Competitive audit Goal: Compare the browsing experience of each competitor's auction listings. UX (rated: needs work, okay, good, or outstanding) First Impressions General information Competitor type Location(s) Product offering Price Website Business size (director indirect) (INCL) (INCL) Business size (mail medium large) Target audience Unique value pro Online store, HQs in New York City, NY; House find, Gend such a collectors which city, NY; House, and galleries shows, and galleries shows, and galleries shows, and galleries shows. The such as the Excellent

- Compact with jots of clickable thumbnail images
- Some thumbnails that are extremely thin but very tall are not scaled vertially; takes lots of scrolling to get past them. They are not common. Art hobbyists, beginner collectors, professional art collectors (collectors to discover buy, and sell art." Art auctions, art flat
Sales, NFIs, and
New York City, NY
Sales, NFIs, and
Features for
Fairs/shows

Art auctions, art flat
Sales, NFIs, and
SSSS
https://www.artsy.net/ Good

+ Lots of very specific details on craft pages such as seller, size, seller policies, materials, and whether or not it can be made to order.

- Unlike the others, Etsy requires you to click thumbnails and visit the craft pages to view details such as name, seller, location, etc... otherwise, it only displays price and an image Excellent Excellent Excellent + App has light mode and dark mode + Caters front page content for upcoming holiday savings and other events later People who enjoy supporting small artists, people shopping for artwork on a budget