

FL2022.B69.DAT.560M

Big Data and Cloud Computing

Final Report

DAT 560M Sec 29

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Executive Summary

The purpose of this report is to figure out the keys to financial success in the movie industry.

The goal is to draw insights through "The Movies Dataset" based on Kaggle dataset using big data method, our team stated the problem of financial success in the movie industry, explored the possible features that may affect movies' financials, and applied different analytical tools to process data (**PySpark**) and visualize data (**Matplotlib** and Tableau). As a result, we discovered top genres that might generate the highest ROI (return on investment) and how movies' popularity, runtime and rating would impact the ROI. In light of our analysis, we offered three recommendations for improving movie industry financial success.

Description of the data

The dataset is called "[The Movies Dataset](#)". It contains metadata on over 45,000 movies. 26 million ratings from over 270,000 users. This data was collected by Rounak Banik who ensembled the data from TMDB and GroupLens in 2017. The size of the dataset is 943.76 MB and has 45,572 records. This structured database includes cast, crew, plot keywords, budget, revenue, posters, release dates, languages, production companies, countries, TMDB vote counts and vote averages in 7 files and 43 columns.

Why this is big data

This dataset provides comprehensive information about the movie industry that allows our team to conduct a thorough analysis. According to the three Vs rule, this data is considered big data.

Big data is characterized by greater variety, larger volumes, and faster speeds.

- **Variety:** It contains many types of data that are available.
- **Volumes:** It has high volumes of low-density, unstructured data
- **Velocity:** It possesses a fast rate at which data is received and acted on.

Problem Statement

The public can be fickle, and the industry is in flux. Just about any movie is an extremely risky investment, even a film starring big-name actors and actresses. The profitability of a film has always been an important reference for investment in film production. If a film does not make a return or even a profit, the interests of the film investors cannot be protected. The profitability of a film is also directly related to the prospects of the production company. If a film is not guaranteed to be profitable, a studio may face the dilemma that no one will invest in it.

Based on the TMDB Movie Dataset, our purpose is to examine what characteristics should be common to movies that are financially successful? In other words, what factors correlate with the profitability of a film at a statistical level? So, this report explores the dataset and answer various questions about the factors that lead to a movie's financial success. From the database, we selected some representative movie features to ask questions and examine:

- Is there a correlation between the genre of the film and the profitability of the film?
- Is there a correlation between the popularity of the film and the profitability of the film?
- Is there a correlation between the runtime of the film and the profitability of the film?
- Is there a correlation between the rate of the film and the profitability of the film?

By examining these questions, we can get a rough overview of the characteristics of profitable films, and furthermore, we can make a brief consideration and analysis of the logical relationship between these factors and film profitability.

Method

The analysis process can be divided into two parts: data processing and data visualization.

In terms of data processing, **PySpark** is used in the following steps:

1. Join movies_metadata.csv and rating.csv together as our dataset.
2. Add the column 'ROI' to the table using formula $(\text{revenue} - \text{budget}) / \text{budget}$ and column 'revenue' and column 'budget'.
3. Figure out the relationship between genre and financial return.
 - Redefine the column 'genre'.
 - Calculate the avg of ROI, Revenue and Budget with genre group.
4. Calculate correlation coefficient between Popularity, Runtime and Rate.
5. Figure out the relationship between Popularity, Runtime, Rate and ROI.

In terms of data visualization, **Matplotlib** and **Tableau** are used to create bar plot and scatter plot.

Results

Genre and ROI

In line with reality, Animation, Fantasy, and Adventure have the highest revenue. However, they are not among the genres with top ROI. Interestingly, Documentary, Horror and Music have the highest ROI. This is because those high grossing movies are accompanied by high investment. As we can see from the table, Animation, Fantasy, and Adventure have the top budget. But a genre such as Documentary has a low budget, which probably leads to high return on investment.

The Relationship between Genre and Financial Return

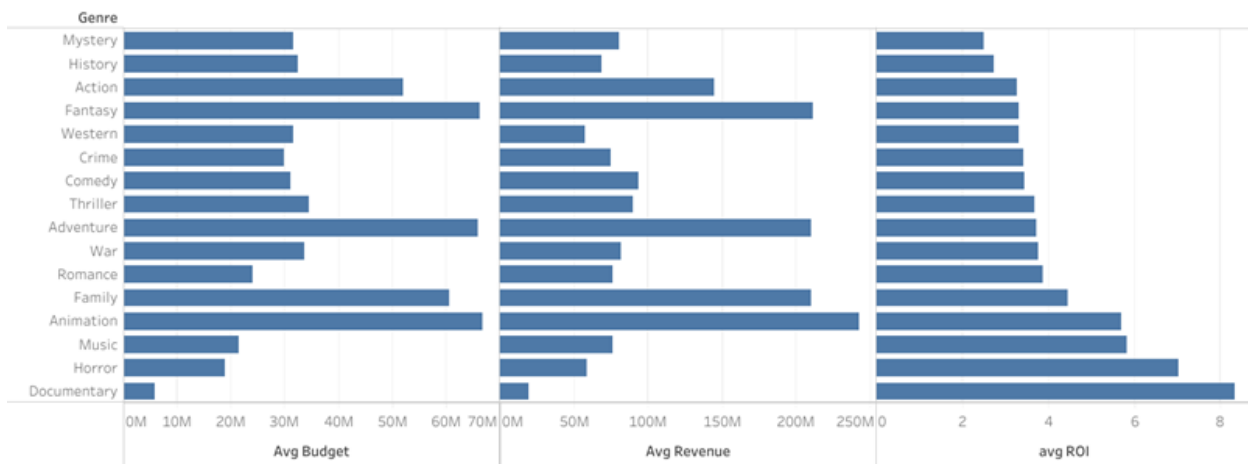


Figure 1 Genre-Revenue & ROI Relationship

Correlation Coefficient

As is calculated, we found that there is a correlation between popularity and vote count(rate). That means popularity, the influence of the movie before release can have influence on the rating and have further influence on ROI, the financial success of the movie. Besides, the correlation coefficient between popularity and vote count is positive, which means the relationship is positive.

Popularity - Runtime: 0.06974019992407583
Popularity - Vote_count: 0.4458845707024604
Runtime - Vote_count: 0.18597773030759845

Figure 2 Correlation Coefficient

Popularity and ROI

Popularity refers to the influence of a movie before it is released. It is hard to define the relationship between popularity and ROI. Although the dot plot shows that the less popular movie sometimes has higher ROI, most of the less popular movies suffer from relatively low ROI. And movies which do not have a high popularity may have the risk of getting negative ROI, which means losing money.

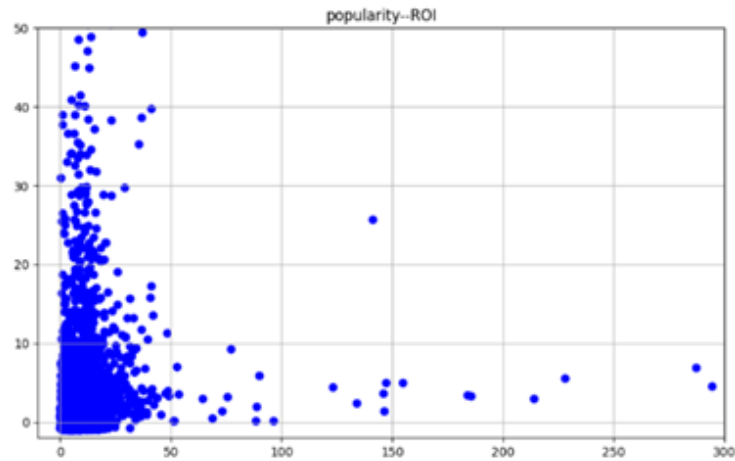


Figure 3 Popularity-ROI Relationship

Runtime and ROI

The scatter plot shows that the runtime of movies with the highest ROI is concentrated around 100 minutes. And movies which run longer than 200 minutes usually get low ROI.

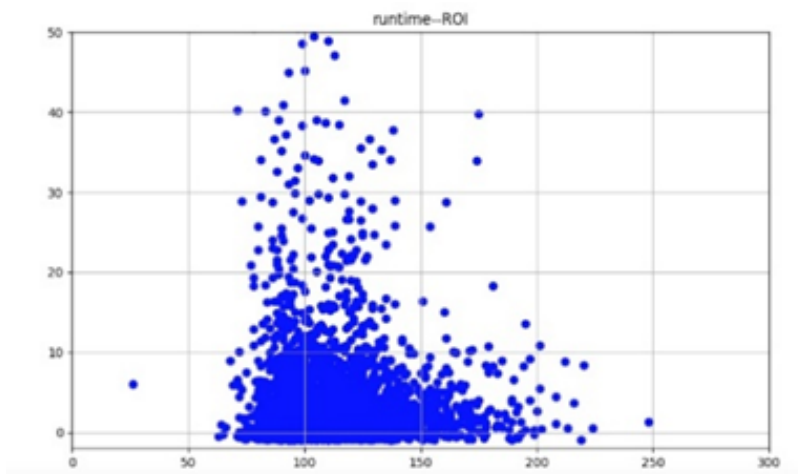


Figure 4 Runtime-ROI Relationship

Rate (vote > 100) and ROI

According to the Rate-ROI relationship plot, movies with higher rate are more likely to have the chance to have higher ROI. And low-rate should be avoided because low rate movies always have low ROI.

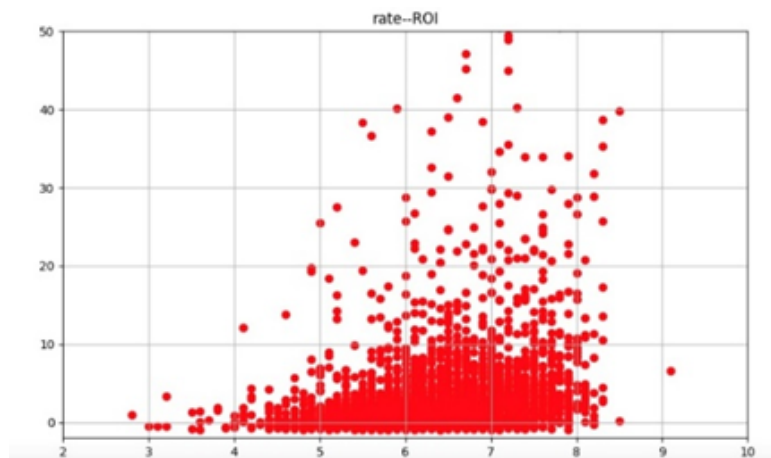


Figure 5 Rate-ROI Relationship

Conclusion

In this work, we considered 4 features that may affect movies' financial success. We use ROI(return on investment) as an estimate of financial success and the 4 features are *Genre*, *Popularity*, *Runtime* and *Rate*.

The first outcome is that documentary, horror and music are three genres having the highest ROI. These genres are the ones that can create brand new hotspots and watching experiences, and the total cost is relatively low for mostly they rely on editors to set brilliant movies topics and the actual content.

For popularity, it has no clear trend related to ROI. The popularity can be interpreted as the fame of the movie starting from the very beginning of the movie promotion stage. It's found that the popularity of the most blockbust movies are quite low(0-10) compared to some between 50-60. Popularity won't guarantee financial success.

As for movie runtime, length of approximately 100 minutes performs the best. If the movie is too long, it's hard for the audience to comprehend. And if it's too short, like 80 minutes, it's on the contrary difficult to tell a good story.

When it comes to movie's rate, the higher the rate, the higher the ROI. It's a virtuous circle that more people watch the movie and when votes increase.

Recommendation 1:

There's no need to chase current hotspots as current popularity is not a decisive factor for financial success, and it's the same for making series movies. Movie makers should make their own hotspots.

Recommendation 2:

Avoid lengthy or too short narrative structure. Story is the foundation of one movie, appropriate and attractive narrative structure is very important for watching experience.

Recommendation 3:

As previously discussed, there is a quite high correlation between popularity and movie rate. The relation between two of them may be nonlinear, but popularity does affect movie rate, which to a large extent decides financial success. Accordingly, movie promotion plays a certain role in its consecutive financial success, and movie makers should pay some attention to the promotion stage.

Appendix

Dataset: The Movie Dataset

<https://www.kaggle.com/datasets/rounakbanik/the-movies-dataset?datasetId=3405&select=keywords.csv>

Codes:

Data manipulation

```
import findspark
findspark.init()
import pyspark
from pyspark.sql import SparkSession
spark=SparkSession.builder.master("local").appName('final').getOrCreate()
sc=spark.sparkContext
```

```
%matplotlib inline
import pandas as pd
import matplotlib.pyplot as plt
```

```
from pandas.core.frame import DataFrame
import seaborn as sns
import os
os.chdir('C:\\Users\\wuzix\\Desktop\\final big\\archive')
df = spark.read.option('header','true').csv('C:\\Users\\wuzix\\Desktop\\final
big\\archive\\movies_metadata.csv',inferSchema=True)
df.show()
```

[adult belongs_to_collection budget	genres	homepage	id	imdb_id	original_language
original_title	overview	popularity	poster_path production_companies production_countries	release_date	revenue
runtime	spoken_languages	status tagline	title	video vote_average	vote_count _c24
c25 _c26_ _c27_ _c28_ _c29_ _c30_ _c31_ _c32_ _c33_ _c34_ _c35_ _c36_ _c37_ _c38_ _c39_ _c40_ _c41_ _c42_ _c43_ _c44					
FALSE	null	0 [{'id': 99, 'name...[http://www.thethi...]	38111	tt1436475	en
The Third Jihad The Third Jihad, ...		null	null	null	null
null	null	null	null	null	null
null null null null null null null null null null null null null null null null null null null null					
False	null	0 [{'id': 18' 'name': 'Drama'}]	{'id': 10751 'name': 'Family'...[http://www.bbc.co...]		
42548	tt1555126	en The Secret Diarie... In nineteenth cen...	2.079269 nsc5ZLk18MLqAHbv...	[]	
[{'iso_3166_1': '...'	2010/3/1	0	90 [{'iso_639_1': 'e...'	Released	null The Secret Diarie... FALSE 6.2
10 null null null null null null null null null null null null null null null null					
FALSE	null	0 [{'id': 99, 'name...[http://30for30.es...]	54744	tt1199479	en

df.printSchema()

```

root
|-- adult: string (nullable = true)
|-- belongs_to_collection: string (nullable = true)
|-- budget: string (nullable = true)
|-- genres: string (nullable = true)
|-- homepage: string (nullable = true)
|-- id: string (nullable = true)
|-- imdb_id: string (nullable = true)
|-- original_language: string (nullable = true)
|-- original_title: string (nullable = true)
|-- overview: string (nullable = true)
|-- popularity: string (nullable = true)
|-- poster_path: string (nullable = true)
|-- production_companies: string (nullable = true)
|-- production_countries: string (nullable = true)
|-- release_date: string (nullable = true)
|-- revenue: string (nullable = true)
|-- runtime: string (nullable = true)
|-- spoken_languages: string (nullable = true)
|-- status: string (nullable = true)
|-- tagline: string (nullable = true)
|-- title: string (nullable = true)
|-- video: string (nullable = true)
|-- vote_average: string (nullable = true)
|-- vote_count: string (nullable = true)
...
|-- _c42: string (nullable = true)
|-- _c43: string (nullable = true)
|-- _c44: string (nullable = true)

```

```

rating = spark.read.option('header','true').csv('ratings.csv',inferSchema=True)
rating2 = rating.groupby('movieId').agg(F.mean('rating')).select(['movieId','avg(rating)'])
df1 =rating2.join(df, df.id==rating2.movieId, how='inner')
df.corr('popularity', 'runtime')

```

```
df.corr('popularity', 'vote_count')
df.corr('runtime', 'vote_count')
```

```
df1 = df1.filter((df.revenue > 1000000)&(df.budget > 100000)&(df.runtime >
0) ).select(['genres','id','imdb_id','original_language','popularity', 'release_date', 'revenue', 'budget',
'runtime','status', 'title','vote_average' , 'vote_count'])
```

```
from pyspark.sql import functions as F
df2=df1.withColumn('ROI', (F.col('revenue')-F.col('budget'))/F.col('budget'))
df2.show()
```

	genres	id	imdb_id	original_language	popularity	release_date	revenue	budget	runtime	status	
	title	vote_average	vote_count		ROI						
[{'id': 28, 'name...	140607	tt2488496		en	31.626013	2015/12/15	2068223624	245000000	136	Released	Star Wars: The Fo...
7.5	7993	7.44172907755102									
[{'id': 18, 'name...	597	tt0120338		en	26.88907	1997/11/18	1845034188	200000000	194	Released	Titanic
7.5	7770	8.22517094									
[{'id': 878, 'nam...	24428	tt0848228		en	89.887648	2012/4/25	1519557910	220000000	143	Released	The Avengers
7.4	12000	5.907081409090909									
[{'id': 28, 'name...	135397	tt0369610		en	32.790475	2015/6/9	1513528810	150000000	124	Released	Jurassic World
6.5	8842	9.090192066666667									
[{'id': 28, 'name...	168259	tt2820852		en	27.275687	2015/4/1	1506249360	190000000	137	Released	Furious 7
7.3	4253	6.927628210526316									
[{'id': 28, 'name...	99861	tt2395427		en	37.37942	2015/4/22	1405403694	280000000	141	Released	Avengers: Age of ...
7.3	6908	4.019298907142857									
[{'id': 10751, 'n...	12445	tt1201607		en	24.990737	2011/7/7	1342000000	125000000	130	Released	Harry Potter and ...
7.9	6141	9.736									

Genre - Finance

```
genre = ['Horror', 'Mystery', 'Action', 'Adventure', 'Fantasy', 'Comedy', 'Thriller', 'Documentary',
'animation', 'romance', 'family', 'western','music' , 'crime', 'history', 'war']
```

```
genre = [s.capitalize() for s in genre]
```

```
for name in genre:
```

```
    locals()[name] = df2.filter(F.col("genres").contains(name))
```

```
from pyspark.sql import SparkSession
```

```
from pyspark.sql import SQLContext
```

```
sqlContext = SQLContext(sc)
```

```
data = []
```

```
for name in genre:
```

```
    data.append((name,locals()[name].agg(F.mean('revenue')).collect()[0][0],locals()[name].agg(F.m
ean('budget')).collect()[0][0],locals()[name].agg(F.mean('ROI')).collect()[0][0]))
```

```
genre_fin_df = sqlContext.createDataFrame(data, ('genre', 'avg_revenue', 'avg_budget', 'avg_ROI'))
```

```
genre_fin_df.show()
```

genre	avg_revenue	avg_budget	avg_ROI
Horror	5.931128191737288E7	1.885617635381356E7	7.019573537107854
Mystery	8.02634475613577E7	3.166516551697128E7	2.5074275279042104
Action	1.4610516896502915E8	5.2548479307243966E7	3.2628705387567867
Adventure	2.1142109539714625E8	6.608013532818074E7	3.7026782959292244
Fantasy	2.117051259562212E8	6.639765939400922E7	3.2733231739448327
Comedy	9.351493274833111E7	3.1095422833110813E7	3.4439125738068523
Thriller	9.0877849568612E7	3.480981624763407E7	3.688042478693695
Documentary	2.0039206833333332E7	5906478.1	8.329342816801804
Animation	2.45630534412E8	6.7754078168E7	5.737243443999973
Romance	7.648689706009616E7	2.4062421548076924E7	3.8809782975233555
Family	2.1074723859871244E8	6.084353956866953E7	4.44916163231386
Western	5.766244051282051E7	3.1555601128205128E7	3.3112101544632586
Music	7.661524678205128E7	2.1525869134615384E7	5.81531623509374
Crime	7.54179540834512E7	3.0136827489391796E7	3.3916039757638976
History	6.892998882828283E7	3.3004429257575758E7	2.674400949232453
War	8.286228903067484E7	3.365702084662577E7	3.8171736347503438

```
genre_fin_df.orderBy(genre_fin_df.avg_ROI.desc()).show(3)
```

genre	avg_revenue	avg_budget	avg_ROI
Documentary	2.0039206833333332E7	5906478.1	8.329342816801804
Horror	5.931128191737288E7	1.885617635381356E7	7.019573537107854
Music	7.661524678205128E7	2.1525869134615384E7	5.81531623509374

only showing top 3 rows

```
genre_fin_df.orderBy(genre_fin_df.avg_revenue.desc()).show(3)
```

```

+-----+-----+-----+-----+
| genre| avg_revenue| avg_budget| avg_ROI|
+-----+-----+-----+-----+
|Animation| 2.45630534412E8| 6.7754078168E7| 5.737243443999973|
| Fantasy| 2.117051259562212E8|6.639765939400922E7|3.2733231739448327|
|Adventure|2.1142109539714625E8|6.608013532818074E7|3.7026782959292244|
+-----+-----+-----+-----+
only showing top 3 rows

```

```
genre_fin_df.orderBy(genre_fin_df.avg_budget.desc()).show(3)
```

```

+-----+-----+-----+-----+
| genre| avg_revenue| avg_budget| avg_ROI|
+-----+-----+-----+-----+
|Animation| 2.45630534412E8| 6.7754078168E7| 5.737243443999973|
| Fantasy| 2.117051259562212E8|6.639765939400922E7|3.2733231739448327|
|Adventure|2.1142109539714625E8|6.608013532818074E7|3.7026782959292244|
+-----+-----+-----+-----+
only showing top 3 rows

```

```

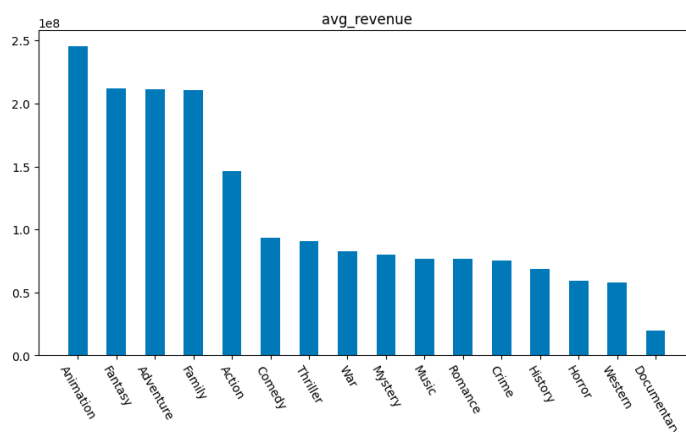
rev_data = sorted(dict(zip([genre_fin_df.collect()[i][0] for i in range(16)], [genre_fin_df.collect()[i][1] for
i in range(16)])).items(), key = lambda x:x[1],reverse = True)
bud_data = sorted(dict(zip([genre_fin_df.collect()[i][0] for i in range(16)], [genre_fin_df.collect()[i][2] for
i in range(16)])).items(), key = lambda x:x[1],reverse = True)
ROI_data = sorted(dict(zip([genre_fin_df.collect()[i][0] for i in range(16)], [genre_fin_df.collect()[i][3]
for i in range(16)])).items(), key = lambda x:x[1],reverse = True)

```

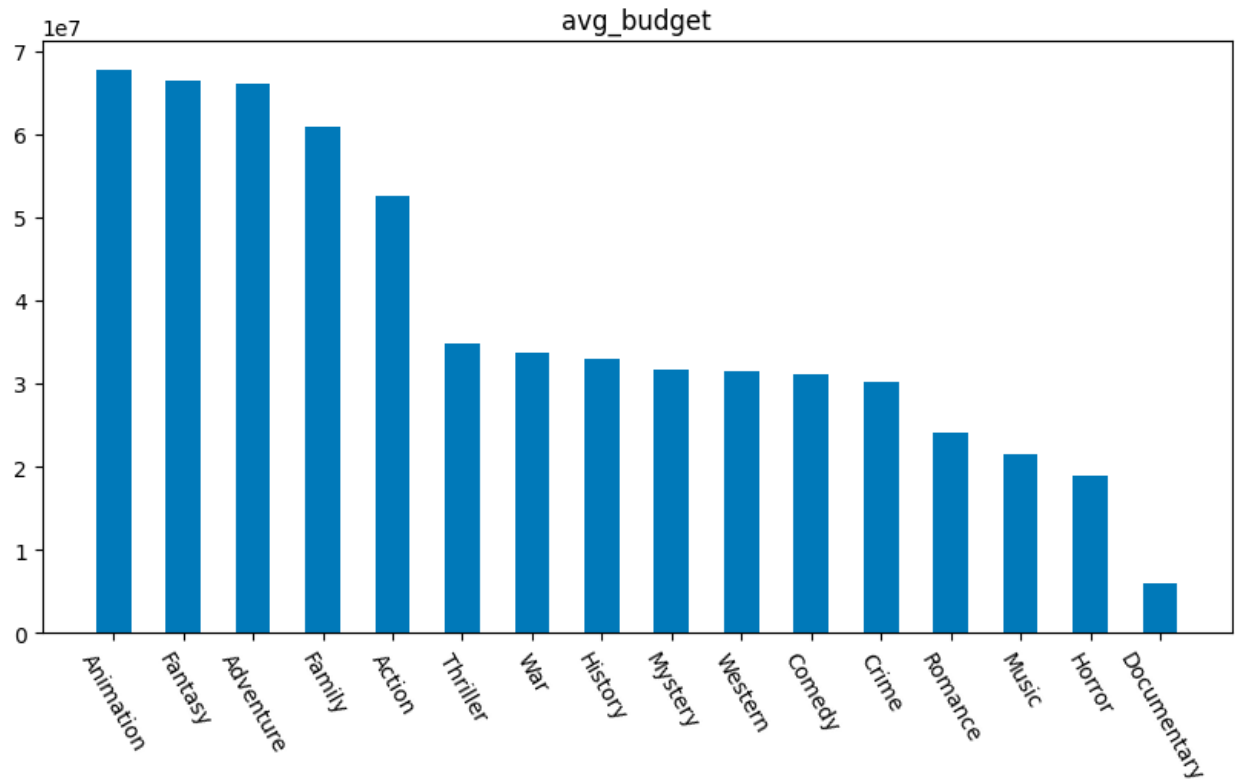
```
rev_data
```

```
[('Animation', 245630534.412),
 ('Fantasy', 211705125.9562212),
 ('Adventure', 211421095.39714625),
 ('Family', 210747238.59871244),
 ('Action', 146105168.96502915),
 ('Comedy', 93514932.74833111),
 ('Thriller', 90877849.568612),
 ('War', 82862289.03067484),
 ('Mystery', 80263447.5613577),
 ('Music', 76615246.78205128),
 ('Romance', 76486897.06009616),
 ('Crime', 75417954.0834512),
 ('History', 68929988.82828283),
 ('Horror', 59311281.91737288),
 ('Western', 57662440.51282051),
 ('Documentary', 20039206.833333332)]
```

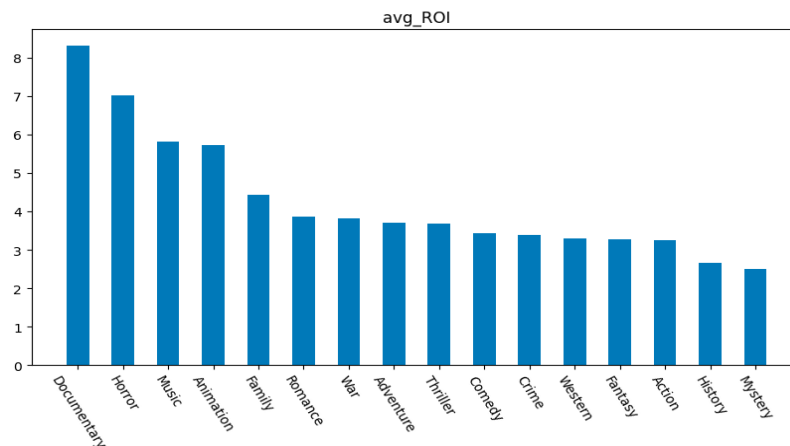
```
plt.figure(figsize=(10,5))
plt.bar(range(len(rev_data)),[i[1] for i in rev_data], tick_label=[i[0] for i in rev_data], width= 0.5)
plt.title('avg_revenue')
plt.xticks(rotation=300)
plt.show()
```




```
plt.figure(figsize=(10,5))
plt.bar(range(len(bud_data)),[i[1] for i in bud_data], tick_label=[i[0] for i in bud_data], width= 0.5)
plt.title('avg_budget')
plt.xticks(rotation=300)
plt.show()
```



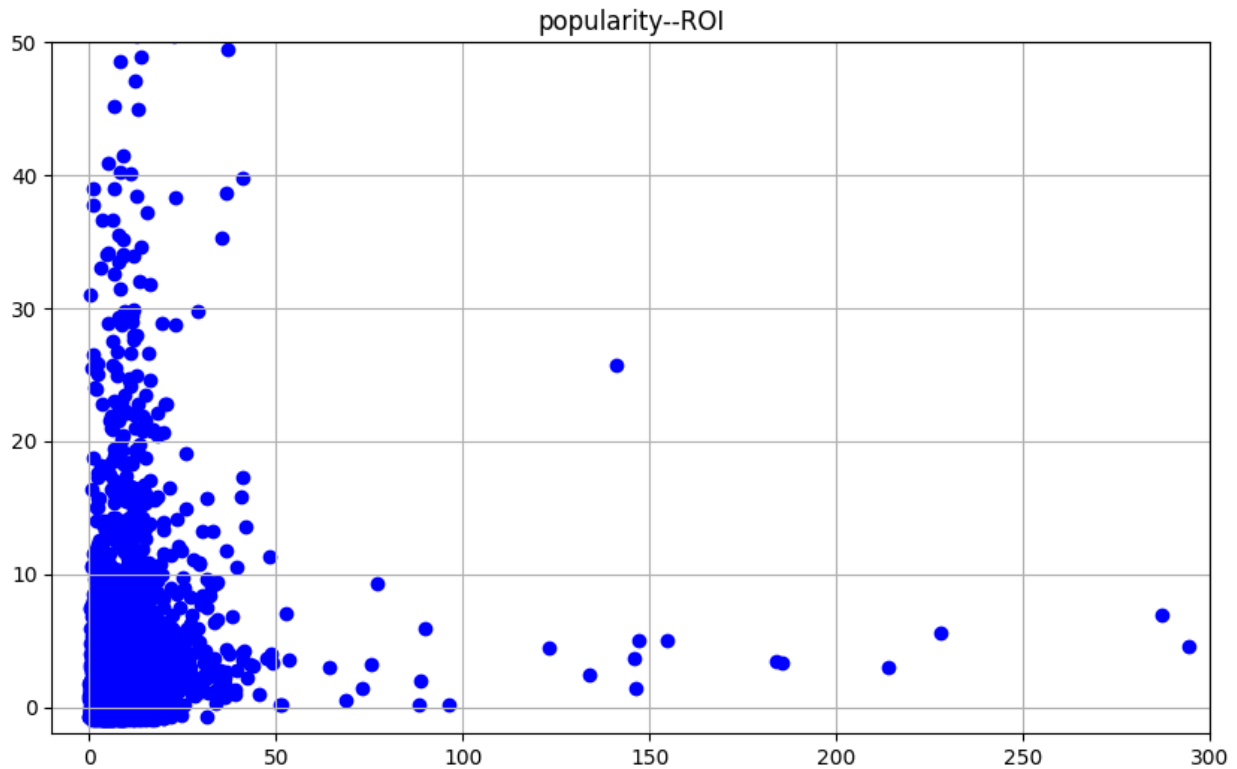
```
plt.figure(figsize=(10,5))
plt.bar(range(len(ROI_data)),[i[1] for i in ROI_data], tick_label=[i[0] for i in ROI_data], width= 0.5)
plt.title('avg_ROI')
plt.xticks(rotation=300)
plt.show()
```



Popularity - Finance

```
df_new = df2.withColumn("popularity",df2.popularity.cast('double'))
df_new = df_new.withColumn("runtime",df_new.runtime.cast('double'))
df_new = df_new.withColumn("vote_average",df_new.vote_average.cast('double'))
df_new = df_new.withColumn("vote_count",df_new.vote_count.cast('double'))
```

```
pop_data = [df_new.collect()[i][4] for i in range(4359)]
ROI_row_data = [df_new.collect()[i][13] for i in range(4359)]
plt.figure(figsize = (10,6))
plt.scatter(pop_data, ROI_row_data ,color="blue")
plt.xlim((-10, 300))
plt.ylim((-2, 50))
plt.title('popularity--ROI')
plt.grid()
plt.show()
```

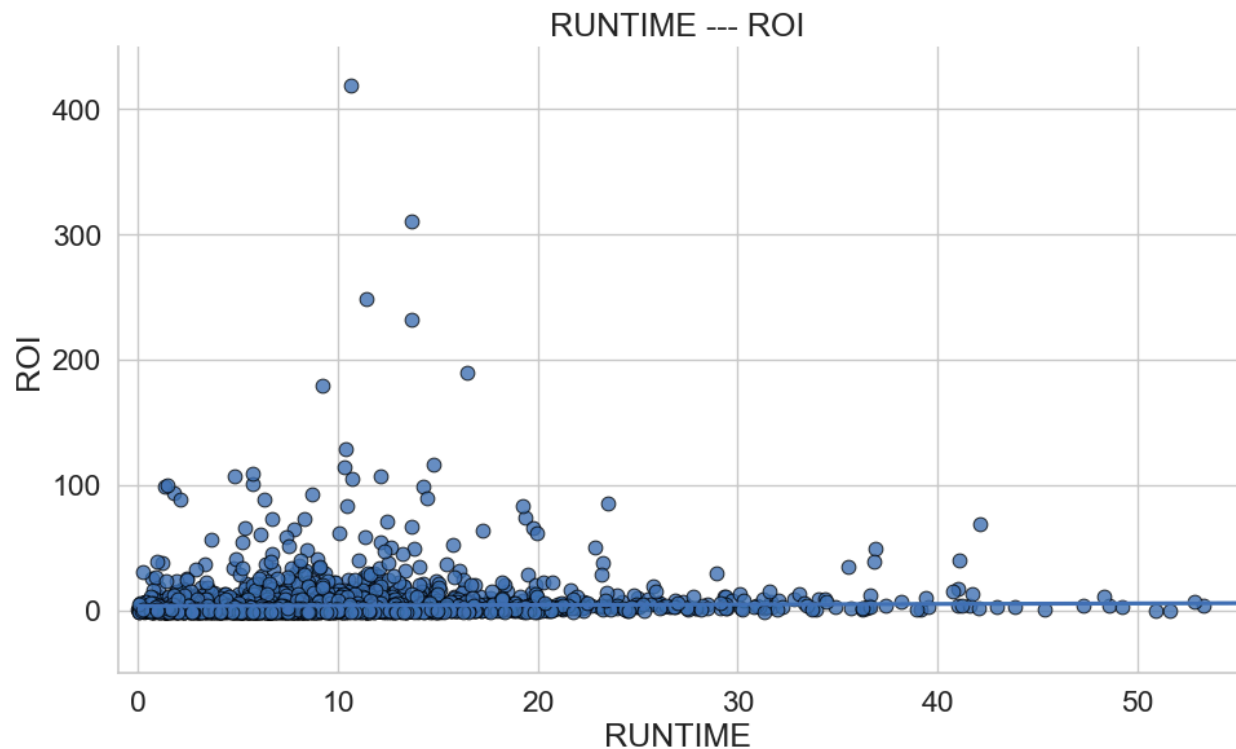


```
a={'ROI':ROI_row_data, 'RUNTIME':pop_data}
data1=DataFrame(a)
g1 = sns.lmplot(data =
data1,x='RUNTIME',y='ROI',height=7,aspect=1.6,palette='Set1',scatter_kws=dict(s=60, linewidths=.7,
edgecolors='black'))
sns.set(style="whitegrid", font_scale=1.5)
g1.set(xlim=(-1, 55), ylim=(-50, 450))
```

```

g1.fig.set_size_inches(10, 6)
g1.tight_layout()
plt.title("RUNTIME --- ROI")
plt.show()

```



```
import scipy.stats as stats
```

```

r,p = stats.pearsonr(ROI_row_data,pop_data)
print('corr = %6.3f, p_value = %6.3f'%(r,p))

```

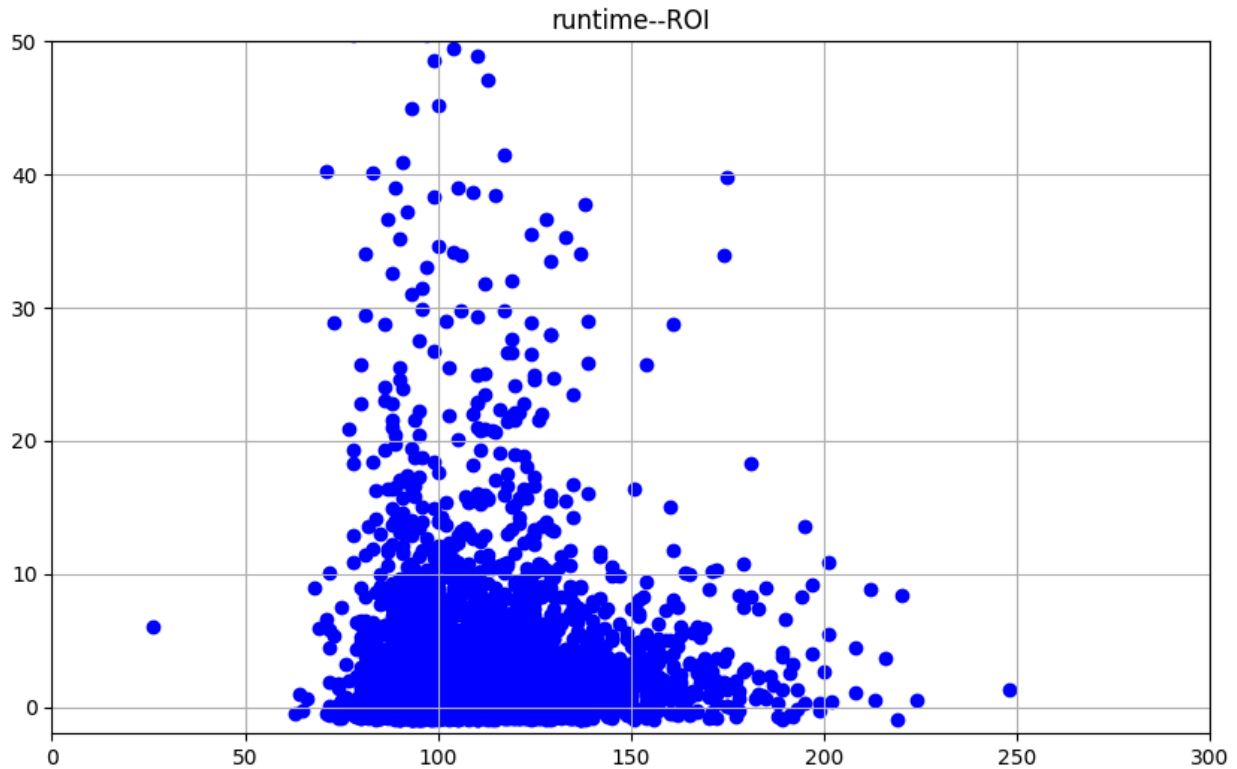
```
corr = 0.034, p_value = 0.024
```

Runtime - Finance

```

runtime_data = [df_new.collect()[i][8] for i in range(4359)]
plt.figure(figsize = (10,6))
plt.scatter(runtime_data, ROI_row_data,color="blue")
plt.xlim((0, 300))
plt.ylim((-2, 50))
plt.title('runtime--ROI')
plt.grid()
plt.show()

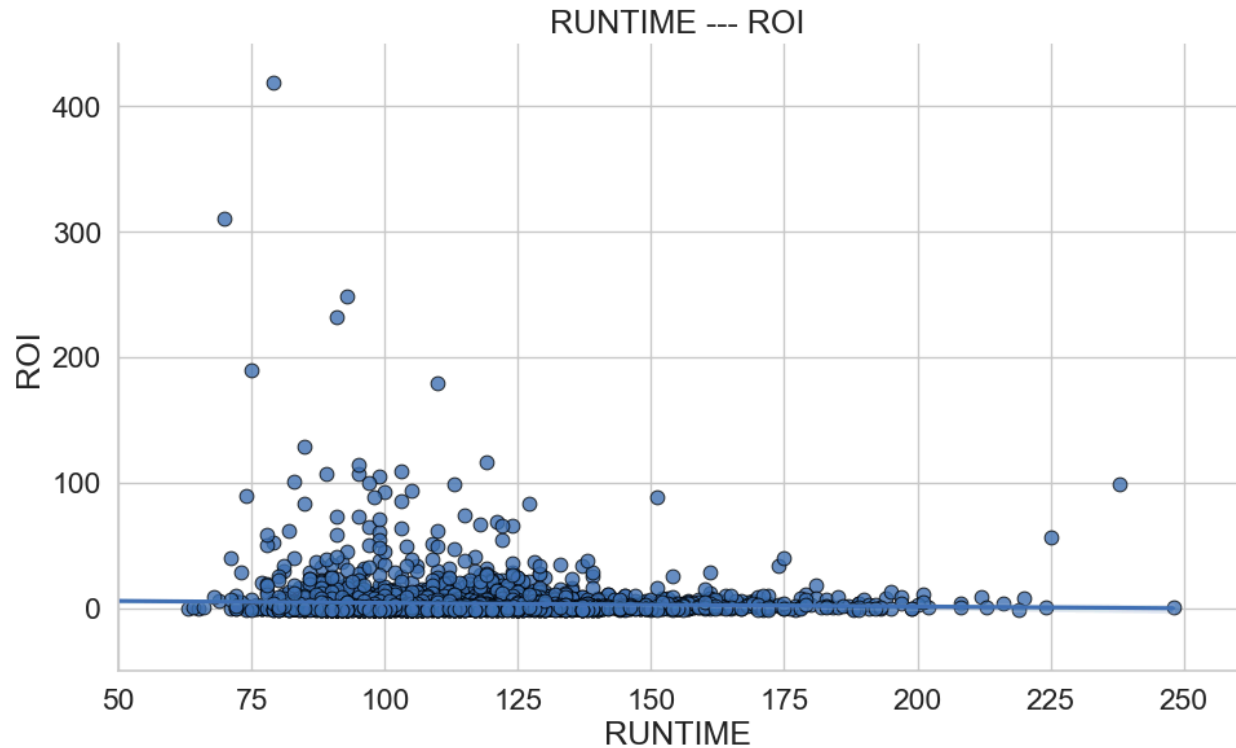
```



```

b={'ROI':ROI_row_data,'RUNTIME':runtime_data}
data2=DataFrame(b)
g2 = sns.lmplot(data =
data2,x='RUNTIME',y='ROI',height=7,aspect=1.6,palette='Set1',scatter_kws=dict(s=60, linewidths=.7,
edgecolors='black'))
sns.set(style="whitegrid", font_scale=1.5)
g2.set(xlim=(50, 260), ylim=(-50, 450))
g2.fig.set_size_inches(10, 6)
g2.tight_layout()
plt.title("RUNTIME --- ROI")
plt.show()

```



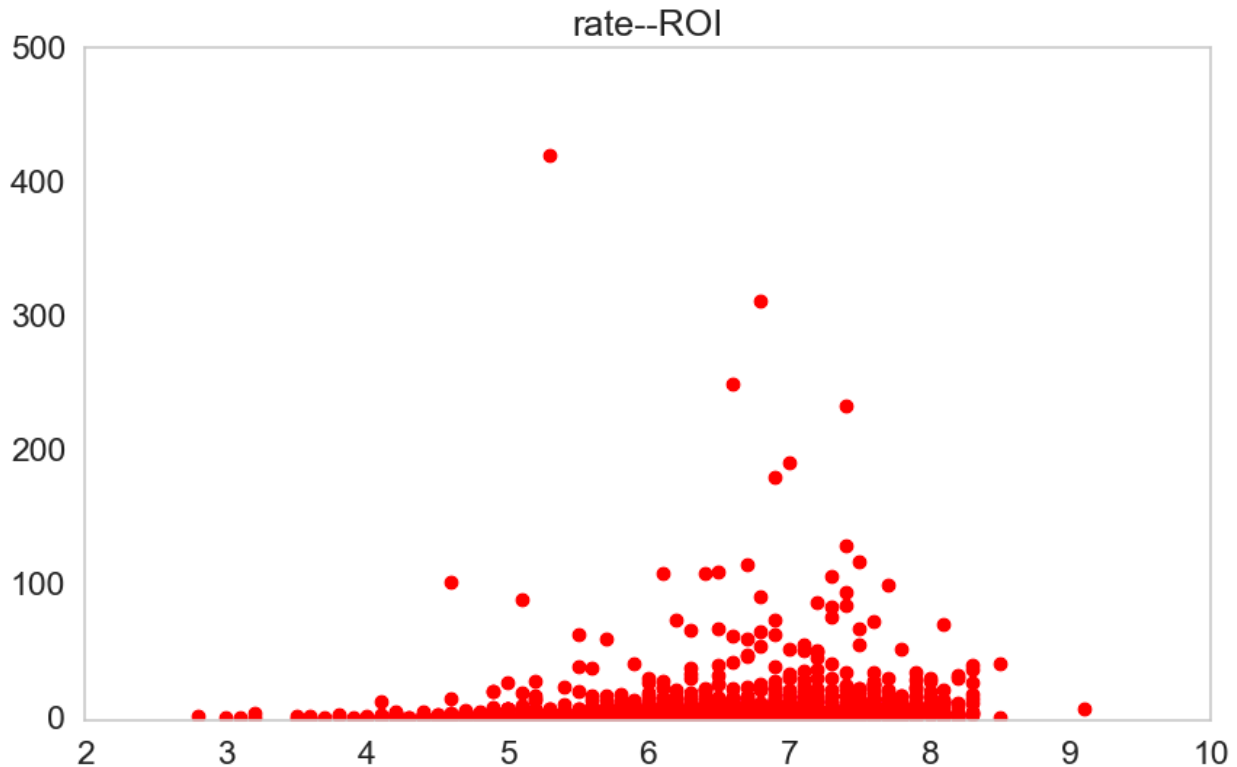
```
import scipy.stats as stats
```

```
r,ru = stats.pearsonr(ROI_row_data, runtime_data)
print('corr = %6.3f, p_value = %6.3f'%(r,ru))
```

```
corr = -0.036, p_value = 0.016
```

Rate - Finance

```
df_vote = df_new.filter(df_new.vote_count > 100)
rate_data = [df_vote.collect()[i][11] for i in range(3321)]
ROI_row_data1 = [df_vote.collect()[i][13] for i in range(3321)]
plt.figure(figsize = (10,6))
plt.scatter(rate_data, ROI_row_data1,color="Red")
plt.xlim((2, 10))
plt.ylim((-2, 500))
plt.title('rate--ROI')
plt.grid()
plt.show()
```



```
import scipy.stats as stats
```

```
r1,ra = stats.pearsonr(ROI_row_data1,rate_data)
print('corr = %6.3f, p_value = %6.3f'%(r1,ra))
```

```
corr = 0.107, p_value = 0.000
```

```
c={'ROI':ROI_row_data1, 'RATE':rate_data}
data3=DataFrame(c)
g3 = sns.lmplot(data =
data3,x='RATE',y='ROI',height=7,aspect=1.6,palette='Set1',scatter_kws=dict(s=60, linewidths=.7,
edgecolors='black'))
sns.set(style="whitegrid", font_scale=1.5)
g3.set(xlim=(2, 10), ylim=(-50, 450))
g3.fig.set_size_inches(10, 6)
g3.tight_layout()
plt.title("RATE --- ROI")
plt.show()
```

