2021 WYEF Senior Round 2 Report

Team Number: 32

Key Metrics

Net Profit		Total Assets	Debt	Share	Net Assets	Rank
+	¥ 14,483,824	¥ 31,829,526	¥ 2,600,937	100%	¥29,228,589	68

- Net Profit = Sales Revenue All Costs The direct indicator of your achievement in this round.
- Net Assets = (Total Assets Debt) × Share Your result till this round, used for ranking.

Finance

Items		Cash Flow	Cash	Debt Change	Debt
Round begins			¥ 15,518,857		¥ 1,537,500
Bank loan	+	¥1,000,000	¥ 16,518,857	+ ¥1,000,000	¥ 2,537,500
Workers salary cost	-	¥1,309,800	¥ 15,209,057		¥ 2,537,500
Engineers salary cost	-	¥ 2,270,700	¥ 12,938,357		¥ 2,537,500
Components material cost	_	¥ 46,074	¥ 12,892,283		¥ 2,537,500
Products material cost	-	¥ 122,864	¥ 12,769,419		¥ 2,537,500
Products storage cost	-	¥ 21,020	¥ 12,748,399		¥ 2,537,500
Change sales agents cost	_	¥ 4,500,000	¥8,248,399		¥ 2,537,500
Marketing investment	-	¥3,700,004	¥ 4,548,395		¥ 2,537,500
Quality investment	-	¥3,082,600	¥ 1,465,795		¥ 2,537,500
Sales revenue	+	¥ 35,428,265	¥ 36,894,060		¥ 2,537,500
Market report cost	_	¥1,000,000	¥ 35,894,060		¥ 2,537,500
Transportation cost	-	¥ 236,592	¥ 35,657,468		¥ 2,537,500
Debt interest			¥ 35,657,468	+ ¥ 63,437	¥ 2,600,937
Tax deduction	_	¥ 4,827,941	¥30,829,526		¥ 2,600,937
Project bonus	+	¥1,000,000	¥ 31,829,526		¥ 2,600,937
Round ends			¥ 31,829,526		¥ 2,600,937

Human Resources

Employees	Previous	Laid	off	Qı	uitted	A	dded	Working	Salary	Avg. Salary	Training
Workers	396	_	0	_	26	+	0	370	¥ 1,180	¥ 1,193	0
Engineers	264	_	0	_	3	+	0	261	¥ 2,900	¥ 2,913	0

- Low-salary Effect If your salary is relatively low, you cannot add as many employees as you planed to, and some employees may quit.
- Layoff Cost When you lay off your employees, you must compensate them for one month's salary.
- Salary-reduction Penalty When employees quit while you have reduction in salary, you must compensate them for two months' salary.
- Compensations are based on the salary of previous round.

Production

Overview	Plan	Previous		Produced	Total	Used/Sold	Surplus
Components	49,140	0	+	46,074	46,074	- 46,074	0
Products	16,380	11,784	+	15,358	27,142	- 24,735	2,407

Details	Productivity	Employees	Production	Material Price	Material Cost
Components	124.526	370	46,074	¥1	¥ 46,074
Products	62.698	261	15,358	¥8	¥ 122,864

- Productivity This shows how many items one employee can produce in a round, affected by his salary.
- Production ≤ Productivity × Employees The actual total produced items. It is often limited by your plan, components and materials.

Storage	Capacity Before	Capacity After	Increment		Unit Price	Storage Cost
Components	49,896	49,896	+	0	¥1	0
Products	16,632	27,142	+	10,510	¥2	¥ 21,020

• Storage Cost You only need to spend money on increasing your storage capacity.

Sales

Agents	Previous	Change	After	Change Cost	Marketing Investment
Shanghai	0	+ 3	3	¥ 900,000	¥ 100,001
Singapore	0	+ 0	0	0	0
Chicago	3	+ 3	6	¥ 900,000	¥ 1,500,000
Osaka	2	+ 3	5	¥ 900,000	¥ 1,000,001
Paris	0	+ 0	0	0	0
Tel Aviv	0	+ 0	0	0	0
Moscow	0	+ 0	0	0	0
Geneva	0	+ 0	0	0	0
Oslo	0	+ 0	0	0	0
Berlin	0	+ 0	0	0	0
Bangkok	3	+ 3	6	¥ 900,000	¥ 1,000,001
Casablanca	0	+ 0	0	0	0
Kerachi	0	+ 0	0	0	0
Tehran	2	+ 3	5	¥ 900,000	¥ 100,001
Dakar	0	+ 0	0	0	0

Quality	Quality Investment	Old Products	New Products	Product Quality Index	
	¥ 3,082,600	11,784	15,358	104.50	

• Product Quality Index = Quality Investment ÷ (Old Products × 1.20 + New Products)

Market	Competitive Power	Sales Volume	Market Share	Price	Sales Revenue
Shanghai	0.36%	3,299	0.62%	¥ 999	¥ 3,295,701
Singapore	0	0	0	0	0
Chicago	0.55%	5,886	1.11%	¥ 1,499	¥ 8,823,114
Osaka	0.50%	8,234	1.55%	¥ 1,499	¥ 12,342,766
Paris	0	0	0	0	0
Tel Aviv	0	0	0	0	0
Moscow	0	0	0	0	0
Geneva	0	0	0	0	0
Oslo	0	0	0	0	0
Berlin	0	0	0	0	0
Bangkok	4.07%	5,019	4.14%	¥ 1,499	¥ 7,523,481
Casablanca	0	0	0	0	0
Kerachi	0	0	0	0	0
Tehran	0.51%	2,297	1.30%	¥ 1,499	¥ 3,443,203
Dakar	0	0	0	0	0

Market Report - Shanghai

Population	Penetration	Market Size	Total Sales Volume	Avg. Price
24,000,000	2.20%	528,000	513,370	¥ 1,457

Team	Agents	Marketing Investment	Product Quality Index	Price	Sales Volume	Market Share
1	1	¥ 200,000	129.77	¥1,488	4,986	0.94%
2	3	¥ 1,000,000	259.25	¥ 1,099	1,095	0.20%
4	2	¥ 2,000,000	113.15	¥ 1,800	4,338	0.82%
6	1	¥ 250,000	158.45	¥ 1,196	3,643	0.68%
9	1	¥ 3,021,000	208.73	¥800	3,943	0.74%
10	3	¥ 2,500,000	90.80	¥ 2,500	2,621	0.49%
12	1	¥ 500,000	241.83	¥ 1,997	8,268	1.56%
13	6	¥ 2,000,001	93.11	¥ 2,498	2,621	0.49%
18	3	¥ 1,500,000	53.48	¥ 2,099	3,552	0.67%
22	2	¥ 1,500,000	52.08	¥ 1,950	3,836	0.72%
24	3	0	0	¥ 2,999	0	0
25	1	¥ 300,000	83.98	¥ 2,700	725	0.13%
32	3	¥ 100,001	104.50	¥ 999	3,299	0.62%
34	1	¥ 190,000	25.02	¥ 1,199	30,027	5.68%
36	1	0	4.23	¥ 2,099	337	0.06%
37	6	¥ 3,500,000	69.19	¥ 1,997	26,318	4.98%
39	3	¥1,000,000	36.11	¥ 1,099	7,437	1.40%
40	3	¥ 200,000	0	¥ 1,100	15,200	2.87%
43	4	¥1,000,000	180.00	¥ 2,200	4,821	0.91%
44	6	¥ 2,000,000	116.30	¥ 2,098	9,774	1.85%
45	1	¥ 2,400,000	33.03	¥ 1,499	11,839	2.24%
48	6	¥ 400,000	0	¥ 1,200	24,012	4.54%
53	6	¥ 689,999	11.42	¥ 1,479	3,447	0.65%
 57	4	¥ 1,500,000	100.78	¥ 1,900	4,048	0.76%
 58	6	¥ 2,000,000	157.28	¥ 2,400	8,080	1.53%
59	1	¥ 200,000	2.24	¥ 2,300	336	0.06%
64	1	¥ 8,888	93.26	¥ 888	39,904	7.55%
72	2	¥ 1,100,000	106.10	¥ 2,399	1,933	0.36%
 75	6	¥ 4,000,000	39.02	¥ 1,900	37,988	7.19%
76	2	¥ 2,000,000	6.22	¥ 1,999	2,235	0.42%
78	6	¥ 1,500,000	40.53	¥ 1,280	37,006	7.00%
79	1	0	48.84	¥ 2,999	101	0.01%
80	3	0	50.14	¥ 2,999	101	0.01%
81	3	¥ 800,000	159.63	¥ 2,399	3,096	0.58%
83	5	¥ 50,000	89.07	¥ 1,350	8,364	1.58%
 85	2	¥ 500,000	28.40	¥ 899	36,924	6.99%
88	2	¥ 500,000	67.42	¥ 2,500	850	0.16%
90	3	¥ 2,500,000	80.29	¥ 2,100	8,458	1.60%
95	1	¥ 888	118.00	¥ 2,522	1,445	0.27%
102	5	¥ 2,700,000	346.21	¥ 2,300	5,225	0.98%
107	5	¥ 900,000	194.48	¥ 2,199	5,388	1.02%
109	1	0	100.00	¥ 1,099	1,795	0.33%
110	1	¥ 300,000	270.00	¥ 2,097	8,750	1.65%
111	3	¥ 120,000	99.32	¥ 1,000	2,927	0.55%

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115	3	¥ 1,500,000	201.87	¥ 2,299	3,936	0.74%
116	3	¥ 800,000	106.69	¥ 2,000	2,866	0.54%
117	1	¥ 1,500,000	77.26	¥ 1,000	17,635	3.33%
120	6	¥ 2,000,000	100.78	¥ 1,569	16,635	3.15%
122	1	¥800,000	100.00	¥ 1,458	5,999	1.13%
129	1	¥ 214	100.51	¥ 1,650	3,580	0.67%
131	1	0	250.86	¥ 2,300	3,617	0.68%
132	2	¥ 2,500,000	205.17	¥ 1,849	10,221	1.93%
134	1	0	156.06	¥ 2,599	1,859	0.35%
135	6	¥ 2,100,000	164.30	¥ 2,499	7,386	1.39%
136	5	¥ 2,000,000	490.58	¥ 2,399	5,275	0.99%
138	6	¥ 2,350,000	140.00	¥ 2,399	9,000	1.70%
140	3	¥ 1,950,000	75.67	¥ 1,400	8,875	1.68%
142	1	¥ 400,000	69.60	¥ 1,800	2,099	0.39%
143	6	¥ 1,000,000	3.94	¥ 2,000	1,361	0.25%
149	2	¥ 200,000	9.03	¥ 2,900	180	0.03%
151	4	¥ 1,000,000	80.72	¥ 1,800	3,001	0.56%
153	5	¥800,000	88.83	¥ 2,359	1,622	0.30%
155	1	¥ 250,000	136.36	¥ 2,500	1,936	0.36%
158	4	¥ 380,000	100.99	¥ 1,700	5,312	1.00%
159	4	¥ 300,000	78.22	¥ 1,498	4,271	0.80%
163	2	¥800,000	13.55	¥ 2,500	717	0.13%

Market Report - Chicago

Population		Penetration	Market Size	Total Sales Volume	Avg. Price
	24,000,000	2.20%	528,000	513,717	¥ 1,435

Team	Agents	Marketing Investment	Product Quality Index	Price	Sales Volume	Market Share
1	1	¥ 100,000	129.77	¥ 1,588	3,686	0.69%
2	3	¥1,000,000	259.25	¥ 1,099	1,095	0.20%
3	3	¥1,350,000	133.19	¥ 1,699	6,937	1.31%
4	2	¥ 1,800,000	113.15	¥ 1,500	4,013	0.76%
6	1	¥ 250,000	158.45	¥ 996	2,745	0.51%
8	3	¥1,000,000	144.73	¥ 2,800	982	0.18%
9	1	¥ 202,100	208.73	¥800	3,801	0.71%
11	4	¥1,200,000	63.94	¥ 1,499	4,070	0.77%
12	2	¥ 1,765,705	241.83	¥ 1,997	6,455	1.22%
13	2	¥ 200,001	93.11	¥ 2,498	1,009	0.19%
16	1	¥ 81,000	340.91	¥ 2,389	5,977	1.13%
17	1	¥ 360,000	8.34	¥ 1,300	25,478	4.82%
18	1	¥ 200,000	53.48	¥ 1,899	1,277	0.24%
23	3	¥ 200,000	79.74	¥ 1,490	3,801	0.71%
24	2	0	0	¥ 2,500	0	0
25	3	¥ 400,000	83.98	¥ 2,800	715	0.13%
26	2	¥ 2,000,000	213.61	¥ 2,299	4,452	0.84%
27	3	¥ 2,846,154	175.00	¥ 2,599	2,889	0.54%
28	3	¥ 2,250,000	484.99	¥ 1,700	9,721	1.84%
32	6	¥ 1,500,000	104.50	¥ 1,499	5,886	1.11%
36	1	0	4.23	¥ 2,099	457	0.08%
42	6	¥ 2,300,000	82.43	¥ 2,400	4,405	0.83%
44	3	¥ 2,000,000	116.30	¥ 2,098	3,181	0.60%
48	1	¥ 400,000	0	¥ 1,100	18,693	3.54%
51	6	¥3,500,000	112.11	¥ 2,399	8,889	1.68%
53	3	¥ 666,669	11.42	¥ 1,479	2,872	0.54%
57	5	¥ 1,500,000	100.78	¥ 1,900	3,231	0.61%
63	2	¥800,000	248.74	¥ 2,000	5,997	1.13%
64	1	¥ 8,888	93.26	¥ 888	8,877	1.68%
67	6	¥ 2,400,000	164.86	¥ 2,688	3,843	0.72%
68	2	¥ 400,000	72.15	¥ 700	1,697	0.32%
69	6	¥ 5,000,000	100.70	¥ 1,999	24,929	4.72%
72	1	¥ 1,150,000	106.10	¥ 2,299	1,744	0.33%
74	5	¥ 1,300,000	92.96	¥ 1,135	36,938	6.99%
77	6	¥ 1,500,000	80.28	¥ 1,600	7,181	1.36%
79	4	¥3,000,000	48.84	¥ 1,999	4,031	0.76%
80	3	¥ 2,577,136	50.14	¥ 2,499	1,563	0.29%
83	1	¥ 50,000	89.07	¥ 1,350	6,519	1.23%
85	3	¥ 700,000	28.40	¥ 999	14,678	2.77%
88	2	¥ 500,000	67.42	¥ 2,300	981	0.18%
89	3	¥ 3,000,000	71.08	¥ 1,999	7,539	1.42%
91	1	¥ 390,088	156.36	¥ 2,266	2,539	0.48%
92	2	¥ 1,500,000	4.83	¥ 888	1,344	0.25%
93	2	¥ 1,000,000	21.78	¥ 850	35,124	6.65%

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95	3	¥ 1,210,000	118.00	¥ 2,133	2,521	0.47%
102	3	¥ 1,300,000	346.21	¥ 2,300	3,135	0.59%
104	2	¥ 350,000	249.81	¥ 1,999	5,846	1.10%
106	1	¥ 1,000,000	80.00	¥ 1,500	4,076	0.77%
107	2	¥ 800,000	194.48	¥ 1,999	4,558	0.86%
109	3	¥ 1,000,000	100.00	¥ 1,099	7,972	1.50%
111	6	¥ 1,000,000	99.32	¥ 1,000	17,353	3.28%
114	6	¥ 1,390,000	200.00	¥ 2,299	4,041	0.76%
115	3	¥ 1,130,000	201.87	¥ 2,199	3,196	0.60%
116	3	¥ 800,000	106.69	¥ 2,000	2,363	0.44%
122	4	¥ 1,800,000	100.00	¥ 1,458	11,174	2.11%
125	5	¥ 2,000,000	61.66	¥ 2,097	4,508	0.85%
127	6	¥ 2,500,000	150.56	¥ 2,288	3,282	0.62%
130	5	¥ 1,750,000	120.87	¥ 1,650	8,739	1.65%
131	1	0	250.86	¥ 2,300	3,661	0.69%
133	4	¥ 5,000,000	321.09	¥ 2,577	13,671	2.58%
134	1	0	156.06	¥ 200	4,855	0.91%
135	3	¥ 2,100,000	164.30	¥ 2,449	2,947	0.55%
137	4	¥ 4,000,000	159.26	¥ 2,199	6,485	1.22%
139	6	¥ 5,000,000	55.58	¥ 2,099	21,501	4.07%
140	3	¥1,800,000	75.67	¥ 1,466	5,403	1.02%
141	1	¥ 565,704	42.37	¥ 766	528	0.10%
141	2	¥ 600,000	69.60	¥ 2,000	1,508	0.10 %
143	5	¥ 800,000	3.94	¥ 1,700	1,651	0.28 %
146	4	¥ 1,731,776	100.00	¥ 1,760	16,664	3.15%
147	5	¥ 1,800,000	133.96			1.25%
147	4	¥ 5,000,000	19.75	¥1,999	6,612 27,417	5.19%
	4	¥ 1,000,000		¥ 1,550		
151	3	¥ 1,000,000 ¥ 1,000,000	80.72	¥ 1,898	2,250	0.42%
152			95.78	¥ 1,900	3,731	0.70%
155	1	¥ 200,000	136.36	¥ 2,310	1,999	0.37%
157	5	¥ 2,500,000	93.70	¥ 1,800	5,163	0.97%

Market Report - Osaka

Population		Penetration	Market Size	Total Sales Volume	Avg. Price
	24,000,000	2.20%	528,000	489,855	¥ 1,494

Team	Agents	Marketing Investment	Product Quality Index	Price	Sales Volume	Market Share
1	2	¥ 220,000	129.77	¥ 1,688	4,519	0.85%
3	1	¥1,000,000	133.19	¥ 1,769	5,426	1.02%
6	3	¥ 2,000,000	158.45	¥ 1,145	15,100	2.85%
8	1	¥ 100,000	144.73	¥ 2,800	1,045	0.19%
9	4	¥ 4,500,000	208.73	¥800	15,772	2.98%
10	3	¥ 2,600,000	90.80	¥ 2,500	5,336	1.01%
16	4	¥ 1,810,000	340.91	¥ 2,689	6,260	1.18%
18	1	¥ 200,000	53.48	¥1,899	1,761	0.33%
19	6	¥ 2,800,000	8.06	¥ 2,000	17,021	3.22%
22	1	¥ 1,500,000	52.08	¥ 1,950	2,424	0.45%
23	6	¥ 2,000,000	79.74	¥1,488	11,108	2.10%
25	3	¥ 300,000	83.98	¥ 2,800	626	0.11%
30	1	¥ 200,000	103.73	¥ 599	28,462	5.39%
32	5	¥ 1,000,001	104.50	¥ 1,499	8,234	1.55%
36	1	¥ 26,100	4.23	¥ 2,099	732	0.13%
38	5	¥ 1,500,000	175.00	¥ 2,000	11,593	2.19%
39	3	¥ 1,000,000	36.11	¥ 1,099	9,113	1.72%
42	6	¥ 1,500,000	82.43	¥ 2,200	2,920	0.55%
43	2	¥ 1,000,000	180.00	¥ 2,000	6,130	1.16%
46	4	¥ 1,000,000	82.88	¥ 950	7,497	1.41%
48	1	¥ 17,434	0	¥ 1,100	12,367	2.34%
50	3	¥ 500,000	58.82	¥ 1,799	2,443	0.46%
51	3	¥3,000,000	112.11	¥ 2,399	4,334	0.82%
52	1	¥ 999	0.73	¥ 800	8,745	1.65%
55	6	¥ 2,500,000	201.82	¥ 1,899	25,306	4.79%
56	3	0	159.00	¥ 2,300	3,192	0.60%
59	3	¥ 200,000	2.24	¥ 2,400	475	0.08%
62	3	¥1,000,000	40.32	¥ 1,900	3,148	0.59%
63	2	¥800,000	248.74	¥ 2,000	9,829	1.86%
64	1	¥ 6,666	93.26	¥ 999	5,966	1.12%
68	3	¥ 600,000	72.15	¥ 700	9,391	1.77%
70	5	¥ 1,500,000	32.74	¥ 1,700	7,474	1.41%
72	1	¥ 650,000	106.10	¥ 2,199	2,313	0.43%
77	3	¥ 597,000	80.28	¥ 1,800	3,066	0.58%
80	6	¥ 7,215,982	50.14	¥ 2,399	33,441	6.33%
81	5	¥ 1,000,000	159.63	¥ 2,399	3,376	0.63%
83	3	¥ 50,000	89.07	¥ 1,350	15,106	2.86%
88	2	¥ 500,000	67.42	¥ 2,300	1,259	0.23%
91	5	¥ 989,668	156.36	¥ 2,008	5,275	0.99%
93	5	¥ 1,500,000	21.78	¥ 900	9,081	1.71%
94	3	¥ 1,592,404	96.56	¥ 1,830	4,597	0.87%
95	6	¥ 3,700,000	118.00	¥ 2,311	9,646	1.82%
100	2	¥ 1,500,000	67.29	¥ 1,599	5,291	1.00%
102	3	¥ 1,300,000	346.21	¥ 2,300	3,135	0.59%

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110	2	¥ 900,000	270.00	¥ 2,375	7,274	1.37%
111	3	¥1,200,000	99.32	¥ 1,000	3,974	0.75%
112	3	¥ 600,000	126.23	¥ 800	8,082	1.53%
116	2	¥ 300,000	106.69	¥ 2,000	2,807	0.53%
117	1	¥ 1,500,000	77.26	¥ 1,000	6,336	1.20%
118	1	¥ 400,000	182.20	¥ 2,300	4,099	0.77%
120	3	¥ 2,500,000	100.78	¥ 1,469	12,816	2.42%
127	6	¥ 2,700,000	150.56	¥ 2,288	4,390	0.83%
129	6	¥ 2,200,000	100.51	¥ 2,350	7,757	1.46%
132	2	¥ 2,500,000	205.17	¥ 1,849	11,123	2.10%
133	3	¥ 3,500,000	321.09	¥ 2,577	9,129	1.72%
135	5	¥ 2,100,000	164.30	¥ 2,499	4,001	0.75%
136	3	¥ 3,500,000	490.58	¥ 2,249	3,165	0.59%
140	3	¥ 2,000,000	75.67	¥ 1,566	7,430	1.40%
141	1	¥ 565,704	42.37	¥ 766	633	0.11%
142	3	¥ 420,000	69.60	¥ 1,900	2,213	0.41%
143	5	¥ 600,000	3.94	¥ 1,700	2,338	0.44%
151	4	¥ 900,000	80.72	¥ 2,200	1,989	0.37%
152	2	¥ 600,000	95.78	¥ 1,900	3,039	0.57%
153	3	0	88.83	¥ 2,099	1,864	0.35%
155	1	¥ 250,000	136.36	¥ 2,300	2,656	0.50%
157	6	¥ 2,500,000	93.70	¥ 1,800	8,934	1.69%
158	2	¥ 300,000	100.99	¥ 1,700	4,213	0.79%
162	2	¥ 500,000	0	¥ 850	10,348	1.95%
163	2	¥ 800,000	13.55	¥ 2,000	1,298	0.24%

Market Report - Bangkok

Population	Penetration	Market Size	Total Sales Volume	Avg. Price
10,000,000	1.21%	121,000	120,100	¥ 1,032

Team	Agents	Marketing Investment	Product Quality Index	Price	Sales Volume	Market Share
1	1	¥ 50,000	129.77	¥ 1,499	1,536	1.26%
8	6	¥ 2,000,000	144.73	¥ 2,700	3,700	3.05%
14	6	¥ 2,500,000	32.33	¥ 800	55,953	46.24%
16	1	¥ 81,000	340.91	¥ 2,589	2,259	1.86%
20	3	¥ 400,000	12.50	¥ 850	16,915	13.97%
32	6	¥ 1,000,001	104.50	¥ 1,499	5,019	4.14%
35	2	¥ 300,000	164.21	¥ 2,199	1,436	1.18%
36	1	¥ 25,100	4.23	¥ 1,899	60	0.04%
50	3	¥ 70,000	58.82	¥ 1,095	958	0.79%
64	1	¥ 8,888	93.26	¥ 999	1,742	1.43%
74	3	¥ 400,000	92.96	¥ 1,135	1,856	1.53%
98	2	¥ 1,000,000	88.21	¥ 1,688	2,075	1.71%
100	2	¥ 1,500,000	67.29	¥ 1,599	2,877	2.37%
102	1	¥ 300,000	346.21	¥ 2,400	1,045	0.86%
103	2	¥ 500,000	306.72	¥ 2,499	2,455	2.02%
106	2	¥ 900,000	80.00	¥ 1,000	5,605	4.63%
109	1	0	100.00	¥ 1,199	1,331	1.10%
113	2	¥ 700,000	99.35	¥ 1,500	1,903	1.57%
131	1	0	250.86	¥ 1,300	3,853	3.18%
160	3	¥ 400,000	113.47	¥ 2,237	955	0.78%
161	1	¥ 80,000	80.69	¥ 1,500	808	0.66%
162	2	¥ 500,000	0	¥ 725	5,759	4.75%

Market Report - Tehran

Population	Penetration	Market Size	Total Sales Volume	Avg. Price
10,000,000	1.76%	176,000	146,247	¥ 1,376

Team	Agents	Marketing Investment	Product Quality Index	Price	Sales Volume	Market Share
1	1	¥80,000	129.77	¥ 1,488	2,104	1.19%
5	3	¥ 361,000	351.00	¥ 1,830	8,119	4.61%
8	1	¥ 10,000	144.73	¥ 2,700	406	0.23%
9	2	¥ 2,210,000	208.73	¥ 2,021	7,902	4.48%
10	3	¥ 2,061,660	90.80	¥ 2,500	3,908	2.22%
27	6	¥ 1,875,000	175.00	¥ 2,499	5,805	3.29%
32	5	¥ 100,001	104.50	¥ 1,499	2,297	1.30%
36	1	¥ 25,100	4.23	¥ 1,899	285	0.16%
64	1	¥ 6,666	93.26	¥ 999	12,619	7.16%
72	1	¥ 650,000	106.10	¥ 2,300	838	0.47%
84	5	¥ 1,300,000	118.30	¥ 2,200	3,678	2.08%
89	2	¥ 1,000,000	71.08	¥ 1,699	2,505	1.42%
91	3	¥ 488,666	156.36	¥ 2,288	1,358	0.77%
99	3	¥ 1,300,000	152.11	¥ 2,049	4,020	2.28%
100	1	¥ 700,000	67.29	¥ 1,399	3,805	2.16%
102	3	¥ 300,000	346.21	¥ 2,399	3,135	1.78%
106	1	¥ 700,000	80.00	¥ 1,600	1,935	1.09%
108	2	¥ 500,000	203.12	¥ 1,599	5,256	2.98%
112	1	¥ 150,000	126.23	¥ 950	8,226	4.67%
117	1	¥ 1,500,000	77.26	¥ 1,000	13,337	7.57%
124	1	¥ 1,000,000	80.20	¥ 1,698	2,309	1.31%
125	2	¥ 1,200,000	61.66	¥ 2,097	1,964	1.11%
128	2	¥ 666,666	82.46	¥ 2,560	480	0.27%
131	1	0	250.86	¥ 1,000	17,970	10.21%
133	3	¥ 3,000,000	321.09	¥ 2,577	10,744	6.10%
134	1	0	156.06	¥ 2,599	591	0.33%
141	1	¥ 565,710	42.37	¥ 766	10,638	6.04%
151	4	¥1,200,000	80.72	¥ 2,299	2,083	1.18%
152	1	¥ 300,000	95.78	¥ 1,650	1,475	0.83%
154	2	¥ 1,500,000	181.67	¥ 2,400	2,929	1.66%
155	1	¥ 120,000	136.36	¥ 2,100	1,149	0.65%
160	5	¥800,000	113.47	¥ 2,399	2,377	1.35%