



A One-Stop shop for all your supply needs.

ABOUT ZIPPMAT

ZippMat is one of the fastest growing integrated companies focussed on simplifying procurement of diverse range of products for industrial and construction components. Our product offerings ranges from standard commodities like TMT, Cement, Bitumen, Lubricants, Industrial oils, RMC, AAC blocks to complex products like Industrial consumables, MRO, Safety gears and PPE equipment, tools and tackles, wires and cables, material handling and storage solutions. With our offerings, we serve our customers across industries like Construction, Engineering, Metal Fabrication and Machining, Casting and Forging, Injection Moulding, Aerospace and Defence, Automotive and EV, Consumer Electronics and others.

ZippMat's global supply chain network ensures the products and services are delivered to our end customer at a competitive price with world class quality parameters and time bound manner and is managed and traced by our inhouse tech solutions. Our tech solutions help us drive transparency and visibility for the customers and ensures we eliminate any uncertainty and lack of reliability in the system.

MARKETPLACE + FULFILLMENT

ZippMat through its tech enabled B2B marketplace platform helps customers solve their most significant problem statement like – project execution delays, increased project cost and working capital constraints by offerings like.

- 1. Real time order flow status
- 2. 100% order compliance with reduced TAT
- 3. Access to better working capital

With a very healthy financial strength and a strong operational footprint, ZippMat has delivered 1500+ deliveries from 200+ suppliers to 150+ customers across 18 states within the first year of inception and today is one of South India's fastest growing supply marketplace.

Founded by IIM, and top US university alumnus in 2021, ZippMat's core team has a combined experience of 100+ years in relevant industries. We have recently raised \$10 Million in equity & debt round led by Matrix Partners India, Zephyr Peacock India, HDFC and others.

Join Our Team and Shape the Future of Bharat's supply-chain

At ZippMat, we are on a mission to revolutionize and demystify Bharat's supply-chain. We believe that consistent and reliable delivery of quality, speed, and pricing are the key factors that can drive successful execution - be it construction or manufacturing industries. If you are passionate about making a difference and want to be part of an early-stage startup that is transforming supply-chain in India and the world, we invite you to join our team.





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JOB DESCRIPTION

Designation	Finance Controller
Team/Function	Finance
Location	Bengaluru HQ, KA, IN
Reporting Manager	CEO
Internal Stakeholders	Sales, Sourcing, Operations, Credit, Tech
External Stakeholders	Board, Auditors
Key Skills/Expertise	 Problem solving with attention to detail Efficient in prioritization and delivery Leadership
Qualification Education	Qualified CA
Required Experience	6-8 years of experience in a controllership role with at least 2-3 years of experience with a an early-stage startup or a B2B company Preferred Domain Exposure: Any experience in VC-backed startups, B2B companies and/or fundraising would have a definite advantage

KEY RESPONSIBILITIES

- Managing the overall finance team to ensure
 - o Daily invoicing and payments
 - Tax and all relevant statutory compliances
 - General accounting and ledger management
 - o Treasury management
- Working capital management (Receivables and Payables)
- Build financial and accounting systems to support the 1-100 growth journey
- Financial planning including annual budgets, and rolling monthly / quarterly plans
- Financial control and management vis-à-vis budget and other plans
- Assist founders with board meeting deck, business plan, and monthly MIS
- Work with founders to regularly look for cost reduction opportunities and optimizing working capital
- Manage cash flow by tracking transactions and regularly reviewing internal reports
- Ensure financial reporting systems comply with government regulations and legislation
- Lead and manage taxation, balance sheet, closing, financial statements reporting
- Coordinate with the external auditors for statutory audit and due diligence
- Handle the F&A work as well as be an advisor to the founders in all minor and major decisions
- Ensure that effective internal controls are in place and ensure compliance with all applicable regulatory laws and rules for financial and tax reporting





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BENEFITS

- Work with the seed team to create one of the greatest companies in times to come
- Opportunity to create lasting impact in Bharat's supply-chain
- Massive learning and execution at scale
- Participate in value creation via our ESOP plan
- Non-hierarchical, flat and transparent culture where we also have lots of fun
- Pay at par with market salaries

Apply now by sending us a mail on **hiring@zippmat.com** and be part of the ZippMat team that is reshaping supply-chain. Together, we can build a future of speed, reliability, and efficiency in the industry.

