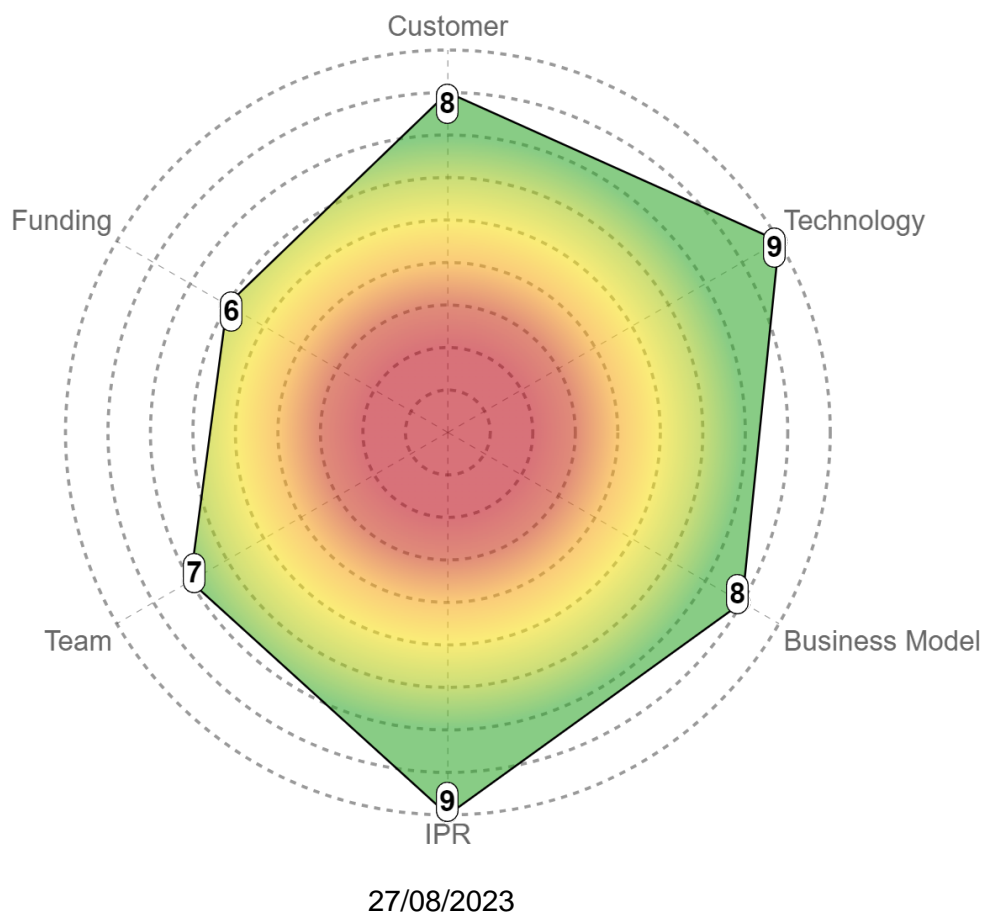


Rapport Project 1

Équipe: Team4

Secteur d'activité: Business Line 1

Le projet SIGE-VD vise à révolutionner la gestion énergétique des villes en développant un système intégré innovant qui optimise l'utilisation des ressources énergétiques tout en promouvant la durabilité environnementale. Cette solution holistique s'adresse aux gouvernements locaux, aux fournisseurs de services publics et aux entreprises, offrant une plateforme complète pour surveiller, analyser et gérer efficacement la consommation d'énergie dans un contexte urbain.



Date de début: 27/08/2021

Généré le 12/01/2024

Membres de l'équipe

admin	admin
Clément	Cardot
Jean	Dubois
Pierre	Dupont
Marie	Durand
Jean	Martin
Thomas	Richard
Jean	Robert
Jean	Roux
Marie	Vincent

Customer



Widespread sales that scale. Large number of active users with substantial growth.

First commercial sales and implemented sales process. Substantial number of active users.

Customers in extended testing or first test sales. Small number of active users.

Benefits confirmed by first customer testing.

Established interest and relations with customers.

Confirmed problem/need from several customers or users.

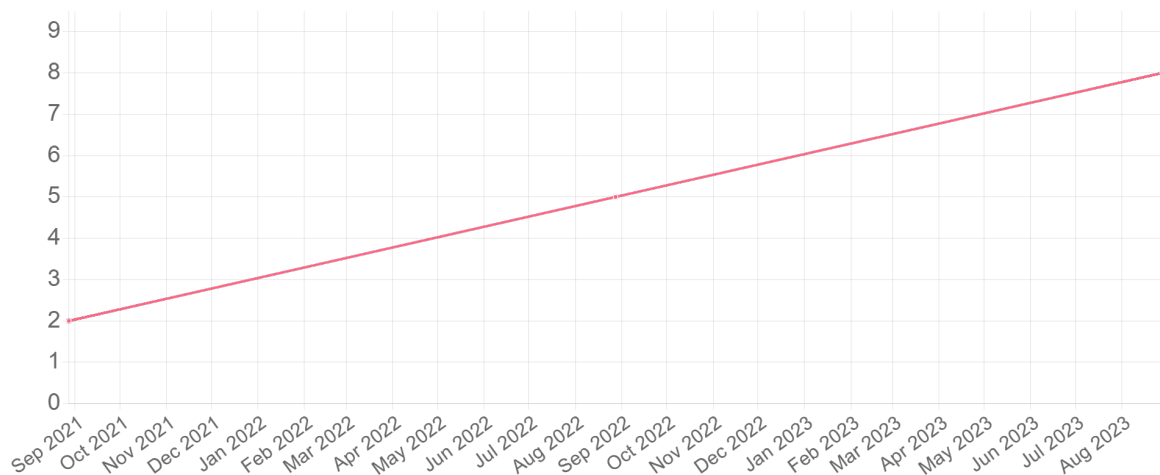
First market feedback established.

Identified specific needs in the market.

Hypothesis of possible needs in the market.

Commentaire :

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Technology



Technology complete and proven in actual operations over time.

Technology complete and demonstrated in actual operations.

Technology prototype demonstration in operational environment.

Technology prototype demonstration in relevant environment.

Technology validation in relevant environment.

Technology validation in laboratory.

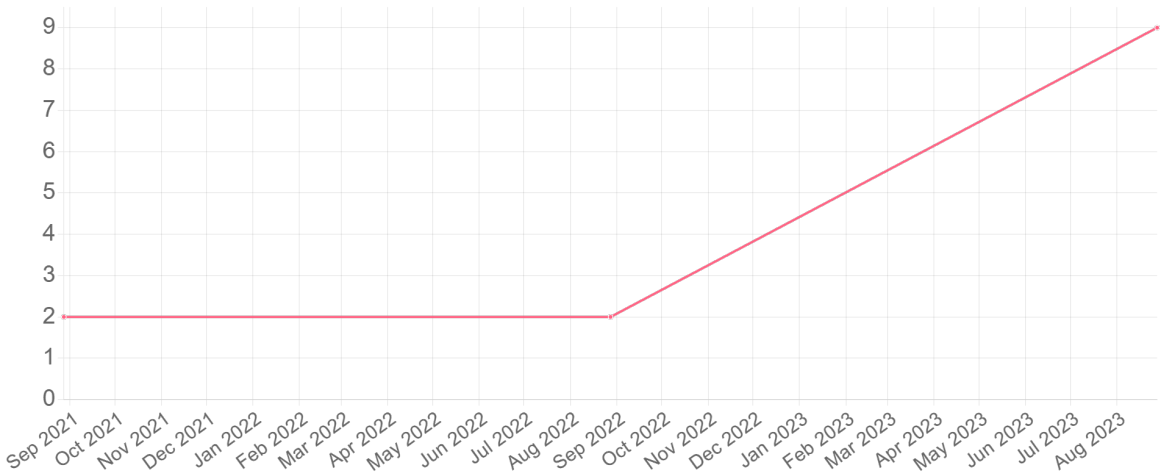
Proof-of-concept of critical functions and/or characteristics. in laboratory.

Technology concept and/or application formulated.

Interesting research results or initial technology idea identified.

Commentaire :

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Business Model



Sustainable business model proven to meet internal and external expectations on profit, scalability and impact over time.

Sales and metrics show that sustainable business model is viable.

Viability of sustainable business model (pricing, revenue model, etc) validated by initial commercial sales.

Full sustainable business model tested on customers, partners, suppliers (e.g. by test sales), calculations show economic viability.

Key assumptions in sustainable business model tested on market.

First calculations indicating economically viable business model. First assessment indicating environmental and social sustainability.

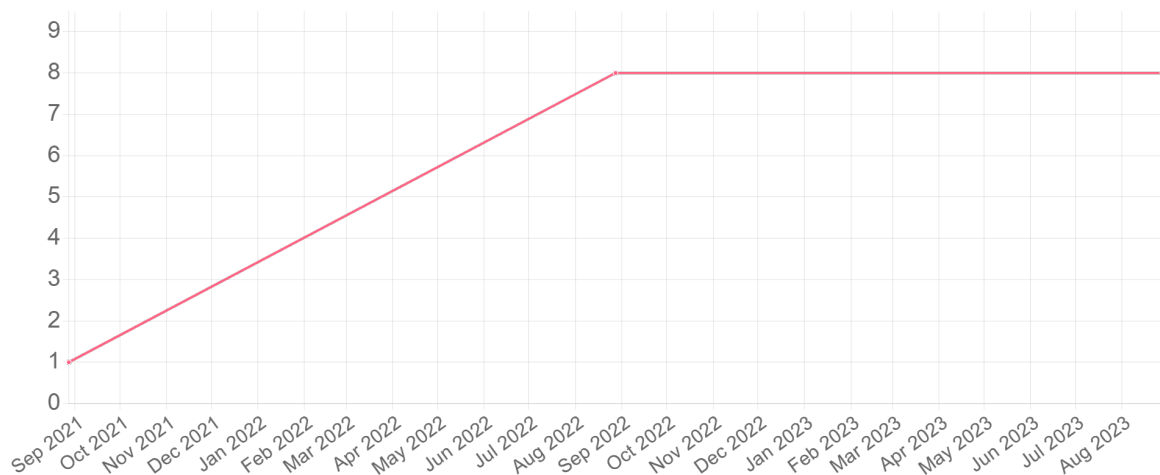
Description of sustainable business model and target market(s), including competition

First hypothesis of possible business concept (in any format) and identified overall market potential and competition.

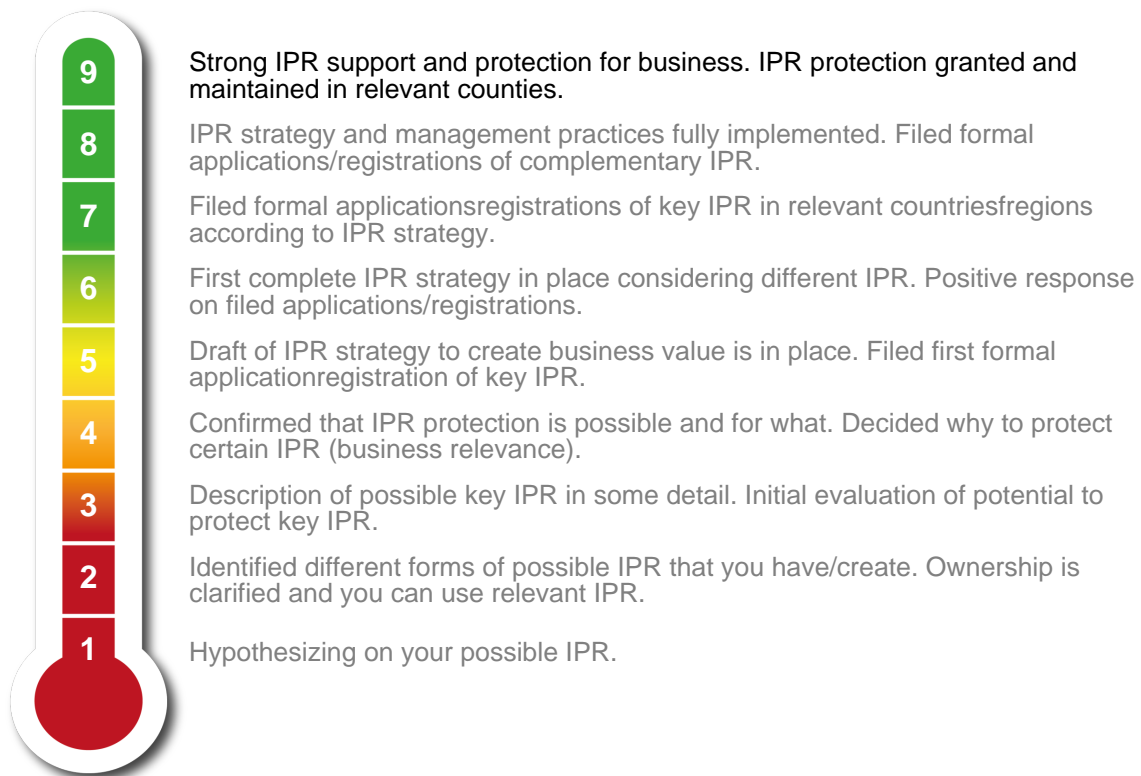
No or unclear hypothesis of possible business idea, market potential, and competition.

Commentaire :

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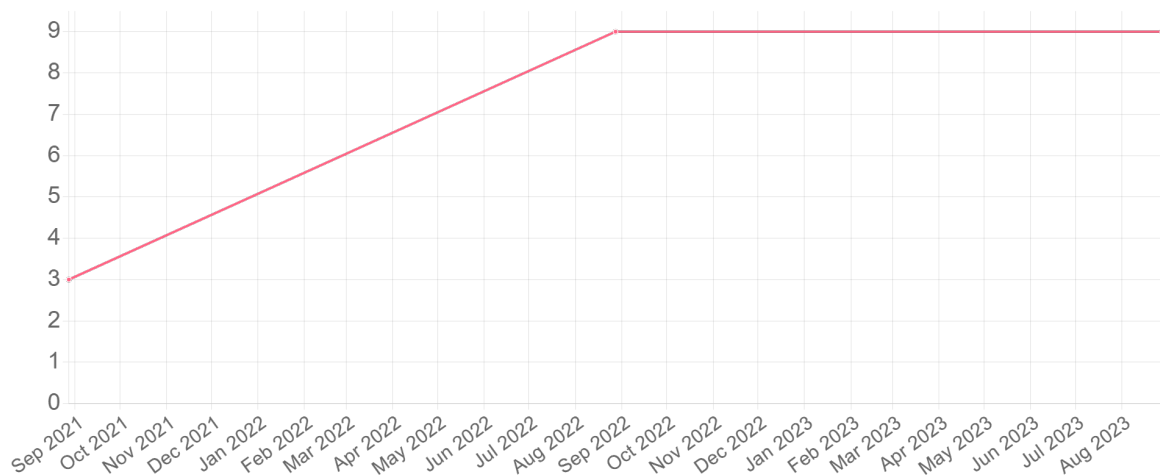


IPR



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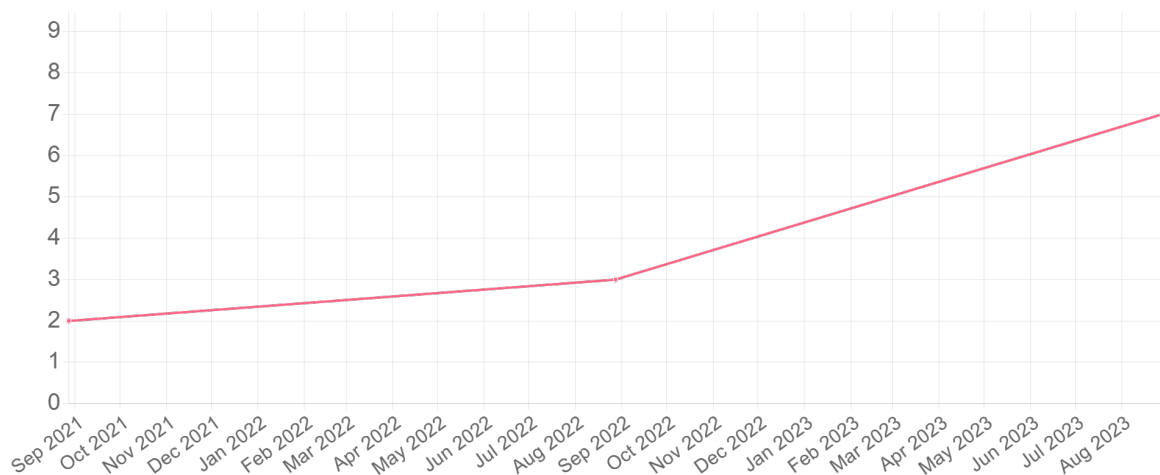


Team

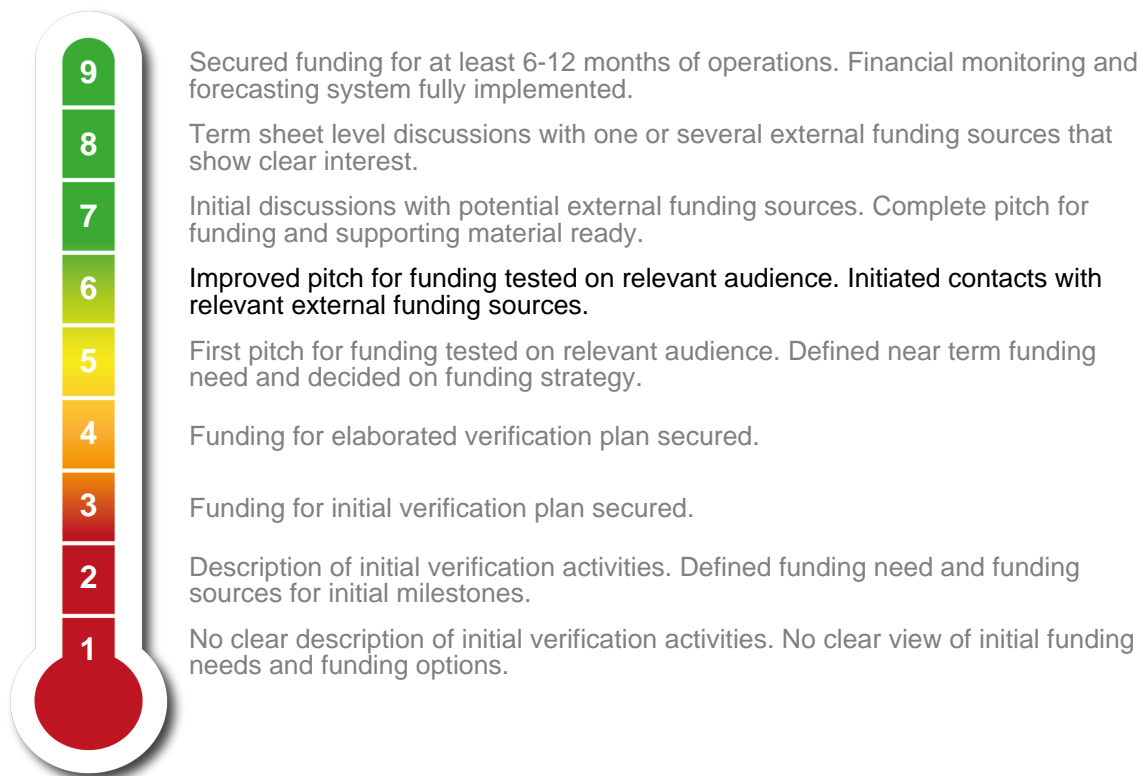


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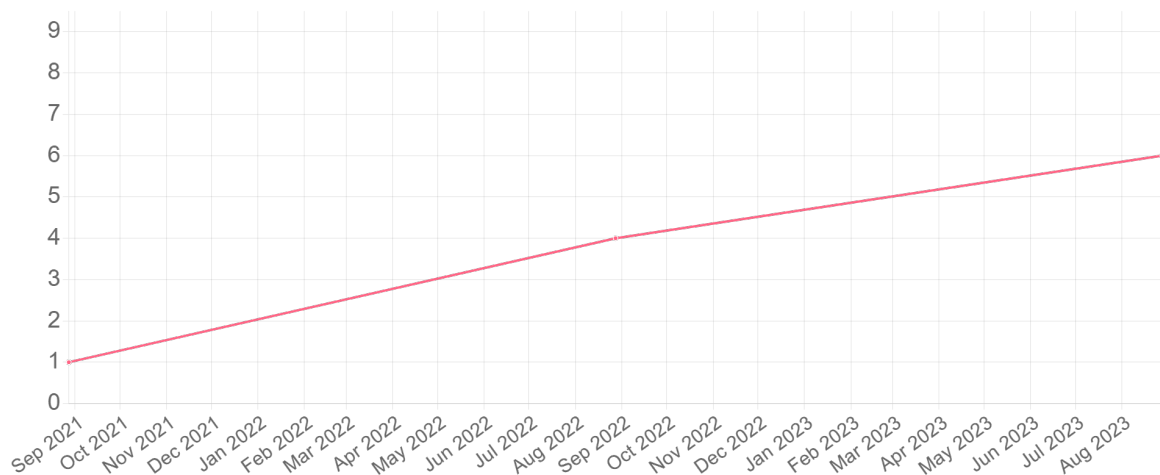


Funding

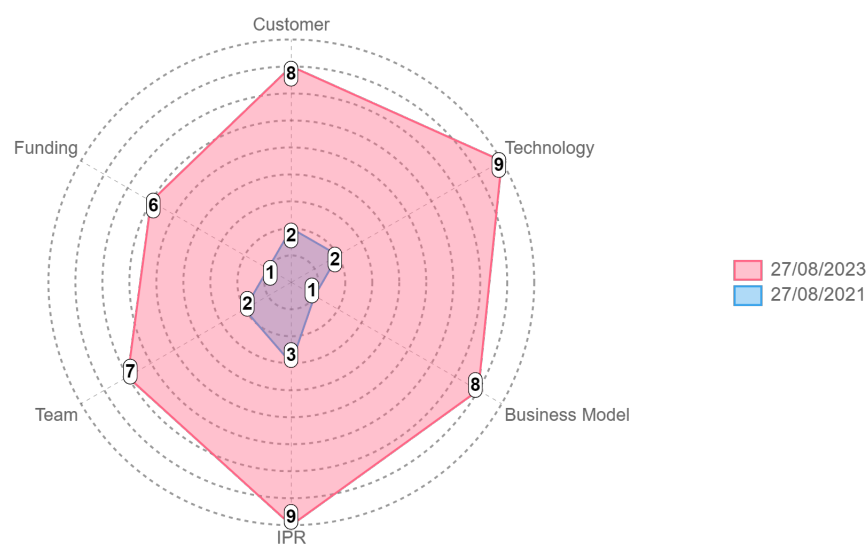


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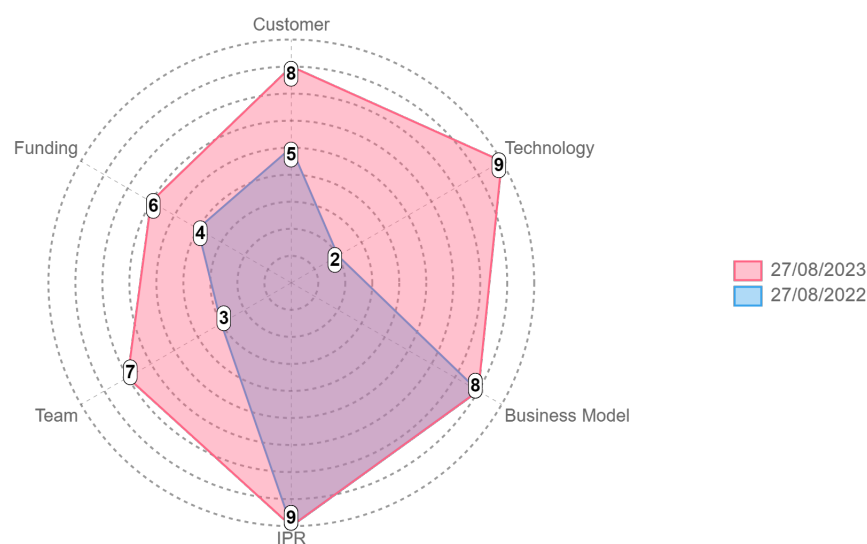
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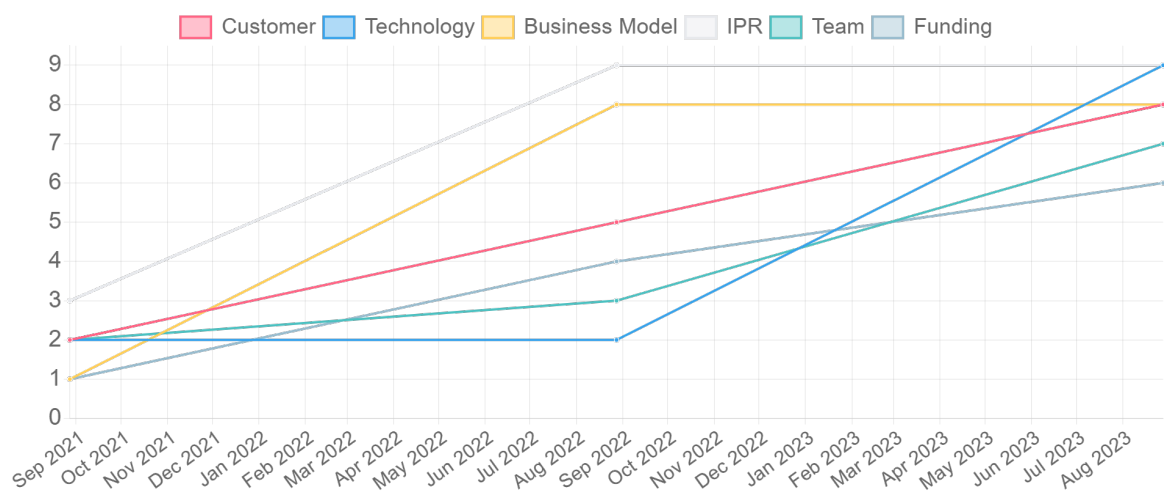
Résumé



Comparaison avec le graphique initial



Comparaison avec les deux derniers graphiques



Graphique linéaire complet