

This case was prepared by Chris Kennedy as a basis for class discussion rather than to illustrate the effective or ineffective handling of an administrative situation.

## **IBM HR ATTRITION** (fictional)

The annual turnover rate in the US is between 25% and 40% annually<sup>1</sup>, costing US companies 1.0 Trillion USD annually at an estimated cost of 1.5x to 2.0x an employee's annual salary for each hire/replacement<sup>2</sup>. These costs are a combination of direct costs (hiring and training) and opportunity costs (lost productivity).

IBM has almost 400,000 employees globally with an average US-based salary<sup>3</sup> between \$75,000 and \$100,000. Attrition is a large risk for a global company like IBM, with factors cross countries and cultures.

IBM HR executives want to know if machine-learning and data science can help predict employee attrition (turnover) within the next 12 months so that management can make a more targeted effort to retain top talent, decide on promotions, and better prepare succession planning.

For the purposes of this analysis, the HR data team has extracted a sample of anonymized HR data<sup>4</sup> from the modern US HR database (as csv) for analysis for a single year of employees.

Using the provided Python code and data files, answer the following questions:

- 1. What fields might provide legal challenges if used blindly in your model?
- 2. What is the value of no information (using no model)?
- 3. What is the value of perfect information?
- 4. What fields require one-hot encoding?
- 5. Which is a better metric for model performance?
  - a. Accuracy
  - b. Precision
  - c. Recall
  - d. Other?
- 6. Should you regularize the logistic regression?
- 7. Do decision trees perform better?
- 8. What is your final model and what is the value of information?

<sup>1</sup> Source: US Bureau of Labor Statistics, Gallup

<sup>2</sup> Source: Gallup

<sup>(</sup>https://www.gallup.com/workplace/247391/fixable-problem-costs-businesses-trillion.aspx)

<sup>3</sup> Estimated.

<sup>4</sup> Source: Kaggle (https://www.kaggle.com/pavansubhasht/ibm-hr-analytics-attrition-dataset)