 | ¥88,888 | 130.85 | ¥711 | 529 | 0.69% |
| 4 | 2 | ¥500,000 | 300.00 | ¥960 | 1,059 | 1.39% |
| 5 | 1 | ¥11,000 | 128.38 | ¥897 | 408 | 0.53% |
| 6 | 1 | ¥300,000 | 144.99 | ¥694 | 650 | 0.85% |
| 7 | 4 | ¥400,000 | 35.99 | ¥550 | 1,763 | 2.32% |
| 9 | 1 | ¥10,210 | 301.38 | ¥2,099 | 514 | 0.67% |
| 11 | 1 | ¥1 | 9.58 | ¥240 | 2,194 | 2.89% |
| 12 | 1 | 0 | 99.40 | ¥2,999 | 0 | 0 |
| 16 | 1 | ¥81,818 | 601.25 | ¥1,998 | 1,021 | 1.34% |
| 18 | 1 | ¥50,000 | 179.22 | ¥1,100 | 507 | 0.66% |
| 23 | 1 | ¥6,666 | 23.66 | ¥414 | 749 | 0.98% |
| 27 | 1 | ¥181,818 | 393.48 | ¥1,599 | 877 | 1.15% |
| 29 | 1 | ¥88,888 | 14.12 | ¥555 | 423 | 0.55% |
| 34 | 2 | 0 | 0 | ¥899 | 136 | 0.17% |
| 36 | 2 | 0 | 0 | ¥500 | 484 | 0.63% |
| 39 | 3 | ¥250,000 | 0 | ¥409 | 832 | 1.09% |
| 48 | 1 | ¥150,000 | 192.77 | ¥949 | 605 | 0.79% |
| 51 | 1 | 0 | 50.48 | ¥549 | 469 | 0.61% |
| 53 | 1 | ¥100,009 | 28.22 | ¥727 | 272 | 0.35% |
| 56 | 6 | ¥2,000,000 | 277.35 | ¥1,350 | 2,058 | 2.71% |
| 60 | 2 | ¥500,000 | 25.10 | ¥800 | 423 | 0.55% |
| 61 | 5 | ¥39,999 | 8.84 | ¥410 | 5,350 | 7.06% |
| 63 | 6 | ¥1,000,000 | 82.13 | ¥899 | 1,596 | 2.10% |
| 64 | 1 | ¥8,888 | 31.98 | ¥601 | 370 | 0.48% |
| 72 | 3 | ¥765,788 | 187.12 | ¥999 | 1,483 | 1.95% |
| 80 | 1 | ¥100,000 | 87.84 | ¥600 | 1,226 | 1.61% |
| 81 | 1 | ¥800,000 | 425.33 | ¥2,299 | 832 | 1.09% |
| 83 | 1 | ¥50,000 | 42.14 | ¥555 | 454 | 0.59% |
| 84 | 1 | ¥1,000,000 | 70.25 | ¥1,100 | 643 | 0.84% |
| 87 | 7 | ¥2,318,400 | 31.72 | ¥900 | 2,308 | 3.04% |
| 92 | 6 | ¥1,000,000 | 19.99 | ¥888 | 1,422 | 1.87% |
| 93 | 6 | ¥1,500,000 | 26.88 | ¥333 | 21,402 | 28.27% |
| 95 | 1 | ¥16,888 | 523.20 | ¥1,322 | 1,142 | 1.50% |
| 99 | 1 | ¥100,000 | 242.54 | ¥999 | 711 | 0.93% |
| 100 | 1 | ¥300,000 | 316.78 | ¥1,399 | 840 | 1.10% |
| 102 | 2 | ¥1,000,000 | 0.60 | ¥1,050 | 658 | 0.86% |
| 103 | 7 | ¥1,100,000 | 31.94 | ¥888 | 1,604 | 2.11% |
| 105 | 1 | ¥150,000 | 0 | ¥600 | 370 | 0.48% |
| 108 | 5 | ¥3,000,000 | 109.99 | ¥2,299 | 1,407 | 1.85% |
| 109 | 1 | 0 | 600.00 | ¥2,599 | 681 | 0.89% |
| 110 | 1 | ¥999 | 272.00 | ¥698 | 893 | 1.17% |
| 112 | 2 | ¥100,000 | 34.43 | ¥550 | 461 | 0.60% |
| 114 | 1 | ¥60,000 | 550.00 | ¥1,799 | 824 | 1.08% |
| 125 | 1 | 0 | 41.33 | ¥640 | 340 | 0.44% |

| | | | | | | |
|-----|---|-------------|--------|---------|-------|-------|
| 127 | 1 | ¥ 1 | 8.35 | ¥ 449 | 3,329 | 4.39% |
| 131 | 1 | ¥ 1 | 0 | ¥ 866 | 151 | 0.19% |
| 132 | 1 | ¥ 100,000 | 66.29 | ¥ 549 | 522 | 0.68% |
| 133 | 1 | ¥ 1,999 | 150.01 | ¥ 1,100 | 416 | 0.54% |
| 134 | 1 | ¥ 6,666 | 392.59 | ¥ 1,439 | 893 | 1.17% |
| 139 | 1 | 0 | 0 | ¥ 999 | 105 | 0.13% |
| 141 | 1 | ¥ 287,576 | 3.76 | ¥ 340 | 1,173 | 1.54% |
| 151 | 1 | ¥ 88,888 | 53.40 | ¥ 500 | 2,156 | 2.84% |
| 153 | 2 | ¥ 888,888 | 36.87 | ¥ 689 | 771 | 1.01% |
| 155 | 2 | ¥ 188,888 | 56.73 | ¥ 1,110 | 219 | 0.28% |
| 157 | 9 | ¥ 1,000,000 | 234.61 | ¥ 2,000 | 1,574 | 2.07% |
| 158 | 1 | ¥ 300,000 | 60.01 | ¥ 999 | 287 | 0.37% |

Market Report - Moscow

| Population | Penetration | Market Size | Total Sales Volume | Avg. Price |
|------------|-------------|-------------|--------------------|------------|
| 17,600,000 | 2.12% | 373,120 | 369,761 | ¥ 954 |

| Team | Agents | Marketing Investment | Product Quality Index | Price | Sales Volume | Market Share |
|------|--------|----------------------|-----------------------|--------|--------------|--------------|
| 1 | 3 | ¥88,888 | 130.85 | ¥711 | 1,041 | 0.27% |
| 4 | 2 | ¥500,000 | 300.00 | ¥960 | 3,075 | 0.82% |
| 5 | 6 | ¥510,000 | 128.38 | ¥849 | 2,459 | 0.65% |
| 6 | 2 | ¥400,000 | 144.99 | ¥745 | 2,935 | 0.78% |
| 7 | 9 | ¥400,000 | 35.99 | ¥550 | 4,407 | 1.18% |
| 8 | 1 | ¥200,000 | 33.22 | ¥699 | 294 | 0.07% |
| 9 | 2 | ¥1,021,000 | 301.38 | ¥1,021 | 3,277 | 0.87% |
| 14 | 3 | 0 | 6.07 | ¥550 | 3,954 | 1.05% |
| 15 | 2 | ¥40,000 | 102.34 | ¥1,000 | 1,457 | 0.39% |
| 16 | 1 | ¥81,818 | 601.25 | ¥1,998 | 3,395 | 0.90% |
| 18 | 2 | ¥200,000 | 179.22 | ¥1,250 | 1,951 | 0.52% |
| 23 | 1 | ¥6,666 | 23.66 | ¥414 | 209 | 0.05% |
| 25 | 3 | 0 | 0 | ¥700 | 1,950 | 0.52% |
| 26 | 1 | ¥100,000 | 62.95 | ¥516 | 419 | 0.11% |
| 27 | 3 | ¥153,846 | 393.48 | ¥1,599 | 3,203 | 0.85% |
| 28 | 6 | ¥10,466,666 | 159.99 | ¥1,100 | 21,479 | 5.75% |
| 29 | 4 | ¥1,500,000 | 14.12 | ¥587 | 4,679 | 1.25% |
| 34 | 1 | ¥400,000 | 0 | ¥699 | 2,156 | 0.57% |
| 35 | 5 | ¥450,000 | 78.99 | ¥799 | 2,093 | 0.56% |
| 36 | 2 | 0 | 0 | ¥500 | 5,247 | 1.40% |
| 39 | 4 | 0 | 0 | ¥409 | 10,057 | 2.69% |
| 44 | 1 | ¥30,000 | 31.10 | ¥688 | 252 | 0.06% |
| 48 | 1 | ¥150,000 | 192.77 | ¥999 | 1,748 | 0.46% |
| 51 | 5 | ¥200,000 | 50.48 | ¥549 | 4,288 | 1.14% |
| 52 | 3 | ¥800,000 | 557.28 | ¥1,900 | 3,312 | 0.88% |
| 53 | 1 | ¥100,009 | 28.22 | ¥727 | 168 | 0.04% |
| 54 | 12 | ¥5,000,000 | 150.00 | ¥1,350 | 14,458 | 3.87% |
| 57 | 2 | ¥1,000,000 | 100.00 | ¥750 | 1,328 | 0.35% |
| 58 | 7 | ¥1,000,000 | 50.09 | ¥996 | 1,991 | 0.53% |
| 60 | 3 | ¥600,000 | 25.10 | ¥1,500 | 872 | 0.23% |
| 61 | 4 | ¥34,616 | 8.84 | ¥440 | 668 | 0.17% |
| 64 | 1 | ¥8,888 | 31.98 | ¥401 | 10,916 | 2.92% |
| 65 | 1 | ¥200,000 | 80.00 | ¥750 | 581 | 0.15% |
| 72 | 4 | ¥965,869 | 187.12 | ¥1,299 | 2,534 | 0.67% |
| 78 | 2 | ¥300,000 | 8.73 | ¥777 | 1,640 | 0.43% |
| 80 | 1 | ¥100,000 | 87.84 | ¥630 | 1,630 | 0.43% |
| 81 | 1 | ¥800,000 | 425.33 | ¥2,299 | 2,577 | 0.69% |
| 82 | 3 | ¥700,000 | 333.49 | ¥2,099 | 2,367 | 0.63% |
| 83 | 3 | ¥50,000 | 42.14 | ¥500 | 5,456 | 1.46% |
| 84 | 8 | ¥900,000 | 70.25 | ¥1,300 | 1,617 | 0.43% |
| 85 | 2 | ¥500,000 | 49.80 | ¥555 | 4,278 | 1.14% |
| 91 | 4 | ¥497,766 | 100.67 | ¥408 | 11,105 | 2.97% |
| 93 | 2 | ¥500,000 | 26.88 | ¥333 | 11,749 | 3.14% |
| 95 | 2 | ¥111,111 | 523.20 | ¥1,422 | 4,241 | 1.13% |

| | | | | | | |
|-----|----|-------------|--------|---------|--------|--------|
| 98 | 2 | 0 | 59.98 | ¥ 999 | 1,041 | 0.27% |
| 99 | 3 | ¥ 1,000,000 | 242.54 | ¥ 1,249 | 3,155 | 0.84% |
| 100 | 1 | ¥ 300,000 | 316.78 | ¥ 1,399 | 2,835 | 0.75% |
| 102 | 2 | ¥ 1,000,000 | 0.60 | ¥ 449 | 7,998 | 2.14% |
| 104 | 7 | ¥ 3,500,000 | 575.27 | ¥ 1,899 | 5,187 | 1.39% |
| 105 | 2 | ¥ 2,000,000 | 0 | ¥ 1,000 | 4,526 | 1.21% |
| 108 | 7 | ¥ 500,000 | 109.99 | ¥ 701 | 3,070 | 0.82% |
| 109 | 2 | ¥ 700,000 | 600.00 | ¥ 2,199 | 3,656 | 0.97% |
| 110 | 1 | ¥ 999 | 272.00 | ¥ 799 | 2,537 | 0.67% |
| 114 | 2 | ¥ 60,000 | 550.00 | ¥ 1,699 | 1,648 | 0.44% |
| 117 | 2 | ¥ 500,000 | 39.65 | ¥ 500 | 832 | 0.22% |
| 118 | 5 | ¥ 2,000,000 | 469.91 | ¥ 2,100 | 3,359 | 0.90% |
| 119 | 2 | ¥ 10 | 167.81 | ¥ 1,400 | 1,538 | 0.41% |
| 120 | 2 | ¥ 1,000,000 | 70.47 | ¥ 699 | 2,983 | 0.79% |
| 124 | 10 | ¥ 2,000,000 | 55.18 | ¥ 466 | 81,899 | 21.94% |
| 126 | 5 | ¥ 194,924 | 120.00 | ¥ 900 | 1,958 | 0.52% |
| 127 | 6 | ¥ 1 | 8.35 | ¥ 448 | 7,470 | 2.00% |
| 128 | 2 | ¥ 720,005 | 13.23 | ¥ 685 | 7,884 | 2.11% |
| 129 | 3 | ¥ 2,500 | 110.00 | ¥ 780 | 1,122 | 0.30% |
| 130 | 1 | ¥ 400,000 | 427.30 | ¥ 1,099 | 642 | 0.17% |
| 131 | 1 | ¥ 1 | 0 | ¥ 866 | 581 | 0.15% |
| 132 | 4 | ¥ 400,000 | 66.29 | ¥ 549 | 4,535 | 1.21% |
| 133 | 1 | ¥ 1,999 | 150.01 | ¥ 1,100 | 1,169 | 0.31% |
| 134 | 1 | ¥ 6,666 | 392.59 | ¥ 1,229 | 3,450 | 0.92% |
| 135 | 3 | ¥ 1,200,000 | 120.00 | ¥ 1,099 | 1,745 | 0.46% |
| 136 | 1 | ¥ 1,000,000 | 332.29 | ¥ 1,199 | 3,063 | 0.82% |
| 138 | 3 | ¥ 1,000,000 | 0 | ¥ 599 | 3,756 | 1.00% |
| 139 | 1 | ¥ 300,000 | 0 | ¥ 899 | 1,126 | 0.30% |
| 140 | 1 | ¥ 166,666 | 40.00 | ¥ 366 | 820 | 0.21% |
| 141 | 1 | ¥ 287,576 | 3.76 | ¥ 340 | 706 | 0.18% |
| 148 | 1 | ¥ 8,888 | 101.13 | ¥ 688 | 2,745 | 0.73% |
| 151 | 1 | ¥ 88,888 | 53.40 | ¥ 400 | 334 | 0.08% |
| 152 | 3 | ¥ 1,000,000 | 8.21 | ¥ 499 | 5,994 | 1.60% |
| 153 | 1 | 0 | 36.87 | ¥ 688 | 127 | 0.03% |
| 155 | 2 | ¥ 900,000 | 56.73 | ¥ 610 | 3,705 | 0.99% |
| 157 | 3 | ¥ 1,500,000 | 234.61 | ¥ 1,750 | 2,699 | 0.72% |
| 158 | 1 | ¥ 300,000 | 60.01 | ¥ 599 | 447 | 0.11% |
| 159 | 3 | ¥ 200,000 | 150.24 | ¥ 1,399 | 1,413 | 0.37% |
| 161 | 2 | ¥ 200,000 | 45.27 | ¥ 628 | 2,944 | 0.78% |
| 163 | 2 | ¥ 900,000 | 14.80 | ¥ 880 | 584 | 0.15% |

Market Report - Geneva

| Population | Penetration | Market Size | Total Sales Volume | Avg. Price |
|------------|-------------|-------------|--------------------|------------|
| 4,400,000 | 1.46% | 64,240 | 63,882 | ¥ 769 |

| Team | Agents | Marketing Investment | Product Quality Index | Price | Sales Volume | Market Share |
|------|--------|----------------------|-----------------------|--------|--------------|--------------|
| 1 | 4 | ¥88,888 | 130.85 | ¥711 | 616 | 0.95% |
| 5 | 3 | ¥510,000 | 128.38 | ¥849 | 860 | 1.33% |
| 6 | 2 | ¥300,000 | 144.99 | ¥646 | 873 | 1.35% |
| 9 | 1 | 0 | 301.38 | ¥1,200 | 674 | 1.04% |
| 14 | 7 | ¥500,000 | 6.07 | ¥550 | 1,111 | 1.72% |
| 16 | 1 | ¥81,818 | 601.25 | ¥1,998 | 841 | 1.30% |
| 18 | 1 | ¥80,000 | 179.22 | ¥1,250 | 443 | 0.68% |
| 23 | 1 | ¥6,666 | 23.66 | ¥414 | 1,310 | 2.03% |
| 27 | 1 | ¥181,818 | 393.48 | ¥1,599 | 764 | 1.18% |
| 29 | 1 | ¥88,888 | 14.12 | ¥555 | 597 | 0.92% |
| 35 | 1 | ¥50,000 | 78.99 | ¥799 | 379 | 0.58% |
| 36 | 1 | 0 | 0 | ¥500 | 745 | 1.15% |
| 39 | 1 | 0 | 0 | ¥409 | 1,323 | 2.05% |
| 48 | 1 | ¥100,000 | 192.77 | ¥900 | 635 | 0.98% |
| 51 | 1 | 0 | 50.48 | ¥549 | 648 | 1.00% |
| 53 | 1 | ¥100,009 | 28.22 | ¥727 | 340 | 0.52% |
| 58 | 5 | ¥1,000,000 | 50.09 | ¥996 | 1,098 | 1.70% |
| 63 | 4 | ¥1,000,000 | 82.13 | ¥899 | 1,194 | 1.85% |
| 64 | 1 | ¥8,888 | 31.98 | ¥601 | 494 | 0.76% |
| 65 | 2 | ¥1,000,000 | 80.00 | ¥750 | 1,169 | 1.81% |
| 74 | 1 | ¥300,000 | 59.87 | ¥550 | 828 | 1.28% |
| 75 | 3 | ¥3,000,000 | 117.18 | ¥1,000 | 2,004 | 3.11% |
| 76 | 6 | ¥2,000,000 | 20.83 | ¥666 | 2,967 | 4.61% |
| 80 | 1 | ¥100,000 | 87.84 | ¥610 | 642 | 0.99% |
| 81 | 1 | ¥800,000 | 425.33 | ¥2,299 | 841 | 1.30% |
| 82 | 5 | ¥500,000 | 333.49 | ¥2,050 | 803 | 1.25% |
| 84 | 1 | ¥800,000 | 70.25 | ¥1,100 | 719 | 1.11% |
| 86 | 7 | 0 | 0 | ¥450 | 17,595 | 27.38% |
| 92 | 6 | ¥500,000 | 19.99 | ¥888 | 680 | 1.05% |
| 93 | 2 | ¥500,000 | 26.88 | ¥333 | 2,890 | 4.49% |
| 95 | 1 | ¥16,888 | 523.20 | ¥1,422 | 892 | 1.38% |
| 99 | 3 | ¥500,000 | 242.54 | ¥999 | 1,021 | 1.58% |
| 100 | 2 | ¥200,000 | 316.78 | ¥1,399 | 725 | 1.12% |
| 102 | 2 | ¥1,000,000 | 0.60 | ¥499 | 1,516 | 2.35% |
| 108 | 1 | ¥500,000 | 109.99 | ¥681 | 873 | 1.35% |
| 109 | 1 | 0 | 600.00 | ¥2,699 | 520 | 0.80% |
| 110 | 1 | ¥999 | 272.00 | ¥799 | 822 | 1.27% |
| 111 | 5 | ¥100,000 | 4.30 | ¥400 | 1,471 | 2.28% |
| 114 | 1 | ¥60,000 | 550.00 | ¥1,599 | 824 | 1.28% |
| 119 | 1 | ¥10 | 167.81 | ¥1,400 | 359 | 0.55% |
| 129 | 2 | ¥250 | 110.00 | ¥740 | 494 | 0.76% |
| 131 | 1 | ¥1 | 0 | ¥866 | 173 | 0.26% |
| 132 | 1 | ¥100,000 | 66.29 | ¥549 | 725 | 1.12% |
| 133 | 1 | ¥1,999 | 150.01 | ¥1,100 | 398 | 0.61% |

| | | | | | | |
|----------|---|--------------|--------|-------|-------|-------|
| 8/2/2021 | | Round Report | | | | |
| 139 | 1 | ¥ 200,000 | 0 | ¥ 999 | 186 | 0.28% |
| 141 | 4 | ¥ 1,150,304 | 3.76 | ¥ 340 | 3,340 | 5.19% |
| 148 | 1 | ¥ 8,888 | 101.13 | ¥ 688 | 526 | 0.81% |
| 151 | 1 | ¥ 88,888 | 53.40 | ¥ 500 | 860 | 1.33% |
| 155 | 1 | ¥ 500,000 | 56.73 | ¥ 700 | 706 | 1.09% |
| 158 | 1 | ¥ 300,000 | 60.01 | ¥ 649 | 623 | 0.96% |

Market Report - Berlin

| Population | Penetration | Market Size | Total Sales Volume | Avg. Price |
|------------|-------------|-------------|--------------------|------------|
| 17,600,000 | 2.12% | 373,120 | 367,925 | ¥ 1,081 |

| Team | Agents | Marketing Investment | Product Quality Index | Price | Sales Volume | Market Share |
|------|--------|----------------------|-----------------------|--------|--------------|--------------|
| 1 | 4 | ¥88,888 | 130.85 | ¥711 | 1,048 | 0.28% |
| 2 | 1 | 0 | 10.33 | ¥555 | 18 | 0 |
| 4 | 2 | ¥500,000 | 300.00 | ¥940 | 3,018 | 0.80% |
| 5 | 12 | ¥5,600,000 | 128.38 | ¥1,177 | 11,069 | 2.96% |
| 6 | 1 | ¥600,000 | 144.99 | ¥644 | 1,596 | 0.42% |
| 8 | 3 | ¥500,000 | 33.22 | ¥699 | 3,024 | 0.81% |
| 9 | 1 | 0 | 301.38 | ¥750 | 2,563 | 0.68% |
| 10 | 6 | ¥1,000,000 | 100.60 | ¥1,099 | 1,940 | 0.51% |
| 16 | 1 | ¥81,818 | 601.25 | ¥1,998 | 2,947 | 0.78% |
| 18 | 2 | ¥200,000 | 179.22 | ¥1,300 | 1,531 | 0.41% |
| 20 | 5 | 0 | 0 | ¥576 | 5,006 | 1.34% |
| 22 | 3 | ¥1,600,000 | 82.85 | ¥649 | 4,770 | 1.27% |
| 23 | 1 | ¥6,666 | 23.66 | ¥414 | 222 | 0.05% |
| 25 | 3 | 0 | 0 | ¥700 | 2,699 | 0.72% |
| 27 | 1 | ¥18,182 | 393.48 | ¥1,199 | 3,909 | 1.04% |
| 28 | 3 | ¥6,024,164 | 159.99 | ¥1,100 | 7,731 | 2.07% |
| 29 | 1 | ¥88,888 | 14.12 | ¥555 | 119 | 0.03% |
| 35 | 5 | ¥700,000 | 78.99 | ¥599 | 5,166 | 1.38% |
| 36 | 2 | 0 | 0 | ¥450 | 11,915 | 3.19% |
| 37 | 6 | ¥77,777 | 69.66 | ¥647 | 3,839 | 1.02% |
| 38 | 2 | 0 | 202.04 | ¥1,400 | 1,893 | 0.50% |
| 39 | 6 | ¥200,000 | 0 | ¥409 | 17,340 | 4.64% |
| 41 | 2 | ¥500,000 | 70.69 | ¥999 | 1,494 | 0.40% |
| 43 | 11 | ¥4,500,000 | 180.00 | ¥1,400 | 13,019 | 3.48% |
| 44 | 2 | ¥30,000 | 31.10 | ¥688 | 3,005 | 0.80% |
| 45 | 1 | 0 | 0 | ¥650 | 3,394 | 0.90% |
| 48 | 1 | ¥150,000 | 192.77 | ¥900 | 1,689 | 0.45% |
| 50 | 4 | ¥400,000 | 56.13 | ¥899 | 445 | 0.11% |
| 51 | 4 | ¥200,000 | 50.48 | ¥549 | 6,165 | 1.65% |
| 52 | 2 | ¥500,000 | 557.28 | ¥1,800 | 2,208 | 0.59% |
| 53 | 1 | ¥100,009 | 28.22 | ¥727 | 156 | 0.04% |
| 54 | 4 | ¥500,000 | 150.00 | ¥650 | 1,785 | 0.47% |
| 55 | 6 | ¥5,000,000 | 499.82 | ¥1,350 | 10,248 | 2.74% |
| 56 | 12 | ¥4,000,000 | 277.35 | ¥1,570 | 12,527 | 3.35% |
| 57 | 2 | ¥1,000,000 | 100.00 | ¥750 | 1,085 | 0.29% |
| 58 | 4 | ¥1,000,000 | 50.09 | ¥996 | 779 | 0.20% |
| 61 | 2 | ¥40,001 | 8.84 | ¥440 | 64 | 0.01% |
| 64 | 1 | ¥8,888 | 31.98 | ¥401 | 18,812 | 5.04% |
| 65 | 6 | ¥2,000,000 | 80.00 | ¥1,100 | 4,914 | 1.31% |
| 67 | 3 | 0 | 23.20 | ¥250 | 20,825 | 5.58% |
| 72 | 3 | ¥696,477 | 187.12 | ¥1,299 | 1,773 | 0.47% |
| 80 | 5 | ¥143,186 | 87.84 | ¥680 | 3,516 | 0.94% |
| 81 | 1 | ¥800,000 | 425.33 | ¥2,299 | 2,507 | 0.67% |
| 83 | 1 | ¥6,666 | 42.14 | ¥500 | 314 | 0.08% |

| | | | | | | |
|-----|----|-------------|--------|---------|--------|-------|
| 86 | 4 | 0 | 0 | ¥ 450 | 11,915 | 3.19% |
| 88 | 4 | ¥ 400,000 | 16.66 | ¥ 1,188 | 1,243 | 0.33% |
| 93 | 2 | ¥ 500,000 | 26.88 | ¥ 333 | 6,984 | 1.87% |
| 94 | 3 | ¥ 1,790,000 | 100.00 | ¥ 800 | 3,453 | 0.92% |
| 95 | 2 | ¥ 99,999 | 523.20 | ¥ 1,422 | 4,383 | 1.17% |
| 99 | 9 | ¥ 1,500,000 | 242.54 | ¥ 1,399 | 3,641 | 0.97% |
| 100 | 1 | ¥ 300,000 | 316.78 | ¥ 1,399 | 2,462 | 0.65% |
| 101 | 2 | ¥ 200,000 | 90.93 | ¥ 999 | 593 | 0.15% |
| 102 | 3 | ¥ 1,000,000 | 0.60 | ¥ 499 | 8,611 | 2.30% |
| 104 | 6 | ¥ 2,750,000 | 575.27 | ¥ 1,999 | 4,253 | 1.13% |
| 105 | 1 | ¥ 2,000,000 | 0 | ¥ 800 | 2,765 | 0.74% |
| 106 | 4 | ¥ 300,000 | 30.00 | ¥ 550 | 6,054 | 1.62% |
| 107 | 3 | ¥ 500,000 | 149.17 | ¥ 599 | 1,327 | 0.35% |
| 108 | 7 | ¥ 1,000,000 | 109.99 | ¥ 721 | 3,814 | 1.02% |
| 109 | 1 | ¥ 100,000 | 600.00 | ¥ 2,499 | 2,851 | 0.76% |
| 110 | 2 | ¥ 999 | 272.00 | ¥ 799 | 4,140 | 1.10% |
| 113 | 2 | ¥ 500,000 | 78.27 | ¥ 741 | 696 | 0.18% |
| 114 | 2 | ¥ 60,000 | 550.00 | ¥ 1,699 | 1,648 | 0.44% |
| 115 | 11 | ¥ 2,500,000 | 298.41 | ¥ 1,599 | 8,456 | 2.26% |
| 118 | 4 | ¥ 1,500,000 | 469.91 | ¥ 1,450 | 2,560 | 0.68% |
| 119 | 4 | ¥ 9,000,000 | 167.81 | ¥ 1,400 | 15,724 | 4.21% |
| 120 | 1 | ¥ 1,000,000 | 70.47 | ¥ 769 | 2,737 | 0.73% |
| 122 | 1 | ¥ 1,000,000 | 238.00 | ¥ 1,380 | 1,977 | 0.52% |
| 127 | 2 | ¥ 1 | 8.35 | ¥ 688 | 323 | 0.08% |
| 129 | 2 | ¥ 888 | 110.00 | ¥ 780 | 797 | 0.21% |
| 130 | 1 | ¥ 500,000 | 427.30 | ¥ 1,099 | 642 | 0.17% |
| 131 | 1 | ¥ 1 | 0 | ¥ 866 | 695 | 0.18% |
| 132 | 4 | ¥ 400,000 | 66.29 | ¥ 549 | 6,351 | 1.70% |
| 133 | 1 | ¥ 1,999 | 150.01 | ¥ 1,100 | 1,133 | 0.30% |
| 134 | 1 | ¥ 6,666 | 392.59 | ¥ 1,349 | 3,659 | 0.98% |
| 135 | 3 | ¥ 1,200,000 | 120.00 | ¥ 1,099 | 1,364 | 0.36% |
| 136 | 1 | ¥ 1,000,000 | 332.29 | ¥ 1,199 | 2,429 | 0.65% |
| 140 | 2 | ¥ 188,888 | 40.00 | ¥ 399 | 11,454 | 3.06% |
| 141 | 1 | ¥ 287,576 | 3.76 | ¥ 340 | 843 | 0.22% |
| 145 | 12 | ¥ 4,780,000 | 214.37 | ¥ 1,799 | 12,426 | 3.33% |
| 149 | 3 | 0 | 0 | ¥ 2,000 | 64 | 0.01% |
| 151 | 1 | ¥ 88,888 | 53.40 | ¥ 500 | 305 | 0.08% |
| 152 | 3 | ¥ 1,000,000 | 8.21 | ¥ 499 | 8,658 | 2.32% |
| 154 | 2 | ¥ 800,000 | 73.24 | ¥ 650 | 1,002 | 0.26% |
| 155 | 2 | ¥ 1,000,000 | 56.73 | ¥ 710 | 3,247 | 0.87% |
| 157 | 3 | ¥ 4,000,000 | 234.61 | ¥ 1,750 | 4,497 | 1.20% |
| 158 | 1 | ¥ 400,000 | 60.01 | ¥ 699 | 373 | 0.09% |
| 163 | 3 | ¥ 1,000,000 | 14.80 | ¥ 1,280 | 593 | 0.15% |

Market Report - Casablanca

| Population | Penetration | Market Size | Total Sales Volume | Avg. Price |
|------------|-------------|-------------|--------------------|------------|
| 6,600,000 | 1.72% | 113,520 | 112,015 | ¥ 916 |

| Team | Agents | Marketing Investment | Product Quality Index | Price | Sales Volume | Market Share |
|------|--------|----------------------|-----------------------|--------|--------------|--------------|
| 1 | 4 | ¥188,888 | 130.85 | ¥711 | 1,611 | 1.41% |
| 5 | 1 | ¥511,000 | 128.38 | ¥897 | 624 | 0.54% |
| 9 | 1 | ¥2,021 | 301.38 | ¥800 | 1,021 | 0.89% |
| 12 | 4 | 0 | 99.40 | ¥897 | 556 | 0.48% |
| 16 | 1 | ¥81,818 | 601.25 | ¥1,998 | 1,339 | 1.17% |
| 18 | 1 | ¥80,000 | 179.22 | ¥1,300 | 669 | 0.58% |
| 23 | 1 | ¥6,666 | 23.66 | ¥414 | 5,653 | 4.97% |
| 24 | 1 | 0 | 0 | ¥1,000 | 0 | 0 |
| 26 | 5 | ¥100,000 | 62.95 | ¥516 | 2,894 | 2.54% |
| 27 | 1 | ¥18,182 | 393.48 | ¥1,199 | 1,646 | 1.44% |
| 36 | 2 | 0 | 0 | ¥450 | 1,112 | 0.97% |
| 39 | 7 | 0 | 0 | ¥409 | 5,846 | 5.14% |
| 41 | 3 | ¥700,000 | 70.69 | ¥1,099 | 1,191 | 1.04% |
| 46 | 3 | ¥600,000 | 54.95 | ¥490 | 3,836 | 3.37% |
| 48 | 1 | ¥40,000 | 192.77 | ¥900 | 1,305 | 1.14% |
| 50 | 9 | ¥400,000 | 56.13 | ¥888 | 1,214 | 1.06% |
| 51 | 2 | ¥100,000 | 50.48 | ¥549 | 896 | 0.78% |
| 56 | 3 | ¥1,000,000 | 277.35 | ¥1,300 | 1,566 | 1.37% |
| 57 | 5 | ¥1,000,000 | 100.00 | ¥800 | 2,259 | 1.98% |
| 60 | 1 | ¥400,000 | 25.10 | ¥1,000 | 420 | 0.36% |
| 64 | 1 | ¥8,888 | 31.98 | ¥601 | 715 | 0.62% |
| 70 | 2 | ¥250,000 | 16.64 | ¥599 | 760 | 0.66% |
| 79 | 3 | ¥1,000,000 | 218.23 | ¥799 | 2,610 | 2.29% |
| 80 | 1 | ¥100,000 | 87.84 | ¥610 | 874 | 0.76% |
| 81 | 1 | ¥800,000 | 425.33 | ¥2,299 | 1,419 | 1.25% |
| 83 | 6 | ¥5,000 | 42.14 | ¥500 | 3,053 | 2.68% |
| 84 | 6 | ¥1,000,000 | 70.25 | ¥1,300 | 1,611 | 1.41% |
| 85 | 1 | ¥100,000 | 49.80 | ¥555 | 2,270 | 1.99% |
| 91 | 4 | ¥318,899 | 100.67 | ¥426 | 5,687 | 5.00% |
| 93 | 2 | ¥500,000 | 26.88 | ¥333 | 2,122 | 1.86% |
| 97 | 3 | ¥500,000 | 41.08 | ¥1,600 | 522 | 0.45% |
| 99 | 2 | ¥80,000 | 242.54 | ¥1,049 | 1,010 | 0.88% |
| 100 | 5 | ¥2,700,000 | 316.78 | ¥1,599 | 3,643 | 3.20% |
| 102 | 11 | ¥2,000,001 | 0.60 | ¥449 | 6,947 | 6.11% |
| 107 | 7 | ¥500,000 | 149.17 | ¥599 | 2,849 | 2.50% |
| 108 | 5 | ¥2,000,000 | 109.99 | ¥999 | 2,996 | 2.63% |
| 109 | 1 | ¥20,000 | 600.00 | ¥2,299 | 1,157 | 1.01% |
| 110 | 1 | ¥999 | 272.00 | ¥737 | 1,305 | 1.14% |
| 111 | 7 | ¥100,000 | 4.30 | ¥400 | 6,402 | 5.63% |
| 114 | 1 | ¥60,000 | 550.00 | ¥1,799 | 824 | 0.72% |
| 129 | 1 | ¥1,314 | 110.00 | ¥730 | 590 | 0.51% |
| 130 | 2 | ¥500,000 | 427.30 | ¥1,099 | 1,284 | 1.13% |
| 131 | 1 | ¥1 | 0 | ¥866 | 329 | 0.28% |
| 132 | 1 | ¥100,000 | 66.29 | ¥549 | 942 | 0.82% |

| | | | | | | |
|-----|----|-------------|--------|---------|--------|--------|
| 134 | 1 | ¥ 6,666 | 392.59 | ¥ 1,349 | 1,248 | 1.09% |
| 137 | 10 | ¥ 5,000,000 | 146.51 | ¥ 1,999 | 3,939 | 3.46% |
| 141 | 2 | ¥ 575,152 | 3.76 | ¥ 340 | 11,885 | 10.46% |
| 142 | 1 | 0 | 257.85 | ¥ 1,650 | 976 | 0.85% |
| 151 | 4 | ¥ 88,888 | 53.40 | ¥ 500 | 1,055 | 0.92% |
| 153 | 8 | ¥ 1,666,888 | 36.87 | ¥ 718 | 3,246 | 2.85% |
| 155 | 1 | ¥ 100,000 | 56.73 | ¥ 510 | 1,021 | 0.89% |
| 158 | 1 | ¥ 688,996 | 60.01 | ¥ 1,200 | 578 | 0.50% |