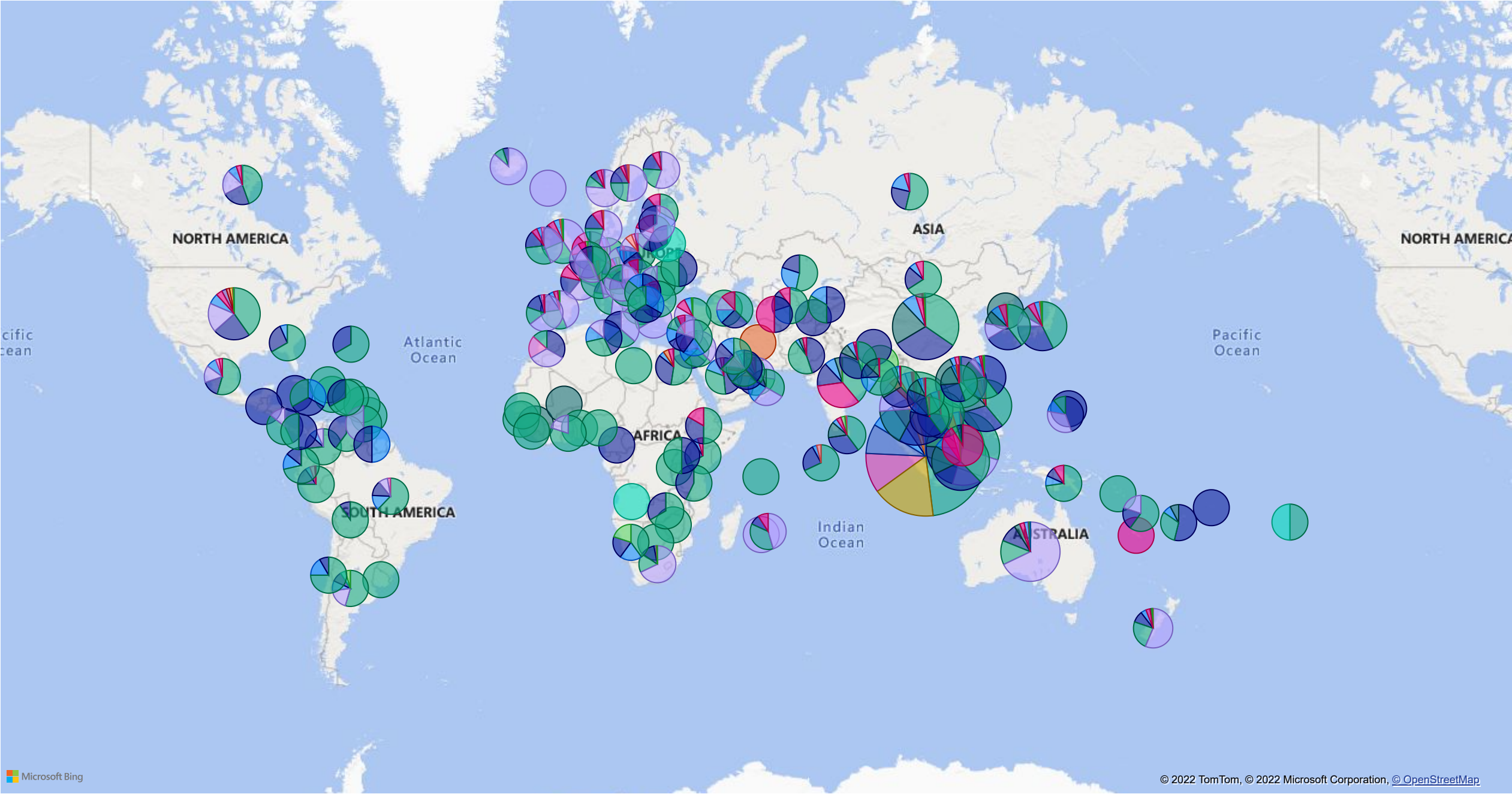
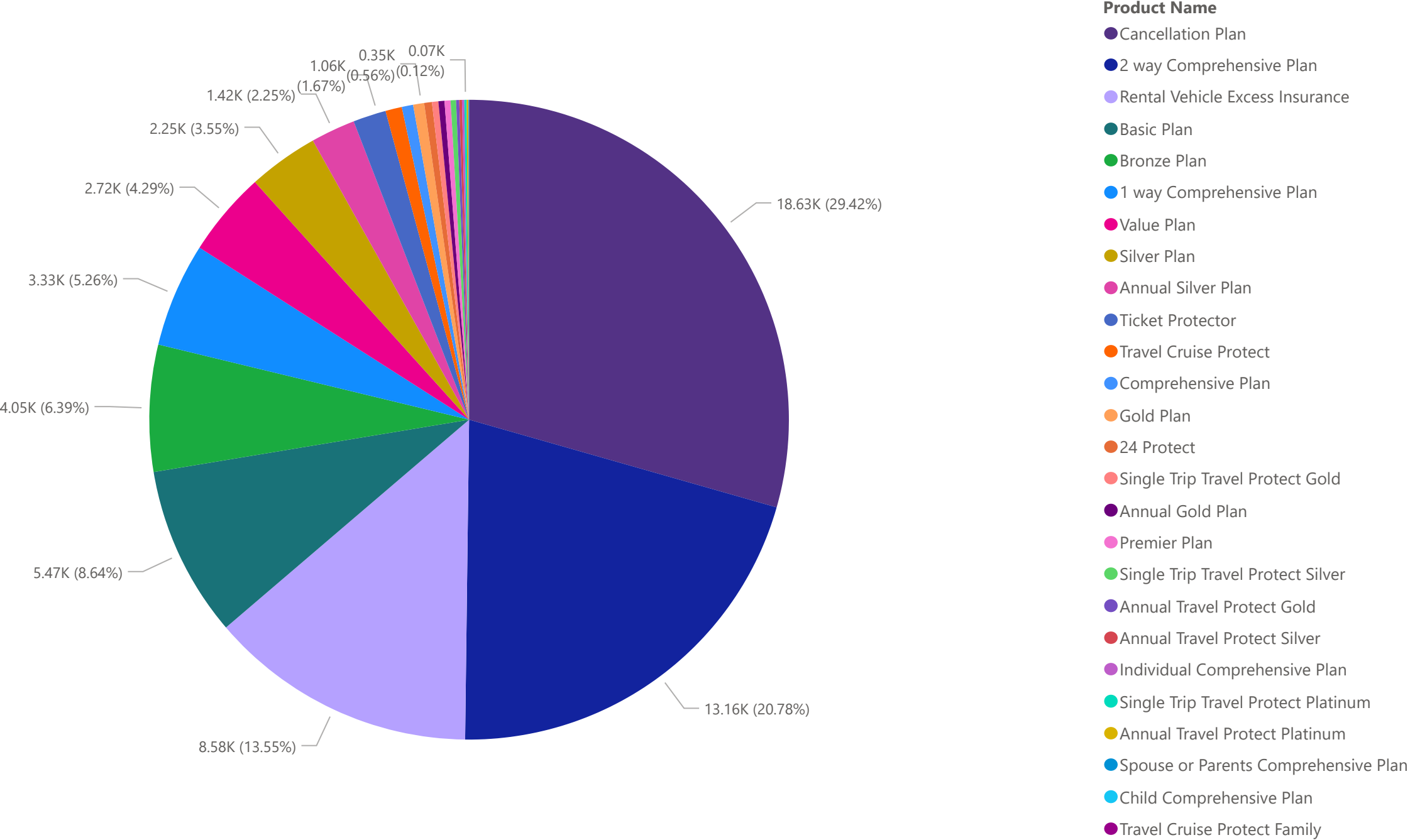


Numbers of Claim, Commission, Net Sales, Average Ratio of Commission to Net Sales, Percentage of Yes Claim of each Product in each Destinations

Product Name 1 way C... 2 way C... 24 Protect Annual ... Annual ... Annual ... Annual ... Annual ... Basic Plan Bronze ... Cancellati... Child C... Compre... Gold Plan Individu... ▶

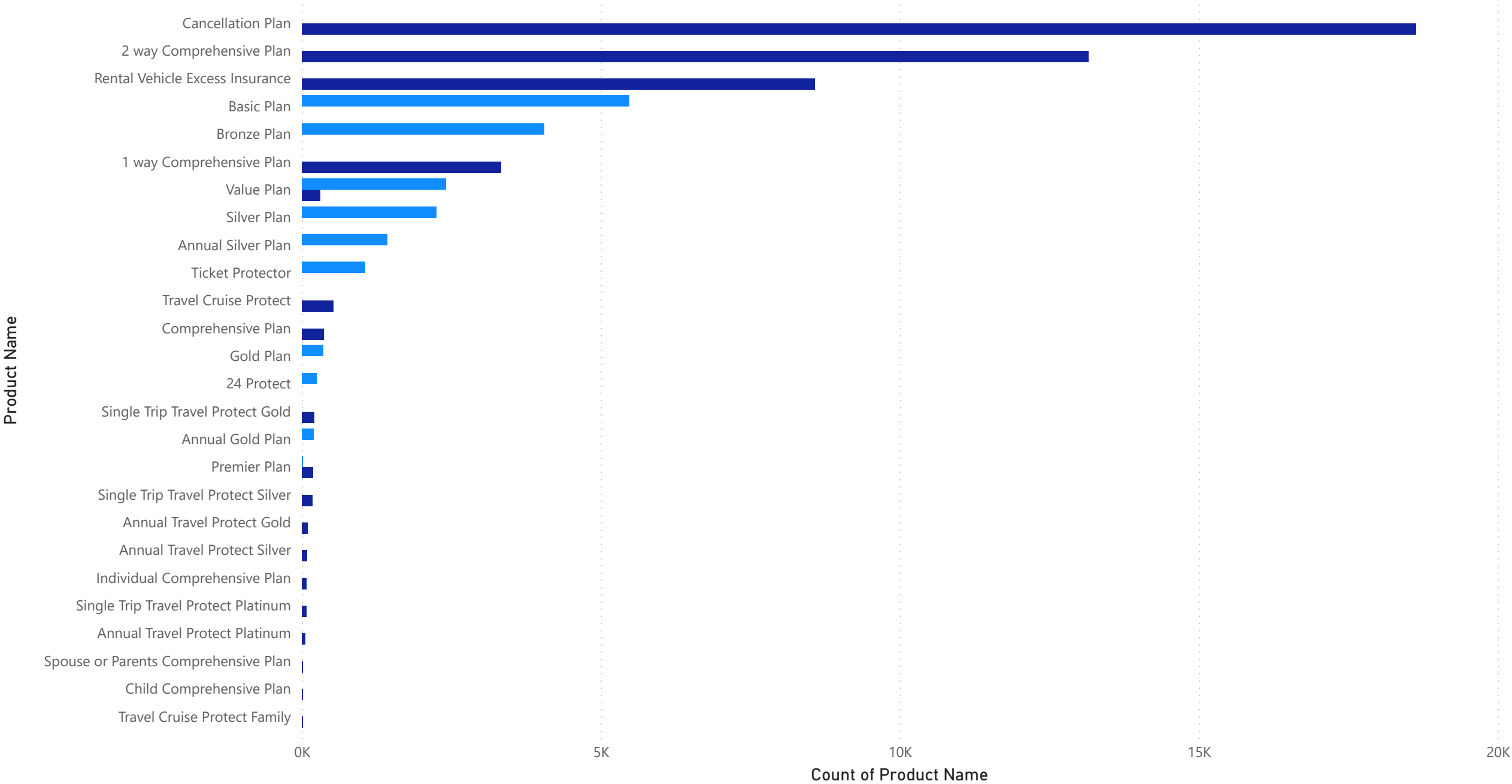


Percentage, Total Number, Commission, Net Sales, Average Ratio of Commission to Net Sales, Percentage of Yes Claim of each Product

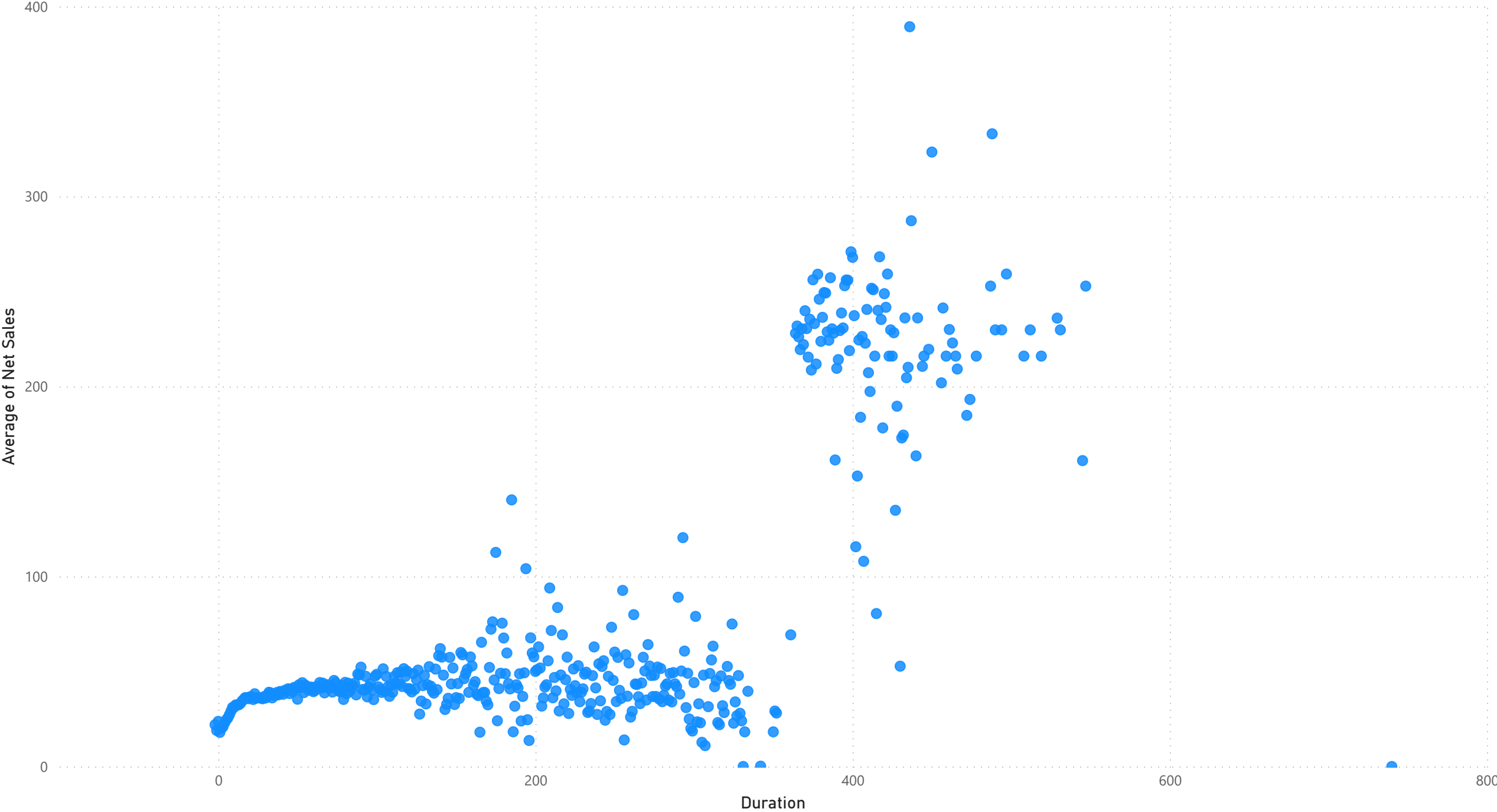


Agency Type of each Product and the Percentage of Yes Claim

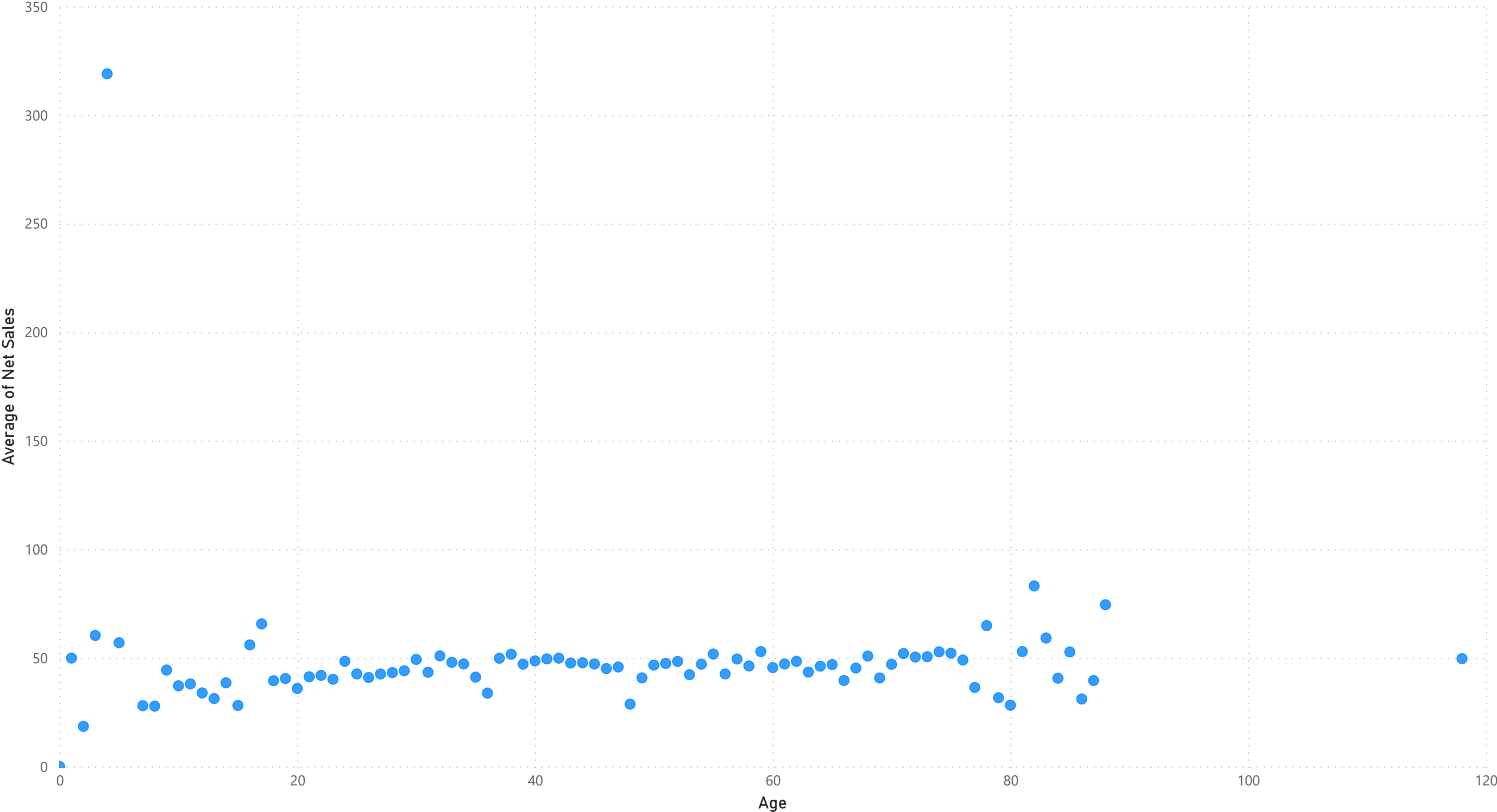
Agency Type ● Airlines ● Travel Agency



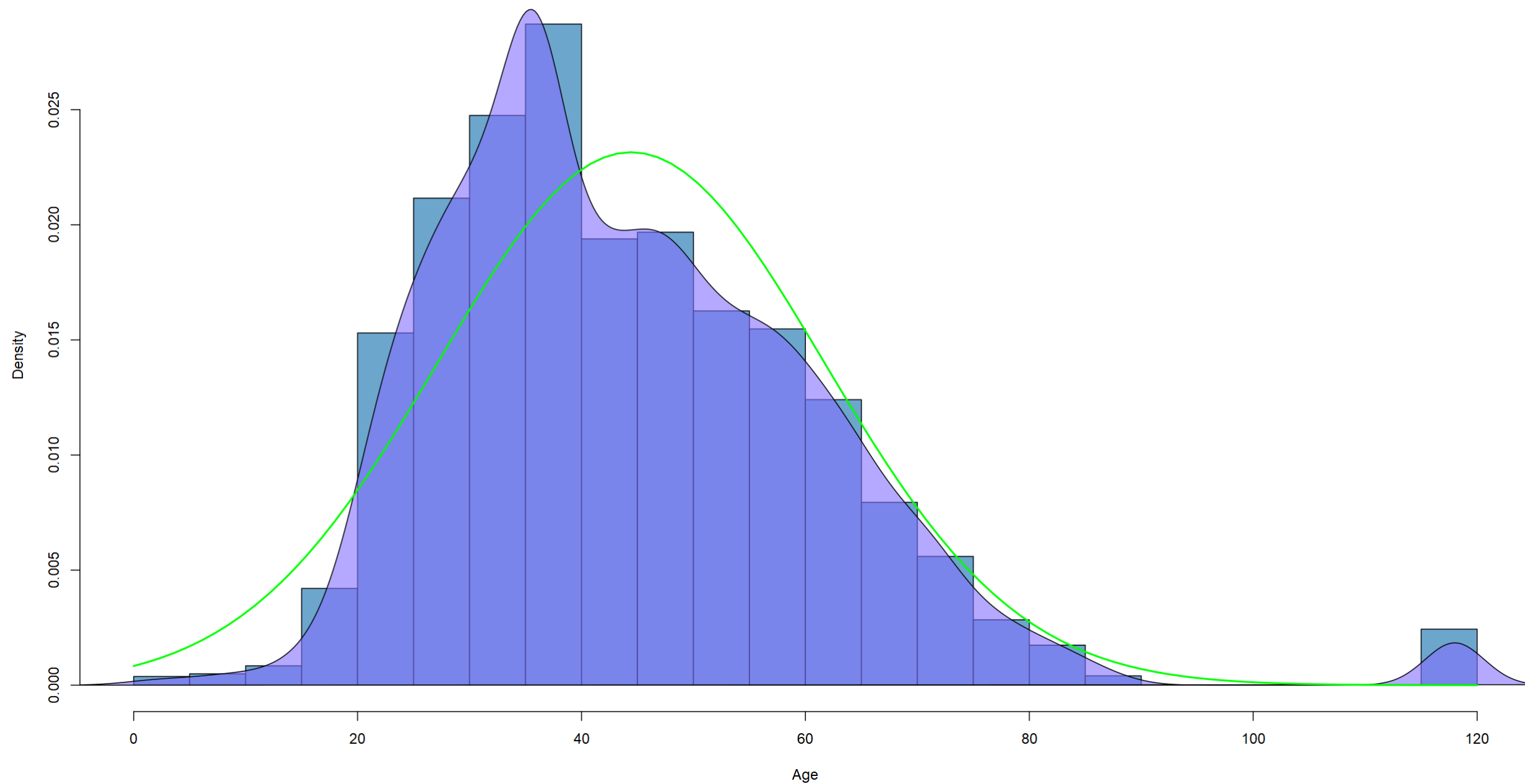
Relationship between Duration and Average Net Sales (Outliers >800 was filtered away)



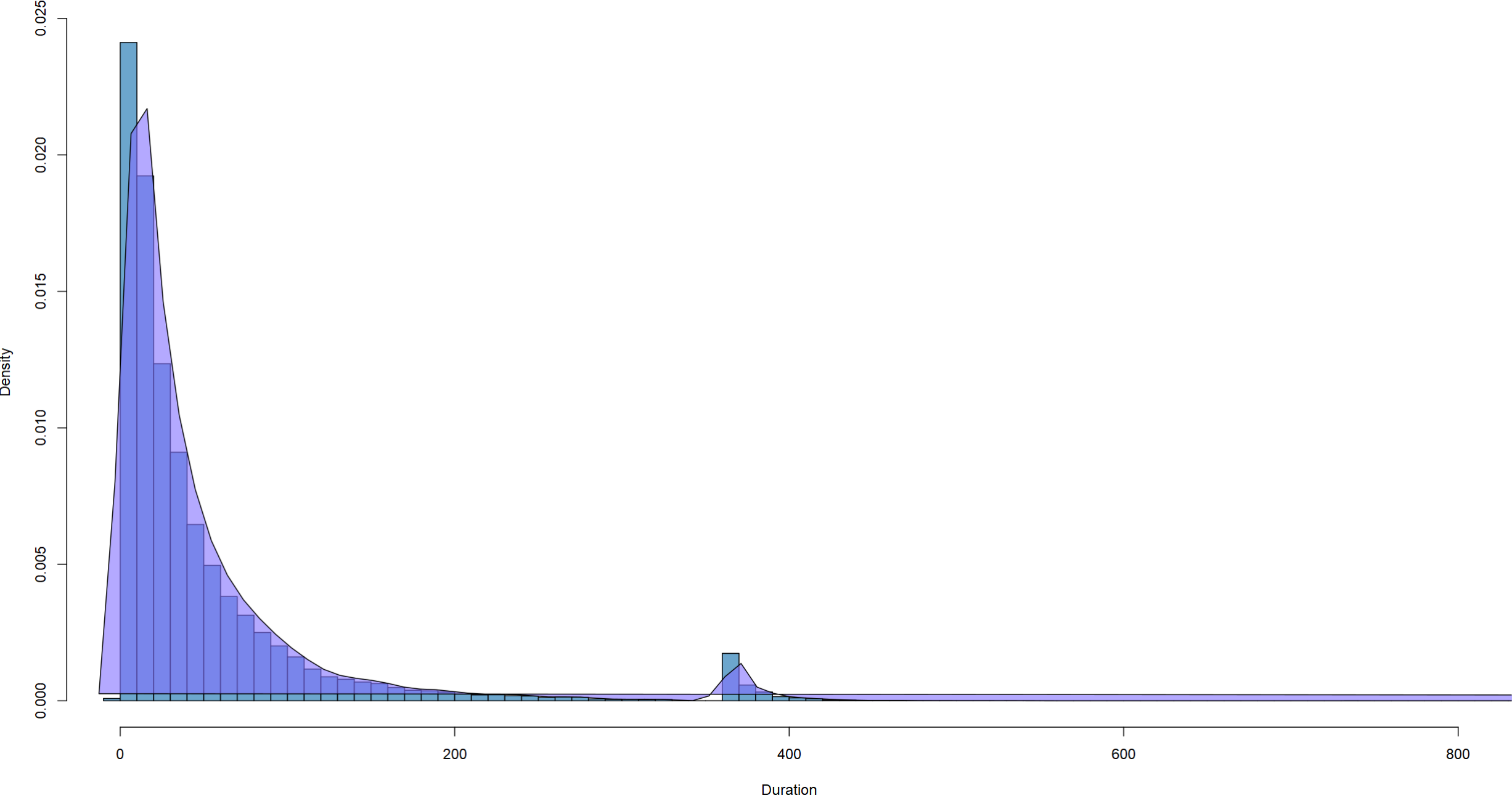
Relationship between Age and Net Sales



Relationship between Age and Number of Total Product Sold



Relationship between Duration and Number of Total Product Sold (Outliers >800 was filtered out)



Agency type sold in each Agency

Agency Type   ● Airlines   ● Travel Agency

