

	Date	Expense Category	Original Vendor Quote (₦)	Negotiated Final Price (₦)	Savings (₦)	% Saved	Negotiation Strategy Used
	01/10/24	Office Stationery	450,000	315,000	135,000	30%	Bulk purchase discount
	15/11/24	Generator Maintenance	850,000	552,500	297,500	35%	Long-term contract switch
	05/01/25	Logistics/Local Delivery	200,000	130,000	70,000	35%	Multi-vendor price comparison
	TOTAL		1,500,000	997,500	502,500	33.50%	